

REPORT TO: Musselburgh Racing Associated Committee

MEETING DATE: 24 September 2019

BY: General Manager & Financial Manager

SUBJECT: Finance Report

1 PURPOSE

- 1.1 To update the Committee on the profit/loss forecast for the full year from 1st April 2019 to 31st March 2020.
- 1.2 To update the Committee on the profit/loss forecast for the flat racing season from 1st April 2019 to 15th October 2019.

2 RECOMMENDATIONS

- 2.1 The Committee is asked:
 - to note and approve the financial performance to date for the full year from 1st April 2019 to 31st March 2020.
 - to note and approve the forecasts for the flat racing season from 1st April 2019 to 15th October 2019.
 - to confirm whether the MRAC or East Lothian Council is ultimately responsible for the Racecourse (MRAC) debts.
 - to agree how any debts, if they exist, will be dealt with when the 3rd party takes over the operation of the Racecourse from the MRAC.

3 BACKGROUND

- 3.1 Profit/Loss Financial Year 2019/20
 - 28 fixtures budgeted in 2019-20 compared to 27 fixtures staged in the previous year.

- 27 fixtures forecast due to the loss of a fixture in February 2020 following the BHA fixture allocation process, which was completed in July 2019.
- Extra Fixtures zero
- Abandonments zero
- Forecast Raceday Income is £4.964m, up £108.841k on the budget (and down £154.417k on the previous year)
- Forecast Raceday Expenditure is £2.317m, up £1.842k on the budget (and down £172.799k on the previous year)
- Forecast Expenditure on PM is £1.949m, down £1.933k on the budget (and up £228.371k on the previous year).
- Forecast cost of Prizemoney to the MRAC is £1.029m, up £62.081k on the budget (and up £34.58k on the previous year).
- Forecast Profit from Racedays (after PM) is £1.617m, up £44.918k on the budget (and down £16.198k on the previous year).
- Forecast Fixed Income is £154.86k, down £2.736k on the budget (and down £85.793k on the previous year)
- Forecast Fixed Expenditure is £1.678m, up £20.458k on the budget (and down £149.54k on the previous year)
- Forecast Profit/Loss is a Profit of £94.496k, which is up by £21.788k on budget (and up £47.549k on the previous year)
- Forecast Expenditure (after grants and disposals) on Essential Maintenance and Capex Development Programmes is £10k, which is on the budget
- Forecast Expenditure on non-recurring, unbudgeted exceptional costs (Legal Fees etc) is £3.314 to date
- The net cash inflow/outflow for the year is a £84.496k
- Loans (Levy Board) received in the year will be £0k
- Loans repaid in 2018-19 will be £0k
- Opening balance sheet position on 1st April 2019 was a deficit of £49,600
- Closing balance sheet position before Expenditure on Exceptional Costs on 31st March 2019 is forecast to be a deficit of £65,104
- Closing balance sheet position on 31st March 2019 after additional expenditure on exceptional costs associated with the tender process and legal fees is forecast to be a deficit of £68.418k.

3.2 Commentary

3.2.1 Media Rights

Income to date is above budget because the closure of LBOs (betting shops) is slower than forecast and field sizes are much improved on the previous year. However, this good news is tempered by the bad news that the forecast closure of 2500 LBOs looks like being accurate and racecourses will feel significant downturn in media rights income from 2020.

3.2.2 Raceday Profit

Musselburgh has had a very good first half to the year. Despite losing a fixture in February 2020, forecast admission revenue for the year is up by £73.965k. Total raceday income is up by £108.841k despite a reduction in the Raceday Services Grants (RDSG) by £24.080k.

The strong performance on-course has been tempered by the Levy Board's income shortfall of £17m in 2018-19, which impacts its expenditure this year. In addition to reducing Raceday Services Grants (RDSG), the Levy Board has cut racecourse prizemoney grants and race incentive fees, which totals £63k in reduced PM funding from July 2019. The opportunity to offset this reduction by reducing prizemoney from July to December is limited because we have already staged our two highest prizemoney days (Easter Saturday and Saturday 1st June) and prizemoney commitments are made 3-6 months prior to the raceday. In addition, racecourses have generally made up the shortfall in Levy income from the extra media rights received due to the slower closure of LBOs.

3.2.3 Fixed Expenditure

Operating Costs

There is a forecast £11k increase in spend on marketing and PR. We planned and budgeted for reduced expenditure in 2019-20 but following the equine fatalities, tender process etc., we have retained SurePR as the previous year's rates. Increase (£6k) + additional spend to promote the Sensational Six racedays.

3.2.4 Fixed Income

Down on budget by £2.735k due to the harness racing shortfall.

3.2.5 Total Annual Profit/Loss

£94.496k which is £21.788k up on budget

3.2.6 Non-recurring, unbudgeted exceptional costs

£3.314k to date – legal advice by Haper MacLeod

3.2.7 Capex

We completed phase 2 for £10k – on budget.

3.3 Profit/Loss flat season 1st April 2019 to 15th October 2019

- It is anticipated that the 3rd party operator will take over the running of the Racecourse from 15th October
- The forecast profit for the period from 1st April to 15th October is currently £68.236k, up £24.677k on the budget
- Forecast Expenditure (after grants and disposals) on Essential Maintenance and Capex Development Programmes is £10k, which is on the budget
- Forecast Expenditure on non-recurring, unbudgeted exceptional costs (Legal Fees etc.) is £3.314 to date
- The net cash inflow/outflow for the year is a £54.922k
- Opening balance sheet position on 1st April 2019 was a deficit of £49,600
- Closing balance sheet position before Expenditure on Exceptional Costs on 31st March 2019 is forecast to be £8,636
- Closing balance sheet position on 31st March 2019 after additional expenditure on exceptional costs associated with the tender process and legal fees is forecast to be a deficit of £5,322.

3.4 Commentary

- 3.4.1 Total profit from racedays is up by £101,986. Whilst racedy revenues are up, this is countered by an increase in raceday costs and the cost of prizemoney. The increase can therefore be largely attributed to improved media rights income due to the slower than expected closure of LBOs since 1st April 2019.
- 3.4.2 Fixed income is slightly down on budget by £4,902 but fixed expenditure is up on budget by £72,407
- 3.4.3 This leaves a surplus above the budget of £24,677 and a total forecast profit after Capex and before unbudgeted exceptional costs of £58,236
- 3.4.4 The uplift in media rights income is only an estimate, which RMG provide to racecourses. It may go up or down and will only be confirmed at the end of the full financial year (April 2020). It is not guaranteed.
- 3.4.5 The extent of unbudgeted exceptional costs is unknown. The MRAC is aware of the claim for unlawful deductions from an employee's pay. The employment tribunal is to be scheduled in December 2019 and ET Scotland will allocate 5 days for the hearing. Costs associated with the tribunal could be significant. In addition, there may be further costs associated with the appointment of the 3rd party operator.

3.5 Financial position of the MRAC on 15th October 2019

• The Racecourse started the current financial year with a significant deficit on its balance sheet (-£149,600).

- The reason for this deficit was the unbudgeted exceptional costs (£352k) incurred by the MRAC in 2018-19.
- The bulk of these costs (£295k) were incurred by East Lothian Council
 on legal advice provided during the tender process to appoint a 3rd
 party racecourse operator.
- It is difficult to establish the financial position of the MRAC at the point when the new operator will start on 15th October because:
 - Media rights income for the period to 15th October will not be confirmed until April 2020
 - Unbudgeted exceptional costs associated with the employment tribunal and the tender process are unknown
 - The forecast raceday profit could go up or down up to 15th October 2019
- We are re-valuing the machinery, which will be sold to the new operator and may generate between £100-150k. It is agreed that the revenue generated from the sale of machinery will return to the MRAC because the MRAC made the investment in the first place.
- In the same vein, the MRAC made a £2.5m investment since 2010 to improve the Racecourse facilities and this will generate additional rental income of £59k pa when the new operator begins. This income should arguably remain with the MRAC, to be used to clear the deficit and to provide funds to maintain the racecourse as an asset of the Council e.g. emergency repairs to the grandstands, grounds or track.
- The Racecourse auditors, Scott-Moncrieff, are recommending that the MRAC seek independent legal advice to establish the correct allocation of the legal fees associated with the public sector tender process to appoint a racecourse operator. It is questionable whether ELC should have charged these fees to the Racecourse/MRAC. The expenditure on legal fees in 2018-19 was significant (£295k) and has therefore had a material effect on the financial position of the Racecourse.
- If the MRAC has a deficit when it ceases to operate the Racecourse, it is currently uncertain who is ultimately responsible for the Racecourse debts. The above options provide both the Council and/or the MRAC with possible mechanisms to deal with a deficit situation.

4 POLICY IMPLICATIONS

4.1 N/A

5 RESOURCE IMPLICATIONS

5.1 N/A

6 BACKGROUND PAPERS

- 6.1 2019-20 MRC Annual Management Accounts
- 6.2 2019-20Flat MRC Annual management Accounts

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DATE	Tuesday, 17 September 2019

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2019-20 MRC ANNUAL MANAGEMENT ACCOUNTS

ctual ace Days		Dudget	Faranast
		Budget 28 Race Days	Forecast 28 Race Days
5 abandoned		20 Nace Days	20 Nace Days
18/19		2019/20	2019/20
£		£	£
Rad	ce Day Income :-		
798,351 Adr	missions	790,250	864,21
- ,	cecards	40,715	35,86
	nual Members Sub Fees	48,000	40,64
	okmakers	84,830	80,99
,,	S LBO License Fee Per Race IG Media Rights License Fee	1,909,440 729,884	2,039,13 708,41
,,,,,,,	tepool Commission	723,004	700,41
	tting Shop Income	11,990	12,24
99,901 Cat	tering Commission	101,404	105,54
	rporate Hospitality	407,163	394,06
	onsors	258,796	240,26
	LB Appearance Money LB Fix. Incentive Scheme	70,000	72.00
	LB Integrity Grant (Fieldforce/camera)	79,000 359,492	73,00 335,41
	are of sale/claims	339,492	333,4
	ntribution to fixture swaps	35,000	35,00
119,222 To	otal Race Day Income	4,855,964	4,964,80
	•	, = = , = =	,,
	ce Day Expenditure:- icials	36,620	35,73
, -	ners & Trainers (catering etc)	50,000	59,10
	ce Day Staff	104,750	105,19
169,369 Ma	intenance Track and Grounds	134,100	130,57
	ables and Accommodation	114,000	102,02
,	cecards	80,054	74,84
	rp Hosp (Catering/Marquees etc)	234,861	223,89
	onsorship (Banners/ BTO) rketing	36,289 44,400	34,98 29,98
	vertising	132,695	137,14
	lice and Security	104,200	117,32
	arting Stalls	68,000	68,00
	cetech Photofinish/Public Address/Timing	38,800	36,60
	dical / Vets Costs	124,700	118,86
	A Fixture Licence Fee	127,320	124,84
	A Appearance Money Payments A Fixture Fees (Fieldforce etc)	315,620	301,72
	, ,		001,12
	cetech i v coverage untegrity and cctv)	119.266	111.35
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Variance on	Variance on	Variance on
Budget	Previous Year	Budget
Budgot	T TOVIOGO TOGI	Budgot
£	£	%
73,965	65,864	9%
-4,851	-1,595	-12%
-7,360	-6,740	-15%
-3,831	-1,112	-5%
129,699	-151,557	7% -3%
-21,467 0	16,358 -3,682	#DIV/0!
251	-4,182	2%
4,144	5,647	4%
-13,098	-59,876	-3%
-18,531	-6,932	-7%
0	0	#DIV/0!
-6,000	-17,000	-8%
-24,080 0	390 0	-7% #DIV/0!
0	10,000	#DIV/0!
108,841	-154,417	2%
0	0	
-886	2,321	-2%
9,109	8,778	18%
441	1,325	0%
-3,528	-38,797	-3%
-11,979	5,055	-11%
-5,210	2,361	-7%
-10,968 -1,300	-37,966 -4,340	-5% -4%
-14,418	1,696	-32%
4,450	-16,010	3%
13,121	1,141	13%
0	5,025	0%
-2,198	1,473	-6%
-5,839	-1,185	-5%
-2,474 0	-7,052 0	-2% #DIV/0!
-13,892	6,197	-4%
-7,910	-8,170	-7%
0	-57,000	0%
55,323	-37,651	14%
1,842	-172,799	0%
106,999	18.382	4%
,		.,,
-30,278	0 46,422	-6%
-30,278	40,422	#DIV/0!
0	5,000	0%
-46,630	121,014	-15%
12,957	21,355	10%
-63,951	193,791	-7%
-1,933	228,371	0%
62,018	34,580	6%
44,981	-16,198	3%
-2,735	-85,793	-2%
20,458	-149,540	1%
21,788	47,549	30%
0	-21,558	0%
21,788	69,107	35%
18,474	418,099	29%

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2019-20 MRC ANNUAL MANAGEMENT ACCOUNTS

240,653	Total Fixed Income	157,595	80,283	154,860
	Harriess Naully		29,265	29,205
50,766	Harness Racing	32,000	20.265	29,265
19,533	Miscellaneous (e.g. hire outs, bookies commissions)	8,000	-	8,000
8,761	Previous Years Adjustment	2,000	424	2,000
12,974	Events Income	10,000	14,999	10,000
36,004	Brewers Supply Discount	40,000	14,999	40,000
65,795	TurfTV Dividend	32,333	32,333	32,333
6,255	Betting Shop/Totepool/Britbet	32,355	32,355	32,355
40,505	RMG Media Rights License Fee (moved to raceday income)	33,240	3,240	33,240
40,565	Advertising	33,240	3,240	33,240
	FIXED INCOME			
1,827,798	Total Fixed Expenditure	1,657,800	396,508	1,678,258
433,943	Total Operating Costs	342,000	127,029	333,236
433,943	Total Operating Costs	342,800	127,829	355,258
50,938 2,790	Events (Catering etc)	30,000 5,000	31,458 763	31,458 5,000
9,319	Hospitality & Racecourse Visits Harness Racing	5,000	2,613	5,000
3,679	Annual Members Expenditure (badges, trips)	3,000	- 0.040	3,000
9,873	Interest Applied Members Expanditure (hadges trips)	12,000	-	12,000
13,914	Credit Card /Bank Charges	12,000	5,529	12,000
32,332	Furniture,Fittings & Equipment	20,000	9,046	20,000
21,852	Printing, Postages, Stationery	22,000	11,626	22,000
23,980	Telephone	22,000	9,003	22,000
103,676	Heat and Light	82,000	9,819	82,000
23,006	Contributions to RCA	23,800	11,977	23,800
5,005	Subscriptions and Donations	5,000	2,767	5,000
8,078	Community Engagement	6,000	538	6,000
87,607	Marketing, Advertising and Promotions	65,000	26,760	76,000
19,894	Business Services Fees	20,000	3,880	20,000
18,000	Professional Fees	10,000	2,050	10,000
40.000	Operating Costs	10.000	0.055	10.000
,		-,	.,	-,
765,735	Total Management Costs	778,500	268,679	786,500
12,358	Training & Development	5,000	9,079	13,000
7,674	Fees and Expenses	7,000	2,698	7,000
254,285	Caretaker/Groundsmen	256,500	85,219	256,500
491,418	Salaries, N.I. Etc	510,000	171,683	510,000
	Management Costs			
628,120	Total Establishment Costs	536,500	230,568	536,500
245,981	Maintenance Track and Grounds	148,500	57,580	148,500
111,941	Essential Maintenance of Stables & Buildings	90,000	56,924	90,000
30,706	Insurance	33,000	29,098	33,000
99,492	Water, Trade Refuse & non-domestic Rates	125,000	17,466	125,000
140,000	Rent	140,000	69,500	140,000
£	Establishment Costs	£	£	£
2018/19	FIXED EXPENDITURE	2019/20	To Date	2019/20
		Budget	Actual	Forecast

Variance on	Variance on	Variance on
Budget	Previous Year	Budget
£	£	%
	£ 0	% 0%
0		
0	25,508 2,294	0% 0%
0	-21,941	0%
0	-21,941 -97,481	0%
0	0	#DIV/0!
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0	18,582	0%
0	2,215	0%
0	-674	0%
8,000	642	160%
8,000	20,765	1%
0,000	20,703	1 70
0	-8,000	0%
0	106	0%
11,000	-11,607	17%
0	-2,078	0%
0	-5	0%
0	794	0%
0	-21,676	0%
0	-1,980	0%
0	148	0%
0	-12,332	0%
0	-1,914	0%
0	2,127	0%
0	-679	0%
0	-4,319	0%
1,458	-19,480	5%
0	2,210	0%
12,458	-78,685	4%
20,458	-149,540	1%
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0	-7,325 0	0% #DIV/0!
0	26,100	#DIV/0!
0	-65,795	#DIV/0!
0	3,996	#DIV/0!
0	-2,974	0%
0	-2,974 -6,761	0%
0	-11,533	0%
-2,735	-21,501	-9%
-2,735	-85,793	-2%

MUSSELBURGH RACING 2019-20 FLAT

				1	2		:	3		4		5		6		7		8
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2019 DATES			02-Apr	02-Apr	20-Apr	20-Apr	02-May	02-May	03-May	03-May	13-May	13-May	01-Jun	01-Jun	03-Jul	03-Jul	23-Jul	23-Jul
2018 DATES (COMPARABLE)	Total	Total	05-Apr	05-Apr	31-Mar	31-Mar	03-May	03-May	04-May	04-May	30-Aug	30-Aug	02-Jun	02-Jun	04-Jul	04-Jul	24-Jul	24-Jul
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Admissions	603,150	675,615	8,000	7,195	60,000	74,681	5,000	6,354	15,450	13,878	7,700	6,557	330,000	370,983	10,300	13,613	19,400	23,462
Racecards	27,795	23,644	750	599	1,750	2,934	825	536	1,870	1,200	850	431	8,000	5,758	1,500	1,054	1,650	1,687
Annual Members subscription fees	28,800	23,040	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440
Bookmakers' badges	53,990	51,659	2,000	1,678	5,000	7,600	2,100	1,535	3,000	2,470	2,000	1,678	12,000	10,440	2,300	1,912	2,040	2,836
SIS LBO License Fee Per Race	1,102,904	1,298,376	73,369	80,490	90,769	108,493	59,169	73,650	76,569	69,930	66,169	77,466	83,969	81,945	58,369	76,630	58,969	81,515
RMG Media Rights License Fee	386,408	386,408	21,467	21,467	42,935	42,935	21,467	21,467	21,467	21,467	21,467	21,467	42,935	42,935	21,467	21,467	21,467	21,467
Totepool Commission	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Betting Shop Commission	6,520	7,151	400	599	850	1,282	130	130	550	550	200	200	700	700	200	200	450	450
Catering Commission	76,150	81,815	1,260	1,171	7,000	10,659	2,100	1,398	2,780	2,745	670	956	30,500	32,419	1,900	2,018	3,800	2,488
Corporate Hospitality	316,333	307,705	8,160	1,594	22,000	25,100	13,500	2,453	25,000	39,291	7,000	3,649	110,000	104,940	10,000	10,005	7,500	7,500
Sponsors Contribution	168,356	152,013	0	1,000	20,000	0	3,180	5,180	32,200	31,040	2,000	0	38,000	43,000	5,500	5,960	7,578	0
HBLB Appearance Money	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Fixture Incentive Scheme	15,000	15,000	15,000	15,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Integrity Grant (fieldforce/cameras/photo)	205,424	200,068	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,304	12,839	12,304
Share of sale/claims			0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	20,000	20,000	10,000	10,000	0	0	0	0	0	0	10,000	10,000	0	0	0	0	0	0
Total Raceday Income	3,010,830	3,242,494	155,045	155,071	264,943	287,962	122,110	126,981	193,525	196,849	132,695	136,682	670,743	707,398	126,175	146,603	137,493	155,149
Raceday Expenditure																		
Officials (including refreshments)	18,920	19,634	1,000	1,157	1,100	400	1,400	1,558	1,200	997	1,000	997	1,600	2,410	1,100	1,959	1,400	1,036
Owners & Trainers (catering etc)	28,700	34,009	1,900	1,720	1,700	1,847	1,700	1,892	1,700	1,797	1,700	2,302	2,700	1,393	1,700	2,210	1,700	2,948
Raceday Staff	63,550	66,891	3,000	2,875	5,000	6,898	2,850	2,829	3,000	2,971	3,400	2,997	13,800	16,094	3,400	3,127	3,300	3,300
Maintenance Track and Grounds	69,000	70,572	5,000	5,700	5,500	4,787	3,000	2,561	3,000	2,560	2,000	3,927	12,000	10,977	2,000	1,560	3,000	3,000
Stables & Accommodation	65,100	57,021	4,400	2,091	5,800	2,551	3,400	3,097	3,400	3,065	4,000	2,612	5,800	5,189	4,300	3,316	3,000	3,100
Racecards	46,929	44,384	2,600	2,460	4,000	3,042	2,435	2,460	2,581	2,605	2,580	2,460	5,910	4,338	2,580	2,460	2,435	2,751
Corp Hosp (Catering/Marquees etc)	191,967	182,584	2,971	1,230	10,000	11,547	8,271	936	14,000	16,126	3,215	915	87,727	83,405	4,000	6,642	3,710	3,710
Sponsorship (Banners/ BTO)	20,689	20,689	1,300	942	1,300	1,705	1,300	875	1,300	1,791	1,300	1,103	1,300	831	1,300	1,676	1,300	1,300
Marketing	37,750	23,332	0	0	6,350	5,396	0	0	0	0	0	0	25,400	11,936	0	0	1,350	1,350
Advertising	99,363	104,463	516	4,182	28,225	28,047	500	214	666	214	666	429	32,751	36,451	650	429	2,600	1,708
Police and security	69,000	84,521	2,500	2,800	10,000	13,425	2,600	2,712	2,600	2,712	2,600	2,639	21,000	31,781	2,500	2,757	2,800	3,295
Racetech Starting Stalls	68,000	68,000	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250
Racetech Photofinish/Public Address/Timing	22,400	21,602	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,400
Medical / Vets Costs	63,700	62,361	3,700	3,493	4,000	5,196	4,000	3,864	3,200	3,591	3,200	4,285	6,600	5,136	3,800	3,042	4,200	2,754
BHA Fixture Licence Fee	72,096	74,272	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642
HBLB Appearance Money Payments	48.000	52.000	0	0	29.000	29,000	4.000	1 000	0	0	15,000	15,000	0	0	0	0	0	0
Fixture Rental Fee		166,384	10.097	10 200	10.097		10.097	4,000	10.097		10,097			10,399	10.097	10.399		10,399
BHA Fixture Fees (Field Force etc)	161,552 67,254	63,744		10,399 3,765	4,209	10,399 3.765		10,399 3,765	4,203	10,399 3,765		10,399 3,765	10,097 4,203	3,765	4,203	3,765	10,097 4,203	3,765
Racetech TV coverage (integrity and cctv) Operational Costs (Big Screen etc)	293.480	352.386	4,203 3,583	3,765	39,785	43,161	4,203 3,583	3,765	3,323	3,765	4,203 3,323	3,765	168,371	201,160	3,583	3,765	6.873	9.825
Total Raceday Expenditure	1,507,450	1,568,849	56,926	56.569	176,222	181.344	63.495	54.804	64,426	65.953	68,440	67.302	409,415	435,443	55.369	56.878	62,124	64.533
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Gross Prize Money	1,104,961	1,151,528	66,361	66,361	223,400	239,366	36,800	40,311	59,400	59,751	52,200	57,420	138,600	142,476	44,000	48,748	43,200	42,700
less	256.172	251,258	13.520	12.500	47.040	47.000	0.404	0.000	44.704	44.700	44.040	44.000	20.055	40.000	0.277	0.000	0.277	0.000
HBLB General Prize Fund	230,172	231,238	13,520	13,500	47,846	47,800	8,194	8,200	14,704	14,700	11,942	11,900	39,955	40,000	9,377	8,900	9,377	8,900
Prize Money Grants Race Incentive Funding (RIF)	157.789	125.534	12,563	12.563	16.763	0 15.788	6.300	7,200	7,275	5.400	9.000	9,000	20.813	20.813	6.300	2.800	6.300	2.800
Entry Fees	78,484	94,441	3.000	3,474	16,763	24,490	2.095	2,916	3.881	4,064	2,500	4,012	6,000	11,788	2,500	3,311	2,772	3,314
•	492,445		-,,,,,,						-,,,,						, , , , ,			
Total Non-Executive	,	471,233	29,083	29,537	81,169	88,078	16,589	18,316	25,860	24,164	23,442	24,912	66,768	72,601	18,177	15,011	18,449	15,014
Cost Prize Money to MRC	612,516	680,295	37,278	36,824	142,231	151,288	20,211	21,995	33,540	35,587	28,758	32,508	71,832	69,875	25,823	33,737	24,751	27,686
		-																
Expenditure + Prize Money	2,119,966	2,249,144	94,204	93,393	318,453	332,632	83,706	76,799	97,966	101,540	97,198	99,810	481,247	505,318	81,192	90,615	86,875	92,219
Decedes Profit/ Jose	000.004	002.250	CO 044	64.670	-53 510	44.070	20.404	E0 400	OF FEO	05.240	25 407	26.070	400 400	202.002	44.000	EE 000	E0.040	60.000
Raceday Profit/ -loss	890,864	993,350	60,841	61,678	-53,510	-44,670	38,404	50,182	95,559	95,310	35,497	36,872	189,496	202,080	44,983	55,988	50,618	62,930
Difference		3,273		837		8,840		11,778		-250		1,375		12,584		11,005	1	12,312

Budget Forecast 27-Aug 29-Sep **2019 DATES** 02-Aug 02-Aug 09-Aug 27-Aug 28-Aug 28-Aug 06-Sep 14-9 14-Sep 29-Sep 15-Oct 15-Oct 2018 DATES (COMPARABLE) 03-Aug 03-Aug 10-Aug 10-Aug 29-Aug 30-Aug 30-Aug 07-Sep 15-Sep 15-Sep 30-Sep 15-Oct Raceday Income £ £ £ £ £ £ £ £ £ £ £ £ 34,400 41,404 20,400 10,524 7.35 5,431 7,004 10,400 12,329 42.00 55,000 20.000 7,200 Admissions 20,000 7.200 1,200 2 000 2 077 1 157 466 895 1.500 600 Racecards 1 200 1.550 600 Annual Members subscription fees 1.800 1.440 1.800 1.440 1.800 1 440 1.800 1 440 1,800 1.440 1.800 1.440 1.800 1.440 1.800 1.440 Bookmakers' badges 3,600 3,760 956 1,678 1.546 2,470 5,500 3,800 1,800 63,969 64,969 67,769 64,390 87,569 77,369 77,369 SIS LBO License Fee Per Race 62,390 56,390 67,190 67,369 66,590 67.569 66,369 RMG Media Rights License Fee 21,467 21,467 21,467 21,467 21,46 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 Totepool Commission Betting Shop Commission 320 280 240 250 200 200 850 680 220 4,800 1,267 600 Catering Commission 7,042 2,345 2,067 2,740 6,900 5,000 Corporate Hospitality 20,258 22,100 5,200 14,140 14,140 24,425 8.500 3,500 5,700 10,840 12,343 8,500 8.000 5,000 Sponsors Contribution 7,200 10,880 2,505 2,460 6,233 4.620 4,520 10,380 12,000 14,550 HBLB Appearance Money 0 HBLB Fixture Incentive Scheme HBLB Integrity Grant (fieldforce/ca 12,304 12,304 12,304 12,304 12,304 12,304 12,304 12,304 Share of sale/claims Contribution for fixture transfers Total Raceday Income 172,653 178,162 **162,095** 139,843 115,470 119,143 134,548 140,046 149,960 147,485 183,975 217,960 **154,005 155,660** 135.395 131,500 Raceday Expenditure Officials (including refreshments) 1,000 1,000 1,500 900 950 1 300 1 450 1,450 970 1,050 Owners & Trainers Catering 2,200 2,300 2,200 2,200 2,200 2,400 2,200 2,200 3,600 3,600 3.000 2.70 2,700 2.700 2.900 3.800 3.800 4.000 4.000 3.100 Raceday Staff 3.000 Maintenance Track and Grounds 4.500 4,500 4.500 4,500 3,000 3,000 3,000 3.000 4,500 4.500 4.000 6,000 4.000 4.000 6.000 6,000 Stables & Accommodation 3.000 4 000 4 000 4 000 4 000 4 000 4 000 5,000 4 000 4.000 2,580 2,580 2,580 2,43 2,580 2,580 3,600 2,872 2,581 Racecards 2,435 2,58 3,600 2,58 Corp Hosp (Catering/Marquees etc) 10,200 11,500 2,665 8,900 7,516 1,643 1,300 1.300 1.300 1.300 1,300 1,300 1.300 1.300 1,300 1.300 Sponsorship (Banners/ BTO) 1,300 1,300 1,300 1,300 2,690 1,300 Marketing 300 300 4.000 4.000 350 Advertisina 5.736 5.736 2.366 450 450 450 450 600 600 14 537 14 537 8 000 650 650 Police and security 3,200 3,200 2,700 2,700 2.30 2,300 2,300 2.400 2,400 4,000 4,000 3.00 3,000 2.50 2,500 4,250 4,250 4,250 4,250 Racetech Starting Stalls 4,250 4,250 4,250 4,250 Racetech CCTV/Public Address/Timing 1,400 1,400 1.400 1,400 1,400 1,400 1,400 1,400 1,400 1.400 1,400 1,400 1,400 3 900 3 300 4 300 Medical / Vets Costs 3 900 3 800 3.800 3.300 4 300 3.300 3.300 4 400 4 400 3 800 3 800 4 200 4 200 4.50 4.506 BHA Fixture Licence Fee 4.506 4,642 4.506 4.642 4,642 4,642 4.506 4.642 4,642 4.642 4,642 HBLB Appearance Money Payments Fixture Rental Fee 4,000 10.399 10.399 10.399 10.399 BHA Fixture Fees (Field Force etc) 10.097 10.097 10.097 10.399 10.097 10.399 10.097 10.399 10.097 10.097 10.399 10.097 Racetech TV coverage (integrity and cct 4.203 4,203 4,203 4,203 4,203 4,203 4,203 4,203 4,203 4,203 4.203 4,203 4.203 4,203 4,203 4,203 Operational Costs (Big Screen etc.) 13 000 6.710 3.583 37 000 10.843 3.583 52,529 59,959 63,966 73,593 Total Raceday Expenditure 75,630 79,410 66,825 71,150 57,467 60,897 64,904 101,879 121,287 74,531 56,763 57,701 46,000 48,200 46,000 63,000 68,500 39,800 37,100 46,900 41,800 38,800 75,000 93,745 61,200 59,600 63,750 **Gross Prize Money** 66,000 less HBLB General Prize Fund 10,758 10,300 16,677 16,200 10,364 9,900 9,772 9,272 8,391 7,891 17,860 17,360 10,758 10,258 16,677 16,177 Prize Money Grants (e.g. Lead Fixture P Race Incentive Funding (RIF) 6,900 3,600 10,200 6,560 6,300 2,800 6,300 2,800 2,800 21,250 18,260 8,175 4,200 7,050 8,150 6,300 Entry Fees 3,300 3,300 7,000 4,332 3,182 3,482 3,363 3,627 2,667 2,667 5,000 5,000 7,399 7,399 7,265 7,265 Total Non-Executive 17,200 33,877 27,092 19,846 16,182 13,358 21,857 31,592 20.958 19,435 15.699 17,358 44.110 40.620 30.99 Cost Prize Money to MRC 25.042 28.800 29.123 41,408 19.954 20.918 28,765 31,201 24,442 25,442 30.890 53,125 34.868 37.743 32,158 35.008 112,558 72,483 78,385 92,098 90,346 174,412 108,461 112,274 89,859 Expenditure + Prize Money 100,672 108,210 95,948 88,724 88,408 132,769 91,771 Raceday Profit/ -loss 71,981 69,952 66,147 27,285 42,987 40,758 45,824 47,948 61,552 57,139 51,206 43,548 45,544 43,386 43,624 41,641 Difference -2.22 2,124

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MUSSELBURGH RACING 2019-20 JUMP

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	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2019 DATES			06-Nov	06-Nov	25-Nov	25-Nov	02-Dec	02-Dec	09-Dec	09-Dec
2018 DATES (COMPARABLE)	Total	Total	07-Nov	07-Nov	26-Nov	26-Nov	03-Dec	03-Dec	10-Dec	10-Dec
Raceday Income	£	£	£	£	£	£	£	£	£	£
Admissions	187,100	188,600	5,000	5,000	4,550	4,550	5,000	5,000	6,300	6,300
Racecards	12,920	12,220	670	670	750	750	500	500	700	700
Annual Members subscription fees	19,200	17,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600
Bookmakers' badges	30,840	29,340 740.763	1,850	1,850	1,600	1,600	1,500	1,500 58,259	1,600	1,600
SIS LBO License Fee Per Race RMG Media Right License Fee	806,536 343,476	322.009	57,059 21,467	57,059 21,467	59,659 21,467	59,659 21,467	58,259 21,467	21,467	68,169 21,467	68,169 21.467
Totepool Commission	343,476	322,009	21,467	21,467 0	21,467	21,467	21,467	21,467	21,467	21,467
Betting Shop Commission	5,470	5,090	340	340	320	320	280	280	300	300
Catering Commission	25,254	23,733	1.000	1.000	1.100	1.100	1.000	1.000	1.000	1,000
Corporate Hospitality	90,830	86.360	7,535	7,535	5.050	5,050	6,810	6.810	13,500	13,500
Sponsors Contribution	90,440	88.252	1.840	1.840	1,132	1.132	0,610	0,610	1,460	1,460
HBLB Appearance Money	0,440	00,232	1,040	1,040	1,132	1,132	0	0	0	1,400
HBLB Fixture Incentive Scheme	64,000	58.000	0	0	0	0	0	0	0	0
HBLB Integrity Grant (Fieldforce/cameras/photo)	154,068	135,344	12.839	12,304	12.839	12,304	12.839	12.304	12,839	12,304
Share of sale/claims	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	15,000	15,000	0	0	0	0	10,000	10,000	0	0
Total Raceday Income	1,845,134	1,722,311	111,200	110,665	110,067	109.532	119,255	118,720	128,935	128,400
•	1,040,104	1,7 22,011	111,200	110,000	110,001	103,002	110,200	110,720	120,300	120,400
Raceday Expenditure										
Officials (including refreshments)	17,700	16,100	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Owners & Trainers (catering etc)	21,300	25,100	1,700	2,200	1,700	2,200	1,700	2,200	1,700	2,200
Raceday Staff	41,200	38,300	2,800	2,800	2,900	2,900	2,600	2,600	2,600	2,600
Maintenance Track and Grounds	65,100	60,000	5,100	5,100	5,100	5,100	5,100	5,100	5,100	5,100
Stables & Accommodation	48,900	45,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
Racecards	33,125	30,460	2,580	2,580	2,580	2,580	2,580	2,580	2,580	2,580
Corp Hosp (Catering/Marquees etc)	42,894	41,309	2,307	2,307	2,179	2,179	1,809	1,809	6,250	6,250
Sponsorship (Banners/ BTO)	15,600	14,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Marketing	6,650	6,650	0	0	200	200	0	0	0	0
Advertising	33,332	32,682	600	600	866	866	640	640	650	650
Police and security	35,200	32,800	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400
Racetech Photofinish/Public Address/Timing	16,400	15,000	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300
Medical / Vets Costs	61,000	56,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500
BHA Fixture Licence Fee	55,224	50,574	4,506	4,506	4,506	4,506	4,506	4,506	4,506	4,506
Appearance Money Payments	40.500	10.500	0	0	0	0	0	0	0	0
Fixture Rental Fee BHA Fixture Fees (Field Force etc)	16,500 154,068	12,500 135,344	12,839	12,304	12,839	12,304	12,839	12,304	12,839	12,304
Racetech TV coverage (integrity and cctv)	52,012	47,612	4,203	4,203 0	4,203	4,203	4,203 0	4,203 0	4,203 0	4,203 0
HFL Laboratory Costs Operational Costs (Big Screen etc)	91,899	88,316	3,648	3.648	3.388	3,388	3.648	3.648	3,323	3,323
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Total Raceday Expenditure	808,104	748,547	55,083	55,048	55,261	55,226	54,425	54,390	58,551	58,516
Gross Prize Money	846,100	797.600	40.500	44,000	38,400	38.300	44,400	42,100	66,500	62,500
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HBLB General Prize Fund	288,744	263.380	17.120	16,620	14.350	13.850	17.120	16.620	26,468	25.968
Prize Money Grants (e.g. Lead Fixture Payments)	5,000	5,000	0	10,020	0	10,000	17,120	0,020	0	20,000
Race Incentive Funding (RIF)	144,675	130,300	5,400	2,400	4,500	2,000	5,400	2,400	14,625	10,000
HBLB Winter Jump Payment	0	0	0	0	0	0	0	0	0	0
Entry Fees	52,700	49,700	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Total Non-Executive	491,119	448,380	25,520	22,020	21,850	18,850	25,520	22,020	44,093	38,968
Cost Prize Money to MRC (C-D)	354,981	349,220	14,980	21,980	16,550	19,450	18,880	20,080	22,407	23,532
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Expenditure plus Prize Money	1,163,085	1,097,767	70,063	77,028	71,811	74,676	73,305	74,470	80,958	82,048
Raceday Profit/ (loss)	682,049	624,544	41,137	33,637	38,256	34,856	45,950	44,250	47,977	46,352
Difference		-57,505		-7,500		-3,400		-1,700		-1,625
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MUSSELBURGH RACING 2019-20 JUMP

	2	21	2	12	2			1 3-20 30 4	2	5	2	6	27		2	28
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2020 DATES	01-Jan	01-Jan	03-Jan	03-Jan	17-Jan	17-Jan	01-Feb	01-Feb	02-Feb	02-Feb	26-Feb	26-Feb	BHA TBC	BHA TBC	21-Mar	21-Mar
2019 DATES (COMPARABLE)	01-Jan	01-Jan	07-Jan	07-Jan	18-Jan	18-Jan	02-Feb	02-Feb	03-Feb	03-Feb	27-Feb	27-Feb	10-Mar	10-Mar	15-Mar	15-Mar
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Admissions	105,000	105,000	5,000	10,000	3,500	3,500	18,250	18,250	15,500	15,500	3,500	3,500	3,500	0	12,000	12,000
Racecards	4,000	4,000	500	500	600	600	1,500	1,500	1,500	1,500	700	700	700	0	800	800
Annual Members subscription fees	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	0	1,600	1,600
Bookmakers' badges	8,000	8,000	1,800	1,800	1,500	1,500	4,750	4,750	3,640	3,640	1,500	1,500	1,500	0	1,600	1,600
SIS LBO License Fee Per Race	63,059	63,059	62,033	62,033	59,033	59,033	81,573	81,573	75,773	75,773	68,773	68,773	65,773	0	87,373	87,373
RMG Media Right License Fee	42,935	42,935	21,467	21,467	21,467	21,467	42,935	42,935	42,935	42,935	21,467	21,467	21,467	0	42,935	42,935
Totepool Commission	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Betting Shop Commission	850	850	400	400	330	330	750	750	500	500	380	380	380	0	640	640
Catering Commission	7,500	7,500	1,226	1,226	1,200	1,200	3,700	3,700	2,500	2,500	1,521	1,521	1,521	0	1,986	1,986
Corporate Hospitality	10,000	10,000	3,155	3,155	7,110	7,110	15,500	15,500	8,230	8,230	4,470	4,470	4,470	0	5,000	5,000
Sponsors Contribution	20,000	20,000	2,920	2,920	1,000	1,000	21,000	21,000	20,000	20,000	3,900	3,900	2,188	0	15,000	15,000
HBLB Appearance Money	0	0	0.000	0 000	00.000	00.000			45.000	45.000	45.000	45.000	0.000	0	0	0
HBLB Fixture Incentive Scheme	0	0	8,000	8,000	20,000	20,000	0	0	15,000 12,839	15,000	15,000	15,000	6,000 12,839	0	0	10.001
HBLB Integrity Grant (Fieldforce/cameras/	12,839	12,304	12,839	12,304	12,839	12,304	12,839	12,304	12,839	12,304	12,839	12,304	12,839	0	12,839	12,304
Share of sale/claims	0	0	_	5.000	0	0	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	0	0	5,000	5,000	100 170	100.011	0	0	0	100 100	0	105.115	101 000	<u> </u>	0	121 222
Total Raceday Income	275,783	275,248	125,940	130,405	130,179	129,644	204,397	203,862	200,017	199,482	135,650	135,115	121,938	0	181,773	181,238
Raceday Expenditure																
Officials (including refreshments)	1,700	1,700	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,600	1,600	1,600	0	1,600	1,600
Owners & Trainers Catering	2,200	2,700	1,800	2,300	1,700	2,200	1,700	2,200	2,000	2,500	1,700	2,200	1,700	0	1,700	2,200
Raceday Staff	10,000	10,000	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	0	2,900	2,900
Maintenance Track and Grounds	8,500	8,500	5,100	5,100	5,100	5,100	4,600	4,600	4,600	4,600	5,100	5,100	5,100	0	6,600	6,600
Stables & Accommodation	5,500	5,500	4,000	4,000	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	0	3,900	3,900
Racecards	3,800	3,800	2,686	2,686	2,686	2,686	2,973	2,973	2,665	2,665	2,665	2,665	2,665	0	2,665	2,665
Corp Hosp (Catering/Marquees etc)	7,337	7,337	2,300	2,300	2,665	2,665	7,500	7,500	3,919	3,919	1,585	1,585	1,585	0	3,458	3,458
Sponsorship (Banners/ BTO)	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	0	1,300	1,300
Marketing	5,800	5,800	0	0	0	0	650	650	0	0	0	0	0	0	0	0
Advertising	17,416	17,416	870	870	870	870	8,820	8,820	650	650	650	650	650	0	650	650
Police and security	8,800	8,800	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	0	2,400	2,400
Racetech CCTV/Public Address	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	0	1,400	1,400
Medical / Vets Costs	11,500	11,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	0	4,500	4,500
BHA Fixture Licence Fee	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	4,650	0	4,650	4,650
Appearance Money Payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fixture Rental Fee	11,250	11,250	1,250	1,250	0	0	0	0	0	0	0	0	4,000	0	0	0
BHA Fixture Fees (Field Force etc)	12,839	12,304	12,839	12,304	12,839	12,304	12,839	12,304	12,839	12,304	12,839	12,304	12,839	0	12,839	12,304
Racetech TV coverage (integrity and c	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	0	4,400	4,400
HFL Laboratory Costs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Operational Costs (Big Screen etc)	52,926	52,926	3,323	3,323	3,323	3,323	3,948	3,948	3,623	3,623	3,583	3,583	3,583	0	3,583	3,583
Total Raceday Expenditure	171,318	171,283	57,218	57,183	56,133	56,098	69,980	69,945	57,246	57,211	55,172	55,137	59,172	0	58,545	58,510
Gross Prize Money	96,000	98,000	39,200	36,700	41,200	38,700	130.000	128,500	112,000	111,500	46.300	43,300	51,000	0	140,600	154,000
less	23,000	20,000	20,200	23,. 30	,200	23,100		0,000	,	,000	. 5,556	.5,556	2.,000	—— <u>"</u>	0,000	.5-,550
HBLB General Prize Fund	38.926	38,426	16,699	16,199	19,600	19,100	43.522	43,022	36,440	35.940	18,771	18,271	19,864	0	19.864	19,364
Prize Money Grants (e.g. Lead Fixture Pay	00,020	00,420	10,039	10,139	19,000	13,100	10,022	75,022	5.000	5,000	10,771	10,271	13,004	<u> </u>	10,004	13,304
Race Incentive Funding (RIF)	10,475	7,600	4.500	2,000	4.500	2,000	13.975	9,900	16,800	12,800	5,400	2,400	5.400	<u> </u>	53,700	76,800
HBLB Winter Jump Payment	10,470	7,000	-1,000	2,000	,000 O	2,000	10,070	0,000	0	12,000	0,400	2,430	0,400	1	00,700	7 0,000
Entry Fees	6.700	6,700	2,000	2.000	2.000	2.000	10.000	10.000	6.000	6.000	3.000	3.000	3.000	0	8,000	8.000
Total Non-Executive	56.101	52,726	23,199	20.199	26,100	23,100	67.497	62,922	64,240	59.740	27,171	23,671	28,264	ň	81,564	104.164
Cost Prize Money to MRC (C-D)	39.899	45,274	16,001	16.501	15,100	15,600	62,503	65,578	47,760	51,760	19.129	19.629	22,736	0	59.036	49.836
	22,300	,	12,501	. 5,501	12,100	. 2,300	52,500	22,310	,. 00	21,100	. 5,720	12,320	,,,		22,300	12,550
Expenditure plus Prize Money	211,217	216,557	73,219	73,684	71,233	71,698	132,483	135,523	105,006	108,971	74,301	74,766	81,908	0	117,581	108,346
Raceday Profit/ (loss)	64,566	58,691	52,721	56,721	58.946	57,946	71,914	68,339	95,011	90,511	61,349	60,349	40.030	0	64,192	72,892
	07,000		32,1 Z I		30,340	,	71,014		33,011		01,043		70,030	40.00	07,132	
Difference		-5,875		4,000		-1,000		-3,575		-4,500		-1,000	l	-40,030		8,700

MUSSELBURGH RACING ATTENDANCES 2018/19 TO 2019-20

			Comps Members	Comps			Comps Members	Comps		
	FIXTURE LIST 2019/20	Paying Public	Owners Trainers	Kids	2019/20 Total	Paying Public	Owners Trainers	Kids	2018/19 Total	Remarks on changes from 2018-19 to 19-20
Flat	Tuesday 2 April	572	679	17	1,268	1	l Abandoned	t	-	
Flat	Easter Saturday	4,048	860	641	5,549	2,518	611	282	3,411	Was in March in 2018
Flat	Thursday 2 May	394	461	0	855	514	436	20	970	Was an evening fixture in 2018
Flat	Friday 3 May	1,142	481	22	1,645	1,154	456	17	1,627	
Flat	Monday 13 May	448	496	6	950	0	0	0		New fixture 2019
Flat	Saturday 1 June	9,561	867	0	10,428	9,016	1,004	0	10,020	
Flat	Saturday 8 June	0	0	0	-	3,581	790	49	4,420	Not staged in 2019
Flat	Wednesday 3 July	1,013	546	52	1,611	766	528	54	1,348	
Flat	Tuesday 23 July	1,536	648	985	3,169	1,318	400	1,065	2,783	
Flat	Friday 2 August (Eve)	3,150	522	91	3,763	2,247	669	97	3,013	
Flat	Friday 9 August	995	446	98	1,539	1,527	518	105	2,150	
Flat	Tuesday 27 August (Eve)	265	465	23	753	562	498	17	1,077	Moved from Wednesday 29 August 2018
Flat	Wednesday 28 August	706	429	20	1,155	530	409	17	956	Moved from Thursday 30 August 2018
Flat	Friday 6 September (Eve)	1,008	485	17	1,510	1,062	457	8	1,527	
Flat	Saturday 14 September (Twilight)	0	0	0	4,314	2,299	759	26	3,084	
Flat	Sunday 29 September	0	0	0	-	1,220	967	250	2,437	
Flat	Monday 14 October	0	0	0	-	545	507	45	1,097	
N/Hunt	Wednesday 6 November	0	0	0	-	555	452	5	1,012	
N/Hunt	Monday 25 November	0	0	0		462	410	7	879	
N/Hunt	Monday 2 December	0	0	0	-	472	416	7	895	New Fixture
N/Hunt	Monday 9 December	0	0	0	-	474	463	3	940	
N/Hunt	Tuesday 1 January	0	0	0		4,835	701	272	5,808	
N/Hunt	Monday 6 January	0	0	0	-	221	389	11	621	
N/Hunt	Friday 17 January	0	0	0	-		I Abandoned I	d	-	
N/Hunt	Saturday 1 February	0	0	0	-		I Abandoned I	d	-	
N/Hunt	Sunday 2 February	0	0	0	-		l Abandoned	t	-	
N/Hunt	Sunday 9 February	0	0	0	-		l Abandoned I	t	-	Extra Meeting 2019
N/Hunt	Wednesday 12 February	0	0	0	-	998	358		1,356	
N/Hunt	Wednesday 26 February	0	0	0	-	777	384	0	1,161	
N/Hunt	Thursday 27 February	0	0	0	-	365	349	0	714	Extra Meeting 2019
N/Hunt	Sunday 8 March	0	0	0	-	504	523	0	1,027	
N/Hunt	Friday 20 March	0	0	0	-	641	571	14	1,226	
	TOTAL	24,838	7,385	1,972	38,509	39,163	14,025	2,371	55,559	

FLAT	20	19-20														
/\.																
11			Actual	Budget	Actual	TUESE	AY 2ND	APRIL					The Sponsor Borderlescott Sprint Trophy Raceday	£1,000.00		
RACE TIMES	AGE	RACE TYPE	Runs 17	Runs 19	Runs 19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY £361	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	SPONSOR INCOME £0.00	RIF	Notes
2.15	2YO	NOVICE	10	8	7	OPEN	4	5F	14	£7,000 £400	£7,400	£37	Was supposed to be EBF	£1,000.00	£900.00	EBF £1k
2.45	4YO+	H'CAP	9	9	9	46-65	6	1M4F	14	£4,400	£6,000	£24	was supposed to be EBF			
3.15	3YO+	CONDITIONS RACE	11	8	8	WFA	2	5F	14	£400 £20,000	£20,700	£104			£900.00 £6,188.00	
										£700			The Borderlescott Sprint Trophy (A Conditions Race) (Class 2)			
3.45	4YO+	H'CAP	13	13	10	76-95	3	7F	12	£13,000	£13,700	£69	Conditions (tace) (class 2)		£1,875.00	
4.15	4YO+	H'CAP	3	8	8	61-80	4	1M6F	14	£700 £8,400	£10,000	£44			£0.00	
4.45	3YO	H'CAP	9	Q	12	56-75	5	7F	12	£400 £5,400	£7,000	£29			£900.00	
				3						£400					£900.00	
5.15	4YO+	H'CAP	7	8	9	46-65	6	5F	14	£4,400 £400	£6,000	£24			£900.00	
			62	60	60					£66,361	£70,800			£1.000.00	£12,563.00	
			02	63	03					200,301	£70,000			£1,000.00	£12,563.00	
2			Actual	Budget	Actual	SATURI	DAY 20T	H APRIL					The Sponsor Easter Saturday featuring the Queen's Cup	£20,000.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING		DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
HIMES	AGE	RACE TYPE	18	19	19	KATING	CLASS	DISTANCE	51	£5,716	IPF	Entry	To be Achieved	£0.00	KIF	Notes
1.50 ITV	4YO+	H'CAP	10	10	10	81-95	3	7F	12	£20.000	£20.700	£104	The Musselburgh Silver Arrow Handicap (Class 3)		£1.875.00	ITV4 -
		110/4				0.00					220,700	2101	The Musselburgh Silver Arrow			
2.25 ITV	3YO	H'CAP	9	10	7	0-100	2	1M	14	£700 £30,000	£30,350	£152	Handicap (Class 3) The Royal Mile Handicap (Class 2)		£0.00 £4,125.00	ITV4 -
										£350			The Royal Mile Trophy (Class 2) The Scottish Sprint Cup (A Handicap)		£0.00	
3.00 ITV	4YO+	H'CAP	11	14	16	OPEN	2	5F	17	£50,000	£50,700	£254	(Class 2)		£0.00 £0.00	ITV4 -
3.35 ITV	4YO+	H'CAP	13	14	14	OPEN	2	1M6F	16	£700 £100,000	£100,700	£150	The Scottish Sprint Cup (A Handicap The Queen's Cup (A Heritage Handicap)		£6,188.00	ITV4 -
		Early Closing								£700		£350	The Queen's Cup (A Heritage Handicap) (Class 2)		£0.00	Early Closing 26th March 2019. Weights 4th April. Confirm Monday 15th April.
4.05	4YO+	SELLER	9	8	5	WFA	4	1M4F	14	£8,400 £400	£10,000	£44	Follow @RacingTV on Twitter		£900.00	
4.40	3YO+	H'CAP	3	10	6	66-85	4	1M1F	12	£8,400 £400	£10,000	£44	Like Racing TV on Facebook		£900.00	
5.15	4YO+	H'CAP	7	10	18	61-75	5	5F	17	£6,400	£8,000	£34				
										£400 £6,800	£8,000				£900.00 £900.00	
			62	76	76					£239,366	£238,450			£0.00	£15,788.00	
RACE TIMES	AGE	RACE TYPE	Actual Runs 18	Runs 19	Actual Runs 19	RATING	DAY 2N		SF	PRIZEMONEY	TPF	Entry	The Sponsor Raceday SPONSOR/RACE TITLE	£2,880.00 SPONSOR INCOME	RIF	Notes
1.45	3YO+	NOVICE MED AUC	4	E	2	30.000	5	1M4F	14	-£289 £5,600	£6,000	£30	To be Achieved EBF	£0.00 £1,500.00		EBF £1.5k
				5	3					£400				۵۱,۵۵۵.۵۵	£900.00	EDI ELIJA
2.15	4YO+	H'CAP	12	12	13	46-60	6	5F	14	£4,400 £400	£6,000	£24	Follow @racingtv On Twitter		£900.00	
2.45	3YO	H'CAP	5	6	9	46-65	6	1M1F	14	£4,400 £400	£6,000	£24	Boogie in the Morning	£2,000.00	£900.00	
3.15	4YO+	H'CAP	8	8	7	61-75	5	1M4F	14	£5,400	£7,000	£29	MacRoberts LLP	£1,680.00		
3.50	3YO	H'CAP	6	6	8	46-60	6	5F	14	£400 £4,400	£6,000	£24			£900.00	
4.25	4YO+	H'CAP	12	12	22	46-60	6	7F	12	£400 £4,400	£6,000	£24			£900.00	
				12						£400					£900.00	
5.00	4YO+	H'CAP	9	9	9	46-65	6	1M1F	14	£4,400 £400	£6,000	£24			£900.00	
			52	E2	60					£4,800 £40,311	£5,000 £48,000			£5,180.00	£900.00 £7,200.00	
			52	53	00					240,311	1.40,000			£3,100.00	£1,200.00	

					1											
4		Chepstow £52k	Actual	Budge	Actual	FRIC	DAY 3RD	MAY					The Weatherbys Raceday	£32,200.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
THEC			10	13	13		OLAGO	DIGITATOL	Ů.			Littiy	To be Achieved	£0.00	I	
1.55	2YO	MAIDEN	7	7	5	OPEN	4	5F	14	£7,000	£7,400	£37	Quest Precision EBF	£1,840.00		EBF £1k
2.25	4YO+	H'CAP	13	12	12	66-85	4	5F	14	£400 £8,400	£10,000	£44	Core (oil and gas)	£840.00	£900.00	
2.25	4101	ITOA	10	12	12	00-03	-	5	1	£400	210,000	2.77	Core (on and qus)	2040.00	£900.00	
	01/0				6	66-85	4							=		Weatherbys provide Memento for winning owner and BTO
2.55	3YO+	H'CAP	10	10	6	66-85 was 61-80!	4	1M1F	14	£8,400 £400	£10,000	£44	The Weatherbys Private Banking	£12,500.00	£900.00	£50
3.25	4YO+	H'CAP	8	8	6	76-95	3	1M4F	14	£15,000	£15,000	£75	Jackson Boyd - more than just	£1,680.00	£0.00	
						was 46-60				£0					£0.00	Weatherbys provide Memento for winning owner and
4.00	3YO	H'CAP	9	9	5	61-80	4	7F	12	£8,400	£10,000	£44	Weatherbys Private Banking	£12,500.00		BTO £50
4.05	4YO+	H'CAP	11	40	8	61-75	-	7F	40	£400	£7,000	000		£840.00	£900.00	
4.35	410+	HUAP	- 11	10	8	61-75	5	/F	12	£5,400 £400	£7,000	£29	Calum Logan - Happy 30th Birthday Race	1.840.00	£900.00	
5.10	4YO+	H'CAP	11	11	11	46-60	6	1M6F	14	£4,400	£6,000	£24	Central Taxis App	£840.00		
										£400 £351					£900.00	
			69	67	53					£59,751	£65,400			£31,040.00	£5,400.00	
											•					
													The Goliath Cup Raceday supporting Racing Welfare's Mental Health			
5			Actual	Budge	Actual	MONI	DAY 13TH	H MAY					Awareness Week	£2,000.00		
RACE			Runs	Runs	Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £0.00	RIF	Notes
														20100		
2.00	3YO+	MAIDEN AUCTION	10	10		Max 20.000		1M1F	14	£5,000	£5,000	£25	Musselburgh Racecourse is supporting Mental Health Awareness Week			
2.00	310+	MAIDEN AUCTION	10	10	0	IVIAX 20,000	6	IIVIT	14	£0,000	25,000	1.23	Mental Realth Awareness Week		£900.00	
													Racing Welfare Mental Health First Aid			
2.30	4YO+	H'CAP	11	11	12	46-55	6	5F	14	£4,400 £400	£6,000	£24	Training		£900.00	
3.05	4YO+	H'CAP	6	6	7	71-90	3	7F	12	£13,000	£13,596	£68	Alzheimer Scotland		£1,500.00	
										£596						
													Racing Welfare #mentalhealthawarenessweek Goliath			
3.35	4YO+	H'CAP	10	10	5	0-90	3	1M6F	14	£15,000	£14,825	£74	Cup		£3,000.00	
										-£176			The Goliath Cup (A Handicap) (Class		£0.00	
4.10	4YO+	H'CAP	9	9	22	46-60	6	7F	12	£4,400	£6,000	£24	3) #BeBodyKind		20.00	
										£400					£900.00	
4.40	3YO	H'CAP	7	7	8	46-65	6	5F	14	£4,400	£6,000	£24	Racing Welfare Supporting Racing's Workforce			
								•		£400	30,000				£900.00	
5.10	4YO+	H'CAP		0		46-60	6	2M	14	£4,400	£6.000	£24	Start a conversation on Mental Health			
5.10	410+	H CAP	0	0	0	46-60	6	ZIVI	14	£400	20,000	1.24	Start a conversation on Werital Health		£900.00	
										£4,800	£5,000					
			61	61	68					£57,420.00	£62,420			£0.00	£9,000.00	
							•									
6 RACE		NEWCASTLE (EVE)	Actual	Budge	Actual Runs	SATUR	RDAY 1S	T JUNE		 			The Stobo Castle Ladies Day	£35,000.00 SPONSOR		NO STALLS TESTS OR DIVIDED RACES
TIMES	AGE	RACE TYPE	18	Runs 19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
1.40	2YO	CONDITIONS	7	6	3	OPEN	2	5F	14	£20,666	£19,034	£100	EBF stallions.com Edinburgh Castle Stakes (A Conditions Race)	£5,000.00	£4.950.00	EBF £5k - EBF sole sponsor. £300 Appearance Money
	2.0	501151110110	<u> </u>	Ĭ	Ĭ	0. 2.,		<u> </u>			210,001	2.00	The Edinburgh Castle Stakes (A	_0,000.00		and the same same same same same same same sam
2.15	4٧0٠	HICAD	11	44	7	61-80	4	41445	14	-£1,632	010.000	C44	Conditions Race) (Class 2)		£0.00	
2.10	4YO+	H'CAP Review		- "	- '	01-00	4	1M1F 7F or 1M?	14	£7,900 £900	£10,000	£44	Pace Yourself To Go The Distance		£900.00	
2.50	3YO	H'CAP	6	8	9	71-90	3	7F	14		£20,000	£90	The Madeleine Cup	£5,000.00	£0.00	Trophy
3.25	3YO	H'CAP	10	10	9	0-90	3	1M4F	14	£0 £25,607	£25,607	£125	The Gaynor Winyard	£5,000.00	£0.00	Trophy
5.20	0.0			10	Ľ	- 550				£0	~=0,007	2.20	The Caynor Willyard	20,000.00	£0.00	
4.00	27/2	FILLIES' & MARES LISTED	40	40	_	WFA	1	7F	12		040.000	0000	The Clohe Coolle Letter Bru Cold C	040.000.00		Branded no cloths - need to invoice Stobo for £250 + VAT , BIG GOLD CUP Invoiced 13/4/18
4.00	3YO+	LISTED	10	10	8	WFA	1	/1-	12	£40,600	£40,600	£200	The Stobo Castle Ladies Day Gold Cup (registered as The Maggie Dickson	£10,000.00	£14,063.00	VAI , DIG GULD CUP INVOICED 13/4/18
4.30	DERBY									£0			Fillies' Stakes) (Class 1)		£0.00	
4.55	4YO+	H'CAP	9	12	7	71-90	3	5F	14	£20,000 £0	£20,000	£100	The McGladery and Friends	£3,000.00	£0.00	
					1					LU					20.00	Trophies for OWNER, TRAINER & JOCKEY being sent.
		LADY RIDERS PROAM														The Silk Series - £2.5k sponsorship wld go straight to
5.30	4YO+	H'CAP	8	8	9	61-80	4	1M6F	14	£7,900 £900	£10,000	£44	Silk Series Edinburgh Gin	£15.000.00	£900.00	charity
										-365			Zamough Om			
			61	65	52					£142,476	£145,241			£43,000.00	£20,813.00	

				1					_							
7		Thirsk	Actual	Budget	Actual	WEDNE	SDAY 3F	RD JULY					The ROA Raceday	£5,500.00		
RACE			Runs	Runs	Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE		PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £0.00	RIF	Notes
													Rewarding Ownership with The	20.00		
2.00	3YO	H'CAP	9	9	9	46-60	6	5F	14	£4,400	£6,000	£24	Racehorse Owners Association			
										£400			ROA British Stallion Studs EBF Median		£400	
2.30	2YO	NOVICE MED AUC	5	5	5	30.000	5	5F	14	£5,600	£6,000	£30	Auction Novice Stakes	£1.500.00		EBF £1.5k
										£400					£400	
3.00	4YO+	H'CAP	8	8	13	46-60	6	2M	14	£4,400	£6,000	£24	ROA Owners Jackpot			
3.30	3YO+	H'CAP	8	8	8	71-90	3	7F	12	£400 £13,000	£12,948	£24	ROA Rewards Members	£4,000.00	£400	
0.00	0101	110/4			Ü	71.00	Ŭ			-£52	212,010		Non Nonarao Membero	21,000.00	£400	
			7	_												
4.00	4YO+	H'CAP	7	7	21	46-60	6	1M	14	£4,400 £400	£6,000	£24	Benefits For ROA Members at roa.co.uk		£400	
4.30	4YO+	SELLER	6	6	5	Claim 12k	5	5F	14	£5,400	£7,000	£29	FRIDGE SPARES WHOLESALE	£460.00		
										£400					£400	
5.00	4YO+	H'CAP	8		10	46-60	6	1M4F	14	£4,400	£6,000	£24	ROA: A voice for Racehorse Owners			
3.00	410+	HOAF	0	- 0	10	40-00	-	TIVIHI	14	£400	20,000	LZ4	ROA. A Voice for Racehorse Owners		£400	
										£4,800	£6,000				£0.00	
			51	51	71					£48,748	£55,948			£5,960.00	£2,800.00	
		Chelmsford High Value					1									
8		(eve)	Actual	Budget	Actual	TUESI	DAY 23RI	JULY					The Lucas Ice Cream Family Raceday	£7,578.00		
RACE			Runs	Runs	Runs					DDITE LOVE				SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE		PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Acheived	INCOME £0.00	RIF	Notes
													To be Acheived	20.00		£2187.50 sponsorship moved from feb then 5th April
2.00	3YO	H'CAP	8	8	9	46-65	6	1M	14	£4,400	£6,000	£24	Like Racing TV on Facebook			following abandonments
										£400					£400	
2.30	2YO	MAIDEN	5	5	9	OPEN	4	7F	12	£6,500	£6,900	£35	Irish Stallion Farms EBF Maiden Stakes	£0.00		EBF £0k Honest Toun to Present
										£400					£400	
3.00	3YO+	H'CAP	6	8	10	56-75	5	7F	12	£5,400	£7,000	£29	Follow @racingtv on Twitter			
3.30	2YO	H'CAP	q	9	8	0-85	4	5F	14	£400 £10,400	£12,000	£54	Join Racing TV Now		£400	
0.00					Ü					£400	212,000	201	Contracting 11 11011		£400	
4.00	3YO+	H'CAP	6	8	11	51-65	6	5F	14	£4,400	£6,000	£24	racingtv.com			
4.30	4YO+	H'CAP	5	6	13	46-60	6	1M6F	14	£400 £4,400	£6.000	£24	Watch racing TV Now	l	£400	
4.50	4101	ITOAI	J		10	40.00	0	TIVIOI	17	£400	20,000	LLT	vvator racing 1 v Now		£400	
5.00	3YO+	WFA	9	9	13	0-50	6	5F	14	£4,400	£6,000	£24	Every Race Live on Racing TV			
										£400					£400	
			48	53	73					£42,700	£49,900			£0.00	£2,800.00	
		THIRSK (AFT)	Actual	Rudact	Actual	EDIDAY	אום אווס	UST (eve)					The Sponsor Raceday	£7,200.00		
RACE		HIINON (ALT)	Runs	Runs	Runs	FRIDAT	LIND AUG	OO! (EVE)					The Sponsor Naceuay	SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE		PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved Irish Stallion Farms EBF Median Auction	£0.00		
5.30	2YO	NOVICE MED AUC	6	6	5	30,000	5	7F	12	£5,600	£6,000	£30	Novice Stakes	£1,500.00		EBF £1.5k - TBC (Make sure it is Irish Stallion Studs Advert)
						,				£400	•				£400	
6.00	4YO+	H'CAP	9	9	12	56-75	5	7F	12	£5,400	£7,000	£29	Bernard Hunter Mobile Cranes	£840.00	0400	
6.35	2YO	NURSERY H'CAP	6	6	8	0-65	6	5F	14	£400 £4,400	£6,000	£24	Like racing TV on Facebook		£400	
					Ţ					£400					£400	
7.10	3YO+	H'CAP	6	8	7	71-90	3	5F	14	£13,000	£13,000	£65	Geoghegans	£2,520.00	£1,200.00	
7.40	3YO	H'CAP	8	8	6	56-75	5	7F	14	£0 £5,400	£7,000	£29	Atholl Duncan and Friends	£840.00	£0.00	
			Ľ	Ľ	Ŭ		Ŭ		L:	£400			on Bandar and Friends	2010.00	£400	
8.10	3YO+	H'CAP	9	9	9	46-65	6	5F	14	£4,400	£6,000	£24	Join Racing TV Now			
		AMATEUR RIDERS'	-	-						£400		-			£400	
0.40	4YO+	H'CAP	11	11	9	51-70	5	1M5F	14	£5,400	£7,000	£29	Every Race Live on Racing TV			
8.40															£400	
8.40										£400					1.400	
8.40			55	57	56					£400 £46,000	£45,000			£5,700.00	£3,600.00	

				1				_								
10		HAYDOCK (EVE)	Actual	Budget	Actual	FRIDA	Y 9TH A	JGUST					The Sponsor Archerfield Cup Raceday	£10,840.00		
			Runs	Runs	Runs									SPONSOR		
FIRST RACE	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
2.10	3YO+	H'CAP	8		7	51-70	- 5	1M1F	14	£6,900	£8.500	£37	To be Achieved Bam Construction Ltd	£0.00 £840.00		
2.10	0.0.		_				Ŭ			£400	20,000	20.	Bain Concilidation Eta		£400	
2.40	2YO	CONDITIONS RACE	4	5	4	OPEN	3	5F	14	£13,000	£13,000	£65	EBF Conditions Stakes	£5,000.00	£2,060.00	EBF £5K - EBF FIRST IN RACE TITLE AND SOLE
3.10	3YO+	H'CAP	7	8	5	61-80	4	5F	14	£0 £8,400	£10,000	£44	Watermans	£1,680.00	£0.00	
3.10	310+	HUAP	-/	0	5	61-60	4	5F	14	£6,400	£10,000	1.44	Watermans	£1,000.00	£400	
																Perpetual trophy (To be ordered replica claret jug for owner
3.40	4YO+	H'CAP	5	7	6	76-95	3	1M6F	14	£20,000	£20,000	£100	GLENRATH FARMS Archerfield Cup	£1,680.00	£2,500.00	to give away)
4.10	3YO+	H'CAP	6		8	61-80	4	7F	12	£0 £8,400	£10,000	£44	The Archerfield Cup Edgen Murray	£840.00	£0.00	
4.10	310+	HUAP	- 6	0	0	61-60	4	/F	12	£400	£10,000	1.44	Edgeri Murray	2.040.00	£400	
4.40	3YO+	H'CAP	5	7	6	46-60	6	5F	12	£4,400	£6,000	£24	Racing TV	£0.00		
										£400					£400	
5.15	3YO+	H'CAP	10	10	7	46-60	6	1M4F	14	£5,400 £400	£7,000	£29	Miller Homes Limited	£840.00	£400	
										2400					1400	
			45	53	43					£68,500	£74,500			£10,880.00	£6,560.00	
11			Actual	Rudget	Actual	TUESDAY	27TH A11	GUST (ove)					The Sponsor Raceday	£2,505.00		
RACE			Runs	Runs	Runs	TUESDAT	IIIAU	GOST (eve)					The Sponsor Naceday	SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
		5111150 11115511											To be Achieved	£0.00		
5.00	2YO	FILLIES MAIDEN AUCTION	6	6	4	Claim 12k	6	7F	12	£4,400	£4,800	£24	Watch RacingTV Now			
3.00	210	was supposed to be a	_			Olaiiii 12k	-	- /:	12	24,400	24,000	224	vator reading v row		£400	
		seller								£400						
5.30	2YO	NURSERY	8	8	7	0-65	6	7F	12	£4,400	£6,000	£24	Like RacingTV on Facebook			
6.00	4YO+	H'CAP	5	7	11	46-60	6	7F	12	£400 £3,900	£5,500	£22	Magners GB	£460.00	£400	
0.00	7101	ITOAI				40.00	0		12	£400	20,000	LEE	Wagners OD	2400.00	£400	
6.30	4YO+	H'CAP	10	10	9	51-70	5	1M1F	14	£5,400	£7,000	£29	Boogle in the Morning	£2,000.00		
7.00	4YO+	H'CAP	9	0	12	46-55	6	5F	14	£400	£5.500	£22	Watch Racing TV Now		£400	
7.00	4YO+	HCAP	9	9	12	46-55	6	5F	14	£3,900 £400	£5,500	£22	Watch Racing TV Now		£400	
7.30	3YO	H'CAP	10	10	11	46-60	6	7F	12	£3,900	£5,500	£22	Follow @racingtv On Twitter		2100	
										£400					£400	
8.00	4YO+	H'CAP	6	7	7	66-85	4	1M4F	14	£8,400	£10,000	£44			0.400	
										£400					£400	
			54	57	61					£37,100	£44,300			£2,460	£2,800	
12		Lingfield £37.75k Catterick £39.5k	Actual	Dudget	Actual	WEDNES	NAV 20TI	H AUGUST					The Max Recycle Raceday	£6,233.00		
RACE		Callerick 235.3k	Runs	Runs	Runs	WEDINES	JA 1 2011	TAUGUST					The wax Necycle Naceday	SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
\vdash				-					-				To be Achieved	£0.00		
1.50	2YO	MAIDEN	9	8	12	OPEN	4	7F	12	£6,700	£7,100	£36	French Duncan Bibby Financial British Stallion Studs EBF	£1,460.00		EBF £1k
				Ľ						£400					£400	
2.20	3YO+	H'CAP	9	8	10	66-85	4	5F	14	£8,400	£10,000	£44	Dorothea Hawthorne	£1,566.00		
2.50	3YO	H'CAP	10	10	9	46-65	6	5F	14	£400 £4,400	£6,000	C24	Cothoring and Chadatta Desch	£1,566.00	£400	
2.50	310	HUAP	10	10	9	46-65	ь	75	14	£4,400 £400	£6,000	£24	Catherine and Charlotte Roache	£1,500.00	£400	
		FILLIES' & MARES'		İ												
3.20	3YO+	H'CAP	6	6	8	61-80	4	7F	12	£10,900	£12,500	£57	EBF Stallions Winners	£4,000.00		EBF £4K - EBF EXCLUSIVE RACE TITLE
		RR TBC CONDITIONS								£400					£400	
3.50	3YO	H'CAP	9	9	9	46-65	6	1M1F	14	£4,400	£6,000	£24	AIUA	£460.00	£400	
										£400	,		The Scottish Cambridgeshire		£400	
4.20	4YO+	H'CAP	9	9	8	46-65	6	2M2F	14	£4,400	£6,000	£24	Witherbys	£1,725.00		
4.55	3YO	H'CAP		0	6	51-70	5	1M4F	14	£400 £4,900	£6,500	£27	The Scottish Cesarewitch Mr and Mrs Smith	£1,566.00	£400	
4.55	310	ITOAP	- °	·	l °	31-70	3	IIVI4F	14	£4,900 £400	£0,300	1,21	IVII AND IVIIS SITIILII	£1,000.00	£400	
			60	58	62					£46,900	£54,100			£12,343.00	£2,800.00	
				1												1

		1		1												1
13			Actual	Budget	Actual	FRIDAY 6TH	CEDTE	MPEP (ovo)					The Sponsor Raceday	£4,620.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING		DISTANCE	ee.	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
TIMES	AGE	RACETIFE	10	19	19	RATING	CLASS	DISTANCE	эг	PRIZEWONET	IFF	Entry	To be Achieved	£0.00	KIF	Notes
4.25	3YO+	H'CAP	8	8	6	61-75	5	5F	14	£4,900	£6,500	£27	Donaldson Timber Engineering	£840.00		
5.00	4YO+	Replace with a 7/9f c6 H'CAP	12	12	9	51-70	5	1M6F	14	£400 £4,900	£6,500	£27	OALA Harras (Fact) Ltd	£840.00	£400	
5.00	410+	HCAP	12	12	9	51-70	5	TIVIOF	14	£4,900 £400	£6,500	1,21	CALA Homes (East) Ltd	£840.00	£400	
5.30	2YO	NOVICE AUCTION	9	9	5	25000 1lb/5k	5	7F	12	£5,100	£5,500	£28	British Stallion Studs EBF	£0.00	2100	EBF £0k
										£400					£400	
0.00	3YO+	H'CAP	-	_		00.00	4	7F	12	£8,400	£10,000	044	Or Andrews Timber and Duilding Own line	£2,000.00		
6.00	310+	HCAP	/	/	8	66-80	4	/F	12	£8,400 £400	£10,000	£44	St Andrews Timber and Building Supplies	£2,000.00	£400	
6.30	3YO+	H'CAP	12	12	12	46-60	6	5F	14	£3,900	£5,500	£22	Join RacingTV Now			
										£400					£400	
7.00	3YO+	H'CAP Go 7/9f?	8	8	14	46-65	6 was 5	1M	14	£4,400 £400	£6,000	£24	Keyline Civils Specialists	£840.00	£400	
7.30	3YO	H'CAP	8	8	7	46-65	6 6	1M4F	14	£4,400	£6,000	£24	Every Race Live on RacingTV		1.400	Was made 3yo only by BHA! Go 3yo+
	3YO+	N'castle 4+ 12f c6								£400					£400	
				64	61											
			64	64	61					£38,800	£46,000			£4,520.00	£2,800.00	
15			Actual		Actual	SATURDAY	14TH S	EPTEMBER					The Sponsor Edinburgh Cup Raceday	£8,500.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	SPONSOR INCOME £0.00	RIF	Notes
4.05	2YO	NURSERY	10	10	11	0-65	6	5F	17	£4,400	£6,400	£24	Join Racing TV Now	20.00		
							,	-		£400	30,100				£400	
4.40	3YO	H'CAP	7	7	10	71-90	3	2M	17	£40,800	£40,800	£204	The Sponsor Edinburgh Cup (A handicap) (Class 3)		£13,500.00	£2.7k RIF + £10.8k Dev Fund. PM to 6th and AM to 8th. Simon Watts
													The Pommery Champagne Edinburgh			
								was 1M6F		£0			Cup (A handicap) (Class 3)	£2,500.00	£0.00	
5.15	3YO+	H'CAP	24	12	22	46-60	6	7F	12	£4,400	£6,400	£24	JMC Healthcare	£460.00		
										£400					£400	EBF £5k - EBF FIRST IN RACE TITLE AND SOLE
5.45	2YO	FILLIES CONDITIONS	4	4	8	OPEN	3	5F	17	£14,145	£14,145	£71	EBF	£5,000.00	£2,760.00	SPONSOR IF POSSIBLE. £300 Appearance Money quarantee to 8th place.
6.15	4YO+	H'CAP	6		11	66-80	4	1M	14	£0 £8,400	£10,400	£44	Deloitte		£0.00	
6.15	410+	Deleted Fillies	- 6	-	- ''	was 85	4	IIVI	14	£400	£10,400	1.44	Delonte		£400	
6.45	3YO	H'CAP	8	8	12	61-80	4	1M1F	14	£10,400	£12,400	£54	Your Conveyancer	£1,500.00		
	01/0	111045								£400		001	5.5		£400	
7.15	3YO+	H'CAP	9	9	14	46-55 was 65	6	5F	17	£4,400 £400	£6,400	£24	Lothian DAF	£920.00	£400	
						was os				£4,800	£6,000				2400	
			68	58	77					£93,745	£102,945			£10,380.00	£18,260.00	
				<u> </u>									The Sponsored Honest Toun Family			
15			Actual	Budget	Actual	SUNDAY 2	29TH SE	PTEMBER					Raceday	£12,000.00		
RACE			Runs	Runs	Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
2.10	2YO	Pony Racing NOVICE	5	7		OPEN	4	7F	12	£6,700	£7,100	£36	To be Achieved Irish Stallion Farms EBF	£0.00 £1,000.00		EBF £1k
								was 1M1F		£400					£400	
2.40	2YO	NURSERY	9	9		0-65	6	5F	14	£4,100	£6,000	£23	The Royal Scots Club	£0.00		
		FILLIES' & MARES'		-						£400			Irish Stallion Farms EBF Scottish Premier		£400	
3.15	3YO+	H'CAP	7	10		76-95	3	1M	14	£25,000	£25,000	£125	Fillies' Handicap	£10,000.00	£1.800.00	EBF £10k - EBF EXCLUSIVE RACE TITLE
50	2.01						Ĵ			£0				2.2,200.00	,	
I	21/0		_				I .]		١ ً				The Virgin Media Oomph Handicap			
3.45	3YO+	H'CAP Deleted Confined	- 8	8		66-80	4 was 5	5F	14	£8,100 £400	£10,000	£43	Stakes	£3,000.00	£400	
4.20	3YO+	H'CAP	7	8		46-55	6 6	5F	14	£4,100	£6,000	£23			2700	
		deleted apprentices									_					
4	0)/0	clash with Catterick	_			was 60	_	411	4.	£400	07.000	000	The Devel Barden 1 (2)	00.00	£400	Bourd Cootto Born short Toronto
4.55	3YO+ was 3	H'CAP	7	10		51-70	5 was 4	1M was 7f	14	£5,100 £400	£7,000	£28	The Royal Regiment of Scotland	£0.00	£400	Royal Scotts Perpetual Trophy
5.25	3YO+	H'CAP	5	8		46-60	6 6	1M4F	14	£4,100	£6,000	£23	LG Pharmacy	£550.00	2700	
							was 5	was 1M6F		£400					£400	
			48	42	-					£59,600	£67,100			£14,550.00	£4,200.00	
			40	42						239,000	201,100			£14,000.00	44,200.00	

													The Sponsor Scottish Flat Racing 2019			
16			Actual	Budge	Actual	MONDA	Y 14TH (CTOBER					Finale	£8,000.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
													To be Achieved	£0.00		
1.50	2YO	NURSERY	10	10		0-65	6	5F	14	£4,400	£6,000	£24				
										£400					£400.00	
2.20	3YO+	H'CAP	19	12		61-75	5	7F	12	£4,900	£6,500	£27				
										£400					£400.00	
2.55	3YO+	CONDITIONS	7	7		OPEN	3	5F	14	£15.000	£15.000	£75	Breeders Backing Racing EBF Flying Scotsman Conditions Stakes (class 2)	£5,000.00	£2,700.00	EBF £5k. £300 Appearance Money guarantee to 8th place.
2.00	0.0.	CONDITIONS	<u> </u>			0. 2.1		Ü.		£0	210,000	2.0	Coolonian Conditions States (State 2)	20,000.00	£0.00	ESI Zok. Zobo i ppodranco monoj gadranco to om placo.
3.25	3YO+	H'CAP	8	8		56-75	5	5F	14		£6,500	£27			20.00	
	0.0.	Remove AMTRS								£400					£400.00	
4.00	3YO+	H'CAP	9	10		81-100	2	7F	12	£20,000	£20,000	£100			£2,750.00	
						was 86				£0					£0.00	
4.30	3YO+	SELLER	10	10		WFA	4	1M4F	14	£7,650	£9,250	£40	GOFFS			
								was 1M1F		£400			free entry to Goffs		£400	
5.05	3YO+	AMTR RIDERS H'CAP	11	11		51-70	5	1M1F	14	£4,900	£6,500	£27				
		Add AMTRS						was 1M4F		£400					£400.00	
															£700.00	Adjustment?
			64	58						£63,750	£69,750			£5,000.00	£8,150.00	
		Grand Total	924	936				Grand Total		£1,151,528	£1,239,854			£152,013	£125,534.00	
	1		8.25	8.36												
	1			.	1							1				
			57.75	58.50												

JUMP 2019-20										1			
17		Nottingham £52k	Actual Runs	Runs	Actual Runs	WEDNESDA	AY 6TH N	IOVEMBER			7	The Injured Jockeys Fund Raceday £1,840.00 SPONSOR	
RACE TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF PRIZEMONE	/ TPF	Entry	SPONSOR/RACE TITLE INCOME	RIF Notes
												To be Achieved £1,380.00	budget was set at £5 when on course bookmakers wild normally be contirubuting but moved to 7th
12.45		Potential Division										1000100	motor to 1 at
1.15	4YO+	NOV HRDLE	5	Я		WFA	4	2M	14 £5,400	£5,800	£29	UF	
				0					£400				£400
1.50	4YO+	NOV H'CAP CHASE	8	8		0-105	4	2M4F	13 £6,200 £400	£8,000	£33	NF.	£400
2.25	3YO	JUVENILE MAIDEN HRDLE	6	6		OPEN	4	2M	14 £5,400	£7,200	£29	Jeffery Associates	2400
		was novice							£400				£400
3.00	4YO+	H'CAP HRDLE No 3m h'cap chase till Dec	9	8		0-120	4	3M	15 £10,200 £400	£12,000	£53	NF £460.00	£400
3.30	4YO+	H'CAP CHASE	6	8		0-105	4	2M	14 £6,200	£8,000	£33	NF NF	
4.00	4YO+	H'CAP HRDLE	NA	0		0-120	4	2M	£400 14 £8,200	£10,000	£43	LIF	£400 £2000 to the winning owner - ROA Scheme
4.00	410+	H CAP HRDLE	INA	0		0-120	4	ZIVI	£400	£10,000	143	UF	£400 £400
			24	40					C44.000	044.000		24.040	CO 400
			34	46	0				£44,000	£41,000		£1,840	£2,400
18		Ludlow £69.5k	Actual Runs	Budget	Actual Runs	MONDAY 2	25TH NC	OVEMBER		+	6	The Sponsor Saltire Raceday £1,137.00 SPONSOR	
RACE TIMES	AGE	RACE TYPE	18	Runs 19	19	RATING	CLASS	DISTANCE	SF PRIZEMONE	/ TPF	Entry	SPONSOR/RACE TITLE INCOME	RIF Notes
10.15		Potential Division										To be Achieved £672.00	
12.15		Potential Division											
		MARES' ONLY NOVICES'		7									
12.45	4YO+	HRDLE	7	- /		WFA	4	2M	14 £5,400 £400	£5,800	£29		£400
1.20	4YO+	NOV H'CAP CHASE	7	7		0-120	4	2M4F	13 £6,200	£8,000	£33		
1.55	4YO+	H'CAP HRDLE	9	q		0-115	4	2M3F	£400 14 £5,700	£7,500	£31		£400
		was a nov h'cap		Ŭ		was 0-120			£400				£400
2.25	4YO+	H'CAP CHASE	6	6		0-115	4	2M	14 £8,200 £400	£10,000	£43	The Saltire Festival £0.00	£400
3.00	3YO+	HANDICAP HRDLE	5	8		0-115	4	2M	14 £6,200	£8,000	£33		£400
0.00	4)(0	Was an Open NHF H'CAP HRDLE	40	13		0-100	_	014	£400 15 £4,200	00.000	000	D 0 (15' 10 '' 5 1	£0
3.30	4YO+	H'CAP HRDLE	13	13		0-100	5	3M	15 £4,200 £400	£6,000	£23	Border Safeguard Fire and Security Experts £460.00	£400
			47	50	0				£38,300	£45,300		£1,132.00	£2,000.00
19		Plumpton £54.5k	Actual Runs	Budget Runs	Actual Runs	MONDAY	2ND DE	CEMBER			6	The Sponsor Raceday £0.00 SPONSOR	
RACE TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF PRIZEMONE	/ TPF	Entry	INCOME	RIF Notes
12.15	4YO+	NOVICE HDLE	5	7		WFA	4	2M	14 £5,400	£5,800	£29	£0.00	
12.13	7107	NOVICE TIDLE	<u> </u>	,		WIA	-	ZIVI	£400	25,500	1,23		£400
12.45	4YO+	MARES ONLY H'CAP HRDLE	5	7		0-110	, T	2M	14 £5,600	£6,000	£30		
12.45	4 f U+	was 3m maiden hrdle	5	/		0-110	4	∠IVI	£400	2.0,000	£30		£400
1.15	4YO+	NOV H'CAP CHASE	9	9		0-105	4	3M	13 £6,200	£8,000	£33		
\vdash									£400	1			£400
1.45	3YO+	COND'N JOCS H'CAP HRDLE	11	11		0-100	5	2M	15 £3,900	£5,700	£22		
2.15	3YO+	H'CAP HRDLE	6	R		0-105	4	2M4F	£400 13 £5,400	£7,200	£29		£400
2.10	51O+		0	0		was 110		∠IVI4F	£400	£1,200	1,23		£400
2.45	4YO+	H'CAP CHASE	5	8		0-110	4	2M4F	13 £8,200	£10,000	£43		0100
3.15	4-6YO	OPEN NHF	4	6		was 115 WFA	4	2M	£400 15 £5,000	£5,000	£25		£400
							was 5		£0	,			03
\vdash			45	56	0				£42,100	£47,700		£0.00	£2,400.00
				- 00	Ľ				2.2,.00	2,. 30		20.00	

	1		1 1								1 1		T	<u> </u>
20		Fontwell £38k	Actual	Budget	Actual	MONDAY	4 2M4F 15 £6,200 £400 4 2M 14 £5,600			7	The Sponsor Raceday	£1,560.00		
			Runs	Runs	Runs								SPONSOR	
RACE TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £460.00	RIF Notes
12.15	4YO+	COND'N JOCS H'CAP HDLE	8	10		0-120	4	2M4F		£8,000	£33	To be Admicred	2400.00	
									£400					£400
12.45	4YO+	EBF NH MAIDEN HDLE (Qualifier)	6	6		WFA	4	2M	14 £5.600	£6,000	£30	British Stallion Studs EBF Maiden NH Hurdle Qualifier	£1,000.00	EBF 1k
12.10			Ŭ	•		****			£400	20,000	200	Shidh Gallion Gade 251 Malaon Will Taraho Qaaliilo	21,000.00	£0 0£
1.15	4YO+	NOV H'CAP CHASE	7	8		0-120	4	2M6F	13 £6,200	£8,000	£33			0.000
1.45	4YO+	H'CAP CHASE	7	6		0-120	4	2M	£400 14 £8,200	£10.000	£43			£400
									£400	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				£400
2.15	3YO	INTRO JUV NOV HDLE	8	7		WFA	2	2M	14 £17,000	£17,000	£85			£8,000 £3k RIF and £5k DF
2.45	4YO+	H'CAP HRDLE	10	8		0-130	3	3M	£0 15 £10,200	£12,000	£53			03
									£400					£400
3.15	4YO+	H'CAP CHASE	7	7		0-110	4	3M	14 £6,700	£8,500	£36			0.000
									£400					£400
			53	52	0				£62,500	£69,500			£1,460.00	£10,000
21			Actual	Budget	Actual	MONDA	Y 1ST J	NUARY			6	The Betway New Years Day	£20,000.00	
					Runs								SPONSOR	
RACE TIMES	AGE	RACE TYPE	19	20	20	RATING	CLASS	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £0	RIF Notes
12.30	4YO	JUV NOV HURDLE	6	6		WFA	4	2M	14 £5,600	£6,000	£30	Betway	£0	
	Heats											•		
12.40 1.05	1&2 4YO+	H'CAP HDLE	9	9		0-140	3	3M	£400 15 £18,200	£20,000	503	The First Foot Juvenile Hurdle (Class 3) Betway	£5,000	£400
1.05	Heats	TI CAP TIBLE	-			0-140	3	JIVI	15 210,200	L20,000	LSS	Detway	23,000	
1.15	3&4								£400			The Hair of the Dog Handicap Hurdle (Class 3)		£400
1.40 ITV	5YO+	H'CAP CHASE	6	7		0-145	2	2M4F	14 £28,600 £0	£30,000	£143	Betway The Auld Reekie Steeple Chase (A Handicap Chase) (Class 2)	£5,000	£3,000 £0
2.15 ITV	4YO+	H'CAP HDLE	7	8		OPEN	2	2M	15 £28,600	£30,000	FREE	Betway	£5,000	£3,000
2.49	NYS Final	Free Entry for horses rated <130							£0			The Hogmaneigh Hurdle (A Handicap) (Class 2)		£0
2.50	4YO+	H'CAP HDLE	9	9		0-120	4	2M3F	15 £8,200	£10,000	£43	Betway	£5,000	
2.05	5YO+	H'CAP CHASE		-		0.440	4	3M	£400 13 £7,200	00.000	£38	Detron		£400
3.25	510+	Downgraded - ND TBC	6	-/		0-110 was 0-120	4	SIVI	£400	£9,000	1.38	Betway	£0	£400
			43	46	0				£98,000	£105,000			£20,000.00	£7,600.00
													_	
15			Actual	Budget	Actual	FRIDAY	3RD JA	NUARY			6	The Betway Raceday	£1,000.00	Notes
RACE TIMES	AGE	RACE TYPE	Runs 19	Runs 20	Runs 20	RATING	CI ASS	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF
	AOL		13	20	20		JEAGG	2.31AHOL	J. TRIZEMONET		Lintry	To be Achieved	£0.00	
12.15		Potential Division					Novice							
12.50	4YO+	MAIDEN HDLE	11	10		WFA	4	3M	14 £5,400	£5,800	£29	Betway		
		Delete EBF						was 2M3F	£400			Solvey		£400
1.25	5YO+	NOV H'CAP CHASE	6	6		0-120	4	2M4F	14 £6,200	£8,000	£33	Betway		0.00
1.55	4YO+	H'CAP HDLE	12	12		0-105	4	2M	£400 15 £5,700	£7,500	£31	Betway		£400
									£400					£400
2.25	4YO+	H'CAP HDLE	8	8		0-120	4	3M	15 £7,700	£9,500	£41	Betway		0400
3.00	5YO+	H'CAP CHASE	5	5		0-100	5	2M	£400 14 £4,700	£6,500	£26	Betway		£400 EB - Perpetual bronze (Contact Jane Gillies to present)
						was 0-135			£400					£400
3.35	4YO+	OPEN NH FLAT	9	9		WFA	4	2M	14 £5,000 £0	£5,000	£25	Betway	_	03
									£U					LU LU
			51	50	0				£36,700	£42,300		03	£0.00	£2,000
													1	

23		Ob	A =4=1	Dudmet	A = 4 1	FRIDAY	47711.1	ANIIADV				The Dataset Dathie Dame Day December	£1,000.00		
RACE TIMES		Chepstow £40.5k Lingfield £39k RACE TYPE	Runs		Runs	RATING			SF PRIZEMONEY	TPF	- b	The Betway Rabbie Burns Day Raceday SPONSOR/RACE TITLE	SPONSOR INCOME	RIF No	
RACE TIMES	AGE	RACE TYPE	19	20	20	RATING	CLASS	DISTANCE	SF PRIZEMONEY	IPF	Entry	To be Achieved	£1,000.00	RIF NO	otes
12.40	4YO+	H'CAP HDLE	0	8		0-105	4	2M3F	15 £5,700	£7,500	£31	Betway		0400	
1.15	5YO+	NOV H'CAP CHASE	0	10		0-120	4	2M7F	£400 14 £6,200	£8,000	£33	Betway		£400	
4.45	4YO+	MARES NOV HDLE				WFA	4	2M	£400 14 £5,400	£5.800	£29	Betway Cosmic Case Mares' Only Novices Hurdle (Class 5)		£400	
1.45	410+	MARES NOV HDLE	0	/		WFA	4	2IVI	14 £5,400 £400	£5,800	£29	The Cosmic Case Mares' Only Novices Hurdle (Class 5)		£400	
2.20	4YO+	H'CAP HDLE	0	7		0-130	3	2M	15 £9,700	£11,500	£51	Betway		0400	
2.55	4YO+	H'CAP CHASE	0	7		0-100	5	2M4F	£400 14 £4,700	£6,500	£26	Betwat		£400	
3.30	4YO+	OPEN NH FLAT	0	0		WFA	4	2M	£400 14 £5,000	£5,000	£25	Betway		£400	
3.30	410+	OPEN NH FLAT	- 0	8		WFA	4	ZIVI	£5,000 £0	£5,000	1.25	betway		£0	
4.00	4YO+	H'CAP HDLE	θ	θ		0-110	4	2M7F	45 £0	£0	£0	Betway		£0	
														20	
			0	47	0				£38,700	£44,300			£1,000.00	£2,000.00	
							!								
24			Actual Runs		Actual Runs	SATURDA	Y 1ST F	EBRUARY			7	The bet365 Edinburgh National Raceday	£21,000.00 SPONSOR		
RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF No	otes
12.55	5YO+	NOVICE CHASE	0	5		WFA	3	2M4F	13 £12,100	£12,500	£63	To be Achieved bet365 Frodon Novices' Steeple Chase (Class 3)	£1,000.00 £0.00	£2.000 be	et365 375k invoice 3 months before
				3					£400			The Froden Novices' Steeple Chase (Class 3)	20.00	£400	Stado of an invoice of months before
1.30	4YO+	VETERANS' CHASE	0	12		0-125	3	2M6F	14 £15,700 £400	£17,500	£81	bet365 Auld Yin Veterans' Steeple Chase The Auld Yin Steeple Chase (Class 3)		£400	
2.05 ITV4	4YO+	H'CAP HDLE Free Entry for horses rated	0	8		OPEN	2	2M	15 £28,600	£30,000	FREE	bet365 Scottish County Hurdle (A Handicap) (Class 2)	£0.00	£3,000 R0	C AM @ £350 to 8th Place
		<130							£0			The Scottish County Hurdle (A Handicap) (Class 2)		£0	
2.45	5YO+	H'CAP CHASE	0	6		0-150	3	2M	14 £18,200	£20,000	£93	bet365 Scottish Champion Steeple Chase (A Handicap) (Class 3) (For The Bowes-Lyon Trophy)	£0.00	£800 Bo	owes-Lyon perpetual trophy
2.40	3101	TTO/IT OTI/IOL	Ť			0 100	Ŭ	ZIVI		220,000	230	The Scottish Champion Steeple Chase (A Handicap) (Class 3) (For The	20.00		bries Lyon perpetual alophy
3.15 ITV4	5YO+	H'CAP CHASE	0	14		0-150	2	4M	£400 16 £38,600	£40,000	£193	Bowes-Lyon Trophy) bet365 Edinburgh National (A Handicap Chase) (Class 2)	£20,000.00	£400	C AM @ £350 to 8th Place
									£0			The Edinburgh National (A Handicap Chase) (Class 2)		£0	7 AM () 200 () CM () MO
3.50	5YO+	H'CAP HDLE	0	12		0-115	4	2M	15 £7,700 £400	£9,500	£41	bet365	£0.00	£400	
4.25	5YO+	OPEN HUNTERS' CHASE	0	6		WFA	4	3M2F	14 £6,000	£6,000	£30	bet365 Scottish Foxhunter Steeple Chase (A Hunter Chase) (Class 3)	£0.00	2.100	
									£0			The Scottish Foxhunter Steeple Chase (A Hunter Chase) (Class 5)		£0	
												,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
			0	63	0				£128,500	£135,500			£21,000.00	£9,900.00	
25			Actual Runs		Actual Runs	SUNDAY	2ND FE	BRUARY			7	The Scottish Cheltenham Trials Day	£20,000.00 SPONSOR	No	otes
RACE TIMES	AGE	RACE TYPE	19	20	20	RATING	CLASS	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	
12.55	4YO+	H'CAP CHASE	0	8		0-120	4	2M4F	14 £7,800	£10,000	£41	To be Achieved bet365	£5,000.00 £0.00		
4.20	41/0	Delete Novices' - ND TBC JUV HURDLE (LISTED)				WFA	1	014	£400 14 £23,400	005.000	C447	haract Cardial Triumal Hundle Trial (A hungaile Hundle) (Class 2)	CF 000 00	£400 £3,000 R0	Construction AM (8) COSO 4- Oak Please
1.30	4YO	JOA LIOKDIE (FISTED)	0	5		WFA		2M		£25,000	£11/	bet365 Scottish Triumph Hurdle Trial (A Juvenile Hurdle) (Class 2) The Scottish Triumph Hurdle Trial (A Juvenile Hurdle Race) (Class 1	£5,000.00		C pays AM @ £350 to 8th Place
			-	1					£0			Listed Race) Sky Bet Supreme Scottish Trial Novices Hurdle (A Novices' Hurdle Race)		£0	ice title must not have "the" prefixing Sky Bet. Sky Bet must always appear as two
2.05	5YO+	NOVICE HURDLE	0	5		WFA	2	2M	14 £21,400	£21,400	£107	(Class 2)	£5,000.00		ords. RC pays AM @ £350 to 8th Place
2.40	4YO+	NOVICE HURDLE	0	6		WFA	2	ЗМ	£0 14 £21,400	£21,400	\$407	The Scottish Supreme Novices' Hurdle Trial (Class 2) Albert Bartlett Scottish Trial (A Novices' Hurdle Race) (Class 3)		£0 £3,000 R0	C pays AM @ £350 to 8th Place
2.40	410+		-	0		WFA		SIVI	£0	£21,400	£107	The Scottish Trial (A Novices' Hurdle Race) (Class 3)		£0	C pays Aim @ £350 to oth Flace
3.15	4YO+	PERTEMPS H'CAP HDLE QUALIFIER	0	12		OPEN	2	3M2F	15 £21,400	£21,400	£107	Pertemps Network	£5,000.00	£3,000 R0	C AM @ £350 to 8th Place. Increases to £5k in 2019 (final year of contract).
3.50	5YO+	H'CAP CHASE	0	9		0-120	4		£0 14 £10,300	£12,500		bet365	£0.00	£0	
									£400					£400	
4.25	4YO+	OPEN NH FLAT	0	8		WFA	4	2M	14 £5,000 £0	£5,000	£25	bet365	£0.00	£0	
			_		_					0440 70-			000.000.00		
			U	53	0				£111,500	£116,700			£20,000.00	£12,800	
	- '								•					1	

	1			Т	1	1				1	_		1	
26		Wincanton £40.5k	Actual	Budget	Actual	WEDNESDA	AY 26TH	FEBRUARY	,		7	The Sponsor Raceday	£3,900.00	
RACE TIMES	AGE	RACE TYPE	Runs 19	Runs 20	Runs 20	RATING	CLASS	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF Notes
2.10	5YO+	H'CAP CHASE	7	8		0-100	5	2M	14 £4,700	£6,500	£26	To be Achieved	£3,900.00	
									£400					£400
2.40	4YO+	MAIDEN HDLE	7	8		WFA	4	2M3F	14 £5,400 £400	£7,200	£29			£400
3.10	4YO+	H'CAP HDLE	8	8		0-105	4	ЗМ	15 £5,700	£7,500	£31			£400
									£400					£400
3.40	5YO+	NOV H'CAP CHASE	4	6		0-120	4	2M7F	14 £7,700 £400	£9,500	£41			£400
4.10	4YO+	H'CAP HDLE	9	9		0-120	4	2M	15 £5,700	£7,500	£31			1400
									£400					£400
4.50	5YO+	GRASSROOTS HUNTERS' CHASE	6	8		WFA	4	ЗМ	14 £6,000	£6,000	£30			
4.00	3101	OTINOL	Ŭ			WIX	7	JIVI	£0	20,000	230			£400
5.00	0.00	MARKO ONI VIJIOAR I JURRI E				0.405		01.405	45 05 700	07.500	004			
5.20	410+	MARES ONLY H'CAP HURDLE	8	- 8		0-105	4	2M3F	15 £5,700 £400	£7,500	£31			£0
			49	55	0				£43,300	£51,700			£3,900.00	£2,400
							\vdash				+		1	
27			Actual		Actual						7	The Sponsor Raceday	£2,188.00	
RACE TIMES	AGE	RACE TYPE	Runs 19	Runs 20	Runs 20	RATING	C1 A66	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF Notes
RACE TIMES	AGE	RACETIFE	19	20	20	KATING	CLASS	DISTANCE	SF PRIZEWONET	IFF	Entry	To be Achieved	£0.00	RIF Notes
2.00	4YO+	MAIDEN HURDLE	11	8		WFA	4	2M1F	14 £0	£0	£0			
2.30	5YO+	NOV H'CAP CHASE	6	6		0-120	4	2M1F	£0 14 £0	£0	£0			£0
2.30	310+	NOVITCAP CHASE	- 0			0-120	4	ZIVITI	£0	2.0	2.0			£0
3.05	5YO+	H'CAP CHASE	6	6		0-150	4	2M4F	14 £0	£0	£0			
3.35	4YO+	H'CAP HDLE	4	8		0-125	3	2M3F	£0 15 £0	£0	£0			£0
							Ť		£0		20			£0
4.10	5YO+	H'CAP CHASE	14	8		0-100	5	2M7F	14 £0	£0	£0			00
4.40	4YO+	H'CAP HDLE	7	8		0-120	4	2M1F	£0 15 £0	£0	£0			03
				Ŭ					£0					£0
5.10	5YO+	H'CAP HDLE	6	8		0-100	5	2M3F	£0	£0	£0			£0
			54	52	0				£0	£0			£0.00	£0
28			Actual	Rudget	Actual	EDIDAY	Y 20TH I	MADCH			7	The Sponsored Go North Racing Festival	£15,000	
20			Runs			INDA	20111	VIAICII			- '	The Sponsored Go North Racing Festival	SPONSOR	
RACE TIMES	AGE	RACE TYPE	19	20	20	RATING	CLASS	DISTANCE	SF PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF Notes
2.00	4YO+	JUVENIL H'CAP HDLE	NA	12		OPEN	2	2M1F	£35,000	£35,000	£175	To be Achieved THE NORTHERN LIGHTS SERIES JUVENILE FINAL	£15,000.00	£20,000 20k Dev Fund + ?k RIF
									£0			Served vo vernee i avie		£0
2.30	5YO+	H'CAP CHASE	6	8	1	0-100	5	2M4F	£6,200	£8,000	£33			£0 £400
3.05	5YO+	H'CAP HDLE	NA	14		OPEN	2	ND TBC 2M1F	£400 £33,200	£35,000	£168	THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL		£18,000 15k Dev Fund + 3k RIF
		was NOVICE H'CAP HDLE					_	2M3F	£400					£0
3.40	5YO+	MARES' H'CAP HDLE was NOVICE H'CAP CHASE	NA	14		OPEN	2	2M4F	£33,200 £400	£35,000	£168	THE NORTHERN LIGHTS MARES' 2M4F FINAL		£20,000 15k Dev Fund + 5k RIF £0
4.10	5YO+	H'CAP HDLE	NA	14		OPEN	2	3M	£33,200	£35,000	£168	THE NORTHERN LIGHTS STAYERS' HURDLE SERIES FINAL		£18,000 15k Dev Fund + 3k RIF
								-		.,,				
4.45	5YO+	was NOVICE H'CAP HURDLE H'CAP CHASE	NA	8		0-100	4 5	2M1F 3M3F	£400 £6,200	£8,000	£33		1	£0 F0
4.45	310+	was NOVICE H'CAP HURDLE	INA	U		0-100	J	ND TBC	£400	20,000	200			£400
	4, 5 &	OPEN INTERMEDIATE NH												
5.15	6YO	FLAT RACE Delete Mares	7	8		WFA	4	2M1F	£5,000 £0	£5,000	£25		-	03 02
		Doioto maros	13	78	0				£154,000	£161,000			£15,000.00	£76,800
		ORAND TOTAL					\Box				_	Total Sponsorship To Be Achieved	£28,412.00	0400,000
		GRAND TOTAL Average per race		648 8.203			\vdash		£797,600	£860,000			£85,332	£130,300
		Average per fixture	32.42		0				2.0.,030	2000,000				

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2019-20 MRC ANNUAL MANAGEMENT ACCOUNTS PERIOD TO 31ST OCTOBER 2019

Actual 26 Race Days extra 5 abando		Dudget	Forcest
		Budget 28 Race Days	Forecast 28 Race Days
EXILA DI ADADO	ned	20 Naoo Bayo	20 Naco Bayo
2018/19		2019/20	2019/20
£		£	£
	Race Day Income :-		~
798,351	Admissions	603,150	675,615
37,459	Racecards	27,795	23,644
47,380	Annual Members Sub Fees	28,800	23,040
82,111	Bookmakers	53,990	51,659
2,190,696	SIS LBO License Fee Per Race	1,102,904	1,298,376
692,059	RMG Media Rights License Fee	386,408	386,408
3,682	Totepool Commission	0 520	7.454
16,423 99,901	Betting Shop Income Catering Commission	6,520 76,150	7,151 81,815
453,941	Corporate Hospitality	316,333	307,705
247,197	Sponsors	168,356	152,013
0	HBLB Appearance Money	0	0
90,000	HBLB Fix. Incentive Scheme	15,000	15,000
335,022	HBLB Integrity Grant (Fieldforce/camera)	205,424	200,068
0	Share of sale/claims	0	0
25,000	Contribution to fixture swaps	20,000	20,000
5,119,222	Total Race Day Income	3,010,830	3,242,494
	Race Day Expenditure:-		
33,413	Officials	18,920	19,634
50,331	Owners & Trainers (catering etc)	28,200	34,009
103,866	Race Day Staff	63,550	66,891
169,369	Maintenance Track and Grounds	69,000	70,572
96,966	Stables and Accommodation	65,100	57,021
72,483	Racecards	46,929	44,384
261,859	Corp Hosp (Catering/Marquees etc)	191,967	182,584
39,329	Sponsorship (Banners/ BTO)	20,689	20,689
28,286	Marketing	37,750	23,332
153,155	Advertising	99,363	104,463
116,180 62,975	Police and Security Starting Stalls	69,000 68,000	84,521 68,000
35,129	Racetech Photofinish/Public Address/Timing	22,400	21,602
120,046	Medical / Vets Costs	63,700	62,361
131,898	BHA Fixture Licence Fee	72,096	74,272
0	BHA Appearance Money Payments	0	0
295,531	BHA Fixture Fees (Fieldforce etc)	48,000	52,000
119,526	Racetech TV coverage (integrity and cctv)	161,552	166,384
121,500	Development Race Fund Contribution	67,254	63,744
478,353	Operational Costs (Marquees, Toilets Big Screen etc)	293,480	352,386
2,490,195	Total Race Day Expenditure	1,506,950	1,568,849
2.629.027	Total Profit Race Days (before Prize Money)	1.503.880	1.673.645
2,629,027	Total Profit Race Days (before Prize Money)	1,503,880	1,673,645
	Prize Money Income		, ,
468,216	Prize Money Income HBLB Basic Rate	256,172	1,673,645 251,258
	Prize Money Income HBLB Basic Rate Winter Jump Payments	256,172 0	, ,
468,216 0	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment)	256,172 0 0	251,258 0 0
468,216	Prize Money Income HBLB Basic Rate Winter Jump Payments	256,172 0	, ,
468,216 0 0 134,820 122,786	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF)	256,172 0 0 157,789 78,484	251,258 0 0 125,534 94,441
468,216 0 0 134,820 122,786 725,822	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total	256,172 0 0 157,789 78,484 492,445	251,258 0 0 125,534 94,441 471,233
468,216 0 134,820 122,786 725,822 1,720,757	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure	256,172 0 0 157,789 78,484 492,445 1,104,961	251,258 0 0 125,534 94,441 471,233 1,151,528
468,216 0 0 134,820 122,786 725,822	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total	256,172 0 0 157,789 78,484 492,445	251,258 0 0 125,534 94,441 471,233
468,216 0 134,820 122,786 725,822 1,720,757	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4)	256,172 0 0 157,789 78,484 492,445 1,104,961	251,258 0 0 125,534 94,441 471,233 1,151,528
468,216 0 0 134,820 122,786 725,822 1,720,757 994,935	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:-	256,172 0 157,789 78,484 492,445 1,104,961 612,516 891,364	251,258 0 0 125,534 94,441 471,233 1,151,528 680,295 993,350
468,216 0 0 134,820 122,786 725,822 1,720,757 994,935	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2)	256,172 0 0 157,789 78,484 492,445 1,104,961 612,516	251,258 0 0 125,534 94,441 471,233 1,151,528 680,295
468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:-	256,172 0 0 157,789 78,484 492,445 1,104,961 612,516 891,364	251,258 0 0 125,534 94,441 471,233 1,151,528 680,295 993,350
468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Fixed Expenditure (page 2)	256,172 0 157,789 78,484 492,445 1,104,961 612,516 891,364 121,745	251,258 0 125,534 94,441 471,233 1,151,528 680,295 993,350 116,843 1,041,957
468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Fixed Expenditure (page 2)	256,172 0 157,789 78,484 492,445 1,104,961 612,516 891,364 121,745 969,550 43,559	251,258 0 125,534 94,441 471,233 1,151,528 680,295 993,350 116,843 1,041,957 68,236
468,216 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798 46,947 31,558	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Fixed Expenditure (page 2) Total Annual Profit/Loss Essential Capex & maintenance	256,172 0 157,789 78,484 492,445 1,104,961 612,516 891,364 121,745 969,550 43,559	251,258 0 125,534 94,441 471,233 1,151,528 680,295 993,350 116,843 1,041,957 68,236
468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798 46,947 31,558	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Fixed Expenditure (page 2) Total Annual Profit/Loss Essential Capex & maintenance Surplus/Deficit (Retained Profit)	256,172 0 157,789 78,484 492,445 1,104,961 612,516 891,364 121,745 969,550 43,559 10,000	251,258 0 125,534 94,441 471,233 1,151,528 680,295 993,350 116,843 1,041,957 68,236 10,000
468,216 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798 46,947 31,558	Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Fixed Expenditure (page 2) Total Annual Profit/Loss Essential Capex & maintenance	256,172 0 157,789 78,484 492,445 1,104,961 612,516 891,364 121,745 969,550 43,559	251,258 0 125,534 94,441 471,233 1,151,528 680,295 993,350 116,843 1,041,957 68,236

Variance on	Variance on
Budget	Budget
Duaget	Duaget
£	%
£	%
70.405	400/
72,465	12%
-4,151	-15%
-5,760	-20%
-2,331	-4%
195,472	18%
0	0%
0	#DIV/0!
5,665	10% 7%
	-3%
-8,628	
-16,343	-10%
0	#DIV/0!
0	0%
-5,356	-3%
0	#DIV/0!
0	0%
231,664	8%
0	
714	4%
5,809	21%
3,341	21% 5%
1,572	2%
-8,079	-12%
-0,079	-12%
-2,545	-5%
-9,505	0%
-14.418	-38%
5,100	5%
15,521	22%
15,521	0%
709	-4%
-1,339	-4%
2,176	3%
2,170	#DIV/0!
4,000	#DIV/0:
4,832	3%
-3,510	-5%
58,906	20%
61,899	4%
169,765	11%
	70
0	
-4,914	-2%
0	#DIV/0!
0	0%
-32,255	-20%
15,957	20%
-21,212	-4%
46,567	4%
67,779	11%
01,119	1170
101,986	11%
-4,902	-4%
.,	. 70
72,407	7%
24,677	57%
0	0%
24,677	
/4.0//	74%
3,314	#DIV/0!

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2019-20 MRC ANNUAL MANAGEMENT ACCOUNTS

		Budget	Actual	Forecast
2018/19	FIXED EXPENDITURE	2019/20	To Date	2019/20
£	Establishment Costs	£	£	£
140,000	Rent	81,667	69,500	81,667
99,492	Water, Trade Refuse & non-domestic Rates	72,917	17,466	73,000
30,706	Insurance	19,250	29,098	19,250
111,941	Essential Maintenance of Stables & Buildings	52,500	56,924	82,500
245,981	Maintenance Track and Grounds	86,625	57,580	105,000
628,120	Total Establishment Costs	312,959	230,568	361,417
	Management Costs			
491,418	Salaries, N.I. Etc	287,500	171,683	297,500
254,285	Caretaker/Groundsmen	149,625	85,219	146,200
7,674	Fees and Expenses	4,083	2,698	4,083
12,358	Training & Development	2,917	9,079	12,000
765,735	Total Management Costs	444,125	268,679	459,783
100,100	Total management code	,0	200,010	100,100
	Operating Costs			
18,000	Professional Fees	5,833	2,050	5,833
19,894	Business Services Fees	11,667	3,880	11,667
87,607	Marketing, Advertising and Promotions	37,916	26,760	37,916
8,078	Community Engagement	3,500	538	3,500
5,005	Subscriptions and Donations	2,917	2,767	2,917
23,006	Contributions to RCA	13,883	11,977	13,883
103,676	Heat and Light	47,833	9,819	51,333
23,980	Telephone	12,833	9,003	12,833
21,852	Printing, Postages, Stationery	12,833	11,626	12,833
32,332	Furniture,Fittings & Equipment	11,667	9,046	15,000
13,914	Credit Card /Bank Charges	7,000	5,529	7,000
9,873	Interest	7,000	-	7,000
3,679	Annual Members Expenditure (badges, trips)	1,750	-	1,750
9,319	Hospitality & Racecourse Visits	2,917	2,613	2,917
50,938	Harness Racing	30,000	31,458	31,458
2,790	Events (Catering etc)	2,917	763	2,917
433,943	Total Operating Costs	212,466	127,829	220,757
1 027 700	Total Fixed Expanditure	969,550	396,508	1,041,957
1,827,798	Total Fixed Expenditure	909,550	390,306	1,041,957
	FIXED INCOME			
40,565	Advertising	19,390	3,240	19,390
-	RMG Media Rights License Fee (moved to raceday income)	-	-	-
6,255	Betting Shop/Totepool/Britbet	32,355	32,355	32,355
65,795	TurfTV Dividend	-	-	-
36,004	Brewers Supply Discount	23,333	14,999	23,333
12,974	Events Income	8,000	424	5,833
8,761	Previous Years Adjustment	2,000	-	2,000
19,533	Miscellaneous (e.g. hire outs, bookies commissions)	4,667	-	4,667
50,766	Harness Racing	32,000	29,265	29,265
240,653	Total Fixed Income	121,745	80,283	116,843

Variance on	Variance on	Variance on
Budget	Previous Year	Budget
£	£	%
0	-58,333	0%
83	-26,492	0%
0	-11,456	0%
30,000	-29,441	57%
18,375	-140,981	21%
0	0	#DIV/0!
10,000	-193,918	3%
-3,425	-108,085	-2%
0	-3,591	0%
9,083	-358	311%
15,658	-305,952	4%
0	-12,167	0%
0	-8,227	0%
0	-49,691	0%
0	-4,578	0%
0	-2,088	0%
0	-9,123	0%
3,500	-52,343	7%
0	-11,147	0%
0	-9,019	0%
3,333	-17,332	29%
0	-6,914	0%
0	-2,873	0%
0	-1,929	0%
0	-6,402	0%
1,458	-19,480	5%
0	127	0%
8,291	-213,186	4%
72,407	-785,841	7%
0	-21,175	0%
0	0	#DIV/0!
0	26,100	0%
0	-65,795	#DIV/0!
0	-12,671	0%
-2,167	-7,141	-27%
0	-6,761	0%
0	-14,866	0%
-2,735	-21,501	-9%
-4,902	-123,810	-4%
-4,502	-123,010	-4 70

MUSSELBURGH RACING 2019-20 FLAT

				1	2			3		4		5		6		7		8
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2019 DATES			02-Apr	02-Apr	20-Apr	20-Apr	02-May	02-May	03-May	03-May	13-May	13-May	01-Jun	01-Jun	03-Jul	03-Jul	23-Jul	23-Jul
2018 DATES (COMPARABLE)	Total	Total	05-Apr	05-Apr	31-Mar	31-Mar	03-May	03-May	04-May	04-May	30-Aug	30-Aug	02-Jun	02-Jun	04-Jul	04-Jul	24-Jul	24-Jul
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Admissions	603,150	675,615	8,000	7,195	60,000	74,681	5,000	6,354	15,450	13,878	7,700	6,557	330,000	370,983	10,300	13,613	19,400	23,462
Racecards	27,795	23,644	750	599	1,750	2,934	825	536	1,870	1,200	850	431	8,000	5,758	1,500	1,054	1,650	1,687
Annual Members subscription fees	28,800	23,040	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440
Bookmakers' badges	53,990	51,659	2,000	1,678	5,000	7,600	2,100	1,535	3,000	2,470	2,000	1,678	12,000	10,440	2,300	1,912	2,040	2,836
SIS LBO License Fee Per Race	1,102,904	1,298,376	73,369	80,490	90,769	108,493	59,169	73,650	76,569	69,930	66,169	77,466	83,969	81,945	58,369	76,630	58,969	81,515
RMG Media Rights License Fee	386,408	386,408	21,467	21,467	42,935	42,935	21,467	21,467	21,467	21,467	21,467	21,467	42,935	42,935	21,467	21,467	21,467	21,467
Totepool Commission	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Betting Shop Commission	6,520	7,151	400	599	850	1,282	130	130	550	550	200	200	700	700	200	200	450	450
Catering Commission	76,150	81,815	1,260	1,171	7,000	10,659	2,100	1,398	2,780	2,745	670	956	30,500	32,419	1,900	2,018	3,800	2,488
Corporate Hospitality	316,333	307,705	8,160	1,594	22,000	25,100	13,500	2,453	25,000	39,291	7,000	3,649	110,000	104,940	10,000	10,005	7,500	7,500
Sponsors Contribution	168,356	152,013	0	1,000	20,000	0	3,180	5,180	32,200	31,040	2,000	0	38,000	43,000	5,500	5,960	7,578	0
HBLB Appearance Money	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Fixture Incentive Scheme	15,000	15,000	15,000	15,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Integrity Grant (fieldforce/cameras/photo)	205,424	200,068	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,304	12,839	12,304
Share of sale/claims		-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	20,000	20,000	10,000	10,000	0	0	0	0	0	0	10,000	10,000	0	0	0	0	0	0
Total Raceday Income	3,010,830	3,242,494	155,045	155,071	264,943	287,962	122,110	126,981	193,525	196,849	132,695	136,682	670,743	707,398	126,175	146,603	137,493	155,149
•	-//			/-				-,-										
Raceday Expenditure																		<u> </u>
Officials (including refreshments)	18,920	19,634	1,000	1,157	1,100	400	1,400	1,558	1,200	997	1,000	997	1,600	2,410	1,100	1,959	1,400	1,036
Owners & Trainers (catering etc)	28,700	34,009	1,900	1,720	1,700	1,847	1,700	1,892	1,700	1,797	1,700	2,302	2,700	1,393	1,700	2,210	1,700	2,948
Raceday Staff	63,550	66,891	3,000	2,875	5,000	6,898	2,850	2,829	3,000	2,971	3,400	2,997	13,800	16,094	3,400	3,127	3,300	3,300
Maintenance Track and Grounds	69,000	70,572	5,000	5,700	5,500	4,787	3,000	2,561	3,000	2,560	2,000	3,927	12,000	10,977	2,000	1,560	3,000	3,000
Stables & Accommodation	65,100	57,021	4,400	2,091	5,800	2,551	3,400	3,097	3,400	3,065	4,000	2,612	5,800	5,189	4,300	3,316	3,000	3,100
Racecards	46,929	44,384	2,600	2,460	4,000	3,042	2,435	2,460	2,581	2,605	2,580	2,460	5,910	4,338	2,580	2,460	2,435	2,751
Corp Hosp (Catering/Marquees etc)	191,967	182,584	2,971	1,230	10,000	11,547	8,271	936	14,000	16,126	3,215	915	87,727	83,405	4,000	6,642	3,710	3,710
Sponsorship (Banners/ BTO)	20,689	20,689	1,300	942	1,300	1,705	1,300	875	1,300	1,791	1,300	1,103	1,300	831	1,300	1,676	1,300	1,300
Marketing	37,750	23,332	0	0	6,350	5,396	0	0	0	0	0	0	25,400	11,936	0	0	1,350	1,350
Advertising	99,363	104,463	516	4,182	28,225	28,047	500	214	666	214	666	429	32,751	36,451	650	429	2,600	1,708
Police and security	69,000	84,521	2,500	2,800	10,000	13,425	2,600	2,712	2,600	2,712	2,600	2,639	21,000	31,781	2,500	2,757	2,800	3,295
Racetech Starting Stalls	68,000	68,000	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250
Racetech Photofinish/Public Address/Timing	22,400	21,602	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,400
Medical / Vets Costs	63,700	62,361	3,700	3,493	4,000	5,196	4,000	3,864	3,200	3,591	3,200	4,285	6,600	5,136	3,800	3,042	4,200	2,754
BHA Fixture Licence Fee	72,096	74,272	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642
HBLB Appearance Money Payments		-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fixture Rental Fee	48,000	52,000	0	0	29,000	29,000	4,000	4,000	0	0	15,000	15,000	0	0	0	0	0	
BHA Fixture Fees (Field Force etc)	161,552	166,384	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399
Racetech TV coverage (integrity and cctv)	67,254	63,744	4,203	3,765	4,209	3,765	4,203	3,765	4,203	3,765	4,203	3,765	4,203	3,765	4,203	3,765	4,203	3,765
Operational Costs (Big Screen etc)	293,480	352,386	3,583	3,577	39,785	43,161	3,583	3,464	3,323	3,182	3,323	3,294	168,371	201,160	3,583	3,358	6,873	9,825
Total Raceday Expenditure	1,507,450	1,568,849	56,926	56,569	176,222	181,344	63,495	54,804	64,426	65,953	68,440	67,302	409,415	435,443	55,369	56,878	62,124	64,533
Gross Prize Money	1.104.961	1.151.528	66,361	66.361	223,400	239.366	36.800	40.311	59.400	59.751	52.200	57.420	138,600	142,476	44.000	48.748	43.200	42,700
l-	1,104,901	1,131,320	00,301	00,301	223,400	239,300	30,000	40,311	39,400	39,731	32,200	37,420	130,000	142,470	44,000	40,740	43,200	42,700
less		-	ļ												ļ	 		
HBLB General Prize Fund	256,172	251,258	13,520	13,500	47,846	47,800	8,194	8,200	14,704	14,700	11,942	11,900	39,955	40,000	9,377	8,900	9,377	8,900
Prize Money Grants	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Race Incentive Funding (RIF)	157,789	125,534	12,563	12,563	16,763	15,788	6,300	7,200	7,275	5,400	9,000	9,000	20,813	20,813	6,300	2,800	6,300	2,800
Entry Fees	78,484	94,441	3,000	3,474	16,560	24,490	2,095	2,916	3,881	4,064	2,500	4,012	6,000	11,788	2,500	3,311	2,772	3,314
Total Non-Executive	492,445	471,233	29.083	29,537	81,169	88,078	16,589	18,316	25,860	24,164	23,442	24,912	66,768	72,601	18,177	15,011	18,449	15,014
	612,516	680,295	37,278	36,824	142,231	151,288		21,995	33,540	35.587	28,758	32,508			25.823	33,737	24,751	27,686
Cost Prize Money to MRC	012,516	000,∠95	31,2/8	36,824	142,231	151,288	20,211	21,995	33,540	35,587	28,758	32,508	71,832	69,875	25,823	33,/3/	24,751	27,686
		-													 _			L
Expenditure + Prize Money	2,119,966	2,249,144	94,204	93,393	318,453	332,632	83,706	76,799	97,966	101,540	97,198	99,810	481,247	505,318	81,192	90,615	86,875	92,219
Raceday Profit/ -loss	890,864	993,350	60,841	61,678	-53,510	-44,670	38,404	50,182	95,559	95,310	35,497	36,872	189,496	202,080	44,983	55,988	50,618	62,930
Difference		4.663		927		0 040		11 770		-250		1 275		12 E04		11 005		12 24
Difference		4,663		837		8,840		11,778		-250		1,375	l	12,584	1	11,005	ĺ	12,312

Budget Forecast Budget Forecast Budget Forecast Budget Forecast Budget Forecast Budget Forecast Budget Forecast Budget Forecast 27-Aug 29-Sep **2019 DATES** 02-Aug 02-Aug 09-Aug 27-Aug 28-Aug 28-Aug 06-Sep 14-9 14-Sep 29-Sep 15-Oct 15-Oct 2018 DATES (COMPARABLE) 03-Aug 03-Aug 10-Aug 10-Aug 29-Aug 30-Aug 30-Aug 07-Sep 15-Sep 15-Sep 30-Sep 15-Oct Raceday Income £ £ £ £ £ £ £ £ £ £ £ £ 34,400 41,404 20,400 10,524 7.35 5,431 7,004 10,400 12,329 42.00 55,000 20.000 7,200 Admissions 20,000 7.200 1,200 2 000 2 077 1 157 466 895 1.500 600 Racecards 1 200 1.550 600 Annual Members subscription fees 1.800 1.440 1.800 1.440 1.800 1 440 1.800 1 440 1,800 1.440 1.800 1.440 1.800 1.440 1.800 1.440 Bookmakers' badges 3,600 3,760 956 1,678 1.546 2,470 5,500 3,800 1,800 63,969 64,969 67,769 64,390 87,569 77,369 77,369 SIS LBO License Fee Per Race 62,390 56,390 67,190 67,369 66,590 67.569 66,369 RMG Media Rights License Fee 21,467 21,467 21,467 21,467 21,46 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 21,467 Totepool Commission Betting Shop Commission 320 280 240 250 200 200 850 680 220 4,800 1,267 600 Catering Commission 7,042 2,345 2,067 2,740 6,900 5,000 Corporate Hospitality 20,258 22,100 5,200 14,140 14,140 24,425 8.500 3,500 5,700 10,840 12,343 8,500 8.000 5,000 Sponsors Contribution 7,200 10,880 2,505 2,460 6,233 4.620 4,520 10,380 12,000 14,550 HBLB Appearance Money 0 0 HBLB Fixture Incentive Scheme HBLB Integrity Grant (fieldforce/ca 12,304 12,304 12,304 12,304 12,304 12,304 12,304 12,304 Share of sale/claims Contribution for fixture transfers Total Raceday Income 172,653 178,162 **162,095** 139,843 115,470 119,143 134,548 140,046 149,960 147,485 183,975 217,960 **154,005 155,660** 135.395 131,500 Raceday Expenditure Officials (including refreshments) 1,000 1,000 1,500 900 950 1 300 1 450 1,450 970 1,050 Owners & Trainers Catering 2,200 2,300 2,200 2,200 2,200 2,400 2,200 2,200 3,600 3,600 3.000 2.70 2,700 2.700 2.900 3.800 3.800 4.000 4.000 3.100 Raceday Staff 3.000 Maintenance Track and Grounds 4.500 4,500 4.500 4,500 3,000 3,000 3,000 3.000 4,500 4.500 4.000 6,000 4.000 4.000 6.000 6,000 Stables & Accommodation 3.000 4 000 4 000 4 000 4 000 4 000 4 000 5,000 4 000 4.000 2,580 2,580 2,580 2,43 2,580 2,580 3,600 2,872 2,581 Racecards 2,435 2,58 3,600 2,58 Corp Hosp (Catering/Marquees etc) 10,200 11,500 2,665 8,900 7,516 1,643 1,300 1.300 1.300 1.300 1,300 1,300 1.300 1.300 1.300 1,300 1.300 Sponsorship (Banners/ BTO) 1,300 1,300 1,300 1,300 1,300 Marketing 300 300 4.000 4.000 350 Advertisina 5.736 5.736 2.366 450 450 450 450 600 600 14 537 14 537 8 000 650 650 Police and security 3,200 3,200 2,700 2,700 2.30 2,300 2,300 2.400 2,400 4,000 4,000 3.00 3,000 2.50 2,500 4,250 4,250 4,250 4,250 Racetech Starting Stalls 4,250 4,250 4,250 4,250 Racetech CCTV/Public Address/Timing 1,400 1,400 1.400 1,400 1,400 1,400 1,400 1,400 1,400 1.400 1,400 1,400 1,400 3 900 3 300 4 300 Medical / Vets Costs 3 900 3 800 3.800 3.300 4 300 3.300 3.300 4 400 4 400 3 800 3 800 4 200 4 200 4.50 4.506 BHA Fixture Licence Fee 4.506 4,642 4.506 4.642 4,642 4,642 4.506 4.642 4,642 4.642 4,642 HBLB Appearance Money Payments Fixture Rental Fee 4,000 10.399 10.399 10.399 10.399 BHA Fixture Fees (Field Force etc) 10.097 10.097 10.097 10.399 10.097 10.399 10.097 10.399 10.097 10.097 10.399 10.097 Racetech TV coverage (integrity and cct 4.203 4,203 4,203 4,203 4,203 4,203 4,203 4,203 4,203 4,203 4.203 4,203 4.203 4,203 4,203 4,203 Operational Costs (Big Screen etc.) 13 000 6.710 3.583 37 000 10.843 3.583 52,529 59,959 63,966 73,593 Total Raceday Expenditure 75,630 79,410 66,825 71,150 57,467 60,897 64,904 101,879 119,897 74,531 56,763 57,701 46,000 48,200 46,000 63,000 68,500 39,800 37,100 46,900 41,800 38,800 75,000 93,745 61,200 59,600 63,750 **Gross Prize Money** 66,000 less HBLB General Prize Fund 10,758 10,300 16,677 16,200 10,364 9,900 9,772 9,272 8,391 7,891 17,860 17,360 10,758 10,258 16,677 16,177 Prize Money Grants (e.g. Lead Fixture P Race Incentive Funding (RIF) 6,900 3,600 10,200 6,560 6,300 2,800 6,300 2,800 2,800 21,250 18,260 8,175 4,200 7,050 8,150 6,300 Entry Fees 3,300 3,300 7,000 4,332 3,182 3,482 3,363 3,627 2,667 2,667 5,000 5,000 7,399 7,399 7,265 7,265 Total Non-Executive 17,200 33,877 27,092 19,846 16,182 13,358 21,857 31,592 20.958 19,435 15.699 17,358 44.110 40.620 26.332 30.99 Cost Prize Money to MRC 25.042 28.800 29.123 41,408 19.954 20.918 28,765 31,201 24,442 25,442 30.890 53,125 34.868 37.743 32,158 35.008 112,558 72,483 78,385 92,098 90,346 108,461 112,274 89,859 Expenditure + Prize Money 100,672 108,210 95,948 88,724 88,408 132,769 173,022 91,771 Raceday Profit/ -loss 71,981 69,952 66,147 27,285 42,987 40,758 45,824 47,948 61,552 57,139 51,206 44,938 45,544 43,386 43,624 41,641 Difference -2.22 2,124

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