

MINUTES OF THE MEETING OF MUSSELBURGH RACING ASSOCIATED COMMITTEE

TUESDAY 28 JANUARY 2020 COUNCIL CHAMBER, TOWN HOUSE, HADDINGTON

Committee Members Present:

Councillor F O'Donnell (Chair)
Councillor S Currie
Councillor A Forrest
Councillor K Mackie
Mr R Miller-Bakewell
Mr R Anderson Green

In Attendance:

Mr B Farnsworth, Racecourse General Manager
Mr D Kennedy, Racecourse Financial Controller
Ms S Montgomery, Racecourse Commercial Manager
Mr A McCrorie, Chief Executive, ELC
MS R Crichton, Committees Officer
Mr C Grilli, Service Manager, Legal and Procurement, ELC
Ms J Mackay, Senior Communications Adviser, ELC

Clerk:

Mrs L Gillingwater

Apologies:

None

Declarations of Interest

None

1. MINUTES OF MEETING ON 7 JANUARY 2020 FOR APPROVAL

The Chair announced that the Committee would approve the private minute from the meeting held on 7 January 2020 on conclusion of public business. She was happy to take amendments to the public minute at this time.

Referring to item 1 of the draft minute, Mr Miller-Bakewell stated that specific Standing Orders were not cited at the meeting. The Chair accepted this amendment; specific Standing Orders would be provided as a post-meeting note.

Referring to item 4, Mr Miller-Bakewell stated that Mr Carlo Grilli, Legal Advisor, had indicated that the lease of the Stables Café would be made available to the Committee. Mr Grilli refuted this point and stated that no undertaking had been made that the lease would be made available.

At item 5, Mr Miller-Bakewell informed the Committee that there were three instances where the number of staff to which his proposal of a £1000 bonus would apply was stated as being 15 persons in the minutes; he pointed out that he had not given a number, and had instead said 'all staff' to indicate that no staff member should be excluded. Alex McCrorie, Chief Executive, indicated that the Committee had agreed to the motion on the basis that fifteen staff members would be in receipt of the payment, a figure that had been mentioned on the day. Mr Farnsworth, Racecourse General Manager, stated that 15 staff members had been an estimate. The Chair accepted Mr Miller-Bakewell's comments; she would ask the clerk to check notes and for the figure of fifteen to be removed from Mr Miller-Bakewell's statements.

Decision

Subject to aforementioned amendments, the Committee agreed to approve the public minutes as a true record.

2. PROCUREMENT/GENERAL UPDATE

A report was submitted by the Chief Executive providing a general update on the procurement process with Chester. Mr Grilli spoke to the report, advising that there had not been a great deal of change in the procurement position. He stated that the handover date was still officially 1 March 2020, but, having taken on previous comments made by Mr Farnsworth regarding a more suitable handover date, this was being checked with Chester Racecourse. Mr Farnsworth advised that he had suggested 25 March 2020; the final jump fixture would take place on 20 March 2020, and Chester Racecourse could take ownership on the date for which entries for the next flat fixture on 31 march closed, which also coincided with the end of the Musselburgh Racing Associated Committee financial year.

Mr Anderson Green questioned whether there had been any major issues raised by Chester Racecourse. Mr Grilli responded that there had never been any major issues, and a process was being followed to ensure a smooth handover. Mr Miller-Bakewell enquired about the progress of contract negotiations. Mr Grilli advised that officers were now looking to finalise the contract.

Mr Farnsworth questioned what additional financial costs may be associated with the transfer. Mr Grilli provided the removal of equipment and an IT switchover as examples of incidental costs which could be incurred.

The Chair asked that she be copied in on any further questions regarding procurement sent by Members to Mr Grilli.

Decision

The Committee agreed to:

- i. note the updated position on the hand over to Chester Racecourse;
- ii. note the update regarding the dual use of the Golf Course and the Racecourse; and
- iii. note the current position regarding the Stables Café.

3. RESURFACING WORKS - DILAPIDATIONS REPORT

In addition to the Harley Haddow dilapidations report included in the papers, Mr Farnsworth, tabled information with an up-to-date summary of the estimated cost of all works. Mr Farnsworth noted that it was obvious from the information and photographs that the tarmac was not in good condition and that the condition of the access road was very poor. He advised that £1,500 had been spent in October 2019 levelling the road, but reported that there were now multiple potholes present. He highlighted that the efficacy of any maintenance work carried out was shortened by the degenerating condition of the surface.

The Chair asked who made use of the access road. Mr Farnsworth advised that the golf course, racecourse, dog walkers and runners made use of the road. He estimated a cost of £10,000 to carry out proper maintenance on the access road, but noted that the same problems would be faced again in around five years' time. A phased approach would likely be required, as the total cost would be around £250,000 to tarmac all around the grandstand and the access road, etc. He indicated that some quotes for the work may be cheaper, but felt the quantity surveyor's quote was probably accurate.

Mr Farnsworth answered questions from Members. He clarified that it would cost £10,000 to maintain the access road, and it would cost £171,000 to tarmac the road, noting that the latter option would not require further maintenance costs. He listed priority areas: to address any health and safety issues first; to upgrade the worst areas around the grandstand; and to address the access road. Mr Farnsworth felt it was unlikely that Chester Racecourse would carry out the work because they would not own the site and would only work within their contract. He stated that it would be down to the Council and Common Good to ensure that the site was in a fit and proper state. Mr Farnsworth confirmed that the previous

planning application for the access road had been submitted as part of a package of work to be done. He advised that it had been unclear whether planning consent was required as there was an existing road in place, but the material used caused a change of colour which had an impact. He indicated that he would take advice on the need for planning permission.

A discussion took place on the issue of planning consent for a change of surface of the access road; Councillor Currie pointed out that a tarmac road would become a permanent feature, and would therefore require planning consent. He argued that the process needed to be followed before a commitment could be made by the Committee to finance the works. He questioned whether the works were required to be carried out as a matter of urgency and whether there was any indication of health and safety concerns. Mr Farnsworth responded that the Harley Haddow report graded the condition of the tarmac as being low, medium or high risk for further deterioration. He conceded that the tarmac was currently safe and could be walked upon, but warned it could be liable to accelerated deterioration once cracks had started developing.

Councillor Forrest suggested that the work to the road could alter the aesthetics of the golf course. The Chair assumed that the golf club would be consulted as part of the planning process.

Mr Farnsworth advised that he was looking to ascertain the Committee's appetite for having the work done, as he felt it would not be prudent to begin a planning application otherwise. Councillor Currie replied that the Racecourse should go through the planning process in the first instance, and that there would be 3-5 years to implement the works should permission be granted. He stated that Chester Racecourse may need to do their own assessments, based on the information before the Committee.

Mr Farnsworth raised concerns that there was a lot of work required, and that he was trying to protect the Racecourse and maintain its five-star status. He advised that work would be carried out on any area deemed to be a health and safety concern.

Mr Miller-Bakewell questioned whether the matter would be decided under delegated powers or whether by the Planning Committee. Mr Grilli advised that he was not in a position to determine how the application would be decided.

Councillor Forrest asked whether the General Manager had spoken to Chester Racecourse on the matter, and warned against making predictions on what the company may or may not wish to spend money on when Chester representatives were not present in the meeting.

The Chair put forward a motion that no decision would be taken in relation to the access road and no expenditure would be agreed by the Committee on repairs to the tarmac in other areas at this stage, pending the outcome of enquiries about planning permission. This proposal was seconded by Councillor Forrest.

The Chair moved to the vote on her proposal:

For: 4 Against: 2

Decision

The Committee agreed that no decision would be taken in relation to the access road and no expenditure would be agreed by the Committee on repairs to the tarmac, access road and other areas at this stage, pending the outcome of enquiries about planning permission.

4. HEALTH AND SAFETY REPORT (CONTINUED FROM THE MEETING OF 7 JANUARY 2020)

Members were reminded that the report submitted by the Racecourse Health and Safety Officer and General Manager to the meeting of the MRAC on 7 January had been continued in respect of Section 3.3 of the report – Racecourse Non-race day Activity.

Mr Farnsworth advised that since that meeting, he had met with Bill Axon and Ian Sills of Enjoy Leisure, to discuss the health and safety report, specifically the use of the Racecourse on non-race days. Ward councillors had also been invited to attend, but they were not available on that date. Mr Farnsworth indicated that Mr Axon had not accepted the report.

The Chair asked Mr Axon about his involvement with the process and whether or not he had been given the opportunity to make recommendations.

Mr Axon declared that he had not been given the opportunity to participate fully in the process. He advised that he had not objected to the independent health and safety inspection being carried out, and that he had been invited by Mr Farnsworth to choose between three independent assessors to undertake the inspection; he selected the local company. Mr Axon claimed that he had no input into the brief given to the assessors, and that he believed the brief was very one-sided. He had no further involvement in the process until the draft report was sent to him, at which point he requested that the professional health and safety advisers used by Enjoy Leisure (Midlothian Council) should check and comment on the report before meeting with the report author and Mr Farnsworth to discuss the findings. Mr Axon noted that the content and validity of the report was challenged by his advisers, and it was requested that a number of concerns should be addressed. A revised report was then sent to Mr Axon and his advisers, who confirmed that the requested changes had not been made and the concerns had not been addressed. Mr Axon was then advised that the unchanged document would be coming before the MRAC without further discussions on the matter taking place. He noted that Mr Farnsworth had been aware that the report was not acceptable to Enjoy Leisure prior to the meeting referred to above, on the basis that the proposed changes had not been implemented and thereby the concerns raised had not been addressed. He reiterated that Enjoy Leisure had had no input into the brief for the inspection, and that their only involvement had been reviewing the draft report provided following the inspection.

Councillor Currie observed that the matter could not be progressed unless there was joint agreement between the Racecourse and Enjoy Leisure, and that the matters raised by Enjoy Leisure's health and safety advisers would have to be taken into account. In his view, there was an issue with stray golf balls at a specific part of the course.

With reference to the previous MRAC meeting, at which Mr Axon was not present, the Chair apologised if he felt his reputation had been brought into question when he was not there to respond to the points raised.

Councillor Forrest asked for confirmation that on non-race days, the Racecourse was considered part of the golf course, and that if a ball was hit onto the Racecourse, it could be played from where it landed. Mr Axon confirmed this to be the case, noting that the golf course crossed the Racecourse in two places. He was concerned that the report had not addressed the issue of the Racecourse becoming part of the golf course on non-race days, and that a number of other matters had not been taken into account; for example, the report made mention of the location of yellow tees, but not the white tees.

Mr Axon referred to his attendance at a previous MRAC meeting, held on 18 September 2018, at which he had been requested to provide a report (to be discussed in private), and which had been approved by a majority of Committee members. He noted that following that meeting, he had been subject to personal accusations, both privately and publicly. He was concerned that the report had been shared outwith the Committee, including being sent to legal advisers.

The Chair confirmed that she had not sanctioned the sharing of the report outwith the Committee, and asked Mr Axon to provide her with details of the matter in writing in order that she could look into it further.

Decision

The Committee agreed to note the report and that a progress report would be presented to the Committee by the Council's Chief Executive and Service Manager – Legal and Procurement at the next meeting.

5. GENERAL MANAGER'S REPORT (CONTINUED FROM THE MEETING OF 7 JANUARY 2020)

Members were reminded that the report submitted by the Racecourse General Manager to the meeting of the MRAC on 7 January had been continued in respect of Section 2.4 of the report – Stables Cafe.

The Chair asked if any progress had been made as regards complaints made about the Stables Café and the proposal to transfer the cafe to the new operator. Mr Axon advised that he had written to Chester Racecourse in relation to the transfer, but had not yet received a response. He asked if he could have a note of the complaints in order to determine whether they could be addressed.

Mr McCrorie noted that representatives from Chester Racecourse had hoped to meet with Mr Axon the previous week, but that there was insufficient time to do so.

Mr McCrorie also questioned the number of days allocated for the employment tribunal (as set out in Section 2.5 of the report). The Chair confirmed that four days had been allocated for this matter.

Decision

The Committee agreed to note the report.

6. ALLOCATION OF FEES

A report was submitted by the LRS in relation to the costs associated with the appointment of Pinsent Masons LLP.

Mr Anderson Green presented the report, reminding the Committee of the importance of acting in the best interests of the Racecourse. He requested that the Committee should reconsider its decision that MRAC should pay 100% of the legal costs associated with the tender process, in view of the fact that the Council would benefit financially from the Racecourse fixtures. He proposed a recommendation to the effect that all professional fees associated with the tender process should be borne by East Lothian Council as the beneficiary of the continuing and enhanced rental stream. His proposal was seconded by Mr Miller-Bakewell.

Referring to paragraph 4 of the report, Councillor Currie questioned the phrase 'with no compensation for LRS'. He asked if there was an expectation on the part of the LRS that they should receive compensation. Mr Anderson Green explained that, historically, the LRS may have been entitled to a share of the value of fixtures, as they had been part of the Committee when the fixtures were secured. He indicated that he did not intend to pursue the matter, but argued that the LRS should be entitled to a share of the fixtures. He noted that that any surplus from the MRAC should be re-invested in the Racecourse, and that the LRS were acting in the best interests of the Racecourse. He claimed that through the new rental agreement, the Council would receive all the benefits, and he found it difficult to believe that the MRAC would agree to this.

Councillor Currie expressed concern that there could be a potential conflict of interest if the LRS were putting forward a proposal that would benefit them financially. He also objected to the inference that Committee members who were councillors were not acting in the best interests of the Racecourse.

Mr Anderson Green re-stated his position that it was wrong for the Council to reap all the benefits of the new arrangements. He accepted that in signing the new Minute of Agreement the LRS were relinquishing their rights to the value of fixtures. He called on all members of the Committee to act in the interests of the Racecourse.

Mr Miller-Bakewell highlighted the importance of this matter. He remarked that had Chester not been about to take over the running of the Racecourse, the BHA would not have granted another extension to the licence, and the Council would therefore be left with a 'stranded asset'. He questioned why the Racecourse was having to pay the costs of something that would benefit the Council, and over which it had no control. He was also concerned that the costs had risen from £50,000 to c. £300,000 without the agreement of the MRAC or the Racecourse management. As the MRAC was responsible for the Racecourse's finances, he felt that the Committee should challenge the allocation of the costs.

The Chair reminded the Committee that the LRS, Racecourse staff and the Council had all supported the appointment of the third-party operator, thereby acting in the best interests of the Racecourse. She moved to the vote on the recommendation proposed by Mr Anderson Green that all professional fees associated with the tender process should be borne by East Lothian Council as the beneficiary of the continuing and enhanced rental stream.

For: 2 Against: 4

The proposal that all professional fees associated with the Racecourse tender process should be borne by East Lothian Council therefore fell.

Sederunt: Mr Kennedy and Ms Mongtomery left the meeting.

SUMMARY OF PROCEEDINGS

The Chair informed the MRAC that they would exclude the public from Items 7, 8 and 9, which contained exempt information by virtue of Paragraphs 1 and 6 (information relating to particular employees of the Authority, information concerning the financial or business affairs of any particular person other than the Authority) of Schedule 7A to the Local Government (Scotland) Act 1973, and approve the private business from the meeting on 7 January 2020.

Racecourse Rent Valuation

A private report relating to the Racecourse rent valuation, submitted by the Lothian Racing Syndicate, was noted.

HR Matters

A private report concerning a number of HR matters was approved.

Private Minute of the MRAC Meeting of 7 January 2020

The private minute of the meeting of 7 January 2020 was approved.



REPORT TO: Musselburgh Associated Racing Committee

MEETING DATE: 24 March 2020

BY: Depute Chief Executive (Resources and People)

SUBJECT: Procurement / General Update

1 PURPOSE

1.1 To provide an update to the Committee regarding the Procurement Process and other related matters.

1.2 To provide details relating to investigation into the dual use of Racecourse and Golf Course.

2 RECOMMENDATIONS

It is recommended that the committee:

- 2.1 Notes the position regarding the proposed hand over date to Chester Racecourse.
- 2.2 Notes and agrees the Racecourse Secretary's position regarding the dual use of the Racecourse and the Golf Course on non-racedays.

3 BACKGROUND

Procurement Up-date

- 3.1 Following completion of the tender process Chester Racecourse was announced as the preferred tenderer. The Council and Chester have more recently agreed and been working towards a target handover date of 31 March 2020. All licences and current infrastructure are generally now in place or will be in place to allow the transfer to occur on this date.
- 3.2 Discussions are ongoing between the Council and Chester relating to the impact of COVID-19.

- 3.3 British Horse Racing Authority ("**BHA**") have now suspended racing until the end of April. The situation is being closely monitored by the Racecourse Management, and the Council. The Council is also in close dialogue with the BHA and assessing the situation.
- 3.4 Further update will be provided at the meeting.

Dual Use

- 3.5 There has been on-going discussion over the potential for the Racecourse to hold events at the racecourse on non-racedays. At the last Committee Meeting it was remitted to the Racecourse Secretary to review the arrangements, documentation and reports obtained to date. The Racecourse Secretary acknowledges and thanks the General Managers for the Racecourse and Enjoy Leisure for providing him with their views and reports for consideration.
- 3.6 The East Lothian District Council (Musselburgh Links, etc...) Order Confirmation 1985 provides guidelines as to the rights over the Golf Course and Racecourse. It provides guidance as to which party has primacy over the Links at particular times with a right for the Council to close the racecourse from the general public for up to three clear days for racedays. The remainder of the year provides primacy over this area to the golf course.
- 3.7 Following a review of the documentation the Racecourse Secretary's conclusion was that the dual use of the racecourse and golf course is permitted on the following basis:
 - Requirement for the racecourse to maintain the racetrack and 3.7.1 having employees on the track for those purposes. This is part of the daily operation of the Racecourse and both Enjoy and the Racecourse should work together to ensure that golfers/employees (as applicable) are informed of the potential for individuals working for the racecourse to be on the racetrack. Racecourse Management should ensure that all staff are provided with appropriate Health and Safety briefing and (where necessary) provided with appropriate protection. Enjoy should also ensure that golfers are advised of this dual use.
 - 3.7.2 There is an arrangement in place whereby on racedays the last Tee-off is no later than three (3) hours prior to the start of the first race. While this was not part of the focus of the review I have included this as it also involves dual use. This arrangement requires to be regularly reviewed by both parties in keeping with the racing event to be held at the Racecourse.
- 3.8 In relation to organised non-raceday events proposed by the Racecourse, the Racecourse Secretary has reviewed the views and reports provided by both Enjoy and Racecourse Management. Both parties have differing views and on balance the risk involved leads the Racecourse Secretary to conclude that there should be no organised events at the racecourse

which requires use of the racetrack while golf is being played. Further thought could be had by the Racecourse Management as to whether any of these non-racing events could take place as part of or immediately following a raceday, when golf is not taking place.

4 POLICY IMPLICATIONS

There are no policy implications relating to this report.

5 INTEGRATED IMPACT ASSESSMENT

5.1 The subject of this report does not affect the wellbeing of the community or have a significant impact on equality, the environment or economy.

6 RESOURCE IMPLICATIONS

6.1 Financial:

There will be financial consequences arising from the decision from the BHA to suspend racing and the position will be kept under review.

6.2 Personnel

There will be an impact on employees in response to COVID-19

6.3 Other – N/A

7 BACKGROUND PAPERS

None

AUTHOR'S NAME	Carlo Grilli
DESIGNATION	Service Manager – Legal & Procurement
CONTACT INFO	ext 7770
DATE	18 March 2020



3

REPORT TO: Musselburgh Racing Associated Committee

MEETING DATE: 24 March 2020

BY: Racecourse Health & Safety Officer

SUBJECT: Health & Safety Report

1 PURPOSE

To advise the MJRC of Health and Safety Management at Musselburgh Racecourse.

2 RECOMMENDATIONS

2.1 The MRAC are asked to note the report.

3 BACKGROUND

3.1 HEALTH AND SAFETY DIARY DATES TO NOTE:

 Health and Safety Representative Meetings have / are being held at Musselburgh Racecourse:

Attendees – Adam Nish – Caretaker / Philip Duncan – Operations Manager / Rory Innes – Track Manager / Elizabeth Allen – Office Manager / Steve Horlick – Health and Safety Advisor

23/10/19 - Hospitality Room Musselburgh Racecourse

05/02/20 - Hospitality Room Musselburgh Racecourse

- March 3rd 2020 Annual Safety Certificate issued
- January 2020 Annual review of all racecourse risk assessments –
 Ongoing process to ensure all documentation is relevant and factual.
- January 2020 All annual servicing and testing of services to commence in line with Safety Certificate requirements. Safety Certificate application to be made February 2020.

- January 2020 All contractors' information reviewed by the end of March to ensure all contractors visiting the racecourse adhere to safety protocol at all times. The letter will also detail that individual contractors need to possess the correct and required documentation and insurances that are to be made available on request at any time by Musselburgh Racecourse.
- **February 2020** Annual Fire Risk Assessment to be carried out on all buildings of the racecourse.
- 31/03/20 Annual Raceday Staff Health and Safety Briefing / Training session. All raceday staff from all departments will attend. Updated staff handbook to be issued.

3.2 STAFF TRAINING UPDATE

Training Requirements:

- First Aid Training A number of staff will be nominated to attend a First Aid course within March/April 2020. This will ensure that a nominated First Aid trained staff member is within each racecourse department at all times. Date to be completed April 30th 2020.
- Fork Lift Training six members of the groundstaff team have completed forklift training in 2020.
- Knapsack Spraying 2 members of the groundstaff team have received training on knapsack spraying in 2020.

3.4 CAPITAL EXPENSE UPDATE

Desirable Future Capital Expenditure:

- Continuous maintenance on recognised safety issues throughout the site
 has taken place. The Main Stand Grandstand steppings have been
 inspected and repaired where necessary as well as the tarmac area and
 manhole covers in front of the Betting Shop. It has also been highlighted
 continuous repairs are required around the Parade Ring and the
 steppings as stated. Regular checks take place to ensure any issues that
 arise are dealt with quickly. Checks and remedial works required are
 documented through the Inspection Forms used on a racedy and non
 raceday.
- Racecourse access road re-surface (preferably tarmac)
- Grandstand area re-surface tarmac
- Parade ring viewing steps re-construct

3.3 LEGISLATIVE CHANGES

No changes to report to affect this period. All new legislation will be issued on 1st April 2020. No relevant changes to affect the current situation. Updates will be issued as required

3.4 ONGOING INDIVIDUAL HEALTH AND SAFETY ISSUES

Claims – There are currently no claims ongoing against the racecourse:

4 POLICY IMPLICATIONS

4.1 None

5 INTEGRATED IMPACT ASSESSMENT

5.1 The subject of this report does not affect the wellbeing of the community or have a significant impact on equality, the environment or economy.

6 RESOURCE IMPLICATIONS

- 6.1 Financial None
- 6.2 Personnel None
- 6.3 Other None

7. BACKGROUND PAPERS

7.1 None

AUTHOR'S NAME	Steve Horlick
DESIGNATION	Safety Officer
CONTACT INFO	07912 343 131
DATE	Saturday, 21 March 2020



REPORT TO: Musselburgh Racing Associated Committee

MEETING DATE: 24 March 2020

BY: General Manager & Financial Manager

SUBJECT: Finance Report

PURPOSE

1.1 To update the Committee on the profit/loss forecast for the full year from 1st April 2019 to 31st March 2020.

2 RECOMMENDATIONS

- 2.1 The Committee are asked to note and approve the financial performance to date for the full year from 1st April 2019 to 31st March 2020. Please refer to the management accounts (tabled).
- 2.2 Please note that the handover to Chester is still to be confirmed by ELC. This report assumes that the MRAC will be operating the racecourse for the full year including the flat fixtures in 2019 and the jumps fixtures in 2019-20.

3 BACKGROUND

3.1 Profit/Loss Financial Year 2019/20

- Forecast Profit/Loss is a **Profit of £275,856**, which is up by £203,259 on budget (and up £228,909 on the previous year)
- Forecast Expenditure (after grants and disposals) on Essential Maintenance and Capex Development Programmes is £20,746, which is up £10,746 on the budget
- Forecast surplus/deficit before exceptional costs is a surplus of £255,110, which is up £192,513 on budget (and up £239,721 on the previous year)
- Forecast Expenditure on exceptional costs (Legal Fees etc) is £53,024, which
 is up £53,024 on the budget

4

- Forecast **income from the sale of assets** including equipment, machinery, fixtures and fittings to Chester is £135,000
- Investment in Britbet is £74,462
- Opening balance sheet position on 1st April 2019 was a deficit of £149,600
- The surplus/deficit on 31st March 2020 after exceptional costs is forecast to be a surplus of £52,486
- Closing balance sheet position on 31st March 2020, which includes the MRAC investment in Britbet and the value of its plant and machinery is forecast to be £261,948

4 POLICY IMPLICATIONS

4.1 N/A

5 EQUALITIES IMPACT ASSESSMENT

5.1 NA

6 RESOURCE IMPLICATIONS

6.1 N/A

7 BACKGROUND PAPERS

- 7.1 2019-20 MRC Annual Management Accounts
- 7.2 Financial summary 2019-20

AUTHOR'S NAME	Bill Farnsworth
DESIGNATION	General Manager
CONTACT INFO	0131 6652859 / 07710 536 134
DATE	Saturday, 21 March 2020

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2019-20 MRC ANNUAL MANAGEMENT ACCOUNTS

Actual Race Days			
		Budget 28 Race Days	Forecast 28 Race Days
extra 5 abando	ned	20 Hado Bayo	20 Rado Bayo
2018/19		2019/20	2019/20
£		£	£
	Race Day Income:-		
798,351	Admissions	790,250	905,33
37,459 47,380	Racecards Annual Members Sub Fees	40,715 48,000	35,83 38,88
82,111	Bookmakers	84,830	74,69
2,190,696	SIS LBO License Fee Per Race	1,909,440	2,127,03
692,059	RMG Media Rights License Fee	729,884	733,06
3,682	Totepool Commission	0	
16,423	Betting Shop Income	11,990	19,02
99,901 453,941	Catering Commission Corporate Hospitality	101,404 407,163	112,40 432,92
247,197	Sponsors	258,796	216,30
0	HBLB Appearance Money	0	2.0,00
90,000	HBLB Fix. Incentive Scheme	79,000	73,00
335,022	HBLB Integrity Grant (Fieldforce/camera)	359,492	337,28
05.000	Share of sale/claims	0	05.00
25,000	Contribution to fixture swaps	35,000	25,00
5,119,222	Total Race Day Income	4,855,964	5,130,77
	Race Day Expenditure:-		
33,413	Officials	36,620	34,86
50,331	Owners & Trainers (catering etc)	50,000	55,3
103,866	Race Day Staff Maintenance Track and Grounds	104,750	109,15
169,369 96,966	Stables and Accommodation	134,100 114,000	150,47 95,97
72,483	Racecards	80,054	73,13
261,859	Corp Hosp (Catering/Marquees etc)	234,861	269,83
39,329	Sponsorship (Banners/ BTO)	36,400	36,58
28,286	Marketing	44,400	29,17
153,155	Advertising	132,695	144,13
116,180 62,975	Police and Security Starting Stalls	104,200 68,000	144,87 72,25
35,129	Racetech Photofinish/Public Address/Timing	38,800	35,22
120,046	Medical / Vets Costs	124,700	137,83
	BHA Fixture Licence Fee	407.000	130,7
131,898	BITA FIXILITE LICENCE FEE	127,320	130,7
0	BHA Appearance Money Payments	0	·
0 295,531	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc)	0 315,620	292,84
0 295,531 119,526	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv)	0 315,620 119,266	292,8 ⁴ 109,32
0 295,531 119,526 121,500	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution	0 315,620 119,266 64,500	292,84 109,32 49,50
0 295,531 119,526 121,500 478,353	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc)	0 315,620 119,266 64,500 385,379	292,84 109,32 49,50 469,14
0 295,531 119,526 121,500	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution	0 315,620 119,266 64,500	292,84 109,32 49,50 469,14
0 295,531 119,526 121,500 478,353 2,490,195	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure	0 315,620 119,266 64,500 385,379 2,315,665	292,84 109,32 49,50 469,14 2,440,29
0 295,531 119,526 121,500 478,353	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money)	0 315,620 119,266 64,500 385,379	292,84 109,32 49,56 469,14 2,440,29
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299	292,84 109,32 49,50 469,14 2,440,29 2,690,48
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate	0 315,620 119,266 64,500 385,379 2,315,665	292,84 109,32 49,50 469,14 2,440,29 2,690,48
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916	292,8- 109,3: 49,5- 469,1- 2,440,29 2,690,48
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299	292,84 109,33 49,51 469,14 2,440,29 2,690,48 527,90
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184	292,84 109,33 49,56 469,14 2,440,29 2,690,48 527,90 5,00 182,03 146,63
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464	292,8- 109,3: 49,5: 469,1- 2,440,29 2,690,48 527,9: 5,0: 182,0: 146,6:
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184	292,84 109,33 49,56 469,14 2,440,29 2,690,48 527,90 5,00 182,03 146,63 861,5
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564	292,84 109,3; 49,5; 469,14 2,440,29 2,690,48 527,90 5,00 182,0; 146,6; 861,5 ; 1,871,87
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061	292,84 109,3; 49,5; 469,14 2,440,29 2,690,48 527,90 5,00 182,0; 146,6; 861,5 ; 1,871,87
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497	292,84 109,33 49,51 469,14 2,440,29 2,690,48 527,90 5,00 182,03 146,63 861,53 1,871,87 1,010,30
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061	292,84 109,33 49,56 469,14 2,440,29 2,690,48 527,90 5,00 182,03 146,63 861,57 1,871,87 1,010,30
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:-	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497	292,84 109,32 49,56 469,14 2,440,29 2,690,48 527,90 182,00 146,60 861,57 1,871,87 1,010,30 1,680,18
295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2)	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497	292,84 109,32 49,56 469,14 2,440,29 2,690,48 527,90 182,00 146,60 861,57 1,871,87 1,010,30 1,680,18
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:-	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497 1,572,802	292,84 109,32 49,56 469,14 2,440,29 2,690,48 527,90 182,03 146,63 861,57 1,871,87 1,010,30 1,680,18
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2)	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497	292,84 109,32 49,56 469,14 2,440,29 2,690,48 527,90 182,03 146,63 861,57 1,871,87 1,010,30 1,680,18
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:-	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497 1,572,802	292,84 109,32 49,56 469,14 2,440,29
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798 46,947	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Fixed Expenditure (page 2)	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497 1,572,802 157,595 1,657,800	292,84 109,33 49,56 469,14 2,440,29 2,690,48 527,90 182,03 146,63 861,53 1,871,87 1,010,30 1,680,18 397,66 1,801,98
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798 46,947	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Annual Profit/Loss Essential Capex & maintenance	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497 1,572,802 157,595 1,657,800 72,597	292,84 109,33 49,56 469,14 2,440,29 2,690,48 527,96 182,03 146,63 861,53 1,871,87 1,010,30 1,680,18 397,66 1,801,98 275,85
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798 46,947 31,558	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Fixed Expenditure (page 2) Total Annual Profit/Loss Essential Capex & maintenance Surplus/Deficit (Retained Profit)	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497 1,572,802 157,595 1,657,800 72,597	292,84 109,32 49,56 469,14 2,440,29 2,690,48 527,96 5,06 182,03 146,63 861,53 1,871,87 1,010,30 1,680,18 397,66 1,801,98 275,85
0 295,531 119,526 121,500 478,353 2,490,195 2,629,027 468,216 0 0 134,820 122,786 725,822 1,720,757 994,935 1,634,092 240,653 1,827,798 46,947	BHA Appearance Money Payments BHA Fixture Fees (Fieldforce etc) Racetech TV coverage (integrity and cctv) Development Race Fund Contribution Operational Costs (Marquees, Toilets Big Screen etc) Total Race Day Expenditure Total Profit Race Days (before Prize Money) Prize Money Income HBLB Basic Rate Winter Jump Payments Prize Money Grants (e.g. Sunday Payment) Race Incentive Funding (RIF) Total Others/ Entry Fees Total Total Prize Money Expenditure Total Cost Prize Money to MRC Total Profit Race Days (after PM) (pages 3 & 4) Add:- Total Fixed Income (page 2) Deduct:- Total Annual Profit/Loss Essential Capex & maintenance	0 315,620 119,266 64,500 385,379 2,315,665 2,540,299 544,916 0 5,000 302,464 131,184 983,564 1,951,061 967,497 1,572,802 157,595 1,657,800 72,597	292,84 109,32 49,56 469,14 2,440,29 2,690,48 527,90 182,03 146,63 861,57 1,871,87 1,010,30 1,680,18 397,66 1,801,98 275,85

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Variance on Budget	Variance on Previous Year	Variance on Budget
Duaget	Ticvious Teal	Budget
£	£	%
115,080	106,979	15%
-4,881	-1,625	-12%
-9,120	-8,500	-19%
-10,134	-7,415	-12%
217,592 3,181	-63,664 41,006	11% 0%
0	-3,682	#DIV/0!
7,037	2,604	59%
10,996	12,499	11%
25,766	-21,012	6%
-42,493	-30,894	-16%
0	0	#DIV/0!
-6,000	-17,000	-8%
-22,211 0	2,259 0	-6% #DIV/0!
-10,000	0	-29%
274,813	11,555	6%
0	0	
-1,755	1,452	-5%
5,315	4,984	11%
4,406	5,290	4%
16,373	-18,896	12%
-18,088	-1,054	-16%
-6,924	647	-9%
34,976 184	7,978 -2,745	15% 1%
-15,221	893	-34%
11,440	-9,020	9%
40,672	28,692	39%
4,250	9,275	6%
-3,579	92	-9%
13,133	17,787	11% 3%
3,392 0	-1,186 0	#DIV/0!
-22,777	-2,688	-7%
-9,938	-10,198	-8%
-15,000	-72,000	-23%
83,770	-9,204	22%
124,629	-49,901	5%
150,184	61,456	6%
0	0	
-17,009	59,691	-3%
0	0	#DIV/0!
0	5,000	0%
-120,430 15,450	47,214	-40% 12%
-121,989	23,848 135,753	-12%
-79,183	151,121	-4%
42,806	15,368	4%
107,378	46,088	7%
240,065	157,007	152%
144,184	-25,814	9%
203,259	228,909	280%
10,746	-10,812	107%
192,513	239,721	308%
53,024	-299,282	
400 400	F00 000	0000
139,489	539,003	223%

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2019-20 MRC ANNUAL MANAGEMENT ACCOUNTS

## FIXED EXPENDITURE Establishment Costs	Budget	Actual	Forecast
140,000 99,492 30,706 111,941 245,981 628,120 Management Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 1,827,798 Rent Water, Trade Refuse & non-domestic Insurance Essential Maintenance of Stables & Bt Maintenance Track and Grounds Total Establishment Costs Management Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	2019/20	To Date	2019/20
140,000 99,492 30,706 111,941 245,981 628,120 Management Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 1,827,798 Rent Water, Trade Refuse & non-domestic Insurance Essential Maintenance of Stables & Bt Maintenance Track and Grounds Total Establishment Costs Management Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment		<u> </u>	
99,492 30,706 111,941 245,981 628,120 Maintenance Track and Grounds Total Establishment Costs Management Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Mater, Trade Refuse & non-domestic Insurance Essential Maintenance of Stables & Bu Maintenance Track and Grounds Total Establishment Costs Management Costs Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	£	£	£
Insurance Essential Maintenance of Stables & Bu Maintenance Track and Grounds	140,00	139,000	140,000
111,941 245,981 628,120 Maintenance Track and Grounds Total Establishment Costs 491,418 254,285 7,674 12,358 765,735 Total Management Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	Rates 125,00	103,592	115,000
Maintenance Track and Grounds Total Establishment Costs Management Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Maintenance Track and Grounds Management Costs Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	33,00	34,538	35,000
Management Costs 491,418 254,285 7,674 12,358 765,735 Total Establishment Costs Salaries, N.I. Etc Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	ildings 90,00	125,066	130,000
Management Costs 491,418 254,285 7,674 12,358 765,735 Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Management Costs Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	148,50	123,054	148,500
491,418 254,285 7,674 12,358 765,735 Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet Turffy Dividend Brewers Supply Discount Events Income Previous Years Adjustment	536,500	525,250	568,500
491,418 254,285 7,674 12,358 765,735 Total Management Costs Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Harness Racing Events (Catering etc) Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment			
254,285 7,674 12,358 765,735 Total Management Costs Total Management Costs 18,000 19,894 87,607 8,076 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Management Costs Caretaker/Groundsmen Fees and Expenses Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	510,00	473,049	520,000
7,674 12,358 765,735 Total Management Costs 18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Fees and Expenses Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	256,50		275,000
Training & Development Total Management Costs Operating Costs Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Fixed Expenditure ### Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	7,00		15,000
Total Management Costs 18,000	5,00		30,000
18,000 19,894 87,607 8,078 5,005 23,006 103,676 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 1,827,798 Total Fixed Expenditure 40,565 65,795 6,255 65,795 36,004 12,974 8,761 Professional Fees Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	778,500		840,000
18,000	110,500	701,301	040,000
18,000 19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 1,827,798 10,565 10,			
19,894 87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 1,827,798 Total Fixed Expenditure 40,565 65,795 65,795 36,004 12,974 8,761 Business Services Fees Marketing, Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	10,00	7,050	10,000
87,607 8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Operating Costs 1,827,798 Total Fixed Expenditure FIXED INCOME Advertising and Promotions Community Engagement Subscriptions and Donations Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	20,00		27,000
8,078 5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Operating Costs 1,827,798 FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment		-	76,000
5,005 23,006 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	6,00		6,000
23,006 103,676 103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Operating Costs 40,565 65,795 36,004 12,974 8,761 Contributions to RCA Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Harness Racing Events (Catering etc) Total Operating Costs FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	5,00		5,000
103,676 23,980 21,852 32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 1,827,798 Total Fixed Expenditure 40,565 65,795 65,795 36,004 12,974 8,761 Heat and Light Telephone Printing, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	23,80		23,985
23,980	82,00		82,000
21,852 32,332 Frinting, Postages, Stationery Furniture, Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment Previous Years Adjustment Page 1 Page 1 Previous Years Adjustment Previous Years Adjustment Page 2 Previous Years Adjustment Previous Years Adjustment Page 2 Previous Years Adjustment Previous	22,00		26,000
32,332 13,914 9,873 3,679 9,319 50,938 2,790 433,943 Total Operating Costs Total Fixed Expenditure 40,565 40,565 65,795 65,795 36,004 12,974 8,761 Furniture,Fittings & Equipment Credit Card /Bank Charges Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	22,00		22,000
13,914 9,873 Interest Annual Members Expenditure (badges Hospitality & Racecourse Visits Harness Racing Events (Catering etc) Total Operating Costs Total Fixed Expenditure	20,00		36,000
9,873 3,679 9,319 50,938 2,790 433,943 Total Operating Costs 1,827,798 Total Fixed Expenditure FIXED INCOME	12,00		22,000
9,319	12,00		12,000
9,319			3,000
Total Operating Costs	5,00		7,000
Total Operating Costs 1,827,798 Total Fixed Expenditure FIXED INCOME Advertising RMG Media Rights License Fee Prev Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	30,00	30,499	30,499
Total Operating Costs	5,00		5,000
FIXED INCOME 40,565	342,800	298,911	393,484
FIXED INCOME 40,565	4.057.004	4 000 400	4 004 004
40,565	1,657,800	1,060,492	1,801,984
40,565			
- RMG Media Rights License Fee Prev 6,255 Betting Shop/Totepool/Britbet TurfTV Dividend 36,004 Brewers Supply Discount 12,974 Events Income Previous Years Adjustment	33,24	34,206	34,206
6,255 65,795 36,004 12,974 8,761 Betting Shop/Totepool/Britbet TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment			200,000
65,795 36,004 12,974 8,761 TurfTV Dividend Brewers Supply Discount Events Income Previous Years Adjustment	32,35	60,192	60,192
36,004 Brewers Supply Discount Events Income Previous Years Adjustment	52,32		-
12,974 Events Income 8,761 Previous Years Adjustment	40,00	28,383	35,000
8,761 Previous Years Adjustment	10,00		10,000
	2,00		22,000
			8,000
50,766 Harness Racing	32,00		28,262
240,653 Total Fixed Income	157,595	155,533	397,660

Variance on	Variance on	Variance on
Budget	Previous Year	Budget
£	£	%
0	0	0%
-10,000	15,508	-8%
2,000	4,294	6%
40,000	18,059	44%
0	-97,481	0%
0	0,,	#DIV/0!
0	U	#DIV/0:
40.000	00.500	201
10,000	28,582	2%
18,500	20,715	7%
8,000	7,326	114%
25,000	17,642	500%
61,500	74,265	8%
0	-8,000	0%
7,000	7,106	35%
11,000	-11,607	17%
0	-2,078	0%
0	-5	0%
185	979	1%
0	-21,676	0%
4,000	2,020	18%
0	148	0%
16,000	3,668	80%
10,000	8,086	83%
0	2,127	0%
0	-679	0%
2,000	-2,319	40%
499	-20,439	2%
0	2,210	0%
50,684	-40,459	15%
144,184	-25,814	9%
, -	- / -	
000	0.050	601
966	-6,359	3%
200,000	200,000	#DIV/0!
27,837	53,937	86%
0	-65,795	#DIV/0!
-5,000	-1,004	-13%
0	-2,974	0%
20,000	13,239	1000%
0	-11,533	0%
-3,738	-22,504	-12%
240,065	157,007	152%
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MUSSELBURGH RACING 2019-20 FLAT

				1	2			3		4		5		6		7		8
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast
2019 DATES			02-Apr	02-Apr	20-Apr	20-Apr	02-May	02-May	03-May	03-May	13-May	13-May	01-Jun	01-Jun	03-Jul	03-Jul	23-Jul	23-Jul
2018 DATES (COMPARABLE)	Total	Total	05-Apr	05-Apr	31-Mar	31-Mar	03-May	03-May	04-May	04-May	30-Aug	30-Aug	02-Jun	02-Jun	04-Jul	04-Jul	24-Jul	24-Jul
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Admissions	603,150	698,855	8,000	6,684	60,000	74,681	5,000	6,353	15,450	13,877	7,700	6,557	330,000	370,983	10,300	13,396	19,400	23,663
Racecards	27,795	25,051	750	599	1,750	2,934	825	536	1,870	1,200	850	431	8,000	5,758	1,500	1,054	1,650	1,687
Annual Members subscription fees	28,800	23,040	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440
Bookmakers' badges	53,990	51,906	2,000	1,678	5,000	7,600	2,100	1,282	3,000	2,470	2,000	1,678	12,000	10,440	2,300	1,912	2,040	2,836
SIS LBO License Fee Per Race	1,102,904	1,322,563	73,369	81,319	90,769	109,322	59,169	74,479	76,569	70,759	66,169	78,295	83,969	82,774	58,369	77,459	58,969	82,347
RMG Media Rights License Fee	386,408	475,458	21,467	21,467	42,935	42,935	21,467	21,467	21,467	21,467	21,467	21,467	42,935	42,935	21,467	21,467	21,467	21,467
Totepool Commission	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Betting Shop Commission	6,520	13,979	400	599	850	1,282	130	575	550	926	200	429	700	1,800	200	720	450	620
Catering Commission	76,150	85,072	1,260	1,171	7,000	10,658	2,100	1,398	2,780	2,745	670	956	30,500	32,419	1,900	2,018	3,800	2,488
Corporate Hospitality	316,333	352,260	8,160	1,594	22,000	25,100	13,500	2,693	25,000	37,741	7,000	3,649	110,000	110,485	10,000	10,189	7,500	4,209
Sponsors Contribution	168,356	152,463	0	1,000	20,000	0	3,180	5,180	32,200	31,040	2,000	0	38,000	43,000	5,500	5,960	7,578	0
HBLB Appearance Money	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Fixture Incentive Scheme	15,000	15,000	15,000	15,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Integrity Grant (fieldforce/cameras/photo)	205,424	200,068	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,838	12,839	12,304	12,839	12,304
Share of sale/claims	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	20,000	20,000	10,000	10,000	0	0	0	0	0	0	10,000	10,000	0	0	0	0	0	0
Total Raceday Income	3,010,830	3,435,715	155,045	155,389	264,943	288,790	122,110	128,241	193,525	196,503	132,695	137,740	670,743	714,872	126,175	147,919	137,493	153,061
Raceday Expenditure																		
Officials (including refreshments)	18.920	22.075	1.000	1,157	1,100	400	1,400	1.558	1,200	997	1.000	997	1,600	3.237	1.100	1.959	1,400	1.037
Owners & Trainers (catering etc)	28,700	34,451	1,900	1,720	1,700	1,847	1,700	1,892	1,700	1.797	1,700	2.302	2,700	1,393	1,700	2,210	1,700	2,948
Raceday Staff	63,550	73,583	3.000	2,939	5.000	6.831	2.850	2,829	3.000	2.971	3,400	2,998	13.800	16.185	3,400	3,218	3,300	3,920
Maintenance Track and Grounds	69,000	82.182	5,000	5,699	5,500	5.012	3,000	2,561	3,000	2,560	2,000	3,927	12,000	11,127	2,000	1,560	3,000	3,087
Stables & Accommodation	65,100	61.928	4,400	2.310	5,800	5.024	3,400	3.097	3,400	3.065	4,000	2,612	5,800	5.189	4,300	3,721	3,000	4,289
Racecards	46,929	45.011	2,600	2,460	4.000	3,024	2,435	2,460	2,581	2,605	2,580	2,460	5,910	4.339	2,580	2,460	2,435	2,751
Corp Hosp (Catering/Marguees etc)	191.967	212.847	2,000	1,230	10.000	11.252	8,271	936	14.000	16.126	3,215	915	87,727	100.419	4,000	6,642	3,710	2,731
Sponsorship (Banners/ BTO)	20.800	23.806	1,300	992	1,300	1.755	1,300	925	1,300	1.841	1,300	1.153	1,300	882	1,300	1,377	1,300	1,198
Marketing	37,750	25,417	0	0	6,350	5,396	0	0	1,000	1,041	1,000	1,100	25,400	17,617	1,000	1,577	1,350	717
Advertising	99,363	111.761	516	4.182	28,225	29,484	500	214	666	214	666	429	32,751	40,019	650	540	2,600	2.930
Police and security	69,000	104.858	2.500	2.800	10,000	13,426	2,600	2.712	2.600	2.712	2,600	2,639	21,000	35,794	2.500	2.757	2,800	3,296
Racetech Starting Stalls	68,000	72.250	4,250	4,250	4,250	4,250	4.250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250
Racetech Photofinish/Public Address/Timing	22,400	21,862	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286
Medical / Vets Costs	63,700	71,123	3,700	3,493	4,000	5,197	4,000	3,864	3,200	3,591	3,200	4,285	6,600	6,811	3,800	4,242	4,200	4,160
BHA Fixture Licence Fee	72,096	74,272	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642
HBLB Appearance Money Payments	. 2,000		0	.,0.2	0,000	.,0.2	0.,000	.,0.2	0	.,0.2	1,000	.,0.2	1,000	.,0.2	0	.,0.2	0,000	0
Fixture Rental Fee	48.000	37,000	0	0	29,000	29,000	4,000	4,000	0	0	15,000	0	0	0	0	0	0	0
BHA Fixture Fees (Field Force etc)	161,552	166,384	10.097	10.399	10.097	10,399	10,097	10,399	10.097	10.399	10,097	10.399	10.097	10.399	10.097	10.399	10.097	10.399
Racetech TV coverage (integrity and cctv)	67,254	63,724	4,203	3,765	4,209	3,765	4,203	3,765	4,203	3,765	4,203	3,765	4,203	3,765	4,203	3,765	4,203	3,765
Operational Costs (Big Screen etc)	293,480	350.233	3,583	3,617	39,785	43,161	3,583	3,464	3,323	3,356	3,323	3,250	168,371	186,969	3,583	3,775	6.873	9,722
Total Raceday Expenditure	1,507,561	1,654,767	56,926	56,941	176,222	185,168	63,495	54,854	64,426	66,177	68,440	52,309	409,415	454,323	55,369	58,803	62,124	66,798
Gross Prize Money	1.104.961	1.199.297	66,361	66.361	223,400	239.366	36.800	40,311	59,400	59.751	52,200	57.420	138,600	142,476	44.000	48.748	43,200	42,700
less	1,104,301	1,199,291	00,301	00,301	223,400	233,300	30,000	40,311	33,400	33,731	32,200	31,420	130,000	142,470	44,000	40,740	43,200	42,700
HBLB General Prize Fund	256.172	266,174	13.520	13.500	47.846	47.800	8.194	8.200	14.704	14.700	11.942	11.900	39.955	40.000	9.377	8.900	9.377	8.900
Prize Money Grants	200,172	200,174	13,320	13,300	47,040	47,000	0,194	0,200	14,704	1-4,700	11,342	11,900	39,933	40,000	0,077	0,900	9,311	0,900
Race Incentive Funding (RIF)	157.789	129,434	12.563	12,563	16,763	15.788	6.300	7,200	7,275	5.400	9.000	9,000	20.813	22.313	6.300	2.800	6,300	2.800
Entry Fees	78,484	98,216	3.000	3,474	16,560	24,490	2.095	2.916	3.881	4.064	2,500	4.012	6,000	11,788	2,500	3,311	2,772	3,314
Total Non-Executive	492,445	493.824	29.083	29.537	81,169	88.078	16.589	18.316	25.860	24.164	23,442	24,912	66,768	74,101	18,177	15.011	18,449	15.014
		,-		- ,	- 1 1 1 1	,	-,	- ,						, , ,		- 7 -	-, -	- 7.
Cost Prize Money to MRC	612,516	705,473	37,278	36,824	142,231	151,288	20,211	21,995	33,540	35,587	28,758	32,508	71,832	68,375	25,823	33,737	24,751	27,686
Evnanditura - Briza Manay	2.120.077	2.360,240	94,204	93.765	318.453	226 AE6	83,706	76.849	97.966	101.764	97.198	84.817	481,247	522.698	81.192	92.540	86.875	04.404
Expenditure + Prize Money	2,120,077	∠,360,∠40	94,204	93,705	310,433	336,456	03,706	10,049	97,906	101,764	91,198	04,017	401,247	322,098	01,192	92,540	00,075	94,484
Raceday Profit/ -loss	890,753	1.075.475	60.841	61,624	-53.510	-47.666	38,404	51,392	95,559	94.740	35,497	52.923	189,496	192,174	44.983	55,379	50.618	58,577
		, , , , ,			55,576	,						- /-	,		,550			
Difference		63,293		783		5,844		12,988		-820		17,426		2,678		10,396		7,959

		9	1	10	1	1	1	12	1	13	1	4	1	5	1	6	
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Forecast
2019 DATES	02-Aug	02-Aug	09-Aug	09-Aug	27-Aug	27-Aug	28-Aug	28-Aug	06-Sep	06-Sep	14-Sep	14-Sep	29-Sep	29-Sep	14-Oct	14-Oct	15-Oct
2018 DATES (COMPARABLE)	03-Aug	03-Aug	10-Aug	10-Aug	29-Aug	29-Aug	30-Aug	30-Aug	07-Sep	07-Sep	15-Sep	15-Sep	30-Sep	30-Sep	15-Oct	15-Oct	Extra Fix
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Admissions	34,400	45,443	20,400	11,581	7,350	5,625	5,550	8,191	10,400	12,830	42,000	64,331	20,000	25,040	7,200	7,928	1,692
Racecards	2,000	2,034	1,750	1,211	800	466	1,200	895	1,200	840	1,500	2,638	1,550	2,053	600	518	197
Annual Members subscription fees	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	1,800	1,440	0
Bookmakers' badges	3,600	3,760	2,550	956	1,900	1,678	1,900	1,546	2,500	2,470	5,500	5,907	3,800	3,550	1,800	1,516	627
SIS LBO License Fee Per Race	63,969	65,640	64,969	60,690	60,169	65,570	67,369	73,320	67,769	66,170	67,569	96,230	66,369	83,027	77,369	76,980	78,182
RMG Media Rights License Fee	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	21,467	0
Totepool Commission	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Betting Shop Commission	320	723	280	1,081	240	682	250	786	200	576	850	1,105	680	1,271	220	804	
Catering Commission	4,800	7,042	3,100	2,345	1,200	1,267	1,800	2,067	2,740	2,333	6,900	11,166	5,000	3,938	600	863	198
Corporate Hospitality	20,258	25,037	22,100	32,346	5,200	5,696	14,140	27,177	24,425	20,559	15,050	27,584	8,500	15,936	3,500	2,265	0
Sponsors Contribution	7,200	5,700	10,840	10,880	2,505	2,450	6,233	12,343	4,620	4,520	8,500	10,840	12,000	14,550	8,000	5,000	0
HBLB Appearance Money HBLB Fixture Incentive Scheme	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
HBLB Fixture incentive Scheme HBLB Integrity Grant (fieldforce/cameras	12.839	12.304	12.839	12.304	12.839	12.304	12.839	12.304	12.839	12,304	12.839	12.304	12.839	12,304	12.839	12.304	0
Share of sale/claims	12,039	12,304	12,039	12,304	12,039	12,304	12,039	12,304	12,039	12,304	12,039	12,304	12,039	12,304	12,039	12,304	0
Contribution for fixture transfers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	172.653	190.590	162,095	156,301	115,470	118.645	134,548	161,536	149,960	145,509	183.975	255,012	154.005	184,576	135.395	131,085	80,896
Total Raceday Income	172,000	190,390	102,093	130,301	113,470	110,043	134,340	101,330	149,900	143,309	103,973	233,012	134,003	104,570	133,393	131,003	60,690
Raceday Expenditure																	
Officials (including refreshments)	1,000	1,808	1,500	1,316	900	911	950	890	1,300	1,404	1,450	1,169	970	890	1,050	1,456	889
Owners & Trainers Catering	1,700	1,871	1,800	1,622	1,700	2,156	1,700	1,855	1,700	1,946	1,900	2,239	1,700	2,459	1,700	1,798	2,396
Raceday Staff	3,600	4,289	3,000	3,422	2,700	3,016	2,700	3,046	2,900	3,206	3,800	5,019	4,000	4,124	3,100	2,989	2,581
Maintenance Track and Grounds	4,500	4,796	4,500	4,391	3,000	3,690	3,000	3,686	4,500	4,010	4,000	7,160	4,000	6,642	6,000	6,810	5,464
Stables & Accommodation	3,000	3,847	4,000	3,505	4,000	4,081	4,000	4,079	4,000	2,177	4,000	4,102	4,000	4,060	4,000	3,437	3,333
Racecards	2,580	2,896	2,580	2,435	2,435	2,460	2,580	2,460	2,580	2,310	3,600	2,954	2,872	2,547	2,581	2,373	2,000
Corp Hosp (Catering/Marquees etc)	10,200	12,383	11,500	16,988	2,665	3,531	8,900	10,416	11,347	12,057	7,516	9,002	4,302	7,825	1,643	724	0
Sponsorship (Banners/ BTO)	1,300	1,563	1,300	1,505	1,300	1,340	1,300	1,697	1,300	1,502	1,300	1,543	1,300	1,743	1,300	1,237	1,553
Marketing	300	300	0	0	0	0	0	0	0	0	4,000	1,037	350	350	0	0	0
Advertising	5,736	3,333	2,366	1,130	450	250	450	299	600	728	14,537	22,051	8,000	5,346	650	612	0
Police and security	3,200	4,988	2,700	3,643	2,300	2,629	2,300	2,628	2,400	2,791	4,000	11,183	3,000	5,470	2,500	2,608	2,782
Racetech Starting Stalls	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250	4,250
Racetech CCTV/Public Address/Timing	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,400	1,286	1,286
Medical / Vets Costs	3,900	3,863	3,800	3,625	3,300	3,565	4,300	3,554	3,300	3,921	4,400	4,748	3,800	4,658	4,200	3,752	3,794
BHA Fixture Licence Fee	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506	4,642	0
HBLB Appearance Money Payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Fixture Rental Fee	0	0	0	0	0	4,000	0	0	0	0	40.007	40.000	0	0	0	0	0
BHA Fixture Fees (Field Force etc)	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	10,097	10,399	0 404
Racetech TV coverage (integrity and cctv Operational Costs (Big Screen etc)	4,203 10.158	3,765 17,178	4,203 3,323	3,765 6.744	4,203 3,323	3,765 3,533	4,203 3,323	3,765 3,506	4,203 3,583	3,765 3,441	4,203 22,920	3,765 38.194	4,203 10.843	3,765 12,140	4,203 3,583	3,765 4,495	3,484
Total Raceday Expenditure	75.630	87.457	66,825	74.668	52.529	59.504	59,959	62.458	63,966	63.835	101.879	134.743	73,593	82.596	56,763	56.633	37,500
										/			•				
Gross Prize Money	46,000	46,000	63,000	68,045	39,800	37,100	48,200	46,900	41,800	39,300	75,000	94,545	61,200	64,100	66,000	63,575	42,600
less																	
HBLB General Prize Fund	10,758	10,300	16,677	16,200	10,364	9,900	9,772	9,300	8,391	7,900	17,860	17,400	10,758	10,300	16,677	15,974	15,000
Prize Money Grants (e.g. Lead Fixture Pa	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Race Incentive Funding (RIF)	6,900	3,600	10,200	6,560	6,300	2,800	6,300	2,800	6,300	2,800	21,250	18,160	8,175	4,600	7,050	7,450	2,800
Entry Fees	3,300	2,958	7,000	4,392	3,182	3,482	3,363	3,627	2,667	3,594	5,000	8,588	7,399	4,546	7,265	5,155	4,505
Total Non-Executive	20,958	16,858	33,877	27,152	19,846	16,182	19,435	15,727	17,358	14,294	44,110	44,148	26,332	19,446	30,992	28,579	22,305
Cost Prize Money to MRC	25,042	29,142	29,123	40,893	19,954	20,918	28,765	31,173	24,442	25,006	30,890	50,397	34,868	44,654	35,008	34,996	20,295
Expenditure + Prize Money	100,672	116,599	95,948	115,561	72,483	80,422	88,724	93,631	88,408	88,841	132,769	185,140	108,461	127,250	91,771	91,629	57,795
Raceday Profit/ -loss	71,981	73,991	66,147	40,740	42,987	38,223	45,824	67,905	61,552	56,668	51,206	69,872	45,544	57,326	43,624	39,457	23,101
Difference		2,010		-25,407		-4,764		22,081		-4,884		18,666		11,782		-4,168	

89,050

MUSSELBURGH RACING 2019-20 JUMP

2019 DATES	:0	20	•	19		18	,	17			
Total Tota	Forecast								Forecast	Budget	
Raceday Income	09-Dec										
Abmessions Resceards 187,100 10,783 1	10-Dec										
Racecards	£										
Annual Members subscription fees 19,200 15,840 1,600 1,440 1,600 1,440 1,600 1,440 1,600 1,440 1,600 1,440 1,600 1,440 1,600 1,440 1,600 1,440 1,600 1,440 1,600 1,440 1,600	6,38		0								
Bookmakers badges 30,840 22,790 1,850 1,200 1,600	600		0								
SISLED License Fee Per Race 806,536 804,469 57,059 59,059 75,769 59,059 75,769 76,769	1,440		1,440								
RMG Media Right License Fee 343.476	1,068		0								
Totepoor Commission	82,097		47,500								
Betting Shop Commission	21,467	21,467		21,467	21,467	21,467	21,467	21,467	257,607	343,476	
Catering Commission		0		0	0		-	0	_	0	
Corporate Hespitality	492										
Sponsors Contribution 90,440 63,840 1,840 2,000 1,132 840 0 0 1,460 1,460 18,184 18,184 1,000 0 0 0 0 0 0 0 0 0	90										
HBLB Appearance Money 18.BB Fibture Interentive Scheme 64,000 58,0000 0 0 0 0 0 0 0 0 0 0 0	4,799			6,810							
HBLB Entering Carter (FieldTorce/cameras/photo) 154,068 137,213 12,839 12,304 12,300 1	1,000	1,460			840	1,132	2,000	1,840	63,840	90,440	
HBLB Integrity Grant (Fieldorce/cameras/photo)		0		•	0		Ŭ	0	0	0	
Share of sale/claims	(0	0	0	0	0	0	0	58,000	64,000	HBLB Fixture Incentive Scheme
Contribution for fixture transfers	12,304	12,839	12,304	12,839	12,304	12,839	12,304	12,839	137,213	154,068	
Total Raceday Income	0	0	0	0	0	0	-	0	0	0	
Raceday Expenditure	(0	0	10,000	0	0	0	0	5,000	15,000	Contribution for fixture transfers
Officials (including refreshments) 17,700 12,790 1,300 1,429 1,300 1,368 1,300 453 1,300 Owners & Trainers (catering etc) 21,300 20,864 1,700 2,496 1,700 1,740 1,700 0 1,700 Ascacday Staff 41,200 35,573 2,800 3,130 2,900 2,618 2,600 0 2,600 Maintenance Track and Grounds 65,100 66,510 66,510 66,691 5,100 6,694 5,100 7,446 5,100 3,520 5,100 Raceards 33,125 28,119 2,580 2,431 2,580 2,460 2,580 2,460 2,580 2,460 2,580 2,460 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,530 2,500 2,400 2,530 2,400 2,530 2,400 2,633 3,62 0 0 0 0 </td <td>132,567</td> <td>128,935</td> <td>61,244</td> <td>119,255</td> <td>119,713</td> <td>110,067</td> <td>146,563</td> <td>111,200</td> <td>1,695,062</td> <td>1,845,134</td> <td>Total Raceday Income</td>	132,567	128,935	61,244	119,255	119,713	110,067	146,563	111,200	1,695,062	1,845,134	Total Raceday Income
Officials (including refreshments) 17,700 12,790 1,300 1,429 1,300 1,368 1,300 453 1,300 Owners & Trainers (catering etc) 21,300 20,864 1,700 2,496 1,700 1,740 1,700 0 1,700 Ascacday Staff 41,200 35,573 2,800 3,130 2,900 2,618 2,600 0 2,600 Maintenance Track and Grounds 65,100 66,510 66,510 66,691 5,100 6,694 5,100 7,446 5,100 3,520 5,100 Raceards 33,125 28,119 2,580 2,431 2,580 2,460 2,580 2,460 2,580 2,460 2,580 2,460 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,580 2,400 2,530 2,500 2,400 2,530 2,400 2,530 2,400 2,633 3,62 0 0 0 0 </td <td></td> <td>Doodey Eynenditure</td>											Doodey Eynenditure
Owners & Trainers (catering etc) 21,300 20,864 1,700 2,496 1,700 1,740 1,700 0 1,700 1,7446 5,100 3,520 5,100 1,900 1,											
Raceday Staff	91										
Maintenance Track and Grounds	2,00										
Stables & Accommodation 48,900 33,984 4,000 2,882 4,000 2,538 4,000 1,910 4,000	2,90										
Racecards 33,125 28,119 2,580 2,431 2,580 2,460 2,580 2,460 2,580 2,660 2,580 2,007 2,007 2,007 2,109 1,100 1,809 0 0,250 2,580 2,460 2,460 2,580 2,460 2,460 2,460 2,460 2,460 2,580 2,460 2,	6,86										
Corp Hosp (Catering/Marquees etc)	2,52										
Sponsorship (Banners/ BTO) 15,600 12,778 1,300 2,552 1,300 1,675 1,300 287 1,300 Marketing 6,650 3,762 0 0 0 0 0 0 0 0 0	2,460										
Marketing	2,44										
Advertising 33,332 32,374 600 430 866 429 640 429 650 Police and security 35,200 40,014 2,400 2,633 2,400 2,538 2,400 1,216 2,400 Racetech Photofinish/Public Address/Timing 16,400 13,359 1,300 1,196 1,300 1,196 1,300 1,196 1,300 1,196 1,300 1,196 1,300 1,196 1,300 1,196 1,300 Redical / Vets Costs 61,000 66,710 4,500 5,163 4,500 5,334 4,500 3,676 4,500 Rhe Fixture Licence Fee 55,224 56,440 4,506 4,642 4,506 4,64	1,11	1,300		1,300	1,675		2,552	1,300			
Police and security 35,200 40,014 2,400 2,633 2,400 2,538 2,400 1,216 2,400 Racetech Photofinish/Public Address/Timing 16,400 13,359 1,300 1,196 1,196		0		0	0		0	0			
Racetech Photofinish/Public Address/Timing	559										
Medical / Vets Costs 61,000 66,710 4,500 5,163 4,500 5,334 4,500 3,676 4,500 BHA Fixture Licence Fee 55,224 56,440 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,642 4,506 4,600 0	2,62										
BHA Fixture Licence Fee	1,19										
Appearance Money Payments	5,28										
Fixture Rental Fee 16,500 12,500 0	4,642	4,506	4,642	4,506	4,642	4,506	4,642	4,506		55,224	
BHA Fixture Fees (Field Force etc) 154,068 126,459 12,839 10,395 12,839 10,399 12,839 10,399 12,839 10,399 12,83	(0	0	0	0	-	0	0		0	
Racetech TV coverage (integrity and cctv) 52,012 45,604 4,203 3,765 4,203 3,366 3,600 3,686 3,600 3,686 3,600 3,687 3,000 3,366 3,000		0	0	0	0	•	0	0			
HFL Laboratory Costs 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10,399	12,839	10,399	12,839	10,399	12,839	10,399	12,839	126,459	154,068	BHA Fixture Fees (Field Force etc)
Operational Costs (Big Screen etc) 91,899 118,916 3,648 3,095 3,388 3,690 3,648 2,909 3,323 Total Raceday Expenditure 808,104 785,527 55,083 61,434 55,261 62,939 54,425 36,862 58,551 Gross Prize Money 846,100 672,581 40,500 42,200 38,400 39,000 44,400 0 66,500 less HBLB General Prize Fund 288,744 261,733 17,120 16,600 14,350 13,800 17,120 0 26,468 Prize Money Grants (e.g. Lead Fixture Payments) 5,000 5,000 0 <td>3,765</td> <td>4,203</td> <td>3,765</td> <td>4,203</td> <td>3,765</td> <td>4,203</td> <td>3,765</td> <td>4,203</td> <td>45,604</td> <td>52,012</td> <td>Racetech TV coverage (integrity and cctv)</td>	3,765	4,203	3,765	4,203	3,765	4,203	3,765	4,203	45,604	52,012	Racetech TV coverage (integrity and cctv)
Total Raceday Expenditure 808,104 785,527 55,083 61,434 55,261 62,939 54,425 36,862 58,551 Gross Prize Money 846,100 672,581 40,500 42,200 38,400 39,000 44,400 0 66,500 less HBLB General Prize Fund 288,744 261,733 17,120 16,600 14,350 13,800 17,120 0 26,468 Prize Money Grants (e.g. Lead Fixture Payments) 5,000 5,000 0	C								0	0	
Second Prize Money 846,100 672,581 40,500 42,200 38,400 39,000 44,400 0 66,500	3,04	3,323	2,909	3,648	3,690	3,388	3,095	3,648	118,916	91,899	Operational Costs (Big Screen etc)
BELB General Prize Fund 288,744 261,733 17,120 16,600 14,350 13,800 17,120 0 26,468 Prize Money Grants (e.g. Lead Fixture Payments) 5,000 5,000 0 0 0 0 0 0 0 Race Incentive Funding (RIF) 144,675 52,600 5,400 2,400 4,500 2,400 5,400 0 0 0 0 BILB Winter Jump Payment 0 0 0 0 0 0 0 0 0 Entry Fees 52,700 48,418 3,000 3,687 3,000 3,356 3,000 0 3,000 Total Non-Executive 491,119 367,751 25,520 22,687 21,850 19,556 25,520 0 44,093 Cost Prize Money to MRC (C-D) 354,981 304,830 14,980 19,513 16,550 19,444 18,880 0 22,407	52,745	58,551	36,862	54,425	62,939	55,261	61,434	55,083	785,527	808,104	Total Raceday Expenditure
EBS 288,744 261,733 17,120 16,600 14,350 13,800 17,120 0 26,468	63.203	66,500	0	44,400	39.000	38,400	42.200	40,500	672.581	846,100	Gross Prize Monev
HBLB General Prize Fund 288,744 261,733 17,120 16,600 14,350 13,800 17,120 0 26,468 Prize Money Grants (e.g. Lead Fixture Payments) 5,000 5,000 0 <td></td> <td>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</td> <td>1</td> <td>,</td> <td>, , , , ,</td> <td>.,</td> <td>, , ,</td> <td>-,</td> <td>, , , ,</td> <td>, , ,</td> <td>,</td>		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1	,	, , , , ,	.,	, , ,	-,	, , , ,	, , ,	,
Prize Money Grants (e.g. Lead Fixture Payments) 5,000 5,000 0	26,13	26,468	0	17,120	13,800	14,350	16,600	17,120	261,733	288,744	
Race Incentive Funding (RIF) 144,675 52,600 5,400 2,400 4,500 2,400 5,400 0 14,625 HBLB Winter Jump Payment 0 3,000 0 3,000 0 3,000 0 3,000 0 3,000 0 44,093 0 22,687 21,850 19,556 25,520 0 44,093		0	0	0	0	0	0	0		5,000	
HBLB Winter Jump Payment 0 <td>10,400</td> <td>14,625</td> <td>0</td> <td>5,400</td> <td>2,400</td> <td>4,500</td> <td>2,400</td> <td>5,400</td> <td>52,600</td> <td></td> <td></td>	10,400	14,625	0	5,400	2,400	4,500	2,400	5,400	52,600		
Entry Fees 52,700 48,418 3,000 3,687 3,000 3,356 3,000 0 3,000 Total Non-Executive 491,119 367,751 25,520 22,687 21,850 19,556 25,520 0 44,093 Cost Prize Money to MRC (C-D) 354,981 304,830 14,980 19,513 16,550 19,444 18,880 0 22,407		0			0	0	0	0	0	0	
Total Non-Executive 491,119 367,751 25,520 22,687 21,850 19,556 25,520 0 44,093 Cost Prize Money to MRC (C-D) 354,981 304,830 14,980 19,513 16,550 19,444 18,880 0 22,407	4,930	3,000		3,000	3,356	3,000	3,687	3,000	48,418	52,700	
Cost Prize Money to MRC (C-D) 354,981 304,830 14,980 19,513 16,550 19,444 18,880 0 22,407	41,46		0								Total Non-Executive
	21,74										
						·			,	Í	
Expenditure plus Prize Money 1,163,085 1,090,357 70,063 80,947 71,811 82,383 73,305 36,862 80,958	74,485	80,958	36,862	73,305	82,383	71,811	80,947	70,063	1,090,357	1,163,085	Expenditure plus Prize Money
Raceday Profit/ (loss) 682,049 604,705 41,137 65,616 38,256 37,330 45,950 24,382 47,977	58,082	47,977	24,382	45,950	37,330	38,256	65,616	41,137	604,705	682,049	Raceday Profit/ (loss)
Difference -77,344 -926 -21,568	10,105		-21.568		-926				-77,344		Difference
			_ ,,,,,,,	L			<u> </u>	<u> </u>	,		

MUSSELBURGH RACING 2019-20 JUMP

	:	21	22	2		23	2	4		25	2	:6	27		2	8		
	Budget	Forecast	Extra Meeting	Extra Meeting														
2020 DATES	01-Jan	01-Jan	03-Jan	03-Jan	17-Jan	17-Jan	01-Feb	01-Feb	02-Feb	02-Feb	26-Feb	26-Feb	BHA TBC	BHA TBC	20-Mar	20-Mar	18-Feb	27-Feb
2019 DATES (COMPARABLE)	01-Jan	01-Jan	07-Jan	07-Jan	18-Jan	18-Jan	02-Feb	02-Feb	03-Feb	03-Feb	27-Feb	27-Feb	10-Mar	10-Mar	15-Mar	15-Mar		
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£	£
Admissions	105,000	128,175	5,000	8,740	3,500	3,947	18,250	30,022	15,500	11,642	3,500	3,500	3,500	0	12,000	0	933	1,000
Racecards	4,000	4,247	500	1,033	600	461	1,500	1,515	1,500	1,085	700	337	700	0	800	0	75	75
Annual Members subscription fees	1,600	1,440	1,600	1,440	1,600	1,440	1,600	1,440	1,600	1,440	1,600	1,440	1,600	0	1,600	1,440	0	(
Bookmakers' badges	8,000	7,475	1,800	1,546	1,500	1,408	4,750	4,750	3,640	2,705	1,500	1,270	1,500	0	1,600	0	300	300
SIS LBO License Fee Per Race	63,059	78,750	62,033	71,160	59,033	65,250	81,573	82,790	75,773	68,790	68,773	68,773	65,773	0	87,373	47,500	75,000	45,500
RMG Media Right License Fee	42,935	42,935	21,467	21,467	21,467	21,467	42,935	42,935	42,935	42,935	21,467	21,467	21,467	0	42,935	0	0	0
Totepool Commission	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
Betting Shop Commission	850	850	400	400	330	330	750	750	500	500	380	380	380	0	640	0	368	100
Catering Commission	7,500	14,353	1,226	1,146	1,200	1,449	3,700	3,700	2,500	2,500	1,521	1,521	1,521	0	1,986	0	0	(
Corporate Hospitality	10,000	18,029	3,155	5,153	7,110	1,505	15,500	18,134	8,230	5,201	4,470	945	4,470	0	5,000	0	0	C
Sponsors Contribution	20,000	20,000	2,920	0	1,000	0	21,000	20,000	20,000	20,000	3,900	0	2,188	0	15,000	0	0	C
HBLB Appearance Money	0	0	0	0	0	0			0	0	0	0	0	0	0	0	0	(
HBLB Fixture Incentive Scheme	0	0	8,000	8,000	20,000	20,000	0	0	15,000	15,000	15,000	15,000	6,000	0	0	0	0	(
HBLB Integrity Grant (Fieldforce/cameras	12,839	12,571	12,839	12,571	12,839	12,571	12,839	12,571	12,839	12,571	12,839	12,571	12,839	0	12,839	12,571	0	0
Share of sale/claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Contribution for fixture transfers	0	0	5,000	5,000	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Total Raceday Income	275,783	328,825	125,940	137,656	130,179	129,828	204,397	218,607	200,017	184,369	135,650	127,204	121,938	0	181,773	61,511	76,676	46,975
Raceday Expenditure																		
Officials (including refreshments)	1,700	1,130	1,500	1,106	1,500	1,025	1,500	1,500	1,500	968	1,600	1,600	1,600	0	1,600	0	1,300	1,300
Owners & Trainers Catering	2,200	2,524	1,800	2,628	1,700	1,526	1,700	2,323	2,000	1,723	1,700	2,200	1,700	0	1,700	0	1,700	1,700
Raceday Staff	10,000	10,159	2,900	3,093	2,900	2,868	2,900	2,469	2,900	2,528	2,900	2,900	2,900	0	2,900	0	2,900	2,900
Maintenance Track and Grounds	8,500	8,060	5,100	4,882	5,100	5,405	4,600	4,901	4,600	5,017	5,100	5,500	5,100	0	6,600	4,000	6,000	6,000
Stables & Accommodation	5,500	4,908	4,000	2,870	3,900	2,702	3,900	4,319	3,900	2,932	3,900	3,900	3,900	0	3,900	0	3,000	2,500
Racecards	3,800	3,187	2,686	2,460	2,686	2,460	2,973	2,547	2,665	2,489	2,665	2,665	2,665	0	2,665	0	2,500	2,500
Corp Hosp (Catering/Marquees etc)	7,337	11,632	2,300	4,059	2,665	2,072	7,500	11,818	3,919	3,779	1,585	1,585	1,585	0	3,458	0	0	C
Sponsorship (Banners/ BTO)	1,300	874	1,300	1,065	1,300	1,044	1,300	929	1,300	937	1,300	1,300	1,300	0	1,300	1,000	0	C
Marketing	5,800	3,762	0	0	0	0	650	0	0	0	0	0	0	0	0	0	0	C
Advertising	17,416	20,947	870	200	870	399	8,820	7,561	650	120	650	650	650	0	650	650	0	C
Police and security	8,800	11,083	2,400	2,723	2,400	2,614	2,400	4,438	2,400	4,438	2,400	2,510	2,400	0	2,400	1,000	2,500	2,200
Racetech CCTV/Public Address	1,400	1,225	1,400	1,225	1,400	1,225	1,400	1,225	1,400	1,225	1,400	1,225	1,400	0	1,400	1,225	0	(
Medical / Vets Costs	11,500	13,794	4,500	5,715	4,500	5,937	4,500	5,496	4,500	5,007	4,500	4,804	4,500	0	4,500	2,000	4,500	4,500
BHA Fixture Licence Fee	4,650	4,734	4,650	4,734	4,650	4,734	4,650	4,734	4,650	4,734	4,650	4,734	4,650	0	4,650	4,734	4,734	4,734
Appearance Money Payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
Fixture Rental Fee	11,250	11,250	1,250	1,250	0	0	0	0	0	0	0	0	4,000	0	0	0	0	(
BHA Fixture Fees (Field Force etc)	12,839	10,608	12,839	10,608	12,839	10,608	12,839	10,608	12,839	10,608	12,839	10,608	12,839	0	12,839	10,608	10,607	10,607
Racetech TV coverage (integrity and o	4,400	3,818	4,400	3,818	4,400	3,818	4,400	3,818	4,400	3,818	4,400	3,818	4,400	0	4,400	3,818	3,818	3,818
HFL Laboratory Costs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Operational Costs (Big Screen etc)	52,926	77,965	3,323	2,995	3,323	3,094	3,948	6,513	3,623	6,527	3,583	3,583	3,583	0	3,583	2,000	2,500	3,500
Total Raceday Expenditure	171,318	201,660	57,218	55,431	56,133	51,531	69,980	75,199	57,246	56,850	55,172	53,582	59,172	0	58,545	31,035	46,059	46,259
Gross Prize Money	96,000	102,400	39,200	41,411	41,200	38,900	130,000	142,147	112,000	118,606	46,300	42,714	51,000	0	140,600	0	52,400	42,000
less				•			-	·										
HBLB General Prize Fund	38,926	36,900	16,699	14,600	19,600	14,100	43,522	46,600	36,440	40,400	18,771	15,600	19,864	0	19,864	0	42,400	37,000
Prize Money Grants (e.g. Lead Fixture Page	0	0	0	0	0	0	0	0	5,000	5,000	0	0	0	0	0	0	0	(
Race Incentive Funding (RIF)	10,475	7,100	4,500	2,400	4,500	2,000	13,975	10,700	16,800	12,800	5,400	2,400	5,400	0	53,700	0	0	(
HBLB Winter Jump Payment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
Entry Fees	6,700	9,065	2,000	3,213	2,000	2,998	10,000	8,826	6,000	6,100	3,000	3,466	3,000	0	8,000	0	3,847	2,77
Total Non-Executive	56,101	53,065	23,199	20,213	26,100	19,098	67,497	66,126	64,240	64,300	27,171	21,466	28,264	0	81,564	0	46,247	39,77
Cost Prize Money to MRC (C-D)	39,899	49,335	16,001	21,198	15,100	19,802	62,503	76,021	47,760	54,306	19,129	21,248	22,736	0	59,036	0	6,153	2,223
Expenditure plus Prize Money	211,217	250,995	73,219	76,629	71,233	71,333	132,483	151,220	105,006	111,156	74,301	74,830	81,908	0	117,581	31,035	52,212	48,482
Raceday Profit/ (loss)	64,566	77,830	52,721	61,027	58,946	58,495	71,914	67,387	95,011	73,213	61,349	52,374	40,030	0	64,192	30,476	24,464	-1,507
Difference		13,264		8,306		-451	,	-4,527		-21,798		-8,975	,.	-40.030	, -	-33,716		.,,,,,,
	l	. 5,207		5,500				-,021		2.,.50	11	5,575	l	,5500		55,. 10		1

MUSSELBURGH RACING ATTENDANCES 2018/19 TO 2019-20

			Comps	Comps			Comps	Comps		
	FIXTURE LIST 2019/20	Paying Public	Members Owners	·	2019/20	Paying Public	Members Owners		2018/19	Remarks on changes from 2018-19 to 19-20
			Trainers	Kids	Total		Trainers	Kids	Total	
Flat	Tuesday 2 April	572	679	17	1,268		Abandoned		-	
Flat	Easter Saturday	4,048	860	641	5,549	2,518	611	282	3,411	Was in March in 2018
Flat	Thursday 2 May	394	461	0	855	514	436	20	970	Was an evening fixture in 2018
Flat	Friday 3 May	1,142	481	22	1,645	1,154	456	17	1,627	
Flat	Monday 13 May	448	496	6	950	0	0	0		New fixture 2019
Flat	Saturday 1 June	9,561	867	0	10,428	9,016	1,004	0	10,020	
Flat	Saturday 8 June	0	0	0	-	3,581	790	49	4,420	Not staged in 2019
Flat	Wednesday 3 July	1,013	546	52	1,611	766	528	54	1,348	
Flat	Tuesday 23 July	1,536	648	985	3,169	1,318	400	1,065	2,783	
Flat	Friday 2 August (Eve)	3,150	522	91	3,763	2,247	669	97	3,013	
Flat	Friday 9 August	995	446	98	1,539	1,527	518	105	2,150	
Flat	Tuesday 27 August (Eve)	265	465	23	753	562	498	17	1,077	Moved from Wednesday 29 August 2018
Flat	Wednesday 28 August	706	429	20	1,155	530	409	17	956	Moved from Thursday 30 August 2018
Flat	Friday 6 September (Eve)	1,008	485	17	1,510	1,062	457	8	1,527	
Flat	Saturday 14 September (Twilight)	3,589	690	35	4,314	2,299	759	26	3,084	
Flat	Sunday 29 September	1,808	885	330	3,023	1,220	967	250	2,437	
Flat	Monday 14 October	457	459	65	981	545	507	45	1,097	
Flat	Tuesday 15 October	200	251	32	483	0	0	0	_	Extra Meeting
N/Hunt	Wednesday 6 November	609	532	1	1,142	555	452	5	1,012	-
N/Hunt	Monday 25 November	399	458	2	859	462	410	7	879	
N/Hunt	Monday 2 December		Abandoned	d	-	472	416	7	895	New Fixture
	Monday 9 December	496	456	2	954	474	463	3	940	
	Tuesday 1 January	5,293	588	164	6,120	4,835	701	272	5,808	
	Friday 3 January	662	436	51	1,149	221	389	11	621	
	Friday 17 January	368	433	9	810		Abandone			
	Saturday 1 February	1,395	626	17	2,038		Abandone			
	Sunday 2 February	1,824	482	31	2,337		Abandoned			
		1,024	402	31	۷,۵۵۱					Extra Meeting 2010
	Sunday 9 February				-		Abandoned		4.250	Extra Meeting 2019
	Wednesday 12 February					998	358		1,356	5 . M
	Tuesday 18th february	112	255	0	367					Extra Meeting 2020
	Wednesday 26 February	249	388	0	637	777	384	0	1,161	
N/Hunt	Thursday 27 February	68	272		340	365	349	0	714	Extra Meeting 2019
N/Hunt	Sunday 8 March	0	0	0	-	504	523	0	1,027	
N/Hunt	Friday 20 March	0	0	0		641	571	14	1,226	
	TOTAL	42,367	14,596	2,711	59,749	39,163	14,025	2,371	55,559	

	T 20	19-20														
FLA	20	19-20														
11			Actual	Budget	Actual	TUESI	DAY 2ND	APRIL					The Sponsor Borderlescott Sprint Trophy Raceday	£1,000.00		
RACE TIMES	AGE	RACE TYPE	Runs 17	19	Runs 19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	SPONSOR INCOME £0.00	RIF	Notes
2.15	2YO	NOVICE	10	8	7	OPEN	4	5F	14	£7,000	£7,400	£37		£1,000.00		EBF £1k
2.45	4YO+	H'CAP	9	9	9	46-65	6	1M4F	14	£400 £4,400	£6,000	£24	Was supposed to be EBF		£900.00	
3.15	3YO+	CONDITIONS RACE	11		8	WFA	2	5F	14	£400 £20,000	£20,700	£104			£900.00 £6.188.00	
3.13	3101	CONDITIONO NACE				WIA		- 51			220,700	2104	The Borderlescott Sprint Trophy (A		20,100.00	
3.45	4YO+	H'CAP	13	13	10	76-95	3	7F	12	£700 £13,000	£13,700	£69	Conditions Race) (Class 2)		£1,875.00	
4.15	4YO+	H'CAP	3	8	8	61-80	4	1M6F	14	£700 £8,400	£10,000	£44			£0.00	
										£400					£900.00	
4.45	3YO	H'CAP	9	9	12	56-75	5	7F	12	£5,400 £400	£7,000	£29			£900.00	
5.15	4YO+	H'CAP	7	8	9	46-65	6	5F	14	£4,400 £400	£6,000	£24			£900.00	
			62	63	63					£66,361	£70,800			£1,000.00	£12,563.00	
2			Actual	Rudget	Actual	SATUR	DAY 20T	H APPII					The Sponsor Easter Saturday featuring the Queen's Cup	£20,000.00		
RACE			Runs	Runs	Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY £5,716	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £0.00	RIF	Notes
1.50 ITV	4YO+	H'CAP	10	10	10	81-95	3	7F	12	£20,000	£20,700	£104	The Musselburgh Silver Arrow Handicap (Class 3)		£1.875.00	ITV4 -
1.50117	410+	HCAP	10	10	10	01-95	3	/ F	12		£20,700	£104	The Musselburgh Silver Arrow			11174 -
2.25 ITV	3YO	H'CAP	9	10	7	0-100	2	1M	14	£700 £30,000	£30,350	£152	Handicap (Class 3) The Royal Mile Handicap (Class 2)		£0.00 £4,125.00	ITV4 -
										£350			The Royal Mile Trophy (Class 2) The Scottish Sprint Cup (A Handicap)		£0.00	
3.00 ITV	4YO+	H'CAP	11	14	16	OPEN	2	5F	17	£50,000	£50,700	£254	(Class 2)		£0.00	ITV4 -
3.35 ITV	4YO+	H'CAP	13	14	14	OPEN	2	1M6F	16	£700 £100,000	£100,700	£150	The Scottish Sprint Cup (A Handicap The Queen's Cup (A Heritage Handicap)		£0.00 £6,188.00	ITV4 -
		Early Closing								£700		£350	The Queen's Cup (A Heritage Handicap) (Class 2)		£0.00	Early Closing 26th March 2019. Weights 4th April. Confirm Monday 15th April.
4.05	4YO+	SELLER	9	8	5	WFA	4	1M4F	14	£8,400 £400	£10,000	£44	Follow @RacingTV on Twitter		£900.00	
4.40	3YO+	H'CAP	3	10	6	66-85	4	1M1F	12	£8,400	£10,000	£44	Like Racing TV on Facebook			
5.15	4YO+	H'CAP	7	10	18	61-75	5	5F	17	£400 £6,400	£8,000	£34			£900.00	
										£400 £6,800	£8,000				£900.00 £900.00	
			62	76	76					£239,366	£238,450			£0.00	£15,788.00	
RACE			Actual Runs	Budget Runs	Actual Runs	THUR	SDAY 2N	D MAY					The Sponsor Raceday	£2,880.00 SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY -£289	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £0.00	RIF	Notes
1.45	3YO+	NOVICE MED AUC	4	5	3	30,000	5	1M4F	14	£5,600	£6,000	£30	EBF	£1,500.00		EBF £1.5k
2.15	4YO+	H'CAP	12	12	13	46-60	6	5F	14	£400 £4,400	£6,000	£24	Follow @racingtv On Twitter		£900.00	
2.45	3YO	H'CAP	5	6	9	46-65	6	1M1F	14	£400 £4,400	£6,000	£24	Boogle in the Morning	£2,000.00	£900.00	
				-						£400					£900.00	
3.15	4YO+	H'CAP	8	8	7	61-75	5	1M4F	14	£5,400 £400	£7,000	£29	MacRoberts LLP	£1,680.00	£900.00	
3.50	3YO	H'CAP	6	6	8	46-60	6	5F	14	£4,400 £400	£6,000	£24			£900.00	
4.25	4YO+	H'CAP	12	12	22	46-60	6	7F	12	£4,400	£6,000	£24				
5.00	4YO+	H'CAP	9	9	9	46-65	6	1M1F	14	£400 £4,400	£6,000	£24			£900.00	
										£400	£5.000				£900.00 £900.00	
			52	53	68					£4,800 £40,311	£48,000			£5,180.00	£7,200.00	
				1												1

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4		Chepstow £52k	Actual	Budget	Actual	FRIC	DAY 3RD	MAY					The Weatherbys Raceday	£32,200.00		
RACE			Runs		Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
1.55	2YO	MAIDEN	7	7	5	OPEN	4	5F	14	£7,000	£7,400	£37	To be Achieved Quest Precision EBF	£0.00 £1,840.00		EBF £1k
					Ţ					£400					£900.00	
2.25	4YO+	H'CAP	13	12	12	66-85	4	5F	14	£8,400	£10,000	£44	Core (oil and gas)	£840.00		
										£400					£900.00	Weatherbys provide Memento for winning owner and BTO
2.55	3YO+	H'CAP	10	10	6	66-85	4	1M1F	14	£8,400	£10,000	£44	The Weatherbys Private Banking	£12,500.00		£50
						was 61-80!				£400					£900.00	
3.25	4YO+	H'CAP	8	8	6	76-95	3	1M4F	14	£15,000	£15,000	£75	Jackson Boyd - more than just	£1,680.00	£0.00	
						was 46-60				£0					£0.00	Weatherbys provide Memento for winning owner and
4.00	3YO	H'CAP	9	9	5	61-80	4	7F	12	£8,400	£10,000	£44	Weatherbys Private Banking	£12,500.00		BTO £50
	0.00	LUCAR					_			£400	07.000	000		2010.00	£900.00	
4.35	4YO+	H'CAP	11	10	8	61-75	5	7F	12	£5,400 £400	£7,000	£29	Calum Logan - Happy 30th Birthday Race	£840.00	£900.00	
5.10	4YO+	H'CAP	11	11	11	46-60	6	1M6F	14	£4,400	£6,000	£24	Central Taxis App	£840.00	2900.00	
										£400			• •		£900.00	
			69	07	53					£351	£65,400			£31,040.00	£5,400.00	
			69	6/	53					£59,751	165,400			£31,040.00	15,400.00	
													The Goliath Cup Raceday supporting			
_			l										Racing Welfare's Mental Health			
5 RACE			Actual Runs		Runs	MONE	DAY 13TI	HMAY					Awareness Week	£2,000.00 SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
2.00	3YO+	MAIDEN AUCTION	10	10	6	Max 20.000	6	1M1F	14	£5,000	£5,000	£25	Musselburgh Racecourse is supporting Mental Health Awareness Week			
2.00	3101	MAIDEN ACCTION	10	10	-	Wax 20,000	Ů	IIIIIII	17	£0	23,000	LLU	Workai Floatiff Awareness Week		£900.00	
													Racing Welfare Mental Health First Aid			
2.30	4YO+	H'CAP	11	11	12	46-55	6	5F	14	£4,400	£6,000	£24	Training			
3.05	4YO+	H'CAP	6	6	7	71-90	3	7F	12	£400 £13,000	£13,596	£68	Alzheimer Scotland		£900.00 £1.500.00	
0.00		11071	Ť			77.00	Ů			£596	210,000	200	ALERONIO COCIONA		21,000.00	
													Racing Welfare			
3.35	4YO+	H'CAP	10	10	5	0-90	3	1M6F	14	£15,000	£14,825	£74	#mentalhealthawarenessweek Goliath Cup		£3,000,00	
3.33	410+	TICAF	10	10	3	0-90	3	TIVIOI	14	213,000	114,023	214	The Goliath Cup (A Handicap) (Class		23,000.00	
										-£176			3)		£0.00	
4.10	4YO+	H'CAP	9	9	22	46-60	6	7F	12	£4,400	£6,000	£24	#BeBodyKind		£900.00	
										£400			Racing Welfare Supporting Racing's		£900.00	
4.40	3YO	H'CAP	7	7	8	46-65	6	5F	14	£4,400	£6,000	£24	Workforce			
										£400					£900.00	
5.10	4YO+	H'CAP	8		8	46-60	6	2M	14	£4,400	£6.000	£24	Start a conversation on Mental Health			
3.10	4101	ITOAI	_ <u> </u>		-	40.00	0	ZIVI	17	£400	20,000	LLT	Start a conversation on Wentai Ficaliti		£900.00	
										£4,800	£5,000					
			61	61	68					£57,420.00	£62,420			£0.00	£9,000.00	
	1				1											
6		NEWCASTLE (EVE)	Actual	Budget	Actual	SATUR	RDAY 15	T JUNE					The Stobo Castle Ladies Day	£35,000.00		NO STALLS TESTS OR DIVIDED RACES
RACE			Runs	Runs	Runs					DDITE LONEY				SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE To be Achieved	INCOME £0.00	RIF	Notes
	1					1							EBF stallions.com Edinburgh Castle			EBF £5k - EBF sole sponsor. £300 Appearance Money
1.40	2YO	CONDITIONS	7	6	3	OPEN	2	5F	14	£20,666	£19,034	£100	Stakes (A Conditions Race)	£5,000.00	£4,950.00	quarantee to 8th place.
	1				1					-£1,632			The Edinburgh Castle Stakes (A		00.00	
2.15	4YO+	H'CAP	11	11	7	61-80	4	1M1F	14	£7,900	£10,000	£44	Conditions Race) (Class 2) Pace Yourself To Go The Distance		£0.00	
		Review						7F or 1M?		£900					£900.00	
2.50	3YO	H'CAP	6	8	9	71-90	3	7F	14	£20,000	£20,000	£90	The Madeleine Cup	£5,000.00	£0.00	Trophy
3.25	3YO	H'CAP	10	10	9	0-90	3	1M4F	14	£0 £25,607	£25,607	£125	The Gaynor Winyard	£5,000.00	£0.00 £0.00	Trophy
0.20	5,5			10		0-30		I IVITI		£0	220,007	L123	The Caynor Winyard	20,000.00	£0.00	
		FILLIES' & MARES														Branded no cloths - need to invoice Stobo for £250 +
4.00	3YO+	LISTED	10	10	8	WFA	1	7F	12	£40,600	£40,600	£200	The Stobo Castle Ladies Day Gold Cup	£10,000.00	£14,063.00	VAT , BIG GOLD CUP Invoiced 13/4/18
4.30	DERBY					[£0			(registered as The Maggie Dickson Fillies' Stakes) (Class 1)		£0.00	
4.55	4YO+	H'CAP	9	12	7	71-90	3	5F	14	£20,000	£20,000	£100	The McGladery and Friends	£3,000.00	£0.00	
										£0					£0.00	
		LADY DIDESS SSS :::														Trophies for OWNER, TRAINER & JOCKEY being sent.
5.30	4YO+	LADY RIDERS PROAM H'CAP	Q	Q	9	61-80	4	1M6F	14	£7,900	£10,000	£44	Silk Series		£0.00	The Silk Series - £2.5k sponsorship wld go straight to charity
3.30	7101	TIOAI	Ľ		L	01-00		TIVIOI		£900	210,000	477	Edinburgh Gin	£15,000.00	£900.00	Villa N.
										-365					£1,500.00	
	 		61	65	52	-	-			£142,476	£145,241			£43,000.00	£22,313.00	
	1	I.		1	1					l .						

				1	1				1							1
7		Thirsk	Actual	Budget	Actual	WEDNE	SDAY 3F	RD JULY					The ROA Raceday	£5,500.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING		DISTANCE		PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
													To be Achieved	£0.00		
2.00	3YO	H'CAP	9	9	9	46-60	6	5F	14	£4,400	£6,000	£24	Rewarding Ownership with The Racehorse Owners Association			
										£400			DOA British Otallian Otala EDE Madian		£400	
2.30	2YO	NOVICE MED AUC	5	5	5	30,000	5	5F	14	£5,600	£6,000	£30	ROA British Stallion Studs EBF Median Auction Novice Stakes	£1,500.00		EBF £1.5k
3.00	4YO+	H'CAP	8	0	13	46-60	6	2M	14	£400 £4,400	£6,000	£24	ROA Owners Jackpot		£400	
3.00			- 0	0	13	40-00	0		14	£400		1,24	NOA Owners Jackpot		£400	
3.30	3YO+	H'CAP	8	8	8	71-90	3	7F	12	£13,000	£12,948	£24	ROA Rewards Members	£4,000.00	£400	
										-£52					1.400	
4.00	4YO+	H'CAP	7	7	21	46-60	6	1M	14	£4,400	£6,000	£24	Benefits For ROA Members at roa.co.uk			
4.30	4YO+	SELLER	6	6	5	Claim 12k	5	5F	14	£400 £5,400	£7,000	£29	FRIDGE SPARES WHOLESALE	£460.00	£400	
1.00		OLLLEN	_	Ľ		Oldini TER	Ŭ	0.		£400	27,000	LLO	THIS GE STAILES WHOLESALE	2100.00	£400	
5.00	4YO+	H'CAP	8		10	46-60	6	1M4F	14	£4,400	£6,000	£24	ROA: A voice for Racehorse Owners			
5.00	410+	H CAP	0	0	10	46-60	6	IIVI4F	14	£4,400 £400	10,000	1.24	ROA. A Voice for Raceriorse Owners		£400	
										£4,800	£6,000				£0.00	
			51	51	71					£48,748	£55,948			£5,960.00	£2,800.00	
		Chelmsford High Value														
8		(eve)	Actual	Budget	Actual	TUESI	DAY 23RI	JULY					The Lucas Ice Cream Family Raceday	£7,578.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING	CLASS	DISTANCE		PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
20	7.02	10.002 1112				1011110	02,100	DIOTATOL		TRIZZIMOTET			To be Acheived	£0.00		Notice
	0.40				۵	46-65			14							£2187.50 sponsorship moved from feb then 5th April
2.00	3YO	H'CAP	8	- 8	9	46-65	6	1M	14	£4,400 £400	£6,000	£24	Like Racing TV on Facebook		£400	following abandonments
2.30	2YO	MAIDEN	5	5	9	OPEN	4	7F	12	£6,500 £400	£6,900	£35	Irish Stallion Farms EBF Maiden Stakes	£0.00	£400	EBF £0k Honest Toun to Present
3.00	3YO+	H'CAP	6	8	10	56-75	5	7F	12	£5,400	£7,000	£29	Follow @racingtv on Twitter			
3.30	2YO	H'CAP	q	^	8	0-85	4	5F	14	£400 £10,400	£12,000	£54	Isla Davisa TV Nam		£400	
3.30	210	HUAP	9	9	8	0-85	4	5F	14	£10,400 £400	£12,000	£54	Join Racing TV Now		£400	
4.00	3YO+	H'CAP	6	8	11	51-65	6	5F	14	£4,400	£6,000	£24	racingtv.com			
4.30	4YO+	H'CAP	5	6	13	46-60	6	1M6F	14	£400 £4.400	£6.000	£24	Watch racing TV Now		£400	
							Ü			£400					£400	
5.00	3YO+	WFA	9	9	13	0-50	6	5F	14	£4,400 £400	£6,000	£24	Every Race Live on Racing TV		£400	
										£400					£400	
			48	53	73					£42,700	£49,900			£0.00	£2,800.00	
l																
9		THIRSK (AFT)	Actual		Actual	FRIDAY 2	ND AUG	UST (eve)					The Sponsor Raceday	£7,200.00		
RACE TIMES	AGE	RACE TYPE	Runs 18	Runs 19	Runs 19	RATING	CI ASS	DISTANCE		PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	SPONSOR INCOME	RIF	Notes
TIMES	AGE	RACE LIFE	10	19	19	KATING	CLASS	DISTANCE		FRIZEWUNEY	IFF	Entry	To be Achieved	£0.00	RIF	INOIGS
	01/0	HOUSE HER III			_								Irish Stallion Farms EBF Median Auction			
5.30	2YO	NOVICE MED AUC	6	6	5	30,000	5	7F	12	£5,600 £400	£6,000	£30	Novice Stakes	£1,500.00	£400	EBF £1.5k - TBC (Make sure it is Irish Stallion Studs Advert)
6.00	4YO+	H'CAP	9	9	12	56-75	5	7F	12	£5,400	£7,000	£29	Bernard Hunter Mobile Cranes	£840.00		
6.25	200	NUBCEDY LICAR				0.65	-		4.4	£400	00.000		Like regine TV on Feechs str		£400	
6.35	2YO	NURSERY H'CAP	6	ь	8	0-65	6	5F	14	£4,400 £400	£6,000	£24	Like racing TV on Facebook		£400	
7.10	3YO+	H'CAP	6	8	7	71-90	3	5F	14	£13,000	£13,000	£65	Geoghegans	£2,520.00	£1,200.00	
7.40	3YO	H'CAP	8	R	6	56-75	5	7F	14	£0 £5,400	£7,000	£29	Atholl Duncan and Friends	£840.00	£0.00	
				Ľ						£400				2010.00	£400	
8.10	3YO+	H'CAP	9	9	9	46-65	6	5F	14	£4,400	£6,000	£24	Join Racing TV Now		0.400	
-		AMATEUR RIDERS'								£400					£400	
8.40	4YO+	H'CAP	11	11	9	51-70	5	1M5F	14	£5,400	£7,000	£29	Every Race Live on Racing TV			
										£400					£400	
			55	57	56					£46,000	£45,000			£5,700.00	£3,600.00	

				1		1								1		
10		HAYDOCK (EVE)	Actual	Budget	Actual	FRIDA	Y 9TH AI	UGUST					The Sponsor Archerfield Cup Raceday	£10,840.00		
			Runs	Runs	Runs									SPONSOR		
FIRST RACE	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
2.10	3YO+	H'CAP	8	8	7	51-70	5	1M1F	14	£6,900	£8.500	£37	To be Achieved Bam Construction Ltd	£0.00 £840.00		
2.10	0.0.		_				Ŭ			£400	20,000	201	Bain Continuotion Eta		£400	
2.40	2YO	CONDITIONS RACE	4	5	4	OPEN	3	5F	14	£13,000	£13,000	£65	EBF Conditions Stakes	£5,000.00	£2,060.00	EBF £5K - EBF FIRST IN RACE TITLE AND SOLE
3.10	3YO+	H'CAP	7	8	5	61-80	4	5F	14	£0 £8,400	£10,000	£44	Watermans	£1,680.00	£0.00	
3.10	310+	HUAP	-/	0	5	61-60	4	or_	14	£6,400 £400	£10,000	1.44	watermans	£1,000.00	£400	
																Perpetual trophy (To be ordered replica claret jug for owner
3.40	4YO+	H'CAP	5	7	6	76-95	3	1M6F	14	£20,000	£20,000	£100	GLENRATH FARMS Archerfield Cup	£1,680.00	£2,500.00	to give away)
4.10	3YO+	H'CAP	6		8	61-80	4	7F	12	£0 £8,400	£10,000	£44	The Archerfield Cup Edgen Murray	£840.00	£0.00	
4.10	310+	HOAF	- 0	0	0	01-80	-	- //	12	£400	£10,000	L44	Eugen Munay	2040.00	£400	
4.40	3YO+	H'CAP	5	7	6	46-60	6	5F	12	£4,400	£6,000	£24	Racing TV	£0.00		
	01/0	111048			_	10.00	_		L	£400					£400	
5.15	3YO+	H'CAP	10	10	7	46-60	6	1M4F	14	£5,400 £400	£7,000	£29	Miller Homes Limited	£840.00	£400	
										-455					2400	
			45	53	43					£68,045	£74,500			£10,880.00	£6,560.00	
\vdash				-												
11			Actual	Rudget	Actual	TUESDAY 2	7TH Δ116	GUST (eve)					The Sponsor Raceday	£2,505.00		
RACE			Runs	Runs	Runs	TOLODATA	7111740	0001 (646)					The Oponsor Raceday	SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
		FILLIES MAIDEN											To be Achieved	£0.00		
5.00	2YO	AUCTION	6	6	4	Claim 12k	6	7F	12	£4,400	£4,800	£24	Watch RacingTV Now			
0.00	2.0	was supposed to be a				Oldini izk		- ''		21,100	21,000		Traton redoing 1 Trow		£400	
		seller								£400						
5.30	2YO	NURSERY	- 8	8	7	0-65	6	7F	12	£4,400 £400	£6,000	£24	Like RacingTV on Facebook		£400	
6.00	4YO+	H'CAP	5	7	11	46-60	6	7F	12	£3,900	£5,500	£22	Magners GB	£450.00	£400	
										£400					£400	
6.30	4YO+	H'CAP	10	10	9	51-70	5	1M1F	14	£5,400	£7,000	£29	Boogle in the Morning	£2,000.00		
7.00	4YO+	H'CAP	9	9	12	46-55	6	5F	14	£400 £3,900	£5.500	£22	Watch Racing TV Now		£400	
7.00	410+	HCAP	9	9	12	46-55	- 6	5F	14	£3,900 £400	£5,500	LZZ	Watch Racing TV Now		£400	
7.30	3YO	H'CAP	10	10	11	46-60	6	7F	12	£3,900	£5,500	£22	Follow @racingtv On Twitter			
	11/0	111048	_		_				L	£400					£400	
8.00	4YO+	H'CAP	6	-	7	66-85	4	1M4F	14	£8,400 £400	£10,000	£44			£400	
										2400					2400	
			54	57	61					£37,100	£44,300			£2,450	£2,800	
H		Lingfield £37.75k														
12		Catterick £39.5k	Actual	Budget	Actual	WEDNESI	DAY 28TH	H AUGUST					The Max Recycle Raceday	£6,233.00		
RACE			Runs	Runs	Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
\vdash				-									To be Achieved French Duncan Bibby Financial British	£0.00		
1.50	2YO	MAIDEN	9	8	12	OPEN	4	7F	12	£6,700	£7,100	£36	Stallion Studs EBF	£1,460.00		EBF £1k
										£400					£400	
2.20	3YO+	H'CAP	9	8	10	66-85	4	5F	14	£8,400	£10,000	£44	Dorothea Hawthorne	£1,566.00	0400	
2.50	3YO	H'CAP	10	10	9	46-65	6	5F	14	£400 £4,400	£6.000	£24	Catherine and Charlotte Roache	£1,566.00	£400	
2.50	310	ITOAI		10		70-03		- 51		£400	20,000	447	Cambrille and Orlanotte Mache	21,000.00	£400	
		FILLIES' & MARES'														
3.20	3YO+	H'CAP	6	6	8	61-80	4	7F	12	£10,900	£12,500	£57	EBF Stallions Winners	£4,000.00		EBF £4K - EBF EXCLUSIVE RACE TITLE
		RR TBC CONDITIONS								£400					£400	
3.50	3YO	H'CAP	9	9	9	46-65	6	1M1F	14	£4,400	£6,000	£24	AIUA	£460.00		
				1						£400			The Scottish Cambridgeshire		£400	
4.20	4YO+	H'CAP	9	9	8	46-65	6	2M2F	14	£4,400 £400	£6,000	£24	Witherbys The Scottish Cosprowitch	£1,725.00	£400	
4.55	3YO	H'CAP	8	8	6	51-70	5	1M4F	14	£400 £4,900	£6,500	£27	The Scottish Cesarewitch Mr and Mrs Smith	£1,566.00	£400	
					_					£400					£400	
				L												
—			60	58	62					£46,900	£54,100			£12,343.00	£2,800.00	
																1

										1						
13			Actual	Rudget	Actual	FRIDAY 6TI	SEPTE	MRFR (eve)					The Sponsor Raceday	£4.620.00		
RACE			Runs	Runs	Runs	PRIDAT 611	SEFIE	WIDER (eve)					The Sponsor Raceday	SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
4.25	3YO+	H'CAP	8	8	6	61-75	5	5F	14	£4,900	£6,500	£27	Donaldson Timber Engineering	£840.00		
		Replace with a 7/9f c6								£400					£400	
5.00	4YO+	H'CAP	12	12	9	51-70	5	1M6F	14	£4,900	£6,500	£27	CALA Homes (East) Ltd	£840.00		
										£400					£400	
5.30	2YO	NOVICE AUCTION	9	9	5	25000 1lb/5k	5	7F	12	£5,100 £400	£5,500	£28	British Stallion Studs EBF	£0.00	£400	EBF £0k
										2,400					2400	
6.00	3YO+	H'CAP	7	7	8	66-80	4	7F	12	£8,400	£10,000	£44	St Andrews Timber and Building Supplies	£2,000.00		
							_			£400					£400	
6.30	3YO+	H'CAP	12	12	12	46-60	6	5F	14	£3,900 £400	£5,500	£22	Join RacingTV Now		£400	
7.00	3YO+	H'CAP	8	8	14	46-65	6	1M	14	£4,400	£6,000	£24	Keyline Civils Specialists	£840.00	2400	
		Go 7/9f?					was 5			£400					£400	
7.30	3YO	H'CAP	8	8	7	46-65	6	1M4F	14	£4,400	£6,000	£24	Every Race Live on RacingTV			Was made 3yo only by BHA! Go 3yo+
	3YO+	N'castle 4+ 12f c6								£400 £500					£400	
			64	64	61					£39,300	£46,000			£4,520.00	£2,800.00	
										,	2.0,000					
15 RACE			Actual Runs	Budget	Actual Runs	SATURDAY	14TH S	EPTEMBER					The Sponsor Edinburgh Cup Raceday	£8,500.00 SPONSOR		
TIMES	AGE	RACE TYPE	18	Runs 19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
4.05	2YO	NURSERY	10	10	11	0-65	6	5F	17	£4,400	£6,400	£24	Join Racing TV Now			
										£400					£400	00 7h DIE - 040 0h Day Frank DM to 0th and 4M to 0th
													The Pommery Champagne Edinburgh			£2.7k RIF + £10.0k Dev Fund. PM to 6th and AM to 8th. Simon Watts
4.40	3YO	H'CAP	7	7	10	71-90	3	2M	17	£40,800	£40,800	£204	Cup (A handicap) (Class 3)		£13,400.00	omion ratio
													The Pommery Champagne Edinburgh			
5.15	3YO+	H'CAP	24	12	22	46-60	6	was 1M6F 7F	12	£0 £4,400	£6,400	£24	Cup (A handicap) (Class 3) JMC Healthcare	£2,500.00 £460.00	£0.00	
5.15	3101	ITOAI	2-7	12		40.00	Ü		12	£400	20,400	227	ONO Ficalticate	2400.00	£400	
																EBF £5k - EBF FIRST IN RACE TITLE AND SOLE
	0.40	EU 1 150 001 DITIONO	١.			00511							555			SPONSOR IF POSSIBLE. £300 Appearance Money
5.45	2YO	FILLIES CONDITIONS	4	4	8	OPEN	3	5F	17	£14,145 £800	£14,945	£75	EBF	£5,000.00	£2,760.00 £0.00	guarantee to 8th place.
6.15	4YO+	H'CAP	6	8	11	66-80	4	1M	14	£8,400	£10,400	£44	Max's 21st	£460.00	20.00	
		Deleted Fillies				was 85				£400					£400	
6.45	3YO	H'CAP	8	8	12	61-80	4	1M1F	14	£10,400	£12,400	£54	Your Conveyancer	£1,500.00		
7.15	3YO+	H'CAP	9	0	13	46-55	6	5F	17	£400 £4,400	£6,400	£24	Lothian DAF	£920.00	£400	
7.13	310+	ITOAF	- 5	3	13	was 65	- 0	51	-17	£400	20,400	1,24	Lottilali DAI	L920.00	£400	
										£4,800	£6,000					
			68	58	87					£94,545	£103,745			£10,840.00	£18,160.00	
-				1			l						The Sponsored Honest Toun Family			
15			Actual	Budget	Actual	SUNDAY	29TH SE	PTEMBER					Raceday	£12,000.00		
RACE			Runs	Runs	Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
2.10	2YO	Pony Racing NOVICE	5	7	6	OPEN	4	7F	12	£6,700	£7,100	£36	To be Achieved Irish Stallion Farms EBF	£0.00 £1,000.00		EBF £1k
				Ľ				was 1M1F		£400			The state of the s		£400	
2.40	2YO	NURSERY	9	9	9	0-65	6	5F	14	£4,100	£6,000	£23	Every Race Live on RacingTV	£0.00		
—	-	FILLIES A MADES	-		-					£400			Isiah Stellion Forms FDF Overlish B		£400	
3.15	3YO+	FILLIES' & MARES' H'CAP	7	10	8	76-95	3	1M	14	£25,000	£25,000	£125	Irish Stallion Farms EBF Scottish Premier Fillies' Handicap	£10,000.00	£1,800.00	EBF £10k - EBF EXCLUSIVE RACE TITLE
5.15	3101	ITOA		10		70-33		1141		£0	220,000	2123	- I lilico Halluloap	210,000.00	21,000.00	EST ETON EST ENGLOSTE MADE TITLE
													The Virgin Media Oomph Handicap			
3.45	3YO+	H'CAP	8	8	7	66-80	4 was 5	5F	14	£8,100	£10,000	£43	Stakes	£3,000.00		
4.20	3YO+	Deleted Confined H'CAP	7	8	14	46-55	was 5	5F	14	£400 £4,100	£6,000	£23	The Royal Scots Club		£400	
7.20	3101	deleted apprentices			- 17	70-00	Ü	JI.	17	27,100	20,000	220	The Royal Good Glab			
		clash with Catterick				was 60				£400					£400	
4.55	3YO+	H'CAP	7	10	9	51-70	5	1M	14	£5,100	£7,000	£28	The Royal Regiment of Scotland	£0.00		Royal Scotts Perpetual Trophy
5.25	was 3 3YO+	H'CAP	5	9	18	46-60	was 4	was 7f 1M4F	14	£400 £4,100	£6,000	£23	LG Pharmacy Lynn's Last Gallop	£550.00	£400	
5.25	3107	HOAF		U	10	70-00	was 5	was 1M6F	14	£4,100 £400	20,000	443	23 Filamiacy Lymns Last Gambp	2000.00	£400	
								·		£4,500	£6,000				£400.00	
			48	60	71					£64,100	£73,100	-		£14,550.00	£4,600.00	

													The Sponsor Scottish Flat Racing 2019			
16			Actual	Budget	Actual	MONDA	Y 14TH C	CTOBER					Finale	£8,000.00		
RACE			Runs	Runs	Runs									SPONSOR		
TIMES	AGE	RACE TYPE	18	19	19	RATING	CLASS	DISTANCE	SF	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
													To be Achieved	£0.00		
1.20	2YO	NURSERY	10	6	6	0-65	6	5F	14	£4,400	£6,000	£24	racingtv.com			
										£400					£400.00	
1.50	3YO+	H'CAP	19	12	12	61-75	5	7F	12	£4,900	£6,500	£27	Like raing TV On Facebook			
										£400					£400.00	
																EBF £5k. £300 Appearance Money guarantee to 8th place.
													Breeders Backing Racing EBF Flying			
2.20	3YO+	CONDITIONS	7	5	5	OPEN	3	5F	14	£15.000	£15.000	£75	Scotsman Conditions Stakes (class 2)	£5,000,00	£2,700,00	
										£0	,		,		£0.00	
2.55	3YO+	H'CAP	8	8	8	56-75	5	5F	14	£4.900	£6.500	£27	Follow Racing TV @racingtv On Twitter			
		Remove AMTRS								£400	,				£400.00	
3.25	3YO+	H'CAP	9	9	9	81-100	2	7F	12	£20,000	£20.000	£100	Join RacingTV Now		£2.750.00	
						was 86				£0					£0.00	
4.00	3YO+	SELLER	10	6	6	WFA	4	1M4F	14	£7.650	£9.250	£40	Every Race Live On Racing TV			
								was 1M1F		£400					£400	
4.30	3YO+	AMTR RIDERS H'CAP	11	14	14	51-70	5	1M1F	14	£4.900	£6.500	£27	Watch RacingTV Now			
		Add AMTRS						was 1M4F		£400					£400.00	
										-175.5						
			45	60	60		1			£63.575	£69,750			£5.000.00	£7.450.00	
					- 00					200(010	200(100			20,000.00	27(100.00	
		Grand Total	905	956	1025			Grand Total		£1.156.697	£1,246,654			£152.463	£126.634.00	
		Grand Total	505	550	.525			J. a.i.a Total		2.,.50,057	~.,2-70,004			2.02,400	2.20,004.00	
	1		8.08	8 54	9.15											
	1		0.00	0.54	3.13		1									
			56.56	59.75	64.06											
	-	ı.		J3.13	04.00											4

_															
JUMP 2019-20															
17		Nottingham £52k	Actual			WEDNESD	AY 6TH	NOVEMBER			7	The Injured Jockeys Fund Raceday	£1,840.00		
			Runs		Runs								SPONSOR		
RACE TIMES	AGE	RACE TYPE	18	Runs 19	19	RATING	CLASS	DISTANCE	SF PRIZEMO	IEY TPF	Entr	y SPONSOR/RACE TITLE	INCOME	RIF	Notes
															budget was set at £5 when on course bookmakers wld normally be contirubuting but
												To be Achieved	£0.00		moved to 7th
12.45		Potential Division													
4.45	1)/0	NOVI IDDI E	-	_	40	14/F.A	+ .	014	44 05 000	00.000	000				00.000.00
1.15	4YO+	NOV HRDLE	5	8	13	WFA	4	2M	14 £5,600 £400	£6,000	£30	Congraulations Gerry - back to back champion		£400	£2,000.00
1.50	4YO+	NOV H'CAP CHASE	8	0	10	0-105	4	2M4F	13 £6,200	£8,000	£33	ESPC		2400	£500.00
1.50	410+	No 3m h'cap chase till Dec	0	0	10	0-105	4	ZIVI4F	£400	20,000	Loo	ESPC		£400	2500.00
2.25	3YO	JUVENILE MAIDEN HRDLE	6	6	5	OPEN	4	2M	14 £5,400	£7,200	£29	Jeffery Associates		2400	£460.00
2.20	310	SOVERVICE WAIDER THROLE	- 0		-	OI LIV	1	ZIVI	£400	21,200	223	ochery Associates		£400	2400.00
3.00	4YO+	H'CAP HRDLE	9	8	9	0-120	4	3M	15 £0	£0	£0	Ken McGarrity Racing supports the IJF			£2,000.00
5.00	4101	VOID RACE 2019	- 5		1	0 120	<u> </u>	SIVI	£0	20	- 20	Reminic carrier reading supports the lar			12,000.00
3.30	4YO+	H'CAP CHASE	6	8	9	0-105	4	2M	14 £6,200	£8,000	£33	Johnnie Delta Racing			£1,000,00
			-						£400					£400	
4.00	4YO+	H'CAP HRDLE	NA	8	18	0-120	4	2M	14 £8,200	£10,000	£43	Irish Thoroughbred Marketing			£1500. £2000 to the winning owner - ROA Scheme
									£400					£400	PLUS 2000 Euro voucher redeemable at any Irish Bloodstock sale
									£8,600	£10,000			£2,000.00	£400	Trophies for winning Owner, Trainer, Jockey from ITM
			34	46	64				£42,20	£49,200	0		£2,000	£2,400	
				1											
18		Ludlow £69.5k	Actual		Actual	MONDAY	25TH N	OVEMBER			6	The Sponsor Saltire Raceday	£1,137.00		
			Runs		Runs						_		SPONSOR		
RACE TIMES	AGE	RACE TYPE	18	Runs 19	19	RATING	CLASS	DISTANCE	SF PRIZEMO	IEY TPF	Entr		INCOME	RIF	Notes
10.15		D + + + + 1 D + + +					-				_	To be Achieved	£0.00		
12.15		Potential Division													
		MARES' ONLY NOVICES'					1		_		_				
12.45	4YO+	HRDLE	7	7	12	WFA	4	2M	14 £5,600	£6,000	£30	Racing to School thanks Morag			
12.45	410+	HNDLE	-	- /	12	WFA	4	ZIVI	£400	20,000	1.30	Racing to School thanks wordy		£400	
1.20	4YO+	NOV H'CAP CHASE	7	7	6	0-120	4	2M4F	13 £6,200	£8,000	£33	racingtv.com		2400	
1.20		1101110/11 011/102			<u> </u>	0 120	<u> </u>	2	£400	20,000	200	Tubing (1.501)		£400	
1.55	4YO+	H'CAP HRDLE	9	9	11	0-115	4	2M3F	14 £6,200	£8,000	£33	Border Safeguard Fire and Security Experts	£840.00	2.100	
		was a nov h'cap				was 0-120			£400					£400	
2.25	4YO+	H'CAP CHASE	6	6	8	0-115	4	2M	14 £8,200	£10,000	£43	The Saltire Festival	£0.00		
									£400					£400	
3.00	3YO+	HANDICAP HRDLE	5	8	13	0-115	4	2M	14 £6,200	£8,000	£33	Follow @racing_uk On Twitter Now			
		Was an Open NHF							£400					£400	
3.30	4YO+	H'CAP HRDLE	13	13	10	0-100	5	3M	15 £4,200	£6,000	£23	Join Racing TV			
									£400		_			£400	
			47	50	60		-		£39,00	£46,000			£840.00	£2,400.00	
40		DI		D 1 4			(ON ID D	-0511050				TI 0 D I	00.00		
19		Plumpton £54.5k	Actual Runs		Actual Runs	MONDAY	2ND DI	CEMBER			6	The Sponsor Raceday	£0.00 SPONSOR		
RACE TIMES	AGE	RACE TYPE	18	Runs 19	19	PATING	CI 466	DISTANCE	SF PRIZEMO	EY TPF	Entr	v.	INCOME	RIF	Notes
KACE TIMES	AGL	RACETIFE	10	IXUIIS 13	13	KATING	CLASS	DISTANCE	31 FRIZEWIO		Liiu	<u>y</u>	£0.00	KII	Notes
12.15	4YO+	NOVICE HDLE	5	7		WFA	4	2M	14 £5,400	£5,800	£29	racingtv.com	20.00		
.2.10		TOTAL TIPLE	-	1		****	T -	-141	£400	20,000	223	- Configuration		£400	
				1			1								
12.45	4YO+	MARES ONLY H'CAP HRDLE	5	7		0-110	4	2M	14 £5,600	£7,200	£30	Every race Live At Racing TV			
		was 3m maiden hrdle							£400	,				£400	
1.15	4YO+	NOV H'CAP CHASE	9	9		0-105	4	3M	13 £6,200	£8,000	£33	Introducing Racing TV			
									£400					£400	
1.45	3YO+	COND'N JOCS H'CAP HRDLE	11	11		0-100	5	2M	15 £3,900	£5,700	£22	Like Racing TV on Facebook			
									£400					£400	
2.15	3YO+	H'CAP HRDLE	6	8		0-105	4	2M4F	13 £5,400	£7,200	£29	racingtv.com			
						was 110			£400					£400	
2.45	4YO+	H'CAP CHASE	5	8		0-110	4	2M4F	13 £8,200	£10,000	£43	Get So Much More With Racing TV			
				1		was 115			£400					£400	
3.15	4-6YO	OPEN NHF	4	6		WFA	4	2M	15 £5,000	£5,000	£25	Visit racingtv.com			
				+	_		was 5		£0		+		+	£0	10.110.0100
				- 50	—		1	Abandoned	-42	100	-			-£2,400	ABANDONED
			45	56	0		+		£0	£48,900	,		£0.00	£0.00	
-				1									1	L	

20		Fontwell £38k	Actual	Dudget	Actual	MONDAY	OTH DE	ECEMBER	1		1 7	The Sponsor Raceday	£1,560.00		
20		FORTWEIL £38K	Runs	Budget	Runs	WONDAT	91H DE	ECEMBER			+ '	The Sponsor Raceday	SPONSOR		
RACE TIMES	AGE	RACE TYPE	18	Runs 19	19	RATING	CLASS	DISTANCE SE	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
							-					To be Achieved	£0.00		
12.15	4YO+	COND'N JOCS H'CAP HDLE	8	10	10	0-120	4	2M4F 15	£6,200	£8,000	£33	racingtv.com			
									£400					£400	
		EBF NH MAIDEN HDLE													
12.45	4YO+	(Qualifier)	6	6	11	WFA	4	2M 14		£6,000	£30	British Stallion Studs EBF Maiden NH Hurdle Qualifier	£1,000.00	0400	EBF 1k
1.15	4YO+	NOV H'CAP CHASE	7	8	8	0-120	4	2M6F 13	£400 £6,200	£8,000	£33	Visit seriest, sere		£400	
1.15	410+	NOV H CAP CHASE	- /	8	8	0-120	4	ZIVIOF 13	£6,200 £400	£8,000	£33	Visit racingtv.com		£400	
1.45	4YO+	H'CAP CHASE	7	6	6	0-120	4	2M 14	£8,200	£10,000	£43	Introducing racing TV		1400	
1.40	4101	TIONI OTINGE			_ ·	0 120	-	ZIVI 13	£400	210,000	240	introducing racing 1 v		£400	
2.15	3YO	INTRO JUV NOV HDLE	8	7	8	WFA	2	2M 14		£17.000	£85	Every Race Live On Racing TV		£8,000	£3k RIF and £5k DF
									£0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				£0	
2.45	4YO+	H'CAP HRDLE	10	8	7	0-130	3	3M 15	£10,200	£12,000	£53	Like Racing TV On Facebook			
									£400					£400	
3.15	4YO+	H'CAP CHASE	7	7	11	0-110	4	3M 14		£8,500	£36	Racing TV Profits Returned To Racing			
									£400					£400	
					-	1	Appear	rance Money	£703	CCO FCC	+		24 000 00	C40 40C	
			53	52	61	-	1		£63,203	£69,500	1		£1,000.00	£10,400	
21		Cheltenham	Actual	Dudget	Actual	MONDA	V 1CT I	ANUARY			6	The Betway New Years Day	£20,000.00		
		CHERCHIAIII	Runs	Duuget	Runs	MONDA	13.3	ANJANI	1	<u> </u>	1	The Detway New Teals Day	SPONSOR		
RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE SE	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
												To be Achieved	£0		
12.30	4YO	JUV NOV HURDLE	6	6	8	WFA	4	2M 14	£6,200	£8,000	£33	Betway First Foot	£0		
	Heats														
12.40	1/2/3/4								£400			The First Foot Juvenile Novices' Hurdle (Class 3)		£400	
1.05	4YO+	H'CAP HDLE	9	9	6	0-140	3	3M 15	£18,200	£20,000	£93	Betway Hair of the Dog	£5,000		
		Review - need a good 3rd race													
1.40 ITV	5YO+	for ITV. A H Chase? H'CAP CHASE	6	7	14	0-145	2	2M4F 14	£400 £30.000	£30,000	C1E0	The Hair of the Dog Handicap Hurdle (Class 3) Betway Auld Reekie	£5,000	£400 £3.000	
1.40 H V	310+	H CAP CHASE	- 6		14	0-145	-	21014F 14	£30,000	230,000	£130	The Auld Reekie Handicap Chase (Class 2)	£5,000	£0,000	
									2.0		1	The Auto Neekle Hallulcap Glass (Glass 2)		2.0	
2.15 ITV	4YO+	H'CAP HDLE	7	8	11	OPEN	2	2M 15	£30,000	£30,000	FREE	Betway Hogmaneigh	£5,000	£2,500	
	NYS	Free Entry for horses rated											,	, , , , , , , , , , , , , , , , , , , ,	
2.20	Final	<130							£0			The Hogmaneigh Handicap Hurdle (Class 2)		£0	
2.50	4YO+	H'CAP HDLE	9	9	12	0-110	4	2M3F 15		£10,000	£43	Betway Heed your Hunch	£5,000		
						was 0-120			£400					£400	
3.25	5YO+	H'CAP CHASE	6	7	9	0-115	4	3M 13		£10,000	£43	Betway Casino	£0		
					-	was 0-120			£400		-			£400	
			43	46	60				C400 400	2400.000			COO 000 00	£7.100.00	
			43	40	100	1	 		£102,400	£108,000	+		£20,000.00	£7,100.00	
15		Track Hereford	Actual	Budget	Actual	FRIDAY	(3RD 1/	ANUARY	1	-	6	The Betway Raceday	£1,000.00		Notes
.,		TIAGN TIETETOTA	Runs	Dudyet	Runs	INDAI	3,,,,,		1			The Dethay Raceday	SPONSOR		
RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE SE	PRIZEMONEY	TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	
		-										To be Achieved	£0.00		
12.50	4YO+	MAIDEN HDLE	11	10	7	WFA	4	3M 14		£6,000	£30	Betway Maiden Hurdle			
		NOVICE?						was 2M3F	£400					£400	
1.20	5YO+	NOV H'CAP CHASE	6	6	10	0-105	4	2M4F 14		£8,000	£33	Betway Novice Handicap Chase			
					L	was 0-120			£400		1			£400	
1.55	4YO+	H'CAP HDLE	12	12	19	0-100	5	2M 15		£6,000	£23	Betway Heed Your Hunch Handicap Hurdle			
0.05	1)(0	LUCABLIBLE	_	_	-	was 0-105	—		£400	040.05	0.45			£400	
2.25	4YO+	H'CAP HDLE	8	8	8	0-120	4	3M 15	£8,200 £400	£10,000	£43	Betway Handicap Hurdle		£400	
3.00	5YO+	BEGINNERS' CHASE	5	_	3	OPEN	1	2M6F 14		£8,000	£33	Betway Handicap Chase		£400	EB - Perpetual bronze (Contact Jane Gillies to present)
3.00	51U+	Earlier in the card	- 5	0	1 3	was 0-135	4	was 2M	£6,200 £400	£8,000	1.33	Betway Handicap Chase		£400	ED - Perpetual profize (Contact Jane Gilles to present)
3.25	4YO+	OPEN NH FLAT	9	q	10	WFA	4	2M 14		£4.685	£23	Betway Open NH Flat Race		£400	
5.25	7101	OI EN INTI EN			1	****	1	ZIVI 14	-£315	24,000	125	Detway Open In France		£400	
				1			Div Rad	ce	£4,326		1			2.00	
			51	50	57		1		£41,411	£42,685		£0	£0.00	£2,400	

23		Track Chep'w £40.5k Ling £39k	Actual	Budget	Actual	FRIDAY	47TU I	ANILIADY				The Betway Rabbie Burns Day Raceday	£1,000.00		
23		£39K	Runs	Buaget	Runs	FRIDAT	1/ IH J	ANUART			ь	The Betway Rabble Burns Day Raceday	SPONSOR		
RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE	F PRIZEMON	Y TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
												To be Achieved	£0.00		
1.20	4YO+	H'CAP HDLE	0	8	11	0-115	4	2M3F	15 £5,700	£7,500	£31	Betway Heed Your Hunch			
4.55	5)(0	NOVINOADOUAGE	_	10		was 0-105		01.675	£400	00.000	000	D. C. M. C. H. C. C.		£400	
1.55	5YO+	NOV H'CAP CHASE	0	10	7	0-105 was 0-120	4	2M7F	£6,200 £400	£8,000	£33	Betway Novice Handicap Chase		£400	
2.25	4YO+	MARES NOV HDLE	0	7	8	WFA	4	2M	£400 14 £5,600	£6,000	£30	Betway Cosmic Case Mares' Only Novices Hurdle (Class 5)		£400	
2.20	7101	WAREONOVIDEE	Ü			****	-	ZIVI	£400	20,000	200	The Cosmic Case Mares' Only Novices Hurdle (Class 5)		£400	
3.00	4YO+	H'CAP HDLE	0	7	8	0-130	3	2M	15 £9,700	£11,500	£51	Betway Handicap Hurdle			
									£400					£400	
3.30	4YO+	H'CAP CHASE	0	7	9	0-100	5	2M4F	14 £4,700	£6,500	£26	Betway Handicap Chase			
			_		0				£400					£400	
4.00	4YO+	OPEN NH FLAT	0	8	7	WFA	4	2M	14 £5,000 £0	£5,000	£25	Betway Open NH Flat Chase		£0	
	—				1				£U					£U	
			0	47	50				£38.900	£44.500			£0.00	£2.000.00	
			Ť		1 00				200,000	211,000			20.00	22,000.00	
24		Sand'n & Weth'y & Leopd'n	Actual	Budget	Actual	SATURDA	Y 1ST F	EBRUARY			7	The bet365 Edinburgh National Raceday	£21,000.00		
			Runs		Runs								SPONSOR		
RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE	F PRIZEMON	Y TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
12.57	5)(0	NOVICE CHASE	0	_		WFA	3	2M4F	13 £11,200	£13,000	050	To be Achieved	£0.00	£2.000	
12.57	5YO+	NOVICE CHASE	0	5	3	WFA	3	2M4F	£11,200 £400	£13,000	£58	bet365 Frodon Novices' Chase (Class 3) The Froden Novices' Chase (Class 3)	£0.00	£2,000	
1.31	4YO+	VETERANS' CHASE	0	12	Q	0-125	3	2M6F	14 £15,700	£17,500	£81	bet365 Auld Yin Veterans' Handicap Chase		£800	
1.01	4101	VETERATIO OTFACE	Ü	12	J	0 120	-	ZIVIOI	£400	217,500	201	The Auld Yin Chase (Class 3)		£0	
2.05 ITV4	4YO+	H'CAP HDLE	0	8	9	OPEN	2	2M	15 £35,000	£35,000	FREE	bet365 Scottish County Handicap Hurdle (Class 2)	£0.00	£3,000	Sponsored numbercloths and rug
		Free Entry for horses rated													
		<130							£0			The Scottish County Handicap Hurdle (Class 2)		£0	
2.45	5YO+	H'CAP CHASE	0	6	10	0-140	3	2M	14 £20,400	£20,400	£102	bet365 Scottish Champion Handicap Chase (Class 3) (For The Bowes-Lyon Trophy)	£0.00	£800	Bowes-Lyon perpetual trophy
2.45	510+	H CAP CHASE	U	ь	10	0-140	3	ZIVI	14 £20,400	£20,400	£102	The Scottish Champion Handicap Chase (Class 2) (For The Bowes-Lyon	£0.00	£800	Bowes-Lyon perpetual trophy
									£0			Trophy)		£400	
3.15 ITV4	5YO+	H'CAP CHASE	0	14	10	0-150	2	4M	16 £45,000	£45,000	£225	bet365 Edinburgh National Handicap Chase (Class 2)	£20,000.00	£2,500	Sponsored numbercloths and rug
									£0			The Edinburgh National Handicap Chase (Class 2)		£0	
3.52	5YO+	H'CAP HDLE	0	12	13	0-115	4	2M	15 £8,200	£10,000	£43	bet365	£0.00		
4.00	5)(0	ODEN I II INTEROLOLIA OF	_			14/54		01.405	£400	00.000	000	1 100E 0 111 E 1 1 1 1 1 1 1 1 1 1 1 1 1	00.00	£400	
4.26	5YO+	OPEN HUNTERS' CHASE	0	ь	/	WFA	4	3M2F	£6,000 £0	£6,000	£30	bet365 Scottish Foxhunters' Steeple Chase (Class 3) The Scottish Foxhunters' Steeple Chase (Class 3)	£0.00	£0	
									-£553			The Scottish Foxhunters Steeple Chase (Class 3)		2.0	
			0	63	61				£142.147	£146.900			£20,000.00	£9.900.00	
														,	
25		Leopardstown	Actual	Budget	Actual	SUNDAY	2ND FE	BRUARY			7	The Bet365 Scottish Cheltenham Trials Day	£20,000.00		Notes
			Runs		Runs								SPONSOR		
RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE	SF PRIZEMON	Y TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	
1.15	4YO+	NOVICES' H'CAP CHASE	0	0	6	0-120	4	3M	14 £7,800	£10,000	£41	To be Achieved bet365	£0.00		
1.15	410+	NOVICES HICAF CHASE	U	0	0	0-120	4	was 2M4F	£400	£10,000	241	Del303	£0.00	£400	
1.45	4YO	JUV HURDLE (LISTED)	0	5	7	WFA	1	2M	14 £35,000	£35,000	£175	bet365 Scottish Triumph Hurdle (A Juvenile Hurdle) (Class 2)	£5,000.00	£3,000	
		, - /										The Scottish Triumph Hurdle (A Juvenile Hurdle Race) (Class 1 Listed			
									£0			Race)		£0	
2.15	5YO+	NOVICE HURDLE	0	5	6	WFA	2	2M	14 £20,000	£20,450	£102	bet365 Scottish Supreme Novices' Hurdle (Class 2)	£5,000.00	£3,000	RC pays AM top up @ £450
0.50	41/0	NOWOE !!!!	_	_	1	\A/E *	_	21.1	£450	000 15-	0100	The Scottish Supreme Novices' Hurdle (Class 2)	05.000.00	£0	DO AM 4 un @ C4F0
2.50	4YO+	NOVICE HURDLE	0	6	4	WFA	2	3M	14 £20,000 £450	£20,450	£102	bet365 Scottish Stayers Novices' Hurdle (Class 2) The Scottish Stayers Novices' Hurdle (Class 2)	£5,000.00	£3,000 £0	RC pays AM top up @ £450
		PERTEMPS H'CAP HDLE		1	+ +			 	£45U	+	+	The Scottish Stayers Novices' Hurdle (Class 2)		ŁU	
3.20	4YO+	QUALIFIER	0	12	7	OPEN	2	3M2F	15 £20.000	£20.000	£100	Pertemps Network	£5.000.00	£3.000	
5.25	1								£0	221,500	1		20,000.00	£0	
3.50	5YO+	H'CAP CHASE	0	9	5	0-120	4	3M3F	14 £9,800	£12,000	£51	bet365	£0.00		
									£400					£400	
4.20	4YO+	OPEN NH FLAT	0	8	7	WFA	4	2M	14 £5,000	£5,000	£25	bet365	£0.00		
	 		-	-	1			-	£0 -£694	+	+			£0	
	 		0	53	42			+	£118.606	£122.900	+		£20,000.00	£12.800	
			U	- 33	42			+	2110,000	£122,300	+		4.20,000.00	£12,000	+
26		Track Wincanton £40.5k	Actual	Budget	Actual	WEDNESDA	Y 26TH	FEBRUARY			7	The Sponsor Raceday	£3,900.00		
			Runs		Runs							·	SPONSOR		
RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE	SF PRIZEMON	Y TPF	Entry	SPONSOR/RACE TITLE	INCOME	RIF	Notes
					\vdash						-	To be Achieved	£0.00		
2.10	5YO+	H'CAP CHASE	7	8	4	0-100	5	2M4F	14 £4,700	£6,500	£26				

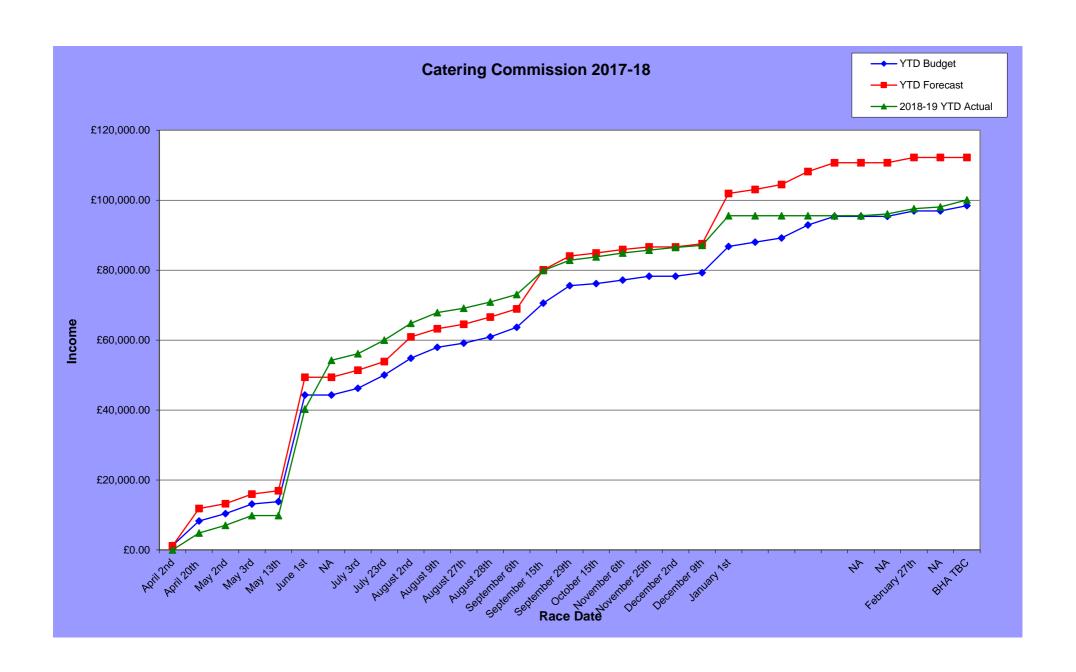
Month Mont																	
A									was 2M		£400					£400	
A	2.40	4YO+	MAIDEN HDLE	7	8	3	WFA	4		14		£6,000	£30				
400 MONTHEPONDE 2 1 1 200 10												,				£400	
March Marc	3.10	4Y0+	H'CAP HDI E	8	8	11	0-120	4	3M	15		£8 000	£33			2.00	
Modern M	3.10	4101	TIONI TIBLE		-			+-	OIVI	10		20,000	200			6400	
Column C	2.40	FVO:	NOV/ LIICAD CLIACE	-	_	-		-	01.475	4.4		00.000	con			L400	
40 ON HIGH-PICE 9 9 10 ONT ON SCHOOL PLANE 8 1 0 ONT ON SCHOOL PLANE 8	3.40	510+	NOV H CAP CHASE	4	О	- /		4	ZIVI/F	14		£8,000	133			0.400	
CASSISTANTIFIED 1		0.40						+								£400	
4.6 0 00 0000000000000000000000000000000	4.10	4YO+	H'CAP HDLE	9	9	10		4	2M	15		£8,000	£33				
4.0 NO. CHASE 6 8 8 6 W. A. 4 70 14 16 65.00 F5.00 F5.							was 120				£400					£400	
ART																	
STOP MARES ONLY MICHAEL S	4.40	5YO+	CHASE	6	8	6	WFA	4	3M	14	£6,000	£6,000	£30				
											£0					£400	
	5.10	4YO+	MARES ONLY H'CAP HURDLE	8	8	9	0-105	4	2M3F	15	£5.700	£7.500	£31				
Part												,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				£0	
Column C																20	
## ACE TIME APPLIED AP				40	55	50		1		_		£50 000	_		60.00	£2 400	
RACE TIMES AGE RACE TYPE 10		-		40	33	30	 	+	1	-	~44,114	230,000	+		20.00	22,400	
RACE TIMES AGE RACE TYPE 10	- 07			Λ -4 '	Donder 1	A -4 1	1	+		-+			+ -	The Consess Decedes:	00 400 00		
AGE TIME 10 10 10 10 10 10 10 1	21						 	+	 	+			+ ′	i ne Sponsor Kaceday			
20	I				1_			l	1				1_				
200 4'00- MADENHURDE 11 8 8 8 WA 4 2 MIF 14 10 10 10 10 10 10 10 10 10 10 10 10 10	RACE TIMES	AGE	RACE TYPE	19	Runs 20	20	RATING	CLASS	DISTANCE	SF F	PRIZEMONEY	TPF	Entry			RIF	Notes
2.30 SYC NOVHCAP CHASE 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6								1					1	To be Achieved	£0.00		
230 SYCH NON-HIGHER 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	2.00	4YO+	MAIDEN HURDLE	11	8	8	WFA	4	2M1F	14	£0	£0	£0				
Second S											£0					£0	
3.05 SYOL MCAP CHASE 8 0 0 8 0-150 4 2MAF 12 E0 50 50 50 50 50 50 50 50 50 50 50 50 50	2.30	5YO+	NOV H'CAP CHASE	6	6	6	0-120	4	2M1F	14	£0	£0	£0				
3.55 470 HCAP HOLE 4 8 8 8 0-125 3 2ABF 15 00 60 60 40 40 40 40 40 40 40 40 40 40 40 40 40											£0					£0	
3.55 470 HCAP HOLE 4 8 8 8 0-125 3 2ABF 15 00 60 60 40 40 40 40 40 40 40 40 40 40 40 40 40	3.05	5YO+	H'CAP CHASE	6	6	6	0-150	4	2M4F	14	£0	£0	£0				
A											£0					£0	
## 10 SYC+ HCAP CHASE 14 8 8 0-100 5 2MF 14 2D 50 50 50 50 50 50 50 50 50 50 50 50 50	3.35	4YO+	H'CAP HDLE	4	8	8	0-125	3	2M3F	15	£0	£0	£0				
4:0 SYO+ MCAP CHASE 14 8 8 0 0-100 5 2MF 14 50 50 50 FO FOR FOR FOR FOR FOR FOR FOR FOR FOR											£0					£0	
## 4-40 # YO	4.10	5YO+	H'CAP CHASE	14	8	8	0-100	5	2M7F	14		£0	£0				
4.0 4/0+ HCAPHOLE 7 8 8 8 0-120 4 2MF 15 60 60 60 60 60 60 60 60 60 60 60 60 60																£0	
Stop	4 40	4YO+	H'CAP HDI E	7	8	8	0-120	4	2M1F	15		£0	£0				
STOP HCAP HOLE 6 8 8 8 0-100 5 2MSF 15 E0 E0 E0 E0 E0 E0 E0 E	0		TOTAL TIBLE	•		Ť	0 120	T .								£0	
28 Lindfield & Newbury Actual Fig. 54 52 52 52 52 52 52 52 52 52 52 52 52 52	5.10	5YO+	H'CAP HDI E	6	8	8	0-100	5	2M3F	15		£0	£0			20	
28 Lingfield & Newbury Actual Budget Actual FRIDAY 20TH MARCH	0.10	0.0.	TOTAL TIBLE				0.00	Ť	2.1101				- 20			£0	
28 Linglield & Newbury Actual Budget Actual FIRIDAY 20TH MARCH 7 The Soonsored Go North Racing Feetival				5.4	52	52		1				60			50.00		
RACE TIMES AGE RACE TYPE 19 RUNS 20 20 RATING CLASS DISTANCE SF PRIZEMONEY TPF Entry SPONSORRACE TITLE INCOME 150.00 F. To be Achieved 150.00 F. T				51	32	02		1		_	20				20.00	20	
RACE TIMES AGE RACE TYPE 19 RUNS 20 20 RATING CLASS DISTANCE SF PRIZEMONEY TPF Entry SPONSORRACE TITLE INCOME 150.00 F. To be Achieved 150.00 F. T	20	+	lia-field 8 Newborn	A -41	Dodest	A =4=1	EDIDA	V OOTLI	MADOU	_			-	The Consessed Co North Besins Festival	C4E 000		
RACE TIMES AGE RACE TYPE 19 RURS 2 20 RATING CLASS DISTANCE SF PRIZEMONEY TP ENTY SPONSORRACE TITLE NCOME \$ 10.00 \$ 10.0	28		Lingtield & Newbury				FRIDA	Y 201H	MARCH					The Sponsored Go North Racing Festival			
To be Achieved E0.00 E400 E40													l				
2.10	KACE TIMES	AGE	RACE I YPE	19	Runs 20	20	KATING	CLASS	DISTANCE	3F F	PRIZEMONEY	IPF	Entry			KIF	Notes
2.40 4YO JUVENILE NOV H'CAP HDLE NA 12 12 OPEN 2 2M1F 14 253.000 £35.000 £175 THE NORTHERN LIGHTS SERIES JUVENILE FINAL £20.000 15k Dev Fund + 3k RIF · tbc 3.05 5YO+ MARES 'HCAP HDLE NA 14 14 OPEN 2 2M1F 15 £35.000 £35.000 £175 THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL £20.000 15k Dev Fund + 3k RIF · tbc 3.35 5YO+ MARES 'HCAP HDLE NA 14 14 OPEN 2 2M4F 15 £35.000 £35.000 £175 THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL £20.000 15k Dev Fund + 3k RIF · tbc 4.10 5YO+ HCAP HDLE NA 14 14 OPEN 2 3M 15 £35.000 £35.000 £175 THE NORTHERN LIGHTS STAYERS' HURDLE SERIES FINAL £20.000 15k Dev Fund + 3k RIF · tbc 4.45 5YO+ NOVICE HCAP HURDLE NA 8 8 0 -110 4 2M4F 15 £6.00 £30.00 £33 Forth 1's Bookie in the Morning £2.000.00 £400 5.15 4YO+ MARES 'NH FLAT RACE 7 8 8 WFA 4 2M1F 14 £5.000 £5.000 £25 GRAND TOTAL 383 648 635	L	-1/0	110110511115515			_		+									
2.40 4YO JUVENILE NOV H'CAP HDLE NA 12 12 OPEN 2 2M1F 14 £35,000 £35,000 £175 THE NORTHERN LIGHTS SERIES JUVENILE FINAL £20,000 17k Dev Fund + 3k RIF + 1bc 3.05 5YO+ H'CAP HDLE NA 14 14 OPEN 2 2M1F 15 £35,000 £35,000 £35,000 £375 THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL £20,000 15k Dev Fund + 3k RIF + 1bc 3.35 5YO+ MARES' H'CAP HDLE NA 14 14 OPEN 2 2M4F 15 £35,000 £35,000 £35,000 £35,000 £375 THE NORTHERN LIGHTS MARES' 2M4F FINAL £20,000 15k Dev Fund + 3k RIF + 1bc 4.10 5YO+ H'CAP HDLE NA 14 14 OPEN 2 3M 15 £35,000 £3	2.10	5YO+	NOVICE HURDLE	NA	8	8	WFA	3	2M1F	14		£10,000	£50	Mitsibushi Electric	460		
3.05 5YO+ H'CAP HDLE NA 14 14 OPEN 2 2MF 15 £35.000 £35.000 £175 THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL £20.000 15k Dev Fund + 3k RIF - tbc 2.000 15k Dev Fund + 3k RIF - tbc £20.000 15								1			£400		1			£400	
3.05 5YO+ H'CAP HDLE NA 14 14 OPEN 2 2MF 15 £35.000 £35.000 £175 THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL £20.000 15k Dev Fund + 3k RIF - tbc 2.000 15k Dev Fund + 3k RIF - tbc £20.000 15					1	1		1					1				
3.05 SYO+ H'CAP HDLE NA 14 14 OPEN 2 2MIF 15 £35,000 £35,000 £175 THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL £20,000 15k Dev Fund + 3k RIF - tbc 3.35 SYO+ MARES' H'CAP HDLE NA 14 14 OPEN 2 2MF 15 £35,000 £35,000 £175 THE NORTHERN LIGHTS MARES' 2MAF FINAL £20,000 15k Dev Fund + 5k RIF 4.10 SYO+ H'CAP HDLE NA 14 14 OPEN 2 3M 15 £35,000 £35,000 £175 THE NORTHERN LIGHTS STAYERS' HURDLE SERIES FINAL £20,000 15k Dev Fund + 3k RIF - tbc 4.10 SYO+ NOVICE H'CAP HURDLE NA 8 8 8 0-110 4 2MAF 15 £6,200 £8,000 £33 Forth 1's Bookie in the Morning £2,000,00 £0 5.15 4YO+ MARES' NH FLAT RACE 7 8 8 8 WFA 4 2MIF 14 £5,000 £5,000 £25	2.40	4YO	JUVENILE NOV H'CAP HDLE	NA	12	12	OPEN	2	2M1F	14		£35,000	£175	THE NORTHERN LIGHTS SERIES JUVENILE FINAL			17k Dev Fund + 3k RIF
3.35																£400	
3.35	3.05	5YO+	H'CAP HDLE	NA	14	14	OPEN	2	2M1F	15	£35,000	£35,000	£175	THE NORTHERN LIGHTS TWO MILE HURDLE SERIES FINAL		£20,000	15k Dev Fund + 3k RIF - tbc
3.35														-		£0	
4.10 SYO+ H'CAP HDLE NA 14 14 OPEN 2 3M 15 £35,000 £35,000 £175 THE NORTHERN LIGHTS STAYERS' HURDLE SERIES FINAL £20,000 15k Dev Fund + 3k RIF - tbc 4.45 SYO+ NOVICE H'CAP HURDLE NA 8 8 8 0-110 4 2M4F 15 £6,200 £8,000 £33 Forth 1's Bookle in the Morning £2,000,00 £0 5.15 4YO+ MARES' NH FLAT RACE 7 8 8 WFA 4 2M1F 14 £5,000 £5,000 £5	3.35	5YO+	MARES' H'CAP HDLE	NA	14	14	OPEN	2	2M4F	15		£35,000	£175	THE NORTHERN LIGHTS MARES' 2M4F FINAL		£20,000	15k Dev Fund + 5k RIF
4.10 5VO+ HCAP HDLE NA 14 14 OPEN 2 3M 15 £35,000 £35,000 £175 THE NORTHERN LIGHTS STAYERS' HURDLE SERIES FINAL £20,000 15k Dev Fund + 3k RIF - tbc 4.45 5YO+ NOVICE H'CAP HURDLE NA 8 8 0-110 4 2M4F 15 £6,200 £8,000 £33 Forth 1's Bookie in the Morning £2,000.00 £0 £400 5.15 4YO+ MARES'NH FLAT RACE 7 8 8 WFA 4 2M1F 14 £5,000 £5,000 £25 4.46 FLAT RACE 7 7 7 7 8 7 8 7 8 FLAT RACE 7 8 8 8 WFA 4 2M1F 14 £5,000 £163,000 FLAT RACE 7 8 FLAT RACE 7 8 8 WFA 4 2M1F 14 £5,000 £163,000 FLAT RACE 7 8 FLAT RACE 7		,											1				
SYO+ NOVICE H'CAP HURDLE NA 8 8 0-110 4 2M4F 15 £6,200 £8,000 £33 Forth 1's Bookie in the Morning £2,000.00 £0	4.10	5YO+	H'CAP HDLE	NA	14	14	OPEN	2	3M	15		£35.000	£175	THE NORTHERN LIGHTS STAYERS' HURDLE SERIES FINAL			15k Dev Fund + 3k RIF - tbc
4.45 5YO+ NOVICE H'CAP HURDLE NA 8 8 0-110 4 2M4F 15 £6,200 £8,000 £33 Forth 1's Bookie in the Morning £2,000.00 £0 £400 5.15 4YO+ MARES' NH FLAT RACE 7 8 8 WFA 4 2M1F 14 £5,000 £5,000 £25 £5 £6,200 £8,000 £0 £0 £0 £0 £0 £0 £0 £0 £0 £0 £0 £0		3.0.			 '''	1	J. 2.1	1	V			200,000	1~	SERVE EIGHT OF THE TOTAL SERVED THAT			
Substitution Subs	4.45	5YO+	NOVICE HICAD HITIDALE	NIA			0-110	1	2M4E	15		£8 000	£33	Earth 1's Rookie in the Marning	£2 000 00		
5.15 4YO+ MARES'NHFLAT RACE 7 8 8 WFA 4 2MIF 14 £5,000 £5,000 £25 £0 £0 £0 £0 £0 £0 £0 £0 £0 £0 £0 £0 £0	4.40	310+	NOVICE IT CAP HUNDLE	INA	- 0	+ °	0-110	+ 4	ZIVI4F	10		20,000	2.00	FORTH 1.3 BOOKIE III the Worning	22,000.00		
E0	5.45	4)(0.	MADECINILEIAT DAGE	7	-	-	\A/E A	+ -	ONALE	44		05.000	005				
7 78 78	5.15	4YU+	MAKES NH FLAT KACE	/	8	8	WFA	4	2M1F	14		£5,000	£25				
GRAND TOTAL 383 648 635 Total Sponsorship To Be Achieved £0.00 £133,000 Average per race 4.848 9.00 8.819 £792,181 £891,585 E891,585							-	1	1	-			+				
GRAND TOTAL 383 648 635 £66,300 £133,000 Average per race 4.848 9.00 8.819 £792,181 £891,585				7	78	78		1		_	£161,600	£163,000	-			£81,200	
Average per race 4.848 9.00 8.819 £792,181 £891,585					L			1		-			+	Total Sponsorship To Be Achieved			
								+		-			+-		£66,300	£133,000	
Average per fixture 34.82 58.909 57.73				4.848	9.00	8.819	ļ	1			£792,181	£891,585	1				
			Average per fixture	34.82	58.909	57.73											

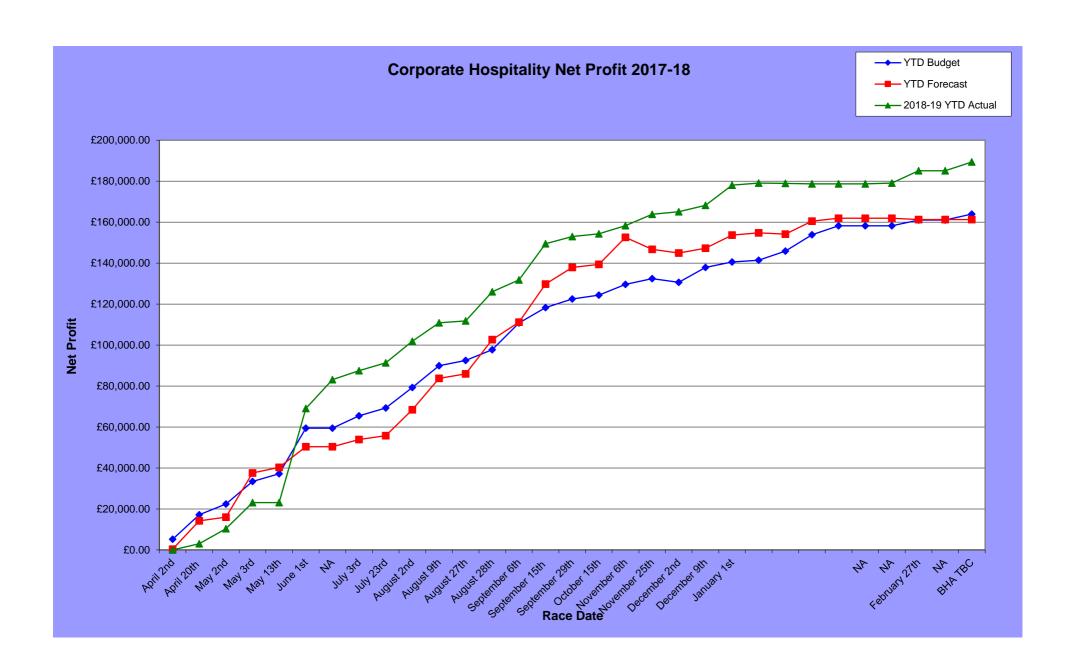
Date	2019-120	2019-20 Actual/4cast	2018-19Actual	2019-20INDUSTRY, TITLE & CONTRA SPONSORS - breakdown	& CONTRA SPONSORS - Value	CORPORATE SPONSORSHIP	Sponsorship Costs	Notes
Saturday 20 April	£20,000.00	£0.00	£0.00	Sponsor £20,000	£20,000.00	£0.00		Includes extra race on ITV
Thursday2 April	£1,000.00	£1,000.00	£0.00	£1,000.00	£0.00	£0.00		
Thursday 2 May	£4,680.00	£5,180.00		Bundle sponsor x5 £1500, EBF £1500	£3,000.00	£1,680.00		
Friday 3rd May	£30,130.00	£31,040.00	£0.00	EBF £1k Weatherbys £25k		£4,130.00		Weatherbys (provide 2btos) & trophies. £840 per race x 5
Monday 13 May	£2,000.00	£0.00	£0.00	Bundle package	£2,000.00	£0.00		
Saturday 1st June	£35,000.00	£43,000.00	£0.00	Stobo £20k, EBF £5k,	£25,000.00	£10,000.00		Stobo = £20k sp, £5500 hosp: silk series pays out of charitable contributions
Wednesday 3 July	£5 500 00	£5.960.00	£0.00	EBF 1500, ROA £4,000	£5.500.00	£0.03		
Tues 23 July	£2,187.00	£0.00	£0.00	EBF £0, max recycle £7578	£0.00	£2,187.00		MAXrecycle money allocation to 23 July TBC
								£840 per race CH, raceday
Fri 2 August	£7,200.00	£5,700.00	£0.00	Radio Forth £2k, EBF 1.5k		£3,700.00		event titile
Fri 9 August	£10,840.00	£10,880.00	£0.00	EBF £5k	£5,000.00	£5,840.00		£840 per race CH
Tues 27th Aug	£2,505.00	£2,450.00	£0.00	Betting bundle	£2,505.00	£0.00		£460 per race CH
Wed 28th Aug	£6,153.00	£12,343.00	£0.00	EBF £5k, betting bundle x 1	£5,000.00	£1,153.00		£460 per race CH
Fri 6th September Sat 15th	£4,620.00	£4,520.00	£0.00			£4,620.00		£840 per race CH, plus raceday sponsor
September	£8,500.00	£10,840.00	£0.00	EBF £5K	£5,000.00	£3,500.00		Ed Cup Sponsor?
Sun 29thSept	£15,000.00	£14,550.00	£0.00	EBF £11000	£11,000.00	£3,000.00		per race inc 10 tickets
Monday 15 October	£8,000.00	£5,000.00	£0.00	EBF £5k, betting sponsor x5	£8,000.00	£0.00		
Wednesday 6 November	£1.840.00	£2.000.00	£0.00		£920.00	£920.00		£460 per race CH
Mon 25Nov	£1,840.00 £1.137.00	£2,000.00 £840.00	£0.00	Betting bundle £920 Betting bundle x 3	£920.00 £672.00	£460.00		£460 per race CH
				, and the second				
Mon 2 Dec	£0.00	£0.00	£0.00	Betting Bundle?	£0.00	00.03		Betting bundle with raceday
Mon 9 Dec	£1,560.00	£1,000.00		EBF £1k, betting bundle	£1,560.00	00.03		N
Wed 1st January Mon 6 Jan	£20,000.00	£20,000.00	0.00£	Bookmaker £20k Bookmaker and EBF £1k	£20,000.00 £0.00	£0.00	-	New sponsor needed Icluded in NYD
Mon 6 Jan Friday 19th	£0.00	£0.00	£0.00	DOUKMAKER AND EBF £1K	£U.UU	20.00	-	ICIUGEG IN NYD
January	£2,000.00	£0.00	£0.00	Radio Forth £2k	£2,000.00	£0.00		Betway Rabbie Burns
Saturday 1st February	£21,000.00	£20,000.00	£0.00	bet365 £20k,	£21,000.00	£0.00		
Sunday 2ndFebruary	£20.000.00	£20,000,00	£0.00	SKYBET £5k Pertemps £5k bet365 £5k	£20,000.00	£0.00		Need to find £5k
Wed 11th								
February	£3,900.00	£0.00	£0.00	Betting bundle	£3,900.00	£0.00		
Sunday 9 March	£2,188.00	£0.00		Betting Bundle	£2,188.00			
Friday 20 March	£10,000.00	£0.00		Go North sponsor	£10,000.00	00.00		
Contingency	004004005	0040 000 00	00.00		0000 745 00	0.00	00.00	
TOTAL	£246,940.00	£216,303.00	£0.00		£203,745.00	£41,190.00	£0.00	_1

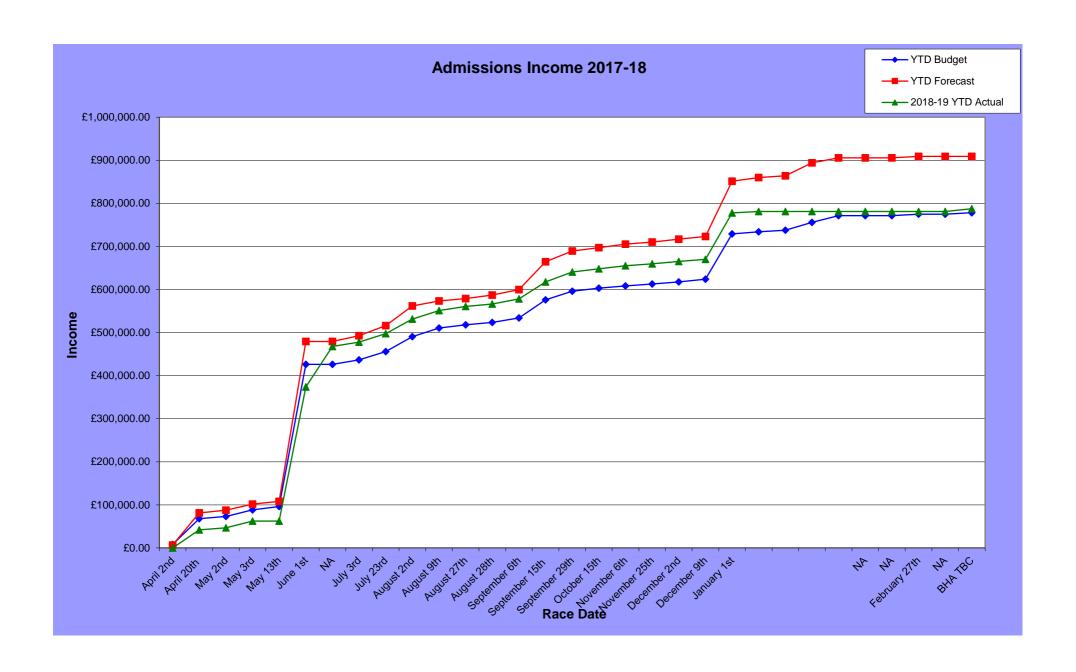
Other			
Sponsorship			
revenue			
(Advertising)	2018-19	2019/20	Costs
Tote			TBC
SSPCA via Scottish			
Racing			TBC
M&F			0.00
Co-Op funeralcare			40.00
EEN			
TDC	3740	3740	400.00
tote	0		
RUK Champion			
chase	5000		
Ed Gin		15000	
HUK	30000	30000	
Total	38740	48740	440.00

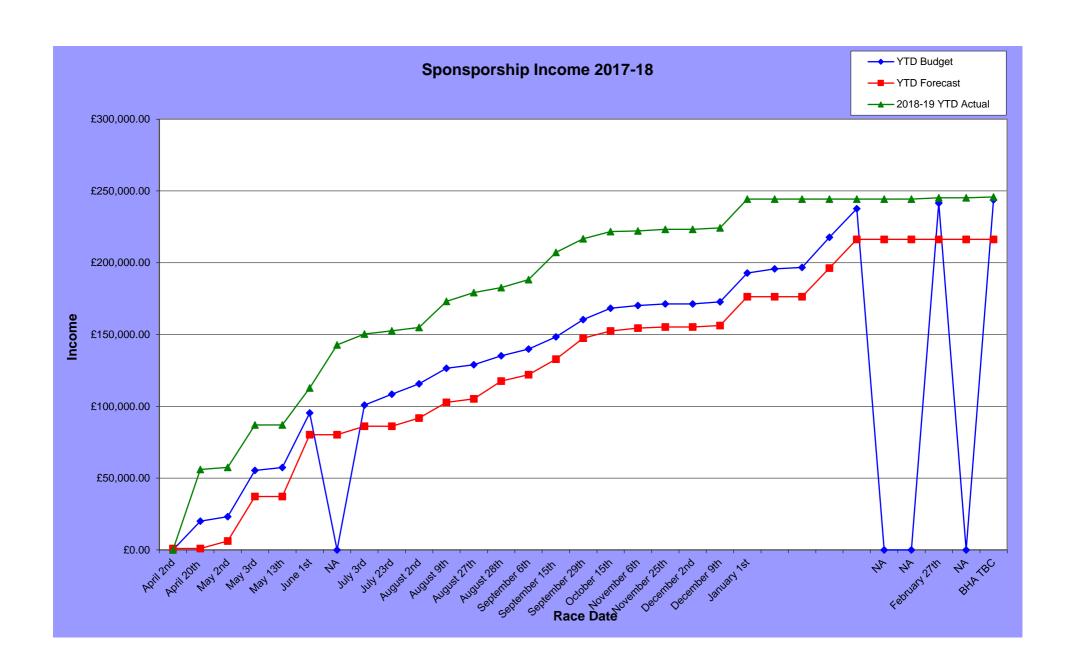
Budget

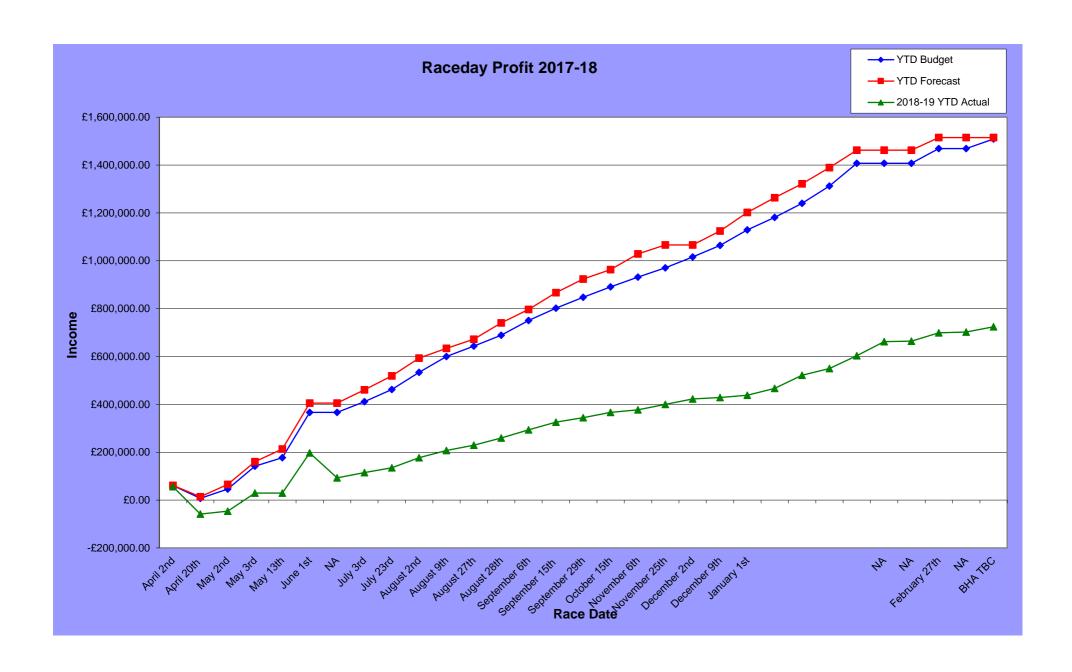
Notes for 2019-20 moved HUK sponsorship into fixed advertising Ed gin official gin supplier (£10k hospitality in additton to £15k)

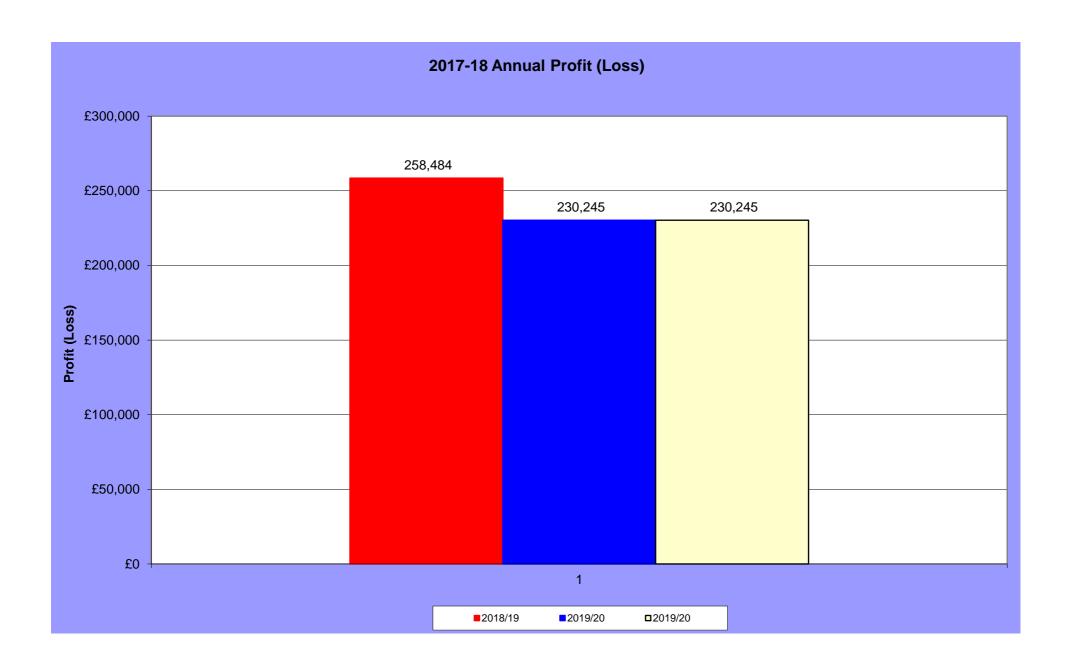












MUSSELBURGH RACING ASSOCIATED COMMITTEE

ESTIMATE CLOSING BALANCE SHEET POSITION

	Previous Year	Year 1
	Actual 31/3/2019	Budget 31/3/2020
Balance Sheet Position at Start of Year (1st April)	£187,317	-£149,600
Add Profit/Loss for Year	£46,947	£275,856
Less Capital Expenditure	£31,558	£20,746
Cash inflow/outflow	£15,389	£255,110
Balance Sheet Position at Year End before exceptional costs	£202,706	£105,510
Less Exceptional Costs - Tender Process and Legal Fees	£352,306	£53,024
Surplus/Deficit on 31st March	-£149,600	£52,486
Add Sale of Plant, Machinery & Vehicles to 3rd party operator	£0	£135,000
Add Investment in Britbet		£74,462
Add Transfer of Assets from MRAC to ELC	£0	£0
Balance Sheet Position at Year End	-£149,600	£261,948

Musselburgh Racecourse Summary Capex 2010-2019													
		Value	Current	Year to									
PROJECT	Total	Remaining	Value	31/3/2019	31/3/2018	31/3/2017	31/3/2016	31/3/2015	31/3/2014	31/3/2013	31/3/2012	31/3/2011	31/3/2010
Buildings													
Refurbishment of Grandstand Toilets	£72,088	20%	£14,418							£30,160		£41,928	
Grandstand Security CCTV	£7,598	0%	£0									£7,598	
Owners Trainers Semi permanent Marquee	£169,363	50%	£84,682						£6,266	£162,140	£957		
Convert Pinkie Café to a Bar	£35,480	50%	£17,740			£35,480							
Upgrade Grandstand Fire Alarm	£16,000	50%	£8,000				£16,000						
Refurbish Links Cafe	£44,237	50%	£22,119			£25,581				£18,656			
Replace Grandstand Window frames	£11,477	0%	£0									£11,477	
Upgrade TVs	£23,541	0%	£0							£2,353	£21,188		
New Presentation Canopy	£14,170	50%	£7,085								£14,170		
Catering Facilities Upgrade Bistro & pinkies, Tills Bars Kitchens	£156,477	50%	£78,239				£17,142	£105,457	£19,405	£14,473			
Signage	£57,435	50%	£28,718					£57,435					
Racecourse Capex	£142,612	30%	£42,784										£142,612
Grounds			£0										
Landscaping Various	£174,973	70%	£122,481	£29,718			£26,074	£72,839	£4,476			£27,558	£14,308
Racetrack													
Artificial surface - winning post bend	£134,565	70%	£94,196							£134,565			
Camber Winning Post Bend + Impts to Parade Ring	£177,103	70%	£123,972				£173,353	£3,750					
Upgrade O & T Entrance & disabled Car Park,	£102,668	70%	£71,868			£101,860	£808						
Upgrade Irrigation System (pumps etc)	£180,295	70%	£126,207	£2,890			£30,839	£750		£7,166	£115,408	£23,242	
Re-locate racetech	£145,090	70%	£101,563			£22,933	£53,257	£68,900					
Tarmac Access Road	£104,300	70%	£73,010					£7,133	£81,064				£16,103
Running Rail Crowd Barrier	£28,473	50%	£14,237						£28,473				
Office													
Upgrade website and ticketing system IT Equipment	£92,694	40%	£37,078		£45,529			£47,165					
Extras													
Racecard Unit	£5,800	70%	£4,060	£5,800									
Stables Fence and Tarmac	£42,790	70%	£29,953								£42,790		
Permanent Signage A1	£24,994	70%	£17,496								£24,994		
Electronic Number Board - Parade Ring	£43,230	50%	£21,615					£30,546	£12,684				
02 WIFI	£47,152	0%	£0			£4,337	£42,815						
TOTAL	£2,054,605		£1,141,516	£38,408	£45,529	£190,191	£360,288	£393,975	£152,368	£369,513	£219,507	£111,803	£173,023



REPORT TO: The Musselburgh Racing Associated Committee

MEETING DATE: 24 March 2020

BY: General Manager

SUBJECT: General Manager's Report

1 PURPOSE

1.1 To provide the MRAC with an update on the general management of the Racecourse and any matters requiring the attention of the MRAC

2 RECOMMENDATIONS

2.1 The MRAC to consider and approve in principle that the grandstand area and the racecourse access road requires re-surfacing.

3 BACKGROUND

3.1 Re-surfacing - the tarmac around the grandstand is deteriorating and the racecourse access road is deteriorating rapidly and the cost of maintenance is increasing significantly.

We have a detailed Quantity Surveyor's estimates for the costs of these works and an independent conditions report, which supports our assessment of the current condition of the surfaces. The GM asked the MRAC to proceed with quotes for re-surfacing. RAG and RMB support the request. AF asked further information, which we provided and SC rejected the request.

It is recommended that the MRAC re-surface the grandstand area and the remainder of the access road, as soon as possible.

4 POLICY IMPLICATIONS

4.1 NA

5 EQUALITIES IMPACT ASSESSMENT

5.1 NA

6 RESOURCE IMPLICATIONS

- 6.1 Financial NA
- 6.2 Personnel NA
- 6.3 Other NA

7 BACKGROUND PAPERS

None

AUTHOR'S NAME	Bill Farnsworth
DESIGNATION	General Manager
CONTACT INFO	Tel 07710 536 134
DATE	Saturday, 21 March 2020