

REPORT TO:	The Musselburgh Racing Associated Committee
MEETING DATE:	Tuesday, 18 September 2018
BY:	General Manager
SUBJECT:	Finance Report – Quarter 1-2 Review 2018-19

1 PURPOSE

1.1 To update the Committee on the profit/loss forecast for the year from 1st April 2018 to 31st March 2019 at the end of the first and second quarter.

2 **RECOMMENDATIONS**

- 2.1 The Committee are asked to note the financial performance to date and the forecasts to the year ending 31 March 2019.
- 2.2 The Committee are asked to consider repaying the outstanding HBLB loan before the 3rd party operator is appointed.

3 BACKGROUND

3.1 Profit/Loss 2017-18

- 27 fixtures staged in 2018-19 compared to 28 fixtures staged in the previous year
- Extra Fixtures None.
- Abandonments One.
- Forecast Raceday Income is £4.456m, up £65k on the budget (and down £55k on the previous year)
- Forecast Raceday Expenditure is £2.460m, up £31k on the budget (and up £35k on the previous year)
- Forecast Expenditure on PM is £1.837m, down £16k on the budget (and down £138k on the previous year).

- Forecast cost of Prizemoney to the MJRC is £1.096m, up £57k on the budget (and down £46k on the previous year)
- Forecast Profit from Racedays (after PM) is £899k which is down £23k on the budget (and down £44k on the previous year).
- Forecast Fixed Income is £947k, up £22k on the budget (and down £22k on the previous year)
- Forecast Fixed Expenditure is £1.742m, up £37k on the budget (and up £3k on the previous year)
- Forecast Profit/loss is £104,670k which is down by £37k on budget (and down £70k on the previous year)
- Forecast Expenditure (after grants and disposals) on Essential Maintenance and Capex Development Programmes is £135k which is £85k up on the budget (and up £89k on the previous year)
- The net cash inflow/outflow for the year is a -£18.8k
- Loans (Levy Board) received in the year will be £0k
- Loans repaid in 2018-19 will be £26k
- Investment in Britbet is £77k
- Opening balance sheet position on 1st April 2018 was £187,317
- Closing balance sheet position on 31st March 2019 is forecast to be £168,385k before additional expenditure on one-off professional fees.

3.2 Commentary

We have staged six fixtures in Q2 to date; two fixtures in July and four fixtures in August. We have benefited from the good summer weather and attendance revenues have been above budget.

At the end of Q1 we were however, concerned about the new SIS LBO fee income. RMG receive a fixed fee per fixture from SIS who supply the pictures and data to the LBOs. The fixed fee per fixture is based on a minimum 9000 LBOs. Once the number of LBOs falls below 9000 the fixed fee per fixture reduces. At the start of the year there were 9650. RMG pools the fixed fees and then distributes the fees to each racecourse based on the relative performance of each racecourse within the group.

Racecourses receive a fee per runner and fees based on each racecourse's betting performance. If the total number of runners increases across the board compared to 2017 then the runner pool has to grow but the betting performance pool has to shrink.

Racecourses receive their income, based on the number of runners and betting performance, one month in arrears. Based on Musselburgh's performance in 2016 and 2017 RMG forecast that Musselburgh would receive £85k per fixture (average). Being prudent and because it is a new model, we budgeted £78k per fixture. Please see below:

Date	RMG Forecast	MRAC Budget	Actual
Thurs 5 April (abandoned)	£85k	£78K	£47.5k
Thurs 3 May (e) (6 races)	£85k	£78k	£56.5k
Fri 4 May	£85k	£78k	£81.9k
Sat 2 June	£85k	£78k	£86k
Sat 9 June	£85k	£78k	£85k

The alarm bells started ringing when average income in May and June equalled £77k. Even allowing for the fact that 3 May was a low-grade 6-race card, we expected Q1 to be above average due to the overall quality of races/fixtures in this period.

On making enquiries to RMG, they confirmed that they are being prudent and holding money back to:

- a) Compensate for growth in the total number of runners, which will result in a smaller betting performance pool; and
- b) Provide a contingency for LBO shop closures.

To date 94 LBOs have closed. SIS estimate that up to 300 LBOs will close by 31 March 2019. RMG are now confident that the contingency for LBO closures will not be required (see background paper - Impact of FOBT legislation).

RMG advised that the total number of runners per race was higher in Q1 than in previous years and they expected to draw on the contingency provided to cover the shrinkage of the betting pool. The summer drought has resulted in a dramatic reduction in runners in July and August with equilibrium restored. RMG are confident that the full contingency for a smaller betting pool will not be required.

In conclusion, RMG are advising that Musselburgh can expect to receive an extra \pounds 4k per fixture from the contingency money held back. We have therefore set the forecast at \pounds 81k per fixture (\pounds 77k + \pounds 4k). For the jump we are forecasting \pounds 81k per fixture for 7-race cards but only \pounds 70k for 6-race cards, which gives an average of \pounds 77.3k per fixture. This is well below the average of \pounds 85k forecast by RMG based on the previous year's performance. All things being equal, we should receive more than \pounds 77.3k per fixture (average).

<u>Capex</u>

The capex budget is £50k to complete the landscaping of Loretto Lawn and the Food Court.

Additional capex items for consideration:

1. Landscaping

As we are moving from one two Saturdays to one Saturday in June 2019 we'd like to maximise the attendance to create a major sporting event. We can do this by increasing the footprint of the Racecourse to provide more marquee cover and

by improving the layout to maximise the free movement of people around the site (remove the bottlenecks). The estimated cost of this is £85k, which includes upgrades to the raceday power supply. Gary Houston is finalising plans for landscaping the Picnic Area, Loretto Lawn and the Food Court. The project will require planning permission. Ideally, the project would be completed during the winter so that the area is ready for use on Easter Saturday (20th April 2019).

2. Entrance Improvements

We'd like to improve the entrance to the racecourse at Hope Place, which is currently poor. This project will improve the area generally and will therefore benefit the community as a whole. The project will consist of replacing the existing gate, signage and planting trees/shrubs etc, at a cost of c£20k.

3. PA System

We'd like to upgrade the existing external PA system as the current system is dated and the quality of the external PA is poor compared to other racecourses and events. Cost c£20k.

4. Racegoers Buggies

Finally, we'd like to purchase buggies to transport racegoers from the car parks – the type you see at all major events, airports etc. The average age of retired racegoers is increasing and the long walk from the car parks is challenging for many of them. Cost c£10k and we'd like to purchase two second hand buggies if possible if we can do a good deal.

The Committee is asked to approve item 1 (landscaping), subject to final quotes.

This leaves the MRAC with c£168k on its balance sheet to pay for one-off professional fees and to absorb a downturn in income or unexpected increase in costs.

The Committee is also asked to approve items 2-4 in principle. These items will only go-ahead subject to sufficient funds being available at the end of the year.

4 POLICY IMPLICATIONS

4.1 N/A

5 INTEGRATED IMPACT ASSESSMENT

5.1 The subject of this report does not affect the wellbeing of the community or have a significant impact on equality, the environment or economy

6 **RESOURCE IMPLICATIONS**

6.1 N/A

7 BACKGROUND PAPERS

- 7.1 Impact of FOBT legislation
- 7.2 2018-19 MRC Annual Management Accounts
- 7.3 Financial Summary 2018-28

AUTHOR'S NAME	Bill Farnsworth
DESIGNATION	General Manager
CONTACT INFO	07710 536 134
DATE	Wednesday, 12 September 2018

The Musselburgh Racing Associated Committee 2018-19 MRC ANNUAL MANAGEMENT ACCOUNTS

	Budget	Forecast	Variance on	Variance on	Variance on
/S	27 Race Days	27 Race Days	Budget	Previous Year	Budget
	2018/19	2018/19			
Race Day Income :-	£	£	£	£	%
47 Admissions	878,500	852,809	-25,691	-64,438	-3%
65 Racecards	45,540	41,407	-4,133	-5,358	0,0
4 Annual Members Sub Fees	43,200	44,800	1,600	1,286	4%
Bookmakers	94,140	91,045	-3,095	-6,335	-3%
TurfTV LBO License Fee Per Race	2,053,938	2,147,066	93,128	560,838	5%
TurfTV Performance Pool Fee Per Fixture	0	0	0	-152,999	
TurfTV LBO Variable Licence Fees	0	0	0	-262,620	
Totepool Commission	0	1,098	1,098	-9,169	#DIV/0!
Betting Shop Income	12,160	12,305	145	137	1%
Catering Commission	118,643	108,884	-9,759	-13,381	-8%
Corporate Hospitality Sponsors	439,614 290,036	447,632 294,303	8,018 4,267	-60,543 -39,167	<u>2%</u> 1%
HBLB Appearance Money	290,036	294,303	4,207	-16,098	#DIV/0!
HBLB Fix. Incentive Scheme	88,000	83,000	-5,000	-41,340	-6%
HBLB Integrity Grant (Fieldforce/camera)	296,298	307,272	10,974	49,414	-0 %
Share of sale/claims	0	007,272	0	0	770
Contribution to fixture swaps	31,000	25,000	-6,000	4,000	-19%
Total Race Day Income	4,391,069	4,456,621	65,552	-55,773	1%
Race Day Expenditure :-	•		0	0	
Officials	35,438	36,226	788	3,408	2%
Owners & Trainers (catering etc)	57,709	57,342	-367	10,628	-1%
Race Day Staff	104,150	108,107	3,957	-2,670	4%
Maintenance Track and Grounds	152,800	158,361	5,561	-20,115	4%
Stables and Accommodation	115,400	112,745	-2,655	12,643	-2%
Racecards	78,779	74,658	-4,121	-5,715	-5%
Corp Hosp (Catering/Marquees etc)	211,396	241,703	30,307	-32,104	14%
Sponsorship (Banners/ BTO)	41,961	41,621	-340	1,727	-1%
Marketing	34,700	28,306	-6,394	48	-18%
Advertising	156,045	157,421	1,376	-4,361	1%
Police and Security	120,975	108,842	-12,133	-18,540	-10%
Starting Stalls	67,275	63,015 36,265	-4,260 465	-6,293	-6%
Racetech Photofinish/Public Address/Timing Medical / Vets Costs	35,800 120,557	121,363	806	1,923 1,829	<u>1%</u> 1%
BHA Fixture Licence Fee	122,670	127,320	4,650	12,444	4%
BHA Appearance Money Payments	3,500	3,500	4,000	-12,598	0%
BHA Fixture Fees (Fieldforce etc)	274,040	284,340	10,300	26,951	0%
Racetech TV coverage (integrity and cctv)	114,860	114,074	-786	-4,891	4%
Development Race Fund Contribution	117,500	121,500	4,000	105,000	0%
Operational Costs (Marquees, Toilets Big Screen e	463,359	463,834	475	-34,023	0%
Total Race Day Expenditure	2,428,914	2,460,543	31,629	35,291	1%
Total Profit Race Days (before Prize N	1,962,155	1,996,078	33,923	-91,064	2%
	1,502,155	1,000,070			270
Prize Money Income	E44.000	F40.000	0		001
HBLB Basic Rate Winter Jump Payments	511,999 0	519,909 0	7,910 0	-21,747 0	2% #DIV/0!
Prize Money Grants (e.g. Sunday Payment)	5,000	5,000	0	-22,900	#DIV/0! 0%
Race Incentive Funding (RIF)	158,770	153,670	-5,100	40,420	-3%
Total Others/ Entry Fees	139,098	139,774	676	-10,464	-3 %
Total	814,867	818,353	3,486	-14,691	0%
Total Prize Money Expenditure	1,854,100	1,914,869	60,769	-60,980	3%
Total Cost Prize Money to MRC	1,039,233	1,096,516	57,283	-46,289	6%
	.,000,200	1,000,010	01,200	40,209	070
Total Profit Race Days (after PM) (pages	922,922	899,562	-23,360	-44,775	-3%
Add:-					
Total Fixed Income (page 2)	924,532	947,503	22,971	-22,806	2%
Deduct:-					
	1,705,361	1,742,395	37,034	3,096	2%
Total Fixed Expenditure (page 2)	.,				
		104 670	-37 423	-70 677	-26%
Total Annual Profit/Loss	142,093		-37,423		-26%
· · · ·		135,000	-37,423 85,000 -122,423		-26% 170% -133%

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2018-19 MRC ANNUAL MANAGEMENT ACCOUNTS

		Budget	Actual	Forecast	Variance on	Variance on	Variance on
2017/18	FIXED EXPENDITURE	2018/19	To Date	2018/19	Budget	Previous Year	Budget
£	Establishment Costs	£	£	£	£	£	%
121,000	Rent	130,000	60,000	121,000	-9,000	0	-7%
104,300	Water, Trade Refuse & non-domestic Rates	107,000	1,304	115,500	8,500	11,200	8%
29,896	Insurance	30,000	24,103	30,000	0	104	0%
89,200	Essential Maintenance of Stables & Buildings	80,000	51,253	100,000	20,000	10,800	25%
204,399	Maintenance Track and Grounds	180,000	117,864	180,000	0	-24,399	0%
548,795	Total Establishment Costs	527,000	254,524	546,500	19,500	-2,295	4%
540,795		527,000	234,324	540,500	19,500	-2,295	4 /0
	Management Costs						
456,811	Salaries, N.I. Etc	510,000	168,194	510,000	0	53,189	0%
45,466	Previous Years Adjustment	510,000	100,194	510,000	0	55,169	0 78
231,409	Caretaker/Groundsmen	235,000	71,983	235,000	0	3,591	0%
9,430	Fees and Expenses			7,000	0	-2,430	0%
21,019		7,000 14,000	953 2,649	14,000	0	-2,430	0%
	Training & Development						
764,135	Total Management Costs	766,000	243,779	766,000	0	1,865	0%
	Operating Costs						
00.000		40.000	10.000	10.000		50.000	001
99,362	Professional Fees	40,000	13,888	40,000	0	-59,362	0%
76,775	Marketing, Advertising and Promotions	112,861	27,289	112,861	0	36,086	0%
1,292	Community Engagement	6,000	6,179	8,000	2,000	6,708	33%
3,804	Subscriptions and Donations	5,000	1,644	5,000	0	1,196	0%
22,732	Contributions to R.C.A.	23,000	11,403	23,000	0	268	0%
78,990	Heat and Light	88,000	13,930	88,000	0	9,010	0%
20,555	Telephone	18,000	9,005	18,000	0	-2,555	0%
22,418	Printing, Postages, Stationery	21,000	10,881	21,000	0	-1,418	0%
22,418	Furniture, Fittings & Equipment	20,000	24,525	27,000	7,000	4,582	35%
10,555	Credit Card /Bank Charges	12,000	3,618	12,000	0	1,445	0%
8,167	Interest	12,000	-	12,000	0	3,833	0%
4,168	Annual Members Expenditure (badges, trips)	2,500	580	2,500	0	-1,668	0%
5,235	Hospitality & Racecourse Visits	5,000	3,526	5,000	0	-235	0%
47,388	Harness Racing	42,000	50,534	50,534	8,534	3,146	20%
2,510	Events (Catering etc)	5,000	546	5,000	0	2,490	0%
426,369	Total Operating Costs	412,361	177,548	429,895	17,534	3,526	4%
1,739,299	Total Fixed Expenditure	1,705,361	675,851	1,742,395	37,034	3,096	2%
, ,		/ /	/	, ,	- ,	- ,	
	FIXED INCOME						
2 240		22.240	6 900	22.240	0	20.000	09/
3,240	Advertising	33,240	6,800	33,240	0	30,000 0	0% #DIV/0!
- 758,549	Interest RMG Media Licence Fee	- 740,000	-	- 760,000	0 20,000	1,451	#DIV/0! 3%
11,874	Betting Shop/Windows		-		20,000		3%
		16,292	-	16,292		4,418 -342	
22,112	TurfTV Dividend	15,000	21,770	21,770	6,770		45% #DIV/01
32,208	Consultancy & Directors Fees	-	- 19,259	-	0	-32,208	#DIV/0!
47,010	Brewers Supply Discount	47,000		47,000	0	-10 6.070	0%
3,030	Events Income	10,000	2,041	10,000	0	6,970	0%
7,689	Previous Years Adjustment	-	-	-	0	-7,689	0%
32,454	Miscellaneous (e.g. hire outs, bookies commissions)	10,000	5,364	10,000	0	-22,454	0%
52,143	Harness Racing	53,000	49,201	49,201	-3,799	-2,942	-7%
970,309	Total Fixed Income	924,532	104,435	947,503	22,971	-22,806	2%

MUSSELBURGH RACING 2018-19 FLAT

Budget Forecast Budget <th< th=""><th>Forecast 09-Jun 17-Jun £ 107,948 3,103 1,600 10,440 85,142 0 750 13,929 24,246 0 0 0 0 0 0 0 0 0 0 0 0 0 10,974 0 0 0 10,974 0 11,475 3,709 9,156 9,473 4,839 0</th></th<>	Forecast 09-Jun 17-Jun £ 107,948 3,103 1,600 10,440 85,142 0 750 13,929 24,246 0 0 0 0 0 0 0 0 0 0 0 0 0 10,974 0 0 0 10,974 0 11,475 3,709 9,156 9,473 4,839 0
2017 DATES (COMPARABLE) Total Total 15-Apr 26-May 26-May 04-May 04-May 05-May 03-Jun 03-Jun 17-Jun Raceday Income $\hat{\Sigma}$ \hat{L} \hat{L} \hat{E}	17-Jun £ 107,948 3,103 1,600 10,440 85,142 0 750 13,929 24,246 30,000 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Raceday Income F E F E F E F E F E F E F E F E F E F E F E F	£ 107,948 3,103 1,600 10,440 85,142 0 750 13,929 24,246 30,000 0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Admission T06.200 66.009 85.000 41.841 10.000 0 6.200 5.440 17.700 15.583 315.000 31.113 42.000 Annual Members subscription fees 25.600 25.600 1.600 <td>107,948 3,103 1,600 10,440 85,142 0 750 13,929 24,246 30,000 0 0 0 0 288,132 1,475 3,709 9,156 9,473 4,839</td>	107,948 3,103 1,600 10,440 85,142 0 750 13,929 24,246 30,000 0 0 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Bacecards 33.320 28.387 4.000 1.512 750 0 752 1.770 1.507 7.700 7.113 4.200 Bookmakers budsrption fees 64.850 60.155 8.400 5.290 1.600	3,103 1,600 10,440 85,142 0 750 13,929 24,246 30,000 0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 9,473
Annual Members subscription fees 25.600 1.600	1,600 10,440 85,142 0 750 13,929 24,246 30,000 0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Bookmakers badges 64,850 60,555 8,400 5200 2100 0 2300 2.076 2,350 3,000 11,870 12,000 11,030 Totepool Commission - 1,096 56,383 51,342 77,8000 67,700 67,770 67,575 850 612 400 0 10,33 355 550 468 7700 7700 7575 850 612 400 0 10,30 355 550 468 7700 7700 7575 850 612 400 0 10,50 21,83 3740 2,760 32,300 30,460 19,000 50,000 22,00 13,379 19,325 25,833 30,000 18,801 18,935 15,933 30,000 16,001 20,00 0	10,440 85,142 0 750 30,000 0 10,974 10,974 0 288,132 1,475 3,709 9,156 9,473 4,839
SIS License Fee Per Race 1,225,33 1,219,066 55,33 65,142 78,000 78,000 78,700 81,330 78,000 85,800 78,000 Dispool Commission 7,070 6,575 850 612 400 0 0 22 0 367 0 700 750 Cartering Commission 7,070 6,575 850 612 400 0 130 355 550 468 700 700 750 Comportal Hospitality 333,330 341,946 13,860 7,232 8,160 0 22,850 13,379 19,325 25,833 90,169 131,589 31,970 Signoans Contribution 217,062 218,115 57,600 56,100 920 0 <t< td=""><td>85,142 0 750 13,929 24,246 30,000 0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839</td></t<>	85,142 0 750 13,929 24,246 30,000 0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Totepool Commission 1 1.098 0 508 0 0 0 223 0 367 0 0 0 707 0 575 850 612 400 0 130 355 550 468 700 707 0 757 Caporate Hospitality 333,388 341,946 13,860 7,325 8,160 0 22,650 13,379 19,325 26,833 90,169 131,889 31,970 Sponsors Contribution 217,062 218,115 57,600 56,100 22 1,880 29,200 24,520 13,000 24,520 13,000 24,520 13,000 10 0 </td <td>0 750 13,929 24,246 30,000 0 0 0 0 0 0 0 288,132 1,475 3,709 9,156 9,473 9,473 4,839</td>	0 750 13,929 24,246 30,000 0 0 0 0 0 0 0 288,132 1,475 3,709 9,156 9,473 9,473 4,839
Total Stop Carningsion 7.070 6.575 860 612 400 0 130 355 550 468 700 700 720 Carteing Commission 94.910 83.165 8.600 4.853 1.260 0 1.060 2.283 3.740 2.780 32.30 30.460 19.000 33.790 19.325 25.833 90.169 131.589 31.970 Sponsors Contribution 217.062 218.115 57.600 65.6100 92.0 92.00 22.000 24.520 21.300 25.800 30.000 <	13,929 24,246 30,000 0 0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Catering Commission 94,910 83,165 8.600 4.853 1.260 0 1.050 2,183 3.740 2.760 32,300 30,460 19,000 Coprorate Hospitality 333,398 341,946 13,860 73,25 8.160 0 22,650 13,379 13,325 22,833 90,168 13,593 30,0460 19,000 BLB Appearance Money 1 5,000 15,000 0	13,929 24,246 30,000 0 0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Corporate Hospitality 333,388 341,946 13,860 7,325 8,160 0 22,660 13,379 19,325 25,833 90,169 131,589 31,970 BBLB Appearance Money 1 0 </td <td>24,246 30,000 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839</td>	24,246 30,000 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Sponsor Contribution 217,062 218,115 57,600 56,100 920 0 920 1,380 29,200 24,520 21,300 25,800 30,000 HBLB Appearance Money - - 0	30,000 0 10,974 0 288,132 1,475 3,709 9,156 9,473 4,839
HBLB Appearance Money - - 0	0 0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
HBLB Fixture Incentive Scheme 15.000 15.000 0	0 10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
HBLB Integrity Grant (fieldforce/cameras/photo) 175,584 175,584 10,974	10,974 0 0 288,132 1,475 3,709 9,156 9,473 4,839
Share of sale/claims - - 0	0 0 288,132 1,475 3,709 9,156 9,473 4,839
Contribution for fixture transfers - - 0	1,475 3,709 9,156 9,473 4,839
Total Raceday Income 2,903,932 2,843,700 224,822 182,557 129,164 75,074 124,574 94,814 165,209 168,562 569,613 617,570 307,524 Raceday Expenditure	1,475 3,709 9,156 9,473 4,839
Raceday Expenditure Image: Control of the system of the syst	1,475 3,709 9,156 9,473 4,839
Officials (including refreshments) 19,338 18,526 1,093 978 1,000 710 945 1,373 1,000 1,163 1,550 1,500 1,560 Owners & Trainers (catering etc.) 34,609 32,342 3,609 3,962 1,900 0 1,900 2,138 1,900 1,955 2,500 2,071 3,700 Maintenance Track and Grounds 87,500 85,961 7,500 6,474 4,600 122 4,000 3,800 4,000 3,265 9,500 13,314 6,000 Stables & Accommodation 68,900 62,345 5,900 5,640 4,400 274 3,800 2,993 3,802 2,561 2,581 0,2435 2,460 2,581 5,910 5,935 4,000 Corp Hosp (Catering/Marquees etc) 173,300 202,022 6,008 4,270 2,971 0 8,271 6,074 7,521 18,692 67,727 87,607 20,255 Sponsorship (Banners/ BTO) 27,133 25,445 6,268 </th <th>3,709 9,156 9,473 4,839</th>	3,709 9,156 9,473 4,839
Officials (including refreshments) 19,338 18,526 1,093 978 1,000 710 945 1,373 1,000 1,163 1,550 1,500 1,560 Owners & Trainers (catering etc.) 34,609 32,342 3,609 3,962 1,900 0 1,900 2,138 1,900 1,955 2,500 2,071 3,700 Maintenance Track and Grounds 87,500 85,961 7,500 6,474 4,600 122 4,000 3,800 4,000 3,265 9,500 13,314 6,000 Stables & Accommodation 68,900 62,345 5,900 5,640 4,400 274 3,800 2,993 3,802 2,561 2,581 0,2435 2,460 2,581 5,910 5,935 4,000 Corp Hosp (Catering/Marquees etc) 173,300 202,022 6,008 4,270 2,971 0 8,271 6,074 7,521 18,692 67,727 87,607 20,255 Sponsorship (Banners/ BTO) 27,133 25,445 6,268 </td <td>3,709 9,156 9,473 4,839</td>	3,709 9,156 9,473 4,839
Owners & Trainers (catering etc) 34,609 32,342 3,609 3,962 1,900 0 1,900 1,900 1,955 2,500 2,071 3,700 Raceday Staff 66,850 66,907 4,700 4,884 3,000 85 2,855 3,000 3,436 13,800 13,324 6,000 Stables & Accommodation 68,900 62,345 5,900 5,640 4,400 274 3,800 2,855 3,000 3,866 9,500 13,615 8,200 5,840 4,400 274 3,800 2,993 3,800 3,267 6,000 5,437 5,000 5,640 4,400 2,743 2,267 6,000 5,437 5,000 2,435 2,460 2,581 2,518 2,518 2,518 2,518 2,518 2,518 2,507 2,727 87,607 20,251 5,900 5,400 2,2,401 2,971 0 8,271 6,074 7,521 18,692 67,727 87,607 20,251 5,900 1,902 <t< td=""><td>3,709 9,156 9,473 4,839</td></t<>	3,709 9,156 9,473 4,839
Raceday Staff 65,850 66,907 4,700 4,884 3,000 85 2,855 3,000 3,436 13,800 13,324 6,000 Maintenance Track and Grounds 87,500 85,961 7,500 6,474 4,600 122 4,000 3,800 4,000 3,265 9,500 13,324 6,000 Stables & Accommodation 68,900 62,345 5,900 5,640 4,400 274 3,800 2,2851 2,581	9,156 9,473 4,839
Maintenance Track and Grounds 87,500 85,961 7,500 6,474 4,600 122 4,000 3,860 4,000 3,565 9,500 13,615 8,200 Stables & Accommodation 68,900 62,345 5,900 5,640 4,400 274 3,800 2,993 3,800 3,267 6,000 5,437 5,000 Corp Hosp (Catering/Marquees etc) 173,300 202,022 6,008 4,270 2,971 0 8,271 6,074 7,521 18,692 67,727 87,607 202,022 5,900 6,636 1,348 0 842 1,354 1,533 975 1,348 1,912 1,146 Marketing 28,400 22,006 6,565 2,932 0 0 0 0 0 1,503 9,975 1,348 1,912 1,146 Marketing 28,400 22,406 24,828 25,564 740 130 720 625 886 1,070 28,890 23,3497 Racetech S	9,473 4,839
Stables & Accommodation 68,900 62,345 5,900 5,640 4,400 274 3,800 2,993 3,800 3,267 6,000 5,457 5,000 Racecards 48,319 41,533 3,989 3,888 2,581 0 2,435 2,460 2,581 2,518 5,900 5,640 4,002 274 0 8,2451 0 2,435 2,460 2,581 2,518 5,900 5,905 4,000 29,71 0 8,271 6,074 7,521 18,652 67,727 87,607 20,251 50,000 4,270 2,971 0 8,271 6,074 7,521 18,652 67,727 87,607 20,251 50,000 20,00 0 <td< td=""><td>4,839</td></td<>	4,839
Racecards 48,319 41,533 3,989 3,888 2,581 0 2,435 2,460 2,581 2,518 5,910 5,935 4,000 Corp Hosp (Catering/Marquees etc) 173,300 202,022 6,008 4,270 2,971 0 8,271 6,074 7,521 18,692 67,727 87,607 202,622 Sponsorship (Banners/ BTO) 27,133 25,445 6,268 3,436 1,344 0 84,21 1,554 1,533 975 1,348 1,912 1,146 Marketing 28,400 22,4828 2,564 740 130 720 625 886 1,070 28,290 27,488 28,249 Police and security 88,175 73,642 6,702 9,890 2,500 420 2,216 2,475 23,500 1,828 28,249 Racetech Starting Stalls 67,275 63,015 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 <td< td=""><td></td></td<>	
Corp Hosp (Catering/Marquees etc) 173,300 202,022 6,008 4,270 2,971 0 8,271 6,074 7,521 18,692 67,727 87,607 20,251 Sponsorship (Banners/ BTO) 27,133 25,445 6,268 3,436 1,348 0 842 1,354 1,533 975 1,348 0,9418 5,900 Advertising 28,400 22,006 6,350 2,932 0	
Sponsorship (Banners/ BTO) 27,133 25,445 6,268 3,436 1,348 0 842 1,354 1,533 975 1,348 1,912 1,146 Marketing 28,400 22,006 6,350 2,932 0	14,880
Marketing 28,400 22,006 6,350 2,932 0 0 0 0 0 11,500 9,418 5,900 Advertising 121,698 122,204 24,828 25,564 740 130 720 625 886 1,070 28,290 27,828 28,255 Police and security 88,175 73,642 6.702 9,890 2,500 420 2.216 2,475 2.860 24,757 2.3497 Racetech Starting Stalls 67,275 63,015 4,165 4,160 4,165	2,437
Advertising 121,698 122,204 24,828 25,564 740 130 720 625 886 1.070 28,290 27,828 28,252 Police and security 88,175 73,642 6,702 9,890 2,500 420 2,216 2,475 23,800 19,827 23,497 Racetech Starting Stalls 67,275 63,015 4,165 4,165 0 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 4,165 4,160 4,155 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255 1,300 1,255	4,493
Racetech Starting Stalls 67,275 63,015 4,165 4,160 4,165 0 4,165 4,160 4,165 4,100 4,165 4,100 4,165 4,100 4,165 4,100 4,165 4,100 4,165	28,632
Racetech Starting Stalls 67,275 63,015 4,165 4,160 4,165 0 4,165 4,160 4,165 4,100 4,165 4,100 4,165	11.655
Medical / Vets Costs 64,057 60,363 4,500 3,782 3,515 225 3,355 3,854 3,503 2,990 6,967 6,230 4,397 BHA Fixture Licence Fee 72,096 72,096 4,506	4,735
Medical / Vets Costs 64,057 60,363 4,500 3,782 3,515 225 3,355 3,854 3,503 2,990 6,967 6,230 4,397 BHA Fixture Licence Fee 72,096 72,096 4,506	1,255
HBLB Appearance Money Payments 3,500 3,500 0	5,152
Fixture Rental Fee 105,000 105,000 29,000 29,000 0 0 4,000 0 0 0 0 0 72,000	4,506
Fixture Rental Fee 105,000 105,000 29,000 29,000 0 0 4,000 4,000 0 0 0 0 72,000	3,500
	72,000
BHA Fixture Fees (Field Force etc.) 161,552 161,552 10,097 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007 10,007	10,097
Racetech TV coverage (integrity and cctv) 67,248 65,718 4,203 4,209 4,203 2,583 4,203 4,209 4,203 4,209 4,203 4,209 4,203 4,209 4,203 4,209 4,203	4,209
Operational Costs (Big Screen etc) 372,676 369,483 31,996 39,062 3,577 1,536 3,577 4,956 3,547 4,104 175,041 170,927 81,933	76,273
Total Raceday Expenditure 1,697,426 1,673,525 166,714 167,989 56,403 21,368 63,182 63,184 60,402 70,437 377,894 389,878 294,262	272,476
Gross Prize Money 1,126,000 1,117,169 201,300 202,187 47,000 0 35,800 54,800 54,800 104,800 108,500 164,400	170,200
HBLB General Prize Fund 241,999 231,638 40,993 41,393 10,761 0 8,854 8,854 13,159 13,159 20,496 20,496 32,136	32,138
Prize Money Grants (e.g. Lead Fixture Payments 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	02,100
Tace Incentive Funding (RIF) 99,570 95,370 15,100 14,700 3,500 0 2,400 2,400 2,400 18,610 18,310 10,600	5,800
Tentry Fees 94.398 92.074 20.000 16.560 3.000 0 1.950 2.095 4.000 3.881 6.000 7.491 15.000	20.675
Total Non-Executive 435.967 419.062 76.093 72.653 17.261 0 13.204 13.349 19.559 19.404 45.106 46.297 57.738	58,613
Total Not Eccessive Content of the c	111,587
	,007
Expenditure + Prize Money 2,387,459 2,371,612 291,921 297,523 86,142 21,368 85,778 85,635 95,643 105,797 437,588 452,081 400,924	384,063
Raceday Profit/ -loss 516,473 472,089 -67,099 -114,966 43,022 53,706 38,796 9,179 69,566 62,765 132,026 165,489 -93,400	304,003
Difference -38,802 -47,867 10,684 -29,617 -6,801 33,464	-95,931

MUSSELBURGH RACING 2018-19 FLAT

	7	,		8		9	1	D		11	12	2		13	1	14	15		1	16
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2018 DATES	04-Jul	04-Jul	24-Jul	24-Jul	03-Aug	03-Aug	10-Aug	10-Aug	29-Aug	29-Aug	30-Aug	30-Aug	07-Sep	07-Sep	15-Sep	15-Sep	30-Sep	30-Sep	15-Oct	15-Oct
2017 DATES (COMPARABLE)	14-Jul	14-Jul	25-Jul	25-Jul	04-Aug	04-Aug	11-Aug	11-Aug	30-Aug	30-Aug	31-Aug	31-Aug	08-Sep	08-Sep	16-Sep	16-Sep	01-Oct	01-Oct	16-Oct	16-Oct
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Admissions	7,700	10,297	16,500	19,490	25,000	29,582	16,000	18,894	7,300	7,300	7,600	7,600	10,400	10,400	49,600	49,600	27,000	27,000	7,200	7,200
Racecards	1,000	1,310	1,500	1,440	1,700	1,700	1,700	1,700	800	800	1,200	1,200	1,200	1,200	2,200	2,200	2,250	2,250	600	600
Annual Members subscription fees	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600
Bookmakers' badges	2,000	2,308	2,200	2,041	3,000	3,000	2,200	2,200	1,900	1,900	1,900	1,900	2,500	2,500	5,500	5,500	3,800	3,800	1,800	1,800
LBO Income	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000
Totepool Commission	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Betting Shop Commission	200	200	450	450	320	320	280	280	240	240	250	250	200	200	850	850	680	680	220	220
Catering Commission	670	670	1,500	1,500	5,000	5,000	3,750	3,750	800	800	2,000	2,000	2,740	2,740	6,900	6,900	5,000	5,000	600	600
Corporate Hospitality	13,800	4,568	9,435	5,977	20,258	20,258	22,100	22,100	7,735	7,735	14,140	14,140	24,425	24,425	19,311	19,311	16,030	16,030	5,030	5,030
Sponsors Contribution	2,880	7,578	2,880	2,187	9,878	2,340	17,360	18,200	5,710	6,170	2,777	3,443	4,297	5,558	15,960	19,000	9,920	10,380	5,460	5,460
HBLB Appearance Money	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Fixture Incentive Scheme	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Integrity Grant (fieldforce/cameras/phot	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974
Share of sale/claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Raceday Income	118,824	120,505	125,039	126,659	155,730	155,774	153,964	160,698	115,059	118,519	120,441	124,107	136,336	140,597	190,895	196,935	155,254	158,714	111,484	114,484
Raceday Expenditure																				
Officials (including refreshments)	1,000	1,026	2,100	1,231	950	950	1,500	1,500	900	900	950	950	1,300	1,300	1,450	1,450	970	970	1,050	1,050
Owners & Trainers Catering	1,900	1,480	1,900	1,727	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	1,900	2,000	2,000	1,900	1,900	1,900	1,900
Raceday Staff	3,400	3,476	3,300	3,891	3,600	3,600	3,000	3,000	2,700	2,700	2,700	2,700	2,900	2,900	3,800	3,800	4,000	4,000	3,100	3,100
Maintenance Track and Grounds	4,600	4,715	5,200	4,297	5,200	5,200	4,600	4,600	4,000	4,000	4,000	4,000	4,600	4,600	5,000	5,000	5,000	5,000	7,500	7,500
Stables & Accommodation	4,000	4,112	4,000	3,763	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
Racecards	2,580	2,489	2,435	2,435	2,580	2,580	2,580	2,580	2,435	2,435	2,580	2,580	2,580	2,580	3,600	3,600	2,872	2,872	2,581	2,581
Corp Hosp (Catering/Marquees etc)	3,215	13,901	3,710	2,972	9,774	9,774	9,672	9,672	2,665	2,665	5,406	5,406	11,347	11,347	7,516	7,516	5,603	5,603	1,643	1,643
Sponsorship (Banners/ BTO)	1,200	2,024	1,348	1,207	1,200	1,200	1,500	1,500	1,500	1,500	1,750	1,750	1,650	1,650	1,650	1,650	1,650	1,650	1,200	1,200
Marketing	0	0	0	513	300	300	0	0	0	0	0	0	0	0	4,000	4,000	350	350	0	0
Advertising	850	734	2,320	2,809	5,869	5,869	2,586	2,586	718	718	718	718	820	820	15,012	15,012	8,220	8,220	870	870
Police and security	2,300	2,300	2,400	2,400	3,200	3,200	2,500	2,500	2,300	2,300	2,300	2,300	2,400	2,400	4,000	4,000	3,000	3,000	2,500	2,500
Racetech Starting Stalls	4,165	4,160	4,165	4,160	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165	4,165
Racetech CCTV/Public Address/Timing	1,300	1,255	1,300	1,255	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Medical / Vets Costs	3,515	3,674	3,515	3,656	3,900	3,900	3,600	3,600	3,300	3,300	4,300	4,300	3,300	3,300	4,400	4,400	3,800	3,800	4,200	4,200
BHA Fixture Licence Fee	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506
HBLB Appearance Money Payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Development Fund Contribution	0	0	0	0	0	0	0	0	0	0	0	0	0	0			0	0	0	0
BHA Fixture Fees (Field Force etc)	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097
Racetech TV coverage (integrity and cctv)	4,203	4,209	4,203	4,209	4,203	4,209	4,203	4,209	4,203	4,209	4,203	4,209	4,203	4,209	4,203	4,209	4,203	4,209	4,203	4,209
Operational Costs (Big Screen etc)	3,577	3,144	7,747	7,800	8,263	8,263	3,797	3,797	3,577	3,577	3,577	3,577	3,577	÷,÷	22,671	22,671	12,672	12,672	3,547	3,547
Total Raceday Expenditure	56,408	67,302	64,246	62,928	75,007	75,013	65,506	65,512	54,266	54,272	58,452	58,458	64,645	64,651	103,370	103,376	78,308	78,314	58,362	58,368
Gross Prize Money	41,800	44,800	41,800	45,200	47,000	46,935	63,500	72,347	48,000	49,400	40,800	41,600	41,400	44,800	79,600	75,800	57,000	57,700	57,000	67,100
less	10.000	10.000	40.007	40.007	40.077	40.017	40.427	40.467	40.000	10.000	40.505	40.505	10.110	10.410	44.400	11.100	40.710	40.710	40.000	40.000
HBLB General Prize Fund	10,289	10,289	10,207	10,207	10,617	10,617	13,187	13,187	10,966	10,966	10,535	10,535	10,412	10,412	14,430	14,430	12,749	12,749	12,206	12,206
Prize Money Grants (e.g. Lead Fixture Paymer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Race Incentive Funding (RIF)	2,400	2,800	2,000	2,800	3,200	3,600	8,560	8,560	3,500	3,900	2,400	2,800	2,400	2,800	14,000	14,000	3,800	4,200	4,700	6,300
Entry Fees	_,	2,798	2,772	2,631	3,300	2,996	7,000	4,071	3,182	3,182	3,363	3,363	2,667	2,667	5,000	5,000	7,399	7,399	7,265	7,265
Total Non-Executive	15,189 26.611	15,887	14,979 26.821	15,638 29,562	17,117 29.883	17,213	28,747	25,818	17,648 30,352	18,048	16,298 24,502	16,698 24,902	15,479	15,879 28,921	33,430	33,430 42,370	23,948 33,052	24,348	24,171 32,829	25,771
Cost Prize Money to MRC	26,611	28,913	26,821	29,562	29,883	29,722	34,753	46,529	30,352	31,352	24,502	24,902	25,921	28,921	46,170	42,370	33,052	33,352	32,829	41,329
Expenditure + Prize Money	83,019	96,215	91.067	92,490	104,890	104,735	100.259	112,041	84,618	85,624	82.954	83,360	90,566	93,572	149,540	145,746	111.360	111,666	91.191	99,697
		00,210	01,001	52,450	,	104,100	100,200		0-1,010	00,014	02,004	00,000	00,000	00,072	1-10,0-10	1-10,1-40	111,000		51,151	00,007
Raceday Profit/ -loss	35,805	24,290	33,972	34,169	50,840	51,040	53,705	48,657	30,442	32,896	37,488	40,747	45,770	47,025	41,355	51,189	43,894	47,048	20,293	14,787

MUSSELBURGH RACING 2018-19 JUMP

h			1		1	-		9		20
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2017 DATES			07-Nov	07-Nov	26-Nov	26-Nov	03-Dec	03-Dec	10-Dec	10-Dec
2016 DATES (COMPARABLE)	Total	Total	08-Nov	08-Nov	30-Nov	30-Nov	N/A	N/A	11-Dec	11-Dec
Raceday Income	£	£	£	£	£	£	£	£	£	£
Admissions	172,300	183,800	6,750	6,750	8,500	8,500	5,000	5,000	6,300	6,300
Racecards	12,220	13,020	670	670	750	750	500	500	700	700
Annual Members subscription fees	17,600	19,200	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600
Bookmakers' badges	29,290	30,890	1,800	1,800	1,500	1,500	1,500	1,500	1,600	1,600
SIS LBO License Fee Per Race	828,000	928,000	68,000	70,000	78,000	81,000	68,000	70,000	78,000	81,000
Totepool Commission	0	0	0	0	0	0	0	0	0	0
Betting Shop Commission	5,090	5,730	340	340	320	320	280	280	300	300
Catering Commission	23,733	25,719	1,000	1,000	1,100	1,100	1,000	1,000	1,000	1,000
Corporate Hospitality	101,216	105,686	7,535	7,535	5,050	5,050	6,810	6,810	17,445	17,445
Sponsors Contribution	72,974	76,188	1,840	1,840	920	920	460	460	1,460	1,460
HBLB Appearance Money	0	0	0	0	0	0	0	0	0	0
HBLB Fixture Incentive Scheme	73,000	68,000	0	0	0	0	0	0	0	0
HBLB Integrity Grant (Fieldforce/cameras/photo)	120,714	131,688	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974
Share of sale/claims	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	31,000	25,000	0	0	0	0	10,000	10,000	0	0
Total Raceday Income	1,487,137	1,612,921	100,509	102,509	108,714	111,714	106,124	108,124	119,379	122,379
Baaaday Expanditura										
Raceday Expenditure	40.400	47 700	4 200	1 200	4 200	1 200	1 200	1 200	1 200	4 200
Officials (including refreshments)	16,100	17,700	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Owners & Trainers (catering etc)	23,100	25,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Raceday Staff	38,300	41,200	2,800	2,800	2,900	2,900	2,600	2,600	2,600	2,600
Maintenance Track and Grounds	65,300	72,400	5,100	5,100	5,100	5,100	5,100	5,100	5,100	5,100
Stables & Accommodation	46,500	50,400	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
Racecards	30,460	33,125	2,580	2,580	2,580	2,580	2,580	2,580	2,580	2,580
Corp Hosp (Catering/Marquees etc)	38,096	39,681	2,307	2,307	2,179	2,179	1,809	1,809	6,250	6,250
Sponsorship (Banners/ BTO)	14,828	16,176	1,348	1,348	1,348	1,348	1,348	1,348	1,348	1,348
Marketing	6,300	6,300	0	0	200	200	0	0	0	0
Advertising	34,347	35,217	865	865	1,086	1,086	940	940	870	870
Police and security	32,800	35,200	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400
Racetech Photofinish/Public Address/Timing	15,000	16,400	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Medical / Vets Costs	56,500	61,000	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500
BHA Fixture Licence Fee	50,574	55,224	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506
Appearance Money Payments	0	0	0	0	0	0	0	0	0	0
Fixture Rental Fee	12,500	16,500	0	0	0	0	0	0	0	0
BHA Fixture Fees (Field Force etc)	112,488	122,788	10,097	10,097	10,097	10,097	10,097	10,097	10,097	10,097
Racetech TV coverage (integrity and cctv)	47,612	48,356	4,203	4,203	4,203	4,203	4,203	4,203	4,203	4,203
HFL Laboratory Costs	0	0	0	0	0	0	0	0	0	0
Operational Costs (Big Screen etc)	90,683	94,351	3,638	3,638	3,612	3,612	3,638	3,638	3,638	3,638
Total Raceday Expenditure	731,488	787,018	52,944	52,944	53,311	53,311	52,321	52,321	56,692	56,692
Gross Prize Money	728,100	797,700	46,000	47.800	43.500	39,600	47.400	48,400	68,000	75,800
less				1		/		- /		- /
HBLB General Prize Fund	270.000	288.271	18,912	18,912	17.932	17.932	18,761	18.761	24.073	24.073
		/			1.5.5	1	10,701		12.2	24,073
Prize Money Grants (e.g. Lead Fixture Payments)	5,000	5,000	0	0	0	0	0	0	0	0
Race Incentive Funding (RIF)	59,200	58,300	2,400	2,400	2,400	2,000	2,400	2,400	12,900	10,100
HBLB Winter Jump Payment	0	0	0	0	0	0	0	0	0	0
Entry Fees	44,700	47,700	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Total Non-Executive	378,900	399,271	24,312	24,312	23,332	22,932	24,161	24,161	39,973	37,173
Cost Prize Money to MRC (C-D)	349,200	398,429	21,688	23,488	20,168	16,668	23,239	24,239	28,027	38,627
				- /				7 20		
Expenditure plus Prize Money	1,080,688	1,185,447	74,632	76,432	73,479	69,979	75,560	76,560	84,719	95,319
Raceday Profit/ (loss)	406,449	427,474	25,877	26,077	35,235	41,735	30,564	31,564	34,660	27,060
Difference		21,025		200		6,500		1,000		-7,600
	1	21,023		200		3,300		1,000		-1,000

103,022

MUSSELBURGH RACING 2018-19 JUMP

	21			22	2	3		24		25	26		27		28	
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2018 DATES	01-Jan	01-Jan	07-Jan	07-Jan	18-Jan	18-Jan	02-Feb	02-Feb	03-Feb	03-Feb	27-Feb	27-Feb	10-Mar	10-Mar	22-Mar	22-Mar
2017 DATES (COMPARABLE)	01-Jan	01-Jan	03-Jan	03-Jan	19-Jan	19-Jan	03-Feb	03-Feb	04-Feb	04-Feb	11-Feb	11-Feb			28-Feb	28-Feb
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£		
Admissions	90,000	90,000	8,500	5,000	3,500	3,500	18,250	18,250	15,500	15,500	5,000	5,000	0	10,000	5,000	10,000
Racecards	4,000	4,000	500	500	600	600	1,500	1,500	1,500	1,500	700	700	0	800	800	800
Annual Members subscription fees	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	0	1,600	1,600	1,600
Bookmakers' badges	8,000	8,000	1,600	1,600	1,800	1,800	4,750	4,750	3,640	3,640	1,500	1,500	0	1,600	1,600	1,600
TurfTV LBO License Fee Per Race	68,000	70,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	78,000	81,000	0	70,000	78,000	81,000
Totepool Commission	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Betting Shop Commission	850	850	400	400	330	330	750	750	500	500	380	380	0	640	640	640
Catering Commission	7,500	7,500	1,226	1,226	1,200	1,200	3,700	3,700	2,500	2,500	1,521	1,521	0	1,986	1,986	1,986
Corporate Hospitality	12,790	12,790	3,155	3,155	7,110	7,110	19,861	19,861	8,230	8,230	4,470	4,470	0	4,470	8,760	8,760
Sponsors Contribution	20,000	20,000	0	0	2,920	2,320	21,000	21,000	20,000	20,000	2,187	2,188	0	3,000	2,187	3,000
HBLB Appearance Money	0	0	0	0	0	0			0	0	0	0	0	0	0	0
HBLB Fixture Incentive Scheme	0	0	8,000	8,000	20,000	20,000	0	0	15,000	15,000	15,000	15,000	0	10,000	15,000	0
HBLB Integrity Grant (Fieldforce/cameras/	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	10,974	0	10,974	10,974	10,974
Share of sale/claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	0	0	11,000	15,000	0	0	0	0	0	0	0	0	0	0	10,000	0
Total Raceday Income	223,714	225,714	124,955	128,455	128,034	130,434	160,385	163,385	157,444	160,444	121,332	124,333	0	115,070	136,547	120,360
Raceday Expenditure																
Officials (including refreshments)	1,700	1,700	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,600	1,600	0	1,600	1,600	1,600
Owners & Trainers Catering	2,500	2,500	1,900	1,900	1,900	1,900	2,500	2,500	2,500	2,500	1,900	1,900	0	1,900	1,900	1,900
Raceday Staff	10,000	10,000	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	0	2,900	2,900	2,900
Maintenance Track and Grounds	8,500	8,500	7,100	7,100	5,100	5,100	7,000	7,000	7,000	7,000	5,100	5,100	0	7,100	5,100	5,100
Stables & Accommodation	5,500	5,500	5,500	5,500	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	0	3,900	3,900	3,900
Racecards	3,800	3,800	2,686	2,686	2,686	2,686	2,973	2,973	2,665	2,665	2,665	2,665	0	2,665	2,665	2,665
Corp Hosp (Catering/Marquees etc)	7,337	7,337	948	948	2,665	2,665	5,639	5,639	3,919	3,919	1,585	1,585	0	1,585	3,458	3,458
Sponsorship (Banners/ BTO)	1,348	1,348	1,348	1,348	1,348	1,348	1,348	1,348	1,348	1,348	1,348	1,348	0	1,348	1,348	1,348
Marketing	5,800	5,800	0	0	0	0	300	300	0	0	0	0	0	0	0	0
Advertising	17,416	17,416	870	870	870	870	8,820	8,820	870	870	870	870	0	870	870	870
Police and security	8,800	8,800	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	0	2,400	2,400	2,400
Racetech CCTV/Public Address	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	0	1,400	1,400	1,400
Medical / Vets Costs	11,500	11,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	0	4,500	4,500	4,500
BHA Fixture Licence Fee	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	0	4,650	4,650	4,650
Appearance Money Payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fixture Rental Fee	11,250	11,250	1,250	1,250	0	0	0	0	0	0	0	0	0	4,000	0	0
BHA Fixture Fees (Field Force etc)	10,300	10,300	10,300	10,300	10,300	10,300	10,300	10,300	10,300	10,300	10,300	10,300	0	10,300	10,300	10,300
Racetech TV coverage (integrity and c	4,400	3,943	4,400	3,943	4,400	3,943	4,400	3,943	4,400	3,943	4,400	3,943	0	3,943	4,400	3,943
HFL Laboratory Costs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Operational Costs (Big Screen etc)	50,649	50,649	3,968	3,968	5,658	5,658	4,878	4,878	3,668	3,668	3,668	3,668	0	3,668	3,668	3,668
Total Raceday Expenditure	166,850	166,393	57,620	57,163	56,177	55,720	69,408	68,951	57,920	57,463	53,186	52,729	0	58,729	55,059	54,602
Gross Prize Money	106,400	106.400	46.800	46.800	46.800	42.700	123.600	142.400	110.500	110.500	43.400	43.700	0	48,500	45,700	45.100
less				,		,	,		,		,	,		,		,
HBLB General Prize Fund	38,426	38.426	16.199	16.199	19.100	19.100	43.022	43.022	35,940	35.940	18.271	18.271	0	18.271	19.364	19.364
Prize Money Grants (e.g. Lead Fixture Pay	0		10,199	10,199	13,100	10,100			5.000	5.000	10,271	10,271	0	10,271	10,304	10,004
		-	•	0	0	0	0 0000	0.000		- 1	0	0		0	0	0
Race Incentive Funding (RIF)	7,100	7,100	2,800	2,800	2,000	1,600	9,600	9,900	12,800	12,800	2,400	2,400	0	2,400	2,400	2,400
HBLB Winter Jump Payment	0 6.700	6,700	2.000	2.000	2.000	2.000	10.000	10.000	0 6.000	6.000	3.000	0	0	3.000	3.000	3.000
Entry Fees			_,	_,	1	1		,		- ,	-,	3,000	•			
Total Non-Executive	52,226	52,226	20,999	20,999	23,100	22,700	62,622	62,922	59,740	59,740	23,671	23,671	0	23,671	24,764	24,764
Cost Prize Money to MRC (C-D)	54,174	54,174	25,801	25,801	23,700	20,000	60,978	79,478	50,760	50,760	19,729	20,029	0	24,829	20,936	20,336
Expenditure plus Prize Money	221,024	220,567	83,421	82,964	79,877	75,720	130,386	148,429	108,680	108,223	72,915	72,758	0	83,558	75,995	74,938
Raceday Profit/ (loss)	2,690	5,147	41,534	45,491	48,157	54,714	29,999	14,956	48,764	52,221	48,417	51,575	0	31,512	60,552	45,422
Difference		2.457		3.957		6.557		-15.043		3.457		3.158		31.512		-15,130
Directibe		∠,∓J/		3,337		0,001		-10,040		3,737		5,150		51,512		10,130

MUSSELBURGH RACING ATTENDANCES 2017/18 TO 2018-19

	SELBURGH RACING A					0 201				
	FIXTURE LIST 2016/17	Paying Public	Members Owners Trainers	Kids	2018/19 Total	Paying Public	Members Owners Trainers	Kids	2017/18 Total	Remarks on changes from 2017-18 to 18-19
Flat	Easter Saturday	2,518	611	282	3,411	3,870	811	347	5,028	
Flat	Thursday 5 April	ļ	bandone	d		2,659	457	81	3,197	
Flat	Thursday 3 May (Eve)	514	436	20	970	495	437	20	952	
Flat	Friday 4 May	1,154	456	17	1,627	1,461	452	20	1,933	
Flat	Saturday 2 June	9,016	1,004	0	10,020	9,026	1,025	0	10,051	
Flat	Saturday 9 June	3,581	790	49	4,420	5,647	495	158	6,300	
Flat	Friday 4 July	766	528	54	1,348	1,777	493	79	2,349	2018 Friday 14th July (eve)
lat	Tuesday 24 July	1,318	400	1,065	2,783	1,276	582	630	2,488	
lat	Friday 3 August (Eve)	2,247	669	97	3,013	1,825	610	69	2,504	
lat	Friday 10 August	1,527	518	105	2,150	1,346	528	109	1,983	
lat	Wednesday 29 August				-	599	449	45	1,093	
lat	Thursday 30 August				-	754	460	23	1,237	
Flat	Friday 7 September (Twilight)				-	858	456	21	1,335	
Flat	Saturday 15 September (Twilight)				-	2,882	786	133	3,801	
Flat	Sunday 30 September				-	1,515	878	133	2,526	
Flat	Monday 15 October				-	522	455	44	1,021	
N/Hunt	Wednesday 7 November				-	669	689	6	1,364	
N/Hunt	Monday 26 November				-	617	554	8	1,179	
N/Hunt	Monday 3 December				-	0	0	0	-	New Fixture
V/Hunt	Monday 10 December				-		Abandoneo	ł	-	
N/Hunt	Tuesday 1 January				-	3,859	781	129	4,769	
N/Hunt	Thursday 3 January				-	670	571	55	1,296	
N/Hunt	Friday 18 January				-	438	475	14	927	
N/Hunt	Saturday 2 February				-	1,195	491	47	1,733	
N/Hunt	Sunday 3 February				-	1,021	494	39	1,554	
N/Hunt	Wednesday 13 February				-	332	431	15	778	
N/Hunt	Wednesday 27 February				-		Abandoneo	ł	-	
	TOTAL	22,641	5,412	1,689	29,742	45,313	13,860	2,225	61,398	

FLAT 2018-19	•									1						
I LAT 2010 13																
1							SATURD	AY 31S	MARCH					£57,600.00		
RACE			Runs											SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
1.50	4YO+	H'CAP	12	£12,200	10	£12,200	81-95	3	7F	12	£20,000	£100	Toteplacepot		£1,500	ITV4 - Saddlecloths, rug and £150 BTO
															£0	
2.25	4YO+	CONDITIONS RACE	7	£9,600	9	£9,600	WFA	2	5F	17	£30,000	£150			£4,950	ITV4 - Saddlecloths, rug and £150 BTO
													The Borderlescott Sprint Trophy (A Conditions Race) (Class 2)		£0	
3.00	3YO	H'CAP	12	£13,200	11	£12,600	0-100	2	1M	14	£30,000	£150	The Totesport.com Royal Mile Handicap (Class 2)		£3,300	ITV4 - Saddlecloths, rug and £150 BTO
0.05	11/0	H'CAP	40	040.000	10	040.000	OPEN	0	41405	10	0400.000	0500	The Royal Mile Trophy (Class 2)	£54,600.00	£0	ITV4 - Saddlecloths, rug and £150 BTO
3.35	4YO+	HCAP	13	£13,800	13	£13,800	OPEN	2	1M6F	16	£100,000	£500	The totepool Queen's Cup (A Heritage Handicap) (Class 2) The Queen's Cup (A Heritage Handicap) (Class 2)	£54,600.00	£4,950 £0	11 V4 - Saddiecioths, rug and £150 BTO
4.10	2YO	NOVICE	7	£7,600	3	£4,400	OPEN	4	5F	14	£6,500	£37	The toteexacta EBF Novice Stakes	£0.00	20	EBF £0k. £100 BTO
4.10		crease TPF to 7000 +	- '	27,000	5	24,400	OFEN	4	51	14	20,300	2.57	The loteexacta LDF Novice Stakes	20.00		
		400													£0	
4.45	4YO+	H'CAP	10	£9,000	9	£8,200	56-75	5	5F	17	£7,600	£40	The Totetrifecta Handicap Stakes			£100 BTO
											£400				£400	
5.20	3YO+	MAIDEN	7	£5,600	7	£5,600	WFA	4	7F	12	£8,000	£40	The totepool EBF Maiden Stakes (Class 4)	£1,500.00		EBF £1.5k. £100 BTO
		TPF 7600 + 400									-£313				£0	
			68	£71,000	62	£66,400				<u> </u>	£202,187			£56,100.00	£15,100	
L							L		L	<u> </u>						
2			D			Т	HURSDAY 5TH	APRIL (f	rom 26 May 2017)				£920.00		
RACE TIMES	AGE	RACE TYPE	Runs 17	Bun Faa	Runs 18	Run Fee	RATING	CLASS	DISTANCE	6-	PRIZEMONEY	Enter	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
TIMES	AGE	RACE ITPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	51	PRIZEMUNEY	Entry	To be Achieved	£0.00	RIF	Notes
2.20	4YO+	H'CAP	0	£0	0	£6,785	46-65	6	5F	12	£4,400	£24	188BET transferred from 28 Feb	20.00		
2.20	410+	ITCAI	0	20	0	20,705	40-03	0	51	12	£400	224	TOODE I transferred from 20 Feb		£400	
250	3YO+	NOVICE	4	£4,200	0	£6,785	WFA	5	1M	12	£5,000	£25	188BET transferred from 28 Feb		2400	
200	0.01	HOTICE		21,200	Ű	20,100					£0	~			£0	
3.25	3YO	H'CAP	8	£7,400	0	£6,785	56-70	5	7F	12	£5,400	£29	188BET transferred from 28 Feb			
											£400				£400	
3.55	4YO+	H'CAP	6	£7,800	0	£6,785	71-90	3	7F	12	£13,000	£65	188BET transferred from 28 Feb		£1,500	
				AE	BANDONE	D					£0				£0	
4.30	4YO+	H'CAP	9	£9,100	0	£6,785	66-86	4	1M6F	14	£8,400	£44	188BET transferred from 28 Feb			
											£400				£400	
5.00	4YO+	H'CAP	10	£8,000	0	£6,785	46-60	6	1M4F	14	£4,400	£24	188BET transferred from 28 Feb			
											£400				£400	
5.30	4YO+	H'CAP	9	£7,100	0	£6,785	51-65	6	1M	14	£4,400	£24	188BET transferred from 28 Feb			
											£400				£400	
			46	£43,600	50	£47,495			Abandoned	 	-£47,000			£0.00	C2 E00	
L			46	243,600	50	£47,495				+	£0			£0.00	£3,500	
3							THURSD	14 300		1				£920.00		
RACE			Runs				10030/			1				SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
									Sierrice	1.		y	To be Achieved	£0.00		
5.40	4YO+	H'CAP	6	£4,800	12	£9,200	46-60	6	5F	14	£4,400	£24	racinguk.com			
											£400				£400	
6.10	3YO	H'CAP	6	£4,800	5	£4,000	46-65	6	1M4F	14	£4,400	£24	RacingUK	£0.00		
											£400				£400	
6.40	3YO+	NOVICE	6	£5,800	4	£4,200	OPEN	5	7F	12	£5,000	£25	Central Taxis - Faster, Greener, Safer	£460.00		
—		1104.5	_			07.100		-		 	£0				£0	
7.10	4YO+	H'CAP	7	£6,600	8	£7,400	61-75	5	1M4F	14	£6,400	£34	MacRoberts LLP	£920.00		
7.40	21/0	LICAD	8	00.400		64.000	40.05	<u> </u>			£400	004	Design LIK Day Days had 040		£400	
7.40	3YO	H'CAP	ö	£6,400	6	£4,800	46-65	6	5F	14	£4,400 £400	£24	Racing UK Day Pass Just £10		£400	
8.10	4YO+	H'CAP	9	£7,200	12	£9,200	46-60	6	7F	12	£400 £4,400	£24	Racing UK Profits Returned to Racing		£400	
0.10	-10+	18 Decs	3	~1,200	12	13,200	40-00	U		12	£400	1.24			£400	
8.40	4YO+	H'CAP	7	£5.600	9	£7.200	46-65	6	1M6F	14	£4,400	£24	Racing UK in HD		2400	
				,500	-					1	£400				£400	
			49	£41,200	56	£46,000					£35,800			£1,380.00	£2,400	

4		Chepstow £52k					FRI	DAY 4TH	MAY	1				£29,200.00		
RACE			Runs											SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
2.10	2YO	NOVICE	5	£6.000	7	£7,600	OPEN	4	5F	14	£5,000	£25	To be Achieved EBF	£0.00 £0.00		EBF £0k.
2.10	210	ncrease TPF to 7000 +	5	20,000	'	27,000	UFEN	4	υr	14	10,000	1.20	EDF	20.00		LDI LOR.
		400									£0				£0	
2.40	4YO+	H'CAP	7	£7,600	13	£11,800	61-80	4	5F	14	£10,400	£52	Boogie in the Morning	£2,000.00	0.400	
3.10	4YO+	H'CAP	8	£7,400	11	£9,600	61-75	5	7F	12	£400 £6,400	£32	Jackson Boyd Lawyers - More Than Just	£1,680.00	£400	
3.10	410+	HCAF	0	27,400	11	19,000	01-75	5	/ F	12	£400	LJZ	Jackson Boyu Lawyers - More man Just	£1,080.00	£400	
											2.100				2100	Weatherbys provide Memento for winning owner and BTO
3.40	3YO	H'CAP	8	£8,400	8	£8,400	61-80	4	7F	12	£10,400	£52	Weatherbys Private Banking	£5,000.00		£50
1.10	41/01	H'CAP	5	64.000	0	07 400	40.00	0	1M4F	44	£400	600		69.40.00	£400	
4.10	4YO+	HCAP	5	£4,000	9	£7,100	46-60 Was 66-85	6	1M4F	14	£4,400 £400	£22	Core (Oil and Gas)	£840.00	£400	
											2.100				2100	
4.40	3YO+	H'CAP	6	£6,800	10	£12,000	61-80	4	1M1F	14	£11,400	£57	The Weatherbys Private Banking Goliath Cup (A handicap) (Class 3)	£15,000.00		Weatherbys provide Memento for winning owner and BTO £50
	was 3yo	LICAR	9	07.400		00.000	40.00				£400	000	The Goliath Cup (A Handicap)	00.00	£400	
5.15	4YO+	H'CAP	9	£7,100	11	£8,600	46-60	6	1M1F	14	£4,400 £400	£22	Western Toyota Fun Yourself	£0.00	£400	
											2400				2400	
			48	£47,300	69	£65,100					£54,800			£24,520.00	£2,400	
<u> </u>													Disks Oracle 1. W. D	004 000 07		
5 RACE		NEWCASTLE (EVE)	Runs				SATUR	DAY 2ND	JUNE				Stobo Castle Ladies Day	£21,300.00 SPONSOR		NO STALLS TESTS OR DIVIDED RACES
TIMES	AGE	RACE TYPE	Runs 17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
												,	To be Achieved	£0.00		
1.40	3YO	H'CAP	5	£5,000	11	£8,600	46-60	6	7F	12	£5,000	£27	Western Toyota 2000GT Heritage Sprint	£7,000.00		
	was 3+						was 51-70				£400				£400	
2.15	2YO	CONDITIONS	6	£8,800	7	£9,600	OPEN	2	5F	14	£20,000	£100	EBF stallions.com Edinburgh Castle Stakes (A Conditions Race)	£5,000.00	£3.960	EBF £5k - EBF sole sponsor. £300 Appearance Money quarantee to 8th place.
2.15	210	CONDITIONS	0	20,000	,	23,000	OFEN	2	51	14	£20,000	2100	The Edinburgh Castle Stakes (A Conditions Race) (Class 2)	23,000.00	£0	guarantee to our place.
		FILLIES & MARES														
2.50	3YO+	H'CAP	9	£11,200	6	£7,800	71-90	3	1M	14	£15,000	£75	Margaret McGladery celebrates Ladies Day	£3,000.00	£1,800	£3k proposed
		was C2 Ed Cup FILLIES' & MARES									£0				£0	Branded no cloths - need to invoice Stobo for £250 + VAT , BIG
3.25	3YO+	LISTED	10	£12,000	10	£12,000	WFA	1	7F	12	£40,000	£200	The Stobo Castle Ladies Day Gold Cup	£10,800.00	£11.250	GOLD CUP Invoiced 13/4/18
											£0		(registered as The Maggie Dickson Fillies' Stakes)(Class 1)		£0	
4.00	4YO+	H'CAP	6	£7,800	10	£9,000	51-70	5	1M1F	14	£6,400	£34	The Gaynor Winyard			Trophy
4.30	DERB Y										£400				£400	
4.55	4YO+	was C3 3yo 1M H'CAP	8	£8,400	9	£9,200	66-85	4	5F	14	£400 £12,100	£62	The Madeleine Cup		2400	Trophy
					-	£7,400					£400				£400	
5.30	4YO+	ADY RIDERS PROAM H'CAP		£4,200	8		61-80	-	1M6F	14	£8,400	£44	Silk Series			Trophies for OWNER, TRAINER & JOCKEY being sent. The Silk Series - £2.5k sponsorship wld go straight to charity
5.30	410+	was C5	4	1,4,200	0		was 51-70	5	TIMOF	14	£400	£44	Slik Selies		£400	Slik Series - £2.5k sponsorship wid go straight to charity
											2100				2.000	
			48	£57,400	61	£63,600					£108,500			£25,800.00	£18,610	
6		Haydock £186k					CATU	RDAY 9TH		<u> </u>			The Edinburgh Gin Scottish Sprint Cup Raceday	£30,000.00		
6 RACE		HAYOUCK £186K	Runs				SATUR	DAT 91	JUNE				The Edinburgh Gin Scottish Sprint Cup Raceday	£30,000.00 SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		NO STALLS TESTS OR DIVIDED RACES
177/14/57		LICAR	15	044.000	6	07.000	70.05	3		14	005.000	0405	Edistante Oldo Ossaida Ols		£4,400	ITV - Edinburgh Gin will provide prizes for Owner, trainer and
ITV4 1.55	4YO+	H'CAP was C3 5f race	15	£14,000	bi	£7,800	76-95	3	1M4F	14	£25,000 £0	£125	Edinburgh Gin'S Seaside Gin		£4,400 £0	Jockey - numbercloths and rug TBC
ITV4 2.30	4YO+	H'CAP	17	£16,200	16	£15,600	OPEN	2	5F	17	£100,000	£500	Edinburgh Gin's Scottish Sprint Cup (A Heritage Handicap) (Class 2)	£30,000.00	£2,200	Entries early closing £150 20th May + £350 9th June.
		EARLY CLOSING														
-	0.07	NOON 19TH MAY					0.5				£0		The Scottish Sprint Cup (A Heritage Handicap) (Class 2)		£0	
3.10	2YO	NOVICE	8	£7,400	6	£5,800	OPEN	5 4	5F	14	£5,400 £400	£29	Edinburgh Gin EBF		£0	EBF £0k.
3.45	3YO+	H'CAP	10	£9,000	5	£5,000	56-70	4 5	1M1F	14	£400 £6,400	£34	Edinburgh Gin's Cannonball		LU	
											£400		, and the second se		£400	
4.20	4YO+	H'CAP	12	£12,200	6	£6,800	0-85	4	2M	17	£20,000	£102	Edinburgh Gin's Distillery Tour		£2,400	
4.55	0/0	Was C3	00	047.000	40	00.000	40.55		75	10	£400	005	Edisburgh Olds Distillant Make Very One Ol		£400	
4.55	3YO+	H'CAP	22	£17,200	12	£9,200	46-55	6	7F	12	£5,000 £400	£25	Edinburgh Gin's Distillery -Make Your Own Gin		£400	
5.30	3YO+	H'CAP	10	£9,000	9	£8,200	56-75	5	7F	14	£6,400	£34	Edinburgh Gin's Rhubarb And Ginger lucky last	· · · · · · · · · · · · · · · · · · ·	2400	
											£400				£400	
			94	£85,000	60	£58,400					£170,200			£30,000.00	£10,600	
L						1		1		1	I			1	1	1

RACE TIMES AGE 2.00 3YO 2.30 2YO 3.00 4YO+	Thirsk RACE TYPE H'CAP	Runs 17	Run Fee	D				TH JULY				MAX RECYCLE SUPPORTING RACING STAFF WEEK	£2,880.00		
2.00 3YO 2.30 2YO		17	Dun Eco	D						1			SPONSOR		
2.30 2YO	H'CAP		Ruirree	Runs 18	Run Fee	RATING	CLASS	DISTANCE		PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
2.30 2YO	H'CAP											To be Achieved	£0.00		
		11	£8,600	9	£7,200	46-60	6	5F	14		£24	Begbies Traynor - Bibby Factors	£460.00	0.100	
	NOVICE MEDIAN					20,000,8				£400	<u> </u>			£400	
	AUCTION	5	£5,000	5	£5,000	30,000 & <50,000	5	7F	12	£5.400	£29	British Stallion Studs EBF Median Auction Novice Stakes	£1,500.00		EBF £1.5k
2.00 41/01	AUCTION	5	23,000	5	23,000	<30,000	5	/1	12	£400	123	British Stallon Study EDF Median Auction Novice Stakes	21,300.00	£400	LDI 21.5K
	H'CAP	5	£6,000	8	£7,400	46-60	5	2M	14		£27	The Hawthorne Girls Supporting Racing Staff Week	£1,566.00	2400	
	Was C4			-						£400				£400	
3.30 4YO+	H'CAP	8	£8,400	8	£8,400	61-80	4	7F	12	£8,400	£44	Ray Hawthorne Memorial Supporting Racing Staff Week	£1,566.00		
	Was 5f									£400				£400	
4.00 4YO+		6	£8,800	7	£6,600	56-75	5	1M	14		£42	Catherine Roache	£1,566.00		
4.00	Was C2 12f	0	07.000	0	00.400	40.00	0	4145		£400	004	TED Ochanna	0.400.00	£400	
4.30 4YO+	H'CAP	9	£7,200	8	£6,400	46-60	6	1M4F	14	£4,400 £400	£24	TFP Schemes	£460.00	£400	
5.00 4YO+	H'CAP	11	£8,600	6	£5,800	56-75	5	5F	14	£6,400	£34	AIUA Insurance	£460.00	2400	
0.00 4101	Was C6. Weak race!		20,000	0	20,000	0010		51	14	£400	204	WO/ Insulance	2400.00	£400	
		55	£52,600	51	£46,800					£44,800			£7,578.00	£2,800	
	Chelmsford High Value														
8	(eve)					TUESE	DAY 24T	H JULY				188BET raceday	£2,880.00		
RACE TIMES AGE	RACE TYPE	Runs 17	Due Fer	Dune 10	Due Fee	RATING	CI 4 60	DISTANCE		PRIZEMONEY	E-man -	SPONSOR/RACE TITLE	SPONSOR	RIF	Nataa
TIMES AGE	RAGE ITPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE		FRIZEIVIUNEY	Entry	To be Achieved	INCOME £0.00	KIF	Notes
												TO be Achieved	20.00		£2187.50 sponsorship moved from feb then 5th April following
2.20 3YO	H'CAP	12	£9,200	8	£6,400	46-60	6	1M	14	£4,400	£24	Club188 Racing Offers	£364.58		abandonments
			,												
	Was 1m1f in 2017 - 4														
	less runners in 2018!							Change to 1M1F		£400				£400	
2.50 2YO	NOVICE	5	£5,000	5	£6,000	OPEN	4	7F	12	£7,000	£37	Irish Stallion Farms EBF Novice Stakes	£364.58		EBF £0k Honest Toun to Present
	Reduce TPF to 5400 +									0.400				0.400	
3.25 3YO+	400 CL5 H'CAP	6	£6,800	6	£6,800	61-80	4	5F	14	£400 £8,400	£44	Racing Ticket Giveaways at @188BET	-	£400	
3.23 310+	HUAF	0	20,000	0	20,000	01-00	4	JF	14	£400	£44	Racing ficket Giveaways at @ 1866E1		£400	
3.55 4YO+	H'CAP	8	£6,400	9	£7,200	46-60	6	1M4F	14	£4,400	£24	Best Odds Guaranteed at 188BET	£364.58	2400	
0.00 1101	110/1		20,100	0	21,200	10 00	Ű			£400	~~ .		2001.00	£0	
4.30 3YO+	H'CAP	8	£7,400	6	£5,800	51-70	5	7F	12	£5,400	£29	Read Silvestre De Sousa at 188BET	£364.58		
										£400				£400	
5.00 4YO+		5	£6,000	5	£6,000	61-80	4	2M	14		£34	188BET Mobile	£364.58		
	Change to class 5 or 6						5			£400				£400	
5.35 3YO+	H'CAP	6	£4,800	9	£7,200	46-60	6	5F	14	£4,400	£24	Play Slots at 188BET Casino	£364.58	0.400	
	Review									£400				£400	
		50	£45,600	48	£45,400					£45,200			£2,187.48	£2,400	
		00	~+0,000	-10	~10,100					240,200			22,101.40	~2,400	
9	THIRSK (AFT)					FRIDAY 3	RD AUG	UST (eve)					£9,878.00		
RACE		Runs											SPONSOR		
TIMES AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE		PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
	PONY RACING											Table A.M	00.00		
├ ───┤──┤	BEFORE THE 1st AMATEUR RIDERS'										l	To be Achieved	£0.00		
5.40 4YO+	AMATEUR RIDERS' H'CAP	g	£7.400	11	£9,600	51-70	5	1M5F	14	£5.400	£29	Get so much more with racing UK			
5.40 410+	II UAF	0	21,400		19,000	51-70	0	TWOF	14	£3,400 £400	123	Get so much more with racing or		£400	
	MEDIAN AUCTION									2700				2700	
6.10 2YO	NOVICE	7	£6,600	6	£5,800		5	7F	12	£5,400	£29	Irish Stallion Farms EBF Median Auction Novice Stakes	£1,500.00		EBF £1.5k (Make sure it is Irish Stallion Studs Advert)
										£400				£400	
6.45 3YO+	H'CAP	6	£5,800	9	£8,200	56-75	5	7F	12	£5,400	£29	Bet at racinguk.com			
										£400				£400	
7.20 3YO+	H'CAP	11	£11,600	6	£7,800	71-90	3	5F	14	£13,000	£65	Bernard Hunter Mobile Cranes	£840.00	£1,200	
7.50 2YO	NURSERY H'CAP	8	£7,400	6	£5,800	0-75	5	5F	Ret 14	-£112 £5,400	£29	Postsono Building Curpling	£0.00	£0	
7.50 210	NURSERTICAP	0	£1,400	0	10,000	0-75	э	76	14	£5,400 £400	129	Beatsons Building Supplies	2.0.00	£400	
8.20 3YO	H'CAP	7	£6,600	8	£7.400	51-70	5	1M1F	14		£29	Foillow @racing_uk On Twitter Now		2400	
0.20 010	110AI		20,000	5	21,400	0170	5	tive 11		£400	~~~ 3			£400	
8.50 3YO+	H'CAP	7	£5,600	9	£7,200	46-65	6	5F	14		£24	Best Flat raced live on Racing UK			
										£400				£400	
							Appeara	ince Money		£246					
		54	£51,000	55	£51,800					£46,935			£2,340.00	£3,600	

10		HAYDOCK (EVE)			1		FRID	AY 10TH A	UGUST		1		Archerfield Cup Raceday	£17,360.00		
FIRST RACE	AGE	RACE TYPE	Runs 17	Run Fee	Runs 18	Run Fee	RATING	CLASS		SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	SPONSOR	RIF	Notes
TINOT NACE	ACE	RAGETTIE		Runnee	Trans to	Runnee		OLAGO	DIGITANOL	0.	TRIZEMONET	Linu y	To be Achieved	£0.00		Notes
2.10	2YO	NURSERY H'CAP	10	£9,000	5	£5,000	0-65	5	7F	12	£4,400	£24	Bam Construction Ltd	£840.00		
2.40	2YO	CONDITIONS RACE	6	£7,800	4	£6,200	OPEN	3	5F	14	£400 £12,500	£62	EBF Miller Homes Conditions Stakes	£5,840.00	£400 £2,160	EBF £5K - EBF FIRST IN RACE TITLE AND SOLE SPONSOR IF POSSIBLE. £300 Appearance Money guarantee to 8th place.
3.10	3YO+	H'CAP	10	£8,000	8	£6,400	46-65	6	1M	Ret 14	-£544 £4,400	£24	Edgen Murray	£840.00	£0	
3.10	510+	ITOAI	10	20,000	0	20,400	40-03	0	1 IVI	14	£400	224	Lugen Multay	2040.00	£400	
3.40	3YO+	FILLIES' & MARES' H'CAP	8	£8,400	6	£6,800	61-80	4	7F	12	£11,400	£59	The EBF Scottish Premier Series Fillies' Handicap	£4,000.00		EBF £4K - EBF EXCLUSIVE RACE TITLE
		Move to 29 Sept 2019									£400				£400	
4.10	3YO	H'CAP	5	£8,000	5	£8,000	0-100	2	2M	14	£30,000	£150	The Archerfield Cup (A handicap) (Class 2)	£5,000.00	£4,400	Perpetual trophy (To be ordered replica claret jug for owner to give away)
	was 3YO+									D	0000		The Ansher(fald Over (Alley diam) (Olean O)		00	
4.40	3YO+	H'CAP	5	£4,000	10	£8,000	46-60	6	was 1M6F 1M4F	Ret 14	-£609 £4,400	£24	The Archerfield Cup (A Handicap) (Class 2) Watermans	£1,680.00	£0	
+0	0101	110/1	- U	24,000	10	20,000	40.00	0	1101-11	14	£400	~~~	Watermans	21,000.00	£400	
5.15	4YO+	H'CAP	4	£3,200	7	£5,600	46-65	6	2M	14		£24	Western Toyota Hilux	£0.00		
		Upgrade c4 1m1f/5f or							Clash with Ayr							
		7f/5f						-	day after		£400				£400	
			48	£48,400	45	£46,000					£72,347			£18,200.00	£8,560	
				2.01.00												
		Lingfield £37.75k														
11		Catterick £39.5k					WEDNES	SDAY 29TI	H AUGUST					£5,710.00 SPONSOR		
RACE TIMES	AGE	RACE TYPE	Runs 17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
TIMES	AGE	RAGETIFE	17	KullFee	Kulls to	Ruiree	KATING	GLASS	DISTANCE	эг	FRIZEWONET	Enuy	To be Achieved	£0.00	NIF	Notes
												'		20.00		
2.10	2YO	MAIDEN	8	£7,400	9	£8,200	OPEN	5	7F	14	£5,400	£29	188BET Mobile BET10 GET20 British Stallion Studs EBF Maiden Stakes	£312.50		EBF £0
								_			£400				£400	
2.40	4YO+	H'CAP	7	£5,600	8	£6,400	46-60	6	1M4F	14	£4,400 £400	£24	188BET Extra Place Races	£312.50	£400	
3.10	3YO+	H'CAP	10	£10,000	9	£9,200	66-85	4	5F	14		£44	Mansefield Care Ltd	£460.00	£400	
											£400				£400	
3.40	3YO+	FILLIES' & MARES' H'CAP Downgrade?	5	£7,000	6	£7,800	76-90	3 Class 4	7F ?	12	£15,000 £0	£75	EBF Stallions Breeding Winners Fillies Handicap	£4,000.00	£1,500 £0	EBF £4K - EBF EXCLUSIVE RACE TITLE
4.10	3YO	H'CAP	8	£6,400	9	£7,200	46-65	6	1M1F	14	£4,400	£24	Ediston	£460.00		
											£400				£400	
4.40	3YO+	H'CAP	3	£2,400	9	£7,200	46-60	6	2M	14	£5,000 £400	£27	Best Odds Garanteed At 188BET	£312.50	£400	
5.10	3YO	H'CAP	8	£6,400	10	£8,000	46-65	6	5F	14		£24	Read Silvestre De Sousa At 188BET	£312.50	£400	
			-					-			£400				£400	
			49	£45,200	60	£54,000					£49,400			£6,170.00	£3,900	
														+		
12		Chelmsford High Value					THURS	DAY 30TH	AUGUST					£2,777.50		
RACE			Runs											SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
		MEDIAN AUCTION					Max 30,000						To be Achieved	£0.00		
1.50	2YO	NOVICE	4	£4.200	7	£6,600	2lb/5k	5	5F	14	£5,400	£29	188BET Extra Place Races	£312.50		EBF £0K
											£400				£400	
2.20	2YO	NURSERY	19	£15,200	8	£6,400	0-65	6	7F	12	£4,400	£24	Addleshaw Goddard	£460.00		
		100.5	<u> </u>		-			<u> </u>			£400	.			£400	
2.50	3YO	H'CAP Consider swapping	4	£5,200	6	£6,800	61-80	4	7F	14	£8,400	£44	Witherby Publishing Group	£1,125.00		
		Wed & Thurs									£400			1	£400	
		FILLIES' & MARES'													~ 100	
3.20	3YO+	H'CAP	5	£5,000	7	£6,600	56-75	5	1M4F	14	£6,400	£34	Read Silvestre De Sousa At 188BET	£312.50		
2.50	41/0	11045		00.000	40	040.000	E4 70	-	414		£400	000	DOMUN	6460.00	£400	
3.50	4YO+	H'CAP	11	£9,600	12	£10,200	51-70	5	1M	14	£5,400 £400	£29	RSM UK	£460.00	£400	
4.20	3YO	H'CAP	7	£5,600	12	£9,200	46-60	6	7F	14		£24	TUV-SUD Ltd	£460.00	2400	
											£400				£400	
4.55	4YO+	H'CAP	10	£8,000	10	£8,000	46-60	6	5F	14	£4,400	£24	Best Odds Garanteed At 188BET	£312.50		
											£400			+	£400	
			60	£52,800	62	£53,800					£41,600			£3,442.50	£2,800	

13	1 1		1	, i		1	FRIDAY 7T	SEDTE	MBER (ava)	I		 _		£4,297.50		
13 RACE	+ +		Runs					SEPIE	WIDER (eve)	-				£4,297.50 SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
110120	AUL			Runnee	Trans To	Runnee	NATING	OLAGO	DIGITARIOL		TRIZEMONET	Linery	To be Achieved	£0.00		
4.25	2YO	NOVICE	8	£8,400	8	£8,400	OPEN	4	7F	12	£7,000	£37	188bet.com British Stallion Studs EBF	£312.50		EBF £0K
		was Novice Auction									£400				£400	
5.00	3YO+	H'CAP	9	£8,200	9	£8,200	61-75	5	5F	14		£29	Mitsubishi Electrical	£840.00		
											£400				£400	
5.30	3YO	H'CAP	8	£6,400	8	£6,400	46-65	6	1M4F	14	£5,000	£27	Donaldson Timber Engineering	£840.00		
											£400				£400	
6.00	3YO+	H'CAP	9	£8,200	9	£8,200	56-70	5	1M	14	£5,400	£29	188.com	£312.50		
											£400				£400	
6.30	3YO+	H'CAP	7	£7,600	7	£7,600	66-80	4	7F	12	£8,400	£42	St Andrews Timber and Building Supplies	£2,100.00		
				07.400			51 30	_			£400	00.1			£400	
7.00	4YO+	H'CAP	8	£7,400	8	£7,400	51-70	5	1M6F	14	£6,400 £400	£34	CALA Homes (East) Ltd	£840.00	0.400	
7.30	3YO+	H'CAP	8	£6,400	0	£6.400	46-60	6	5F	14	£400 £4,400	£24	188.com	£312.50	£400	
7.30	310+	ПСАР	0	10,400	0	20,400	40-00	0	ər	14	£4,400 £400	1.24	188.0011	2312.50	£400	
											£400				£400	
			57	£52,600	57	£52,600					£44,800			£5,557.50	£2,800	
			07	202,000	01	202,000					244,000			20,007.00	22,000	
								1 1								
14							SATURDA	15TH SE	EPTEMBER				The Caledonian Cup Raceday supporting Muirfield Riding Therapy	£15,960.00		
RACE			Runs											SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
3.30	2YO	FILLIES' CONDITIONS	4	£4,200	4	£4,200	OPEN	3	5F	14	£12,000	£60	EBF	£5,000.00		EBF £5K. £300 Appearance Money guarantee to 8th place.
		was a maiden									£0				£0	
4.05	2YO	NURSERY	14	£10,400	14	£10,400	0-65	6	5F	14	£4,400	£24	Muirfield			
											£400				£400	
4.40	22/01	FILLIES' & MARES' H'CAP	7	£7,600	7	£7,600	CC 05	4	1M	12	612 400	004	The EDE Coeffich Dramies Carico Filling' Handison	C4 000 00		EBF £4K - EBF EXCLUSIVE RACE TITLE
4.40	3YO+	HCAP		£7,600	/	£7,000	66-85	4	I IVI	12	£12,400 £400	2.04	The EBF Scollish Premier Series Fillies Handicap	£4,000.00	£400	EDF 24K - EBF EXCLUSIVE RACE TITLE
5.15	3YO	H'CAP	11	£10,600	11	£10.600	61-80	4	1M1F	12	£400 £11,200	400			£400	
0.10	010	110/11		210,000		210,000	01.00	-		12	£400	200	Manied		400	
5.45	3YO	H'CAP	7	£8,600	7	£8,600	71-90	3	1M6F	14		£125	The Muirfield Caledonian Cup (A handicap) (Class 3)		£12,000	£2k RIF + £10k Dev Fund. PM to 6th and AM to 8th.
		RR to confirm									£0		The Caledonian Cup (A handicap) (Class 3)		£0	
6.20	3YO+	H'CAP	17	£13,600	17	£13,600	46-60	6	7F	12	£4,400	£24	Muirfield			
											£400				£400	
6.55	3YO+	H'CAP	10	£8,000	10	£8,000	46-65	6	5F	12	£4,400	£24	Muirfield	£10,000.00		
							upgrade to 51-									
							70??				£400				£400	
			70	£63,000	52	£48,400					£75,800			£19,000.00	£14,000	
45									TEMPER				Over entire Many Devide a Free la Devide -	00.000.00		
15 RACE			Runs				SUNDAY	JUIH SEI	TEMBER				Supporting Your Services Family Raceday	£9,920.00 SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	ee.	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
1.111123	AGE	NAVE TIFE		INUIT Fee	110115-10	Null Fee	NATING	JEA00	DISTANCE	5	I NIZENIUNET	Linu y	To be Achieved	£920.00	NIF	1003
2.10	2YO	NOVICE	7	£7.600	7	£7.600	OPEN	4	1M1F	12	£7.000	£37	Save the Children Breeders Supporting Racing EBF Novice Stakes	£1.000.00		EBF £1k
2			· ·	21,000		2.,000	0. 2.1	<u> </u>		· · -	£400		care and an broaders supporting having 251.40400 blakes	21,000.00	£400	
2.40	2YO	NURSERY	8	£6,400	8	£6,400	0-65	6	5F	14		£24	The Royal Scots Club	£0.00	2.000	
									-		£400				£400	
3.15	3YO	H'CAP	11	£10,600	11	£10,600	66-85	4	7F	12	£8,200	£43	The Royal Regiment of Scotland	£0.00		Royal Scotts Perpetual Trophy
	3YO+															
	?										£400				£400	
3.45	3YO+	CONFINED H'CAP	8	£7,400	8	£7,400	61-75	5	5F	14	£5,400	£29	UBS Wealth Management	£460.00		
											£400			l	£400	
		FILLIES' & MARES'														
4.20	3YO+	H'CAP	8	£9,400	8	£9,400	71-90	3	1M	14	£20,000	£100	The EBF Stallions Scottish Premier Fillies' Handicap	£8,000.00	£1,800	EBF £8K - EBF EXCLUSIVE RACE TITLE
1		Move to 14 October	1							1	60			1	60	
4.55	3YO+	2019 H'CAP	12	£10,800	13	£10.800	51-70	5	1M6F	14	£0 £5,900	£31	Your Conveyancer	ł	£0	
4.55	310+	I CAP	13	10,800	13	£10,800	51-70	5	1 IVIDE	14		2.51	rour Conveyancer		£400	
H	<u>⊢ </u>	APPRENTICE RIDERS'	<u> </u>							<u> </u>	£400			1	£400	
5.25	3YO+	H'CAP	12	£9,200	12	£9.200	46-60	6	5F	14	£4,400	£24	Western Toyota Land Cruiser Cup	£0.00		
0.20	0.07	110Al	12	20,200	14	20,200	+0-00		0	1.17	£400	~~4		20.00	£400	
L			1								~ 700			1	~ 100	
			67	£61,400	67	£61,400					£57,700			£10,380.00	£4,200	
,																

16							MOND	AY 15TH O	CTOBER					£5,460.00		
RACE			Runs											SPONSOR		
TIMES	AGE	RACE TYPE	17	Run Fee	Runs 18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£460.00		
1.50	2YO	NURSERY	4	£4,200	4	£4,200	0-65	6	5F	14	£5,000	£27				
		was a Novice									£400				£400	
2.20	3YO+	SELLER	8	£7,400	8	£7,400	WFA	5	1M1F	14	£5,400	£29				
		was C5 2m									£400				£400	
2.50	3YO+	H'CAP	20	£16,000	20	£16,000	61-75	5	7F	12	£5,400	£29	Racegoers Club 50th Anniversary			
											£400				£400	
3.20	3YO+	H'CAP	12	£13,200	12	£13,200	86-100	2	7F	12	£20,000	£100			£2,750	
											£0					
3.50	3YO+	CONDITIONS	5	£7,000	5	£7,000	OPEN	3	5F	14	£18,000	£90	Breeders Backing Racing EBF Flying Scotsman Conditions Stakes (class 2)	£5,000.00	£2,750	EBF £5k. £300 Appearance Money guarantee to 8th place.
											£0				£0	
4.20	3YO+	H'CAP	6	£5,800	6	£5,800	56-75	5	1M4F	14	£5,900	£31	ROA Jackpot			
											£400				£400	
4.50	3YO+	AMTR RIDERS H'CAP	7	£6,600	7	£6,600	51-70	5	5F	12	£5,400	£29				
											£400				£400	
			62	£60,200	62	£60,200					£67,100			£5,460.00	£6,300	
		Grand Total	925	£878,300	917	£867,395			Grand Total		£1,062,369			£193,595.48	£101,570	
		Average Fee per Race		£7,913		£7,814.37										
		Average per race	8.26	£7,842	8.19	£7,745										
		Average per fixture	57.81	£54,894	57.31	£54,212										

JUMP 2018-19																
17		Nottingham £52k					WEDNESD	AY 7TH	NOVEMBER	2		7		£1,840.00		
			Runs		Runs									SPONSOR		
RACE TIMES	AGE	RACE TYPE	17	Run Fee	18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONE	Y Entry	SPONSOR/RACE TITLE	INCOME	RIF Note	
																et was set at £5 when on course bookmakers wid normally be
10.15		Detected Distance	-										To be Achieved	£1,840.00		rubuting but moved to 7th
12.15		Potential Division	-												£400	0 to the winning owner - ROA Scheme
12.45	4YO+	H'CAP HRDLE	9	£9,200	9	£9.200	0-120	4	3M	15	£9,600	£50	The ROA/Racing Post Owners Jackpot Handicap Stakes		2400	
12.10		HO/A HIOLE	Ť	20,200		20,200	0 120		0.01	10	£400	200	The Reventability Food of Minore addition in Annual of Prantee		£400	
1.15	3YO	NOV HRDLE	5	£6,000	5	£6,000	OPEN	4	2M	14	£5,900	£31				
		Was C4 3m Chase									£400				£400	
1.50	4YO+	NOV HRDLE	14	£11,200	14	£11,200	WFA	4	2M	14	£5,900	£31				
											£400				£400	
2.25	4YO+	NOV H'CAP CHASE	8	£8,400	8	£8,400	0-105	4	2M4F	13	£7,200	£38				
											£400				£400	
3.00	4YO+	H'CAP HRDLE	11	£10,600	11	£10,600	0-120	4	2M	15	£9,600	£50				
			-								£400				£400	
3.30	4YO+	H'CAP CHASE	8	£8,400	8	£8,400	0-105	4	2M	14	£7,200	£38			£400	
I		7 race card in 2019	-	+						+	£400	+ $+$			£400	
		/ Tace callu III 2013	55	£53,800	55	£53,800					£47,800			£1,840	£2,400	
			- 33	200,000	55	200,000					141,000			21,040	~2,700	
18		Ludlow £69.5k					MONDAY	26TH N	OVEMBER			7	The Saltire Raceday	£920.00		
			Runs		Runs									SPONSOR		
RACE TIMES	AGE	RACE TYPE	17	Run Fee	18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONE	Y Entry	SPONSOR/RACE TITLE	INCOME	RIF Note	S
													To be Achieved	£920.00		
12.15		Potential Division														
12.45	4YO+	H'CAP HRDLE	18	£16,200	18	£16,200	0-100	5	ЗM	15	£5,000	£27				
											£400				£400	
1.20	4YO+	MARES' ONLY NOVICES' HRDLE	7	£6,600	-	£6.600	WFA	5	2M	14	£5,600	£30				
1.20	410+	HRDLE		£0,000	- (20,000	VVFA	5	ZIVI	14	£5,600 £400	1.30			£400	
1.55	4YO+	NOV H'CAP CHASE	6	£6,800	6	£6,800	0-120	4	2M4F	13	£400 £8,200	£43			£400	
1.00	4101			20,000	<u> </u>	20,000	0 120		210171	10	£400	2.40			£400	
2.25	4YO+	MAIDEN HRDLE	10	£10,000	10	£10.000	WFA	4	2M3F	14	£5,600	£30			2100	
											£400				£400	
3.00	5YO+	H'CAP CHASE	6	£6,800	6	£6,800	0-115	4	2M	14	£8,200	£43	Saltire - ELC tbc			
											£400				£400	
3.30	4YO+	OPEN NHF	13	£9,800	13	£9,800	WFA	6	2M	14	£5,000	£25				
			_								£0				£0	
				050.000		050.000									00.000	
I			60	£56,200	60	£56,200		\vdash		+	£39,600	+ $+$		£920.00	£2,000	
19		Plumpton £54.5k		+		<u>├</u>			CEMBER	+		6		£460.00		
		Transfort 204.0K	Runs		Runs		MONDAI							SPONSOR		
RACE TIMES	AGE	RACE TYPE		Run Fee	18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONE	Y Entry	SPONSOR/RACE TITLE	INCOME	RIF Note	S
													To be Achieved	£460.00		
12.15	4YO+	NOVICE HDLE	NA				WFA	4	2M	14	£5,900	£31				
											£400				£400	
12.45	4YO+	MAIDEN HRDLE	NA				WFA	5	3M	14	£5,600	£30				
			-								£400				£400	
1.15	4YO+	NOV H'CAP CHASE	NA				0-105	4	ЗM	13	£6,700	£36			0.400	
1.45	22/01	H'CAP HRDLE	NIC	+			0-100		214	45	£400	007			£400	
1.45	3YO+	IT CAP HKULE	NA	++		<u> </u>	U-100	5	2M	15	£5,000 £400	£27			£400	
2.15	4YO+	NOV H'CAP HRDLE	NA	<u>├</u>			0-120	4	3M	13	£400 £9,600	£50			2400	
2.10	101		11/2				0 120		0111	1.1	£400	2.00			£400	
2.45	4YO+	H'CAP CHASE	NA				0-115	4	2M4F	13	£8,200	£43			2700	
2.10			1.01				0 110	·		1.1	£400	~			£400	
3.15	4-6YO	OPEN NHF	NA				WFA	5	2M	14	£5,000	£25				
											£0				£0	
			55	£55,000	55	£55,000					£48,400			£460.00	£2,400	

20		Fontwell £38k				MONDA	Y 10TH DEC	EMBER	(ABANDON	IED 2	017)	7		£1,460.00		
			Runs		Runs							_		SPONSOR		
RACE TIMES	AGE	RACE TYPE	16	Run Fee	18	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	f Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £460.00	RIF	Notes
12.15	4YO+	COND'N JOCS H'CAP HDLE	8	£8,400	8	£8,400	0-120	4	2M4F	15	£9,000	£47	To be Achieved	2.400.00		
											£400				£400	
		EBF NH MAIDEN HDLE						_								
12.45	4YO+	(Qualifier)	6	£5,800	6	£5,800	WFA	5	2M	14	£5,600 £400	£30	British Stallion Studs EBF Maiden NH Hurdle Qualifier	£1,000.00	£0	EBF 1k
1.15	5YO+	NOV H'CAP CHASE	7	£7.600	7	£7.600	0-120	4	2M6F	13	£9,200	£48			LU	
											£400				£400	
1.45	4YO+	H'CAP CHASE	7	£7,600	7	£7,600	0-120	4	2M	14	£9,200	£48			0.100	
2.15	3YO	INTRO JUV NOV HDLE	8	£10.400	8	£10.400	WFA	2	2M	14	£400 £20.000	£100			£400 £8,100	
2.10	010	INTRO BOY NOV HELE		210,400	<u> </u>	210,400			2111	14	£0	2100			£0	
2.45	4YO+	H'CAP HRDLE	10	£11,000	10	£11,000	0-130	3	ЗM	15	£11,200	£58				
3.20	5YO+	H'CAP CHASE	7	£7,600	7	07,000	0-110	4	3M	14	£400 £9,200	£48			£400	
3.20	510+	H CAP CHASE	- /	£7,000	_/	£7,000	0-110	4	3171	14	£9,200 £400	1,40			£400	
															2100	
			53	£58,400	53	£58,400					£75,800			£1,460.00	£10,100	
21							TUESDA	V 19T 1/				6	New Years Day	£20,000.00		
21			Runs		Runs		TOLODA					0	New Tears Day	SPONSOR		
RACE TIMES	AGE	RACE TYPE		Run Fee	19	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	f Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£20,000		
12.30	4YO Heats	JUV NOV HURDLE	6	£6,800	6	£6,800	WFA	4	2M	14	£6,200	£33				Totepool provide £100 bto and memento (invoice totepool for bto)
12.40	1&2										£400		The First Foot Juvenile Hurdle (Class 3)		£400	
1.05	4YO+	H'CAP HDLE	9	£10,200	9	£10,200	0-140	3	ЗM	15	£20,200	£103				Totepool provide £100 bto and memento (invoice totepool for bto)
1.15	Heats 3&4										£400		The Hair of the Dog Handicap Hurdle (Class 3)		£400	
1.15	304										£400		The Hair of the Dog Handicap Hurdle (Class 3)		£400	If C4 Tote provide £150 bto and upgraded memento (trtainer and jockey
1.40 ITV	5YO+	H'CAP CHASE	6	£8,800	6	£8,800	0-145	2	2M4F	14	£30,000	Free			£2,500	also) as well as branded no cloths (invoice bto and no cloths)
											£0		The Auld Reekie Steeple Chase (A Handicap Chase) (Class 2)		£0	
2.15 ITV	4YO+	H'CAP HDLE	7	£9,600	7	£9.600	OPEN	2	2M	15	£30,000	Free			£3,000	If C4 Tote provide £150 bto and upgraded memento (trainer and jockey also) as well as branded no cloths (invoice bto and no cloths)
2.1011	NYS	HO/T HELL		20,000		20,000	OFER		2111	10	200,000	1100			20,000	
2.49	Final										£0		The Hogmaneigh Hurdle (A Handicap) (Class 2)		£0	
2.50	4YO+	H'CAP HDLE	9	£9,200	9	£9,200	0-120	4	2M3F	15	£10,200 £400	£53		£0	£400	Totepool provide £100 bto and memento (invoice totepool for bto)
3.25	5YO+	H'CAP CHASE	6	£6,800	6	£6.800	0-105	4	3M	13	£400 £8,200	£43		£0	1,400	Totepool provide £100 bto and memento (invoice totepool for bto)
		Novices REMOVED in 2019									£400				£400	
			40	054 400	40	054 400					0100 100				07.400	
			43	£51,400	43	£51,400					£106,400			£20,000.00	£7,100	
22		Ludlow					MONDA	Y 7TH JA	ANUARY			6		£0.00		Notes
RACE TIMES	AGE	RACE TYPE	Runs		Runs	D	RATING			0.5	PRIZEMONEY		SPONSOR/RACE TITLE	SPONSOR	RIF	
RACE TIMES	AGE	RACE TYPE	18	Run Fee	19	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONE	r Entry	To be Achieved	INCOME £0.00	KIF	
12.30		Potential Division						Novice					10 00 10 1000	20100		
								$ \downarrow \downarrow$		L.T						
1.00	4YO+	MAIDEN HDLE	11	£9,600	11	£9,600	WFA	5	2M	14	£5,600 £400	£30			£400	
1.30	5YO+	NOV H'CAP CHASE	6	£6,800	6	£6,800	0-120	4	2M4F	14	£400 £7,200	£38			2,400	
											£400				£400	
2.00	4YO+	H'CAP HDLE	12	£10,200	12	£10,200	0-105	4	2M	15	£5,900 £400	£31			£400	
2.30	4YO+	H'CAP HDLE	8	£8,400	8	£8,400	0-105	4	3M	15	£400 £5,900	£31			1,400	
											£400				£400	
3.00	5YO+	H'CAP CHASE	5	£7,000	5	£7,000	0-140	3	2M	14	£15,200	£78	Kilmany Cup (A handicap Steeple Chase) (Class 3)		£800	EB - Perpetual bronze (Contact Jane Gillies to present)
3.30	4YO+	OPEN NH FLAT	0	£7,200	0	67 200	WFA	6	2M	14	£400 £5,000	£25	The Kilmany Cup (A Handicap Steeple Chase) (Class 3)		£400	
3.30	4104		3	~1,200	3	21,200	MIA		2111	14	£0	125			£0	
					_											
			51	£49,200	51	£49,200				+	£46,800	+	£0	£0.00	£2,800	
<u>ا</u>			L					· · · · · ·		_		-		-		

							FRIDAY	40711.1					The Dall is Dama Dava Dava law	00 000 00		
23		Chepstow £40.5k Lingfield £39k	Runs		Runs	5	FRIDAY					6	The Rabbie Burns Day Raceday	£2,920.00 SPONSOR		
RACE TIMES	AGE	RACE TYPE	18	Run Fee	19	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £320.00	RIF	Notes
12.40	4YO+	H'CAP HDLE	7	£7,600	7	£7,600	0-105	4		15		£31	TO be Achieved	£320.00		
1.15	5YO+	2M? - ND TO CONFIRM NOV H'CAP CHASE	44	£9,600	44	00.000	0-105	4	2M? 2M7F	14	£400 £7,200	£28			£400	
1.15	510+					29,000	0-105	4			£400	120			£400	
1.45	4YO+	MARES NOV HDLE	7	£7,600	7	£7,600	WFA	4	2M	14	£5,000	£27	Cosmic Case Mares' Only Novices Hurdle (Class 5)			
2.20	4YO+	H'CAP HDLE	7	£8,600	7	£8,600	0-135	3	2M	15	£400 £11,400	£69	The Cosmic Case Mares' Only Novices Hurdle (Class 5)		£400	
											£400				£400	
2.55	4YO+	H'CAP CHASE	6	£6,800	6	£6,800	0-100	5	2M4F	14	£6,200 £400	£38	Forth Radio	£2,000.00	£400	
3.30	4YO+	OPEN NH FLAT	8	£6,400	8	£6,400	WFA	6	2M	14	£5,000	£25				
4.00	4 Y0+	H'CAP HDLE	6	£6.800	6	£6.800	0-110	4	2M7F	15	£0 £0	£31			£0	
															£0	
			52	£53,400	52	£53,400					£42,700			£2,320.00	£1,600	
24			Runs		Runs		SATURDA	Y 2ND F	EBRUARY			7	The bet365 Edinburgh National Raceday	£21,000.00 SPONSOR		
RACE TIMES	AGE	RACE TYPE		Run Fee	19	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
12.55	5YO+	NOVICE CHASE	5	£7,000	5	£7,000	WFA	3	2M4F	13	£12,000	£62	bet365 Scottish Future Champions' Novices' Steeple Chase (Class 3)	£0.00	£2,000	bet365 325k invoice 3 months before
											£400		The Scottish Future Champions' Novices' Steeple Chase (Class 3)		£400	
1.30	4YO+	VETERANS' CHASE	4	£4,200	4	£4,200	0-125	3	2M6F	14	£15,400	£79	bet365	£1,000.00		EBF 1k
2.05 ITV4	4YO+	H'CAP HDLE	5	£8,000	5	£8,000	OPEN	2	2M	15	£400 £40,000	Free	bet365 Scottish County Hurdle (A Handicap) (Class 2)	£0.00	£400 £3,000	
2.001114	4101	HOAT HELE		20,000		20,000	OFER	2	2111	10	£0	TICC	The Scottish County Hurdle (A Handicap) (Class 2)	20.00	£0	
2.40	5YO+	H'CAP CHASE	6	£7,800	6	£7,800	0-140	3	2M	14	£20,200	£103	bet365 Scottish Champion Steeple Chase (A Handicap) (Class 3) (For The Bowes-Lyon Trophy)	£0.00	£800	Bowes-Lyon perpetual trophy
2.40	5101	TION OTHER		21,000		21,000	0 140		2111	14		2100	The Scottish Champion Steeple Chase (A Handicap) (Class 3) (For The	20.00		Dowes Lyon perpendia hopity
3.15 ITV4	5YO+	H'CAP CHASE	12	£13,200	12	£13 200	0-150	2	4M	16	£400 £40,000	£250	Bowes-Lyon Trophy) bet365 Edinburgh National (A Handicap Chase) (Class 2)	£20,000.00	£400	
						210,200					£0		The Edinburgh National (A Handicap Chase) (Class 2)		£2,500	
3.45	5YO+	H'CAP HDLE	13	£11,800	13	£11,800	0-115	4	2M	15	£8,200 £400	£43	bet365	£0.00	£400	
															2,400	
4.20	5YO+	OPEN HUNTERS' CHASE	6	£5,800	6	£5,800	WFA	5	3M2F	14	£5,000	£25	bet365 Scottish Foxhunter Steeple Chase (A Hunter Chase) (Class 3)	£0.00		
											£0		The Scottish Foxhunter Steeple Chase (A Hunter Chase) (Class 5)		£0	
			51	£57,800	51	657 900					£142,400			£21,000.00	£9,900	
			51	1.57,800	51	107,000					£142,400			£21,000.00	29,900	
25					0		SUNDAY	3RD FE	BRUARY			7	The Scottish Cheltenham Trials Day	£20,000.00		Notes
RACE TIMES	AGE	RACE TYPE	Runs 18	Run Fee	Kuns 19	Run Fee	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	
12.50	4YO+	NOV H'CAP CHASE	0	£8,400	0	68 400	0-120	4	2M4F	14	£8,200	£43	To be Achieved bet365	£0.00 £0.00		
					• •	20,400					£400				£400	
1.25	4YO	JUV HURDLE (LISTED)	5	£8,000	5	£8,000	WFA	1	2M	14	£25,000	£125	bet365 Scottish Triumph Hurdle Trial (A Juvenile Hurdle) (Class 2) The Scottish Triumph Hurdle Trial (A Juvenile Hurdle Race) (Class 1	£5,000.00	£3,000	
											£0		Listed Race)		£0	
0.00	5YO+	NOVICE HURDLE	5	£8,000	5	£8,000	WFA	2	2M		£20,000	£100	Sky Bet Supreme Scottish Trial Novices Hurdle (A Novices' Hurdle Race)	£5,000.00	£3,000	race title must not have "the" prefixing Sky Bet. Sky Bet must always
2.00					-					14	£0		(Class 2) The Scottish Supreme Novices' Hurdle Trial (Class 2)		£0	appear as two words
2.35	4YO+	NOVICE HURDLE	6	£8,800	6	£8,800	WFA	2	ЗM	14	£20,000	£100	Albert Bartlett Scottish Trial (A Novices' Hurdle Race) (Class 3)	£5,000.00	£3,000	
		PERTEMPS H'CAP HDLE									£0		The Scottish Trial (A Novices' Hurdle Race) (Class 3)		£0	
3.10	4YO+	QUALIFIER	11	£12,600	11	£12,600	OPEN	2	3M2F	15	£20,000	£100	Pertemps Network	£5,000.00	£3,000	Increases to £5k in 2019 (final year of contract).
3.40	5YO+	H'CAP CHASE	8	£8,400	8	£8,400	0-120	4	3M3F	14	£0 £11,500	£59	bet365	£0.00	£0	
											£400				£400	
4.15	4YO+	OPEN NH FLAT	8	£6,400	8	£6,400	WFA	6	2M	14	£5,000 £0	£25	bet365	£0.00	£0	
			51	£60,600	51	£60,600					£110,500			£20,000.00	£12,800	

26		Wincanton £40.5k				WEDNES	DAY 27TH FE	BRUARY (A	BANDON	ED 20 ⁻)17)	7		£2,187.50		
	105		Runs		Runs	D						E		SPONSOR	DIE	
RACE TIMES	AGE	RACE TYPE	1/	Run Fee	19	Run Fee	RATING	CLASS DIST	I ANCE S	SF PR	IZEMONEY	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £0.00	RIF	Notes
2.10	5YO+	H'CAP CHASE	8	£7,400	8	£7,400	0-100	5 21	M7F 1	14	£5,200		188bet.com	£312.50		
		Was C4									£400				£400	
2.40	4YO+	MAIDEN HDLE	8	£7,400	8	£7,400	WFA	5 21	M3F 1	14	£5,600 £400	£28	188bet.com	£312.50	£400	
3.10	4YO+	H'CAP HDLE	12	£11,200	12	£11,200	0-120	4 3	3M 1	15	£7,200	£36	188bet.com	£312.50	2,400	
											£400				£400	
3.40	5YO+	NOV H'CAP CHASE	7	£7,600	7	£7,600	0-120	4 21	M7F 1	14	£7,200 £400	£36	188bet.com	£312.50	£400	
4.10	4YO+	H'CAP HDLE	9	£10,200	9	£10,200	0-120	4 2	2M 1	15	£400 £7,200	£36	188bet.com	£312.50	£400	
											£400				£400	
4.50	5YO+	OPEN HUNTERS' CHASE	10	£8,000	10	£8,000	WFA	6 21	M4F 1	14	£3,000 £0	£15	188bet.com	£312.50	£400	
											£0				£400	
5.25	4YO+	MARES ONLY H'CAP HURDLE	5	£4,000	5	£4,000	0-105	4 21	M3F 1	15	£5,900	£28	188bet.com	£312.50		
											£400				£0	
			59	£55,800	59	£55.800					£43,700			£2,187.50	£2,400	
			00	200,000	00	200,000										
27					_	SUND	AY 10TH MA	RCH (NEW F	IXTURE 2	2018)				£3,000		
RACE TIMES	AGE	RACE TYPE	Runs 18	Run Fee	Runs	Run Fee	RATING	CLASS DIST				Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
KAGE TIMES				Runnee	10		NATING.					Linuy	To be Achieved	£540		Notes
2.10	4YO+	MAIDEN HURDLE	9	£9,200	9	£9,200	WFA	5 21	M1F 1	14	£4,400	£24				
2.45	EVO:	H'CAP CHASE	5	000 22	5	000 33	0.125	3 21	M4F 1	14	£400	£56			£400	
2.45	5YO+	H CAP CHASE	5	£6,000	Э	20,000	0-135	3 21	1VI4F I	14	£10,900 £400	1.00			£400	
3.20	5YO+	NOV H'CAP CHASE	4	£5,200	4	£5,200	0-120	4 2	M1F 1	14	£7,200	£36		£2,000		
0.50			6	00.000	<u>^</u>	00.000	0.405		M3F 1	45	£400	£48		00	£400	
3.50	4YO+	H'CAP HDLE	6	£6,800	6	£6,800	0-125		M3F 1	15	£9,200 £400	£48		£0	£400	
4.25	5YO+	H'CAP CHASE	9	£10,200	9	£10,200	0-100		M7F 1	14	£5,000	£27		£460	2100	
			_								£400				£400	
4.55	4YO+	H'CAP HDLE	7	£6,600	7	£6,600	0-120	4 21	M1F 1	15	£6,400 £400	£34			£400	
		GRASSROOTS HUNTERS'									2400				2400	
5.25	5YO+	CHASE	11	£9,600	11	£9,600	WFA	5 T	ГВС		£3,000	£15				
			54	£53,600	54	050,000					£48,500			£3,000.00	£0 £2,400	
			51	103,000	01	233,000					240,300			23,000.00	12,400	
28						ERI	DAY 22ND M	ARCH (from '	14 feb 20	18)				£3,000		
	105		Runs		Runs	Run Fee	DATING					-		SPONSOR		Notes
RACE TIMES	AGE	RACE TYPE	17	Run Fee	19	Run Fee	RATING	CLASS DIST	TANCE	SF PR	RIZEMONEY	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £540	RIF	Notes
		CONDITIONAL JOCS H'CAP											i e ve Annered	2010		
2.10	5YO+	CHASE	7	£7,600	7	£7,600	0-105	4 31	M2F		£5,900	£31				
2.45	4YO+	NOVICE HDLE	2	£3,600	2	£3.600	WFA	5 21	M3F	_	£400 £5,600	£30			£400	
		ND TO REVIEW	-			~0,000					£400				£400	
3.20	5YO+	NOVICE CHASE	5	£6,000	5	£6,000	WFA	4 21	M4F		£6,900	£36		£2,000		
3.50	4YO+	ND TO REVIEW H'CAP HDLE	12	£10,800	13	£10.800	0-100	5 21	M1F	_	£400 £4,400	£24		£0	£400	
3.00	4104		13	210,000	15	210,000	0-100	<u> </u>	IVI I F		£4,400 £400	1.24		LU	£400	
4.25	4YO+	NOVICE H'CAP HURDLE	5	£6,000	5	£6,000	0-120	4 21	M1F		£9,000	£47		£460		
4.55	41/0	ND TO REVIEW		010.000	44	C40.000	0.405		214		£400	001			£400	
4.55	4YO+	H'CAP HDLE	11	£10,600	11	£10,600	0-105	4 ;	3M	_	£5,900 £400	£31			£400	
	4, 5 &	OPEN INTERMEDIATE NH													~ 100	
5.25	6YO	FLAT RACE	8	£7,400	8	£7,400	WFA	5 21	M1F		£5,000	£25				
 			51	£52,000	51	652 000				_	£45,100	+ +		£3,000.00	£0 £2,400	
			01	102,000	01	102,000					140,100			23,000.00	12,400	
													Total Sponsorship To Be Achieved	£24,080.00		
		GRAND TOTAL	581	£603,600	581	£603,600				1	£749,200			£73,188	£55,900	
├ ──┤		Average Per Race	7.26	£7,545	7.26	£7,545				_						
	-	Average Per Fixture	48.4	£50,300	48.4	£50,300										
			L													

		MUSSELB	URGH RAC	CECOURSI	E FINANCI	AL SUMMA	RY 2018-2	028			
		(incl	Maintenance	& Essential	Capex Devel	opment Prog	rammes)				
	-		-				-		-	-	-
	Previous Year	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
	Actual 31/3/2018	Budget 31/3/2019	Budget 31/3/2020	Budget 31/3/2021	Budget 31/3/2022	Budget 31/3/2023	Budget 31/3/2024	Budget 31/3/2025	Budget 31/3/2026	Budget 31/3/2027	Budget 31/3/2028
Balance Sheet Position at Start of Year (1st April)	£57,397	£187,215	£168,385	£232,385	£378,385	£482,385	£601,385	£785,385	£1,034,385	£1,243,385	£1,525,385
Add Profit/Loss for Year	£175,347	£104,670	£250,000	£300,000	£300,000	£300,000	£300,000	£300,000	£300,000	£300,000	£300,000
Add Capital Disposals	£0	£11,500	,	£0		£0	£0	£0	£0	£0	
Less Capital Expenditure	£45,529	£135,000	£186,000	£154,000	£196,000	£181,000	£116,000	£51,000	£91,000	£18,000	£115,000
Cash inflow/outflow	£129,818	-£18.830	£64.000	£146.000	£104.000	£119.000	£184.000	£249,000	£209,000	£282,000	£185,000
	2120,010	210,000	201,000	2110,000	2101,000	2110,000	2101,000	2210,000	2200,000	2202,000	2100,000
Balance Sheet Position at Year End (31st March)	£187,215	£168,385	£232,385	£378,385	£482,385	£601,385	£785,385	£1,034,385	£1,243,385	£1,525,385	£1,710,385
								- <i></i>			
Cash Position at Year End (31st March)	-£364,035	-£409,115	-£371,365	-£251,615	-£147,615	-£28,615	£155,385	£404,385	£613,385	£895,385	£1,080,385
Add Debtors (estimate)	£1,280,000	£1,280,000	£1,280,000	£1,280,000	£1,280,000	£1,280,000	£1,280,000	£1,280,000	£1,280,000	£1,280,000	£1,280,000
Less Creditors (estimate)	-£650,000	-£650,000	-£650,000	-£650,000	-£650,000	-£650,000	-£650,000	-£650,000	-£650,000	-£650,000	-£650,000
Less Loan	-£78,750	-£52,500	-£26,250	£0	£0	£0	£0	£0	£0	£0	£0
	0407.045	0400.005	0000.005	0070.005	0.400.005	0004 005	0705 005	04.004.005	04.040.005	04 505 005	04 740 005
Balance Sheet Position at Year End (31st March)	£187,215	£168,385	£232,385	£378,385	£482,385	£601,385	£785,385	£1,034,385	£1,243,385	£1,525,385	£1,710,385

Essential Capex Development Programme 2017-27							1	1					1	1
Essential Capex Development Programme 2017-27	Previous	Year 1	Expenditure	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	
	Year	Budget	to-date	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	
PROJECT	Year to 31/3/2018	Year to 31/3/2019	Year to 31/3/2019	Year to 31/3/2019	Year to 31/3/2020	Year to 31/3/2021	Year to 31/3/2022	Year to 31/3/2023	Year to 31/3/2024	Year to 31/3/2025	Year to 31/3/2026	Year to 31/3/2027	Year to 31/3/2028	
Buildings	31/3/2018	31/3/2019	31/3/2019	31/3/2019	31/3/2020	31/3/2021	31/3/2022	31/3/2023	31/3/2024	31/3/2025	31/3/2020	31/3/2027	31/3/2020	
Repair of Parade Ring Steps and new disabled viewing area for Parade Ring	1 1				£20,000									
Refurbish Links Pavilion Toilets and Champagne Bar					£20,000									
Purchase Additional TVs					£10,000									
Major Paintwork (5 years)					£10,000			£10,000			£10,000			
Re-surface Grandstand Tarmac							£70,000							
Refurbish the turnstiles					£20,000									4
Refurbish Links Cafe							£20,000 £20,000							
Upgrade Tills - QS + grandstands (what do HP own?) Upgrade TVs (2012-13. 10 years)	1 1						£20,000							
Refurbishment of QS (2010. 12 years)							220,000	£100,000						-
Upgrade Turnstiles									£80,000					
New Owners & Trainers Facility														£1,500,000
Refurbish Granstand & Lothian Suite														£500,000
Purchase Cottage														
New Grandstand on Loretto Lawn														
Grounds														
Landscaping Foodcourt		£50,000	£25,000	£50,000										
Landscaping Lawn Areas				£85,000										
Upgrade to PA system				£20,000										
Car Park upgrades - signage, fencing and landscaping		I		£20,000										
Tarmac racetrack inner Access Road						£80,000								-
Power Project		I			I									4
Final Furlong Signage									£30,000					
Racetrack														
Transit Vehicle (SK52 ZBE 2002. 2nd hand purchase in 2015)						£5,000								
Pick-up (DU55 GUG 2006. 2nd hand purchase in 2017)											£5,000			┥───┤
Verti-drainer (2007. 2nd hand purchase in 2011)												£12,000		┥───┤
Iriigator 1 (1999)						£45.000								I
Irrigator 2 (2010. New purchase) Irrigator 3 (2015. New Purchase)						245,000				£45,000				
Utility Vehicle (SF65 JFJ 2016. New purchase)										243,000	£15,000			
50HP Kubota 1 utility tractors (SN16 CAX 2016. New purchase)											£20,000			
50HP Kubota 2 utility tractors (SN16 CBX 2016. New purchase)											£20,000			
Kubota Loader fits both 50HP tractors														
33 HP Utility Tractor John Deere + mower + loader (SN10 FSH 2010. New														
purchase) 65 HD Litility Trades John Desce J Jandes (SN11 EDZ 2011, New purchase)		-					£20,000							
65 HP Utility Tractor John Deere + loader (SN11 ERZ 2011. New purchase) Fork Lift (2006. 2nd hand purchase in 2012)						£6,000	£25,000							<u> </u>
Ride on Mower Jacobssen (2000. 2nd hand purchase in 2012)	1 1				£50,000	20,000								
Road Sweeper (AE56 JFX 2006. 2nd hand purchase 2011)						£12,000								
Mounted lawn mower Isikei (2006)					£8,000									
Stables Suction Vehicle (2008)													£45,000	
Kanga Kid + attachments (2014)													£14,000	
Trailers x 6														
Upgrade Irrigation System (pumps etc) (2012)							£10,000							
Running Rail Front Straight (2014)					1		<u> </u>	045 000			£15,000			───
Running Rail Back Straight Frost Sheets		1			1			£15,000						tt
Tarmac & rubber stables horsewalk		1	l i		1									<u> </u>
New back straight & bottom bend		1			1		İ	1				1	1	
Office		 	i		620,000	£2.000	62.000	62.000	£2.000	£2.000	£2.000	62 000	62 000	<u> </u>
Office IT equipment Upgrade website and ticketing system IT Equipment (server every 5 years)		ł			£20,000 £3,000	£3,000 £3,000	tt							
IT Replace Zebra Printer (2016 - 5 years)		1			23,000	13,000	£3,000 £5,000	13,000	13,000	13,000	13,000	23,000	13,000	1 1
Office Extension		1			£15,000		20,000							1 1
Upgrade Website & Ticketing System (2017. 5years)	£45,529	1			210,000			£50,000					£50,000	1 1
Extras								,000					200,000	
				£10,000	£10,000									łł
Purchase Disabled persons transporters (£10k each) Purchase Disabled scooters (single internal)		1		210,000	£10,000									1
Electronic Number Board - Parade Ring (2012. 10 years)		1			1									
02 WIFI		1												1
Professional Fees		1			1									1
Funding and income		1			1									1 1
Machinary and Equipment Dispersal Grants and Contributions (Scottish Enterprise, BHA Racing Foundation &		1			1									1 1
HPL catering capex contribution)		1										1		
TOTAL	£45,529	£50,000	£25,000	£185.000	£186,000	£154.000	£196.000	£181.000	£116.000	£51.000	£91,000	£18,000	£115,000	<u> </u>
	~0,020	200,000	~20,000	2.00,000	2.00,000	2.00,000	~		~	201,000	~~.,000	2.3,000	2	