

SINCE 1816

MRAC Meeting 22 June 2020

General Manager's Report

Financial Forecast to the end of the Current Year 31 March 2021

- see background paper 1 & 2

Opening financial position on 1 st April 2019	-£149,600
Forecast Profit in 2019-20	£321,790

(incl loss from cancellation of 20 March)

Capex in 2019-20	-£13,334
Exceptional/unbudgeted costs in 2019-20	-£33,198
Profit after Capex and exceptional/unbudgeted costs in 2019-20	£275,258
Closing financial position on 31 st March 2020	£125,658
Opening financial position on 1 st April 2020	£125,658
Forecast profit/loss in 2020-21	-£498,061
Closing financial position on 31 st March 2021	-£372,403
Add machinery & fittings (£135,000) + Britbet investment (£74,462)	
	-£162,941

Financial Forecast to 30 June 2020 (transfer to Chester)

Opening financial position on 1 st April 2020	£125,658
Forecast profit/loss April to June 2020	-£317,404
Closing financial position on 30 June 2020	-£191,746
Add machinery & fittings (£135,000) + Britbet investment (£74,462)	£17,716

We have made the following assumptions:

- Chester take over on 30 June 2020
- Full rent payable to ELC
- £10k exceptional/unbudgeted costs (Harper MacLeod fees)
- Investment in Britbet sold to Chester for £74.462k
- Machinery, equipment, fixtures and fittings sold to Chester for £135k
- Racing resumes behind-closed-doors (BCD) on 30 June 2020
- Five scheduled fixtures staged between 30 June and 31st August 2020
- All scheduled fixtures are staged between 1 September 2020 and 31st March 2021
- Staff furloughed until end of June some potential savings from the CJRS in period July-Oct
- Raceday income for the five racemeetings held BCD (June to August) at £50k per fixture. In reality, RMG media rights license fee income will decrease from on-line streaming revenues as betting shop income (SIS LBO) increases.
- Racing BCD for the remainder of the flat season
- Racing with spectators resumes in November
- No spike in attendances when racing resumes with spectators (cautious)
- No sponsorship income when racing resumes BCD
- No hospitality income this calendar year
- RMG media rights income down by approx. 50% like for like for fixtures when betting shops re-open
- RMG income from streaming revenues and limited opening of LBOs for racing BCD £50k per fixture
- SIS LBO income forecast to be down 30% per raceday due to reduction in betting shops and fewer runners when all betting shops re-open
- Fixed income significantly reduced e.g. Brewers supply discount, share of Britbet profits, fixed advertising income
- All non-raceday events cancelled including Harness Racing
- No financial support from the HBLB however the small independent racecourses have submitted a paper requesting urgent support for racecourses cancelling fixtures due to COVID-19
- 100% rates relief in 2020-21

Resumption of Racing Update

The GM will provide a verbal update from the meeting held on 9 June.

Background papers:

- 1. 2020-21 MRACMeetingJuneCovid-19 v3 MRC Annual Management Accounts.xlsx
- 2. Financial Summary Year End 2020-21
- 3. The Scottish Government approved the attached statement
- 4. Covid-19 Resumption of Racing FINAL May 2020
- 5. RCA Guidance Behind Closed Doors (BCD) Operational Plan
- 6. BHA Behind Closed Doors (BCD) Protocols

- 7. Musselburgh Racecourse Return to Racing Operations Plan Summary Document
- 8. Musselburgh Racecourse Operational Plan
- 9. MRC RETURN TO RACING OPERATIONAL CHECKLIST
- 10. BHA COVID-19 Inspection Checklist

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2020-21 MRC ANNUAL MANAGEMENT ACCOUNTS

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Prize Money Income 0 570,307 HBLB Basic Rate 276,599 0 -570,307 -100% 0 Winter Jump Payments 0 0 0 0 #DIV/01 5.000 Prize Money Grants (e.g. Sunday Payment) 5,000 0 -570,307 -100% 182,034 Race Incentive Funding (RIF) 133,400 0 -182,034 -100% 150,481 Total Others/ Entry Fees 49,700 0 -150,481 -100% 1924,278 Total Prize Money Expenditure 788,000 0 -1,924,278 -100% 1,924,278 Total Cost Prize Money to MRC 323,301 0 -1,016,456 -100% 1,016,456 Total Cost Prize Money to MRC 323,301 0 -1,016,456 -100% 1,733,491 Total Profit Race Days (after PM) (pages 3 & 4) 791,421 -68,223 -1,801,714 -109% Add:- Total Fixed Income (page 2) 117,510 97,510 -291,838 -17% 1,801,049 Total Fixed Expenditure (page 2) 1,396,992	2,480,475	Total Race Day Expenditure	1,231,020	68,223	-2,412,252	-94%
Prize Money Income 0 570,307 HBLB Basic Rate 276,599 0 -570,307 -100% 0 Winter Jump Payments 0 0 0 0 #DIV/01 5.000 Prize Money Grants (e.g. Sunday Payment) 5,000 0 -570,307 -100% 182,034 Race Incentive Funding (RIF) 133,400 0 -182,034 -100% 150,481 Total Others/ Entry Fees 49,700 0 -150,481 -100% 1924,278 Total Prize Money Expenditure 788,000 0 -1,924,278 -100% 1,924,278 Total Cost Prize Money to MRC 323,301 0 -1,016,456 -100% 1,016,456 Total Cost Prize Money to MRC 323,301 0 -1,016,456 -100% 1,733,491 Total Profit Race Days (after PM) (pages 3 & 4) 791,421 -68,223 -1,801,714 -109% Add:- Total Fixed Income (page 2) 117,510 97,510 -291,838 -17% 1,801,049 Total Fixed Expenditure (page 2) 1,396,992						
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570,307 HBLB Basic Rate 276,599 0 -570,307 -100% 0 Winter Jump Payments 0 0 0 #DIV/01 5,000 Prize Money Grants (e.g. Sunday Payment) 5,000 0 -5,000 0% 182,034 Race Incentive Funding (RIF) 133,400 0 -182,034 -100% 150,481 Total Others/ Entry Fees 49,700 0 -150,481 -100% 907,822 Total 464,699 0 -907,822 -100% 1,924,278 Total Prize Money Expenditure 788,000 0 -1,924,278 -100% 1,016,456 Total Cost Prize Money to MRC 323,301 0 -1,016,456 -100% 1,016,456 Total Profit Race Days (after PM) (pages 3 & 4) 791,421 -68,223 -1,801,714 -109% Add:- - </td <td></td> <td></td> <td></td> <td></td> <td>0</td> <td></td>					0	
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1,924,278 Total Prize Money Expenditure 788,000 0 -1,924,278 -100% 1,016,456 Total Cost Prize Money to MRC 323,301 0 -1,016,456 -100% 1,733,491 Total Profit Race Days (after PM) (pages 3 & 4) 791,421 -68,223 -1,801,714 -109% Add:- Total Fixed Income (page 2) 117,510 97,510 -291,838 -17% Deduct:- Deduct:- - - - - - 1,801,049 Total Fixed Expenditure (page 2) 1,396,992 336,691 -1,464,358 -76% 321,790 Total Annual Profit/Loss -488,061 -307,404 -629,194 -37% 13,334 Essential Capex & maintenance 0 0 -13,334 #DIV/0! 308,456 Surplus/Deficit (Retained Profit) -488,061 -307,404 -615,860 -37% 33,198 Exceptional Costs - Legal Fees, ELC Fees etc 0 10,000 -37%		· · · · · · · · · · · · · · · · · · ·				
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1,733,491 Total Profit Race Days (after PM) (pages 3 & 4) 791,421 -68,223 -1,801,714 -109% Add:-						
Add:- Add:- 389,348 Total Fixed Income (page 2) 117,510 97,510 -291,838 -17% Deduct:- 1 <td>1,016,456</td> <td>Total Cost Prize Money to MRC</td> <td>323,301</td> <td>0</td> <td>-1,016,456</td> <td>-100%</td>	1,016,456	Total Cost Prize Money to MRC	323,301	0	-1,016,456	-100%
Add:- Add:- 389,348 Total Fixed Income (page 2) 117,510 97,510 -291,838 -17% Deduct:- 1 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
389,348 Total Fixed Income (page 2) 117,510 97,510 -291,838 -17% Deduct:-	1,733,491		791,421	-68,223	-1,801,714	-109%
Deduct:- Deduct:- 1,801,049 Total Fixed Expenditure (page 2) 1,396,992 336,691 -1,464,358 -76% 321,790 Total Annual Profit/Loss -488,061 -307,404 -629,194 -37% 13,334 Essential Capex & maintenance 0 0 -13,334 #DIV/0! 308,456 Surplus/Deficit (Retained Profit) -488,061 -307,404 -615,860 -37% 33,198 Exceptional Costs - Legal Fees, ELC Fees etc 0 10,000 500 <td></td> <td></td> <td></td> <td></td> <td></td> <td>(—0)</td>						(— 0)
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321,790 Total Annual Profit/Loss -488,061 -307,404 -629,194 -37% 13,334 Essential Capex & maintenance 0 0 -13,334 #DIV/0! 308,456 Surplus/Deficit (Retained Profit) -488,061 -307,404 -615,860 -37% 33,198 Exceptional Costs - Legal Fees, ELC Fees etc 0 10,000 Image: Control of the second seco		Deduct:-				
13,334 Essential Capex & maintenance 0 0 -13,334 #DIV/0! 308,456 Surplus/Deficit (Retained Profit) -488,061 -307,404 -615,860 -37% 33,198 Exceptional Costs - Legal Fees, ELC Fees etc 0 10,000 Surplus/Deficit (Retained Profit) after - 3 - - - - - - 3 - - - - - - 3 - - - 3 - - - - - - - 3 - - 3 - - 3 - 3 - 3 - - - 3 - - 3 - - - 3 - - 3 - - - -<	1,801,049	Total Fixed Expenditure (page 2)	1,396,992	336,691	-1,464,358	-76%
308,456 Surplus/Deficit (Retained Profit) -488,061 -307,404 -615,860 -37% 33,198 Exceptional Costs - Legal Fees, ELC Fees etc 0 10,000 Surplus/Deficit (Retained Profit) after	321,790	Total Annual Profit/Loss	-488,061	-307,404	-629,194	-37%
308,456 Surplus/Deficit (Retained Profit) -488,061 -307,404 -615,860 -37% 33,198 Exceptional Costs - Legal Fees, ELC Fees etc 0 10,000 Image: Cost of the section of t	13,334	Essential Capex & maintenance	0	0	-13,334	#DIV/0!
33,198 Exceptional Costs - Legal Fees, ELC Fees etc 0 10,000 Surplus/Deficit (Retained Profit) after 0 0		Surnlus/Deficit (Retained Profit)	-488 064	-307 404		_37%
Surplus/Deficit (Retained Profit) after					010,000	-51 /0
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	275,258		-488,061	-317,404	-592,662	-35%

MUSSELBURGH RACING ASSOCIATED COMMITTEE 2020-21 MRC ANNUAL MANAGEMENT ACCOUNTS

840,000 Total Management Costs 778,517 213,641 773,143 Operating Costs	ן ר		Budget	Budget	Forecast	Variance on	Variance on	Variance on
ε Establishment Costs ε ε ε ε 140,000 Rent 199,000 34,750 139,000 139,000 115,000 Water, Trade Reluse & non-domestic Rates 25,315 6,224 25,315 55,000 Essentis Maintenance of Stables & Buildings 60,000 22,600 60,000 148,500 Maintenance of Stables & Buildings 60,000 98,500 100,000 98,500 568,500 Total Establishment Costs 355,815 81,829 355,815 Salaries, N.I. Etc 470,000 116,250 70,000 Carctake/Goundamen 280,301 59,675 280,301 150,000 Total Management Costs 778,517 213,641 773,143 150,000 Total Management Costs 778,517 213,641 773,143 0 Operating Costs - - - 0 Derdisional Personal Expender 7,000 3,000 - 3,000 2,0000 Subscriptions and Donations 6,000 - - <td></td> <td></td> <td>2020/24</td> <td>Ann Iven</td> <td>2020/24</td> <td>Dudget</td> <td></td> <td>Dudget</td>			2020/24	Ann Iven	2020/24	Dudget		Dudget
140,000 Rent 199,000 34,750 139,000 115,000 Water, Trade Reluse & non-domestic Rates 25,315 6,322 25,315 36,000 136,000 Essential Maintenance of Stables & Buildings 66,000 22,600 60,000 148,000 Maintenance Track and Grounds 98,500 10,000 98,500 568,500 Total Establishment Costs 355,815 81,829 355,815 Management Costs 470,000 116,250 470,000 - Gausals Job Retention Scheme 34,216 25,842 275,000 Garatake/Goundsmen 260,301 59,675 260,301 15,000 Fees and Expenses 7,000 1,750 70,000 30,000 Total Management Costs 778,517 213,641 773,143 - Operating Costs - - - - Professional Fees 7,500 1,875 2,625 16,375 6,000 Subrises Services Fees 2,000 5,000 2,000 -	<u> </u>	FIXED EXPENDITORE	2020/21	Apr-June	2020/21	Budget	Previous Year	Budget
115.000 Water, Trade Refuse & non-domestic Rates 25.315 6.320 22.5.315 130.000 8.250 33.000 8.250 33.000 143.000 Maintenance Tick and Grounds 98.500 10.000 98.500 568,500 Total Establishment Costs 355,815 81,829 355,815 Management Costs 1 16.200 116.250 470,000 Casuals Job Retention Scheme 34.216 34.216 25.842 Zortakker/Sroundsmen 260.301 59.875 280.301 Stateries, N.L Etc 470.000 1.750 10.000 Casuals Job Retention Scheme 34.216 34.216 35.841 Correlaker/Sroundsmen 27.000 1.750 10.000 30.000 States Services Fees 7.000 1.750 10.000 30.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000 20.000		Establishment Costs	£	£	£	£	£	%
115.000 Water, Trade Refuse & non-domestic Rates 25.315 6.320 22.5.315 35.000 Insurance 33.000 8.250 33.000 130.000 Sesential Maintenance of Stables & Buildinge 60.000 22.600 60.000 568.500 Total Establishment Costs 355.815 81.829 355.815 Management Costs 35.031 16.250 470.000 116.250 470.000 Casuala Job Reintion Scheme 34.216 34.216 25.842 25.842 Zorakker/Soundamen 26.0301 59.675 260.001 30.000 Total Management Costs 77.000 1.750 10.000 30.001 Salories, N.L Ec 77.001 1.750 10.000 30.001 50.001 20.000 30.001 50.001 20.000 30.001 50.001 20.000 30.001 50.001 20.000 30.001 50.001 20.000 30.001 50.001 20.000 30.001 50.001 20.000 30.001 50.001 30.001 50.001 20.000			139.000	34,750	139.000	0	-1,000	0%
95.000 Insurance 33.000 8.220 33.000 130.000 Essential Maintenance of Stables & Buildings 60.000 22.500 60.000 148.500 Total Establishment Costs 3355,815 81,829 3355,815 Management Costs 3355,815 81,829 355,815 Management Costs 34216 258,420 470,000 Salaries, NI. Etc 470,000 116,250 470,000 Casuads Job Retention Scheme 34,216 34,216 258,42 275,000 Caretaker/Groundsmen 260,301 7550 7,000 15,000 Fess and Expenses 7,000 1,750 7,000 30,000 Total Management Costs 77,851 7,1343 -5,3 0 Operating Costs 7,500 1,875 7,500 10,000 Buiness Sarvices Fees 2,000 5,000 20,000 20,000 Sobot 20,000 5,000 2,000 5,000 20,000 Sobot 20,000 16,000 4,000 1,000		Water, Trade Refuse & non-domestic Rates	25,315		25,315	0	-89,685	0%
130.000 Estential Maintenance of Stables & Buildings 60.000 22.500 660.000 148.500 Maintenance Track and Grounds 98.500 10.000 98.500 568.500 Total Establishment Costs 355.815 81,829 355.815 6 Management Costs 355.815 81,829 355.815 7 Casual Sub Retention Scheme 34.216 34.216 25.842 275.000 Casualsa Job Retention Scheme 34.216 34.216 7.000 150.00 Fess and Expenses 7.000 1.750 7.000 711 Management Costs 7778,517 213,641 7773,143 7000 Doperating Costs 7.500 1.875 7.500 70.000 Business Services Fees 20.000 5.000 20.000 6.000 Community Engagement 4.000 1.000 5.000 70.000 Business Services Fees 20.000 5.000 20.000 70.000 S.0000 70.000 5.000 20.000 5.000 70.000						0	-2,000	0%
148.500 Maintenance Track and Grounds 98.500 10.000 98.500 568.500 Total Establishment Costs 355,815 81,829 355,815 Management Costs		Essential Maintenance of Stables & Buildings				0	-70,000	0%
568,500 Total Establishment Costs 355,815 81,829 355,815 Management Costs - <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td> <td>-50,000</td> <td>0%</td>						0	-50,000	0%
S20,000 Statuses, NL, Etc 470,000 111,820 470,000 Casuals Job Retention Scheme 34,216 34,216 25,842 275,000 Caretaker/Grundsmen 260,301 59,675 260,301 15,000 Fees and Expenses 7,000 1,750 70,000 33,10 7000 Training & Development 7,000 1,750 10,000 34,116 53,30 840,000 Total Management Costs 776,517 213,641 773,143 55,30 900 Professional Fees 7,500 1,875 7,500 20,000 76,000 Marketing, Advertising and Promotions 70,785 14,721 70,785 60,000 Community Engagement 4,000 1,000 4,000 53,000 Community Engagement 4,000 1,000 4,000 54,000 Printing, Postages,Stationery 15,000 2,000 5,000 2,000 22,000 Frinting, Stationery 15,000 2,000 11,000 11,100 12,000 Frint		Total Establishment Costs				0	0	#DIV/0!
S20.000 States, NL Etc 470,000 115,250 470,000 Casuals Job Retention Scheme 34,216 34,216 256,301 Casuals Job Retention Scheme 260,301 58,675 260,301 15,000 Fees and Expenses 7,000 1,750 70,000 30,000 Training & Development 7,000 1,750 10,000 70,000 Total Management Costs 776,517 213,641 773,143 5,33 0 Operating Costs 0 1 1 1 5,30 10,000 Business Services Fees 20,000 5,000 20,000 5,000 27,000 Business Services Fees 20,000 5,000 2,000 5,000 28,000 Heat and Light 70,000 5,000 2,000 5,000 2,000 22,000 Frinting Postages,Stationery 15,000 2,000 1,000 1,1,000 22,000 Fullynture,Fittings & Equipment 10,000 1,1,000 1,1,000 1,1,000 22,000 Fr								
Casuals Job Retention Scheme 34,216 34,216 25,842 275,000 Caretaker/Groundsmen 260,301 59,675 260,301 15,000 Training & Development 7,000 1,750 7,000 30,000 Training & Development 7,000 1,750 10,000 30,000 Total Management Costs 776,517 213,641 773,143 -5,3 0 Operating Costs 7 7,500 1,875 7,500 10,000 Marketing, Advertising and Promotions 70,785 14,721 70,785 6,000 Contrulutions and Donations 5,000 - 5,000 73,985 Contrulutions to RCA 18,375 2,625 18,375 82,000 Printing, Postages, Stationery 15,000 2,0000 14,000 10,000 - 10,000 - - - 68,000 Printing, Postages, Stationery 15,000 2,000 14,000 14,000 12,000 Funding, Postages, Stationery 15,000 - -			470.000	110.050	470.000	0	50.000	00/
275,000 Caretaket/Groundsmen 260,301 59,675 280,301 15,000 Fees and Expenses 7,000 1,750 7,000 30,000 Training & Development 7,000 1,750 7,000 0,000 Total Management Costs 778,517 213,641 773,143 -5,3 0 Operating Costs			,		- ,	0	-50,000	0%
15.000 Fees and Expenses 7.000 1.750 7.000 30.000 Training & Development 7.000 1.750 7.000 840,000 Total Management Costs 778,517 213,641 773,143 -5,3 0perating Costs -								201
30.000 Training & Development 7,000 1,750 10,000 840,000 Total Management Costs 778,517 213,641 773,143 0 Operating Costs 1 1 5,3 0 Professional Fees 7,500 1,875 7,500 27,000 Business Services Fees 20,000 5,000 20,000 76,000 Marketing, Advertising and Promotions 70,785 14,721 70,785 6,000 Community Engagement 4,000 1,000 4,000 5,000 Subscriptions and Donations 5,000 2,000 5,000 28,000 Heat and Light 70,000 5,000 20,000 28,000 Ferniture, Fittings & Equipment 10,000 10,000 22,000 Trelephone 20,000 15,000 20,000 22,000 Ferdit Card Bank Charges 16,000 4,000 14,000 12,000 Interest 3,000 3,000 3,000 30,000 Hease Racing - 3,000						0	-14,699	0%
840,000 Total Management Costs 778,517 213,641 773,143 Operating Costs -						03,000	-8,000 -20,000	0% 43%
Operating Costs Image: Cost of the set of the se								
10,000 Professional Fees 7,500 1,875 7,500 27,000 Business Services Fees 20,000 5,000 20,000 76,000 Marketing, Adventsing and Promotions 70,785 14,721 70,785 6,000 Subscriptions and Donations 5,000 4,000 4,000 23,985 Contributions to RCA 18,375 2,625 18,375 82,000 Heat and Light 70,000 5,000 70,000 26,000 Telephone 20,000 5,000 20,000 22,000 Furniture,Fittings & Equipment 10,000 10,000 22,000 Furniture,Fittings & Equipment 10,000 10,000 22,000 Furniture,Fittings & Equipment 3,000 3,000 12,000 Iterest 3,000 4,000 17,000 14,02,000 Iterest 3,000 5,000 2,000 3,000 Annual Members Expenditure (badges, trips) 3,000 5,000 5,000 3,000 Total Operating Costs 262,660 41,221<	00	Total Management Costs	//8,51/	213,641	773,143	-5,374	-66,857	-1%
10,000 Professional Fees 7,500 1,875 7,500 27,000 Business Services Fees 20,000 5,000 20,000 76,000 Marketing, Advertising and Promotions 70,785 14,721 70,785 6,000 Community Engagement 4,000 1,000 4,000 23,985 Contributions to RCA 18,375 2,625 18,375 82,000 Heat and Light 70,000 5,000 20,000 22,000 Frinting, Postages, Stationery 16,000 2,000 15,000 9 Furniture, Fittings & Equipment 10,000 10,000 14,000 12,000 Forniture (badges, trips) 3,000 3,000 3,000 7,000 Hospitality & Racecourse Visits 3,000 5,000 22,000 14 Total Operating Costs 262,660 41,221 273,660 30,494 Total Fixed Expenditure 1,396,992 336,691 1,402,618 11,00 Casuals Job Retention Scheme 97,510 97,3104 10		Operating Costs						
76,000 Marketing, Advertising and Promotions 70,785 14,721 70,785 6,000 Community Engagement 4,000 1,000 4,000 5,000 Subscriptions and Donations 5,000 - 5,000 23,985 Contributions to RCA 18,375 - 5,000 - 5,000 26,000 Telephone 20,000 5,000 20,000 - 10,000 22,000 Printing, Postages, Stationery 15,000 2,000 10,000 - 9,000 Credit Card /Bank Charges 16,000 4,000 17,000 14,000 12,000 Interest - - - - 3,000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 7,000 Hasress Racing -			7,500	1,875	7,500	0	-2,500	0%
6.000 Community Engagement 4.000 1,000 4.000 5.000 Subscriptions and Donations 5.000 - 5.000 23.985 Contributions to RCA 18,375 2,625 18,375 82.000 Heat and Light 70,000 5.000 70,000 22.000 Printing, Postages, Stationery 15,000 20,000 15,000 32.000 Furniture, Fittings & Equipment 10,000 - - 3.000 Credit Card Bank Charges 16,000 4,000 17,000 142,000 Interest - - - - 3.000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 2,000 7.000 Hospitality & Racecourse Visits 3,000 - 5,000 2,1 3.0449 Harness Racing - - 3,000 - 5,000 3.93,484 Total Operating Costs 262,660 41,221 273,660 11,0 1,801,984 Total Fixed Expenditure 1,396,992 <td>000</td> <td>Business Services Fees</td> <td>20,000</td> <td>5,000</td> <td>20,000</td> <td>0</td> <td>-7,000</td> <td>0%</td>	000	Business Services Fees	20,000	5,000	20,000	0	-7,000	0%
6.000 Community Engagement 4.000 1,000 4.000 5.000 Subscriptions and Donations 5.000 - 5.000 23.985 Contributions to RCA 18,375 2,625 18,375 82.000 Heat and Light 70,000 5.000 70,000 22.000 Printing, Postages, Stationery 15,000 20,000 15,000 32.000 Furniture, Fittings & Equipment 10,000 - - 3.000 Credit Card Bank Charges 16,000 4,000 17,000 142,000 Interest - - - - 3.000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 2,000 7.000 Hospitality & Racecourse Visits 3,000 - 5,000 2,1 3.0449 Harness Racing - - 3,000 - 5,000 3.93,484 Total Operating Costs 262,660 41,221 273,660 11,0 1,801,984 Total Fixed Expenditure 1,396,992 <td>000</td> <td>Marketing, Advertising and Promotions</td> <td>70,785</td> <td>14,721</td> <td>70,785</td> <td>0</td> <td>-5,215</td> <td>0%</td>	000	Marketing, Advertising and Promotions	70,785	14,721	70,785	0	-5,215	0%
23,985 Contributions to RCA 18,375 2,625 18,375 82,000 Heat and Light 70,000 5,000 70,000 26,000 Telephone 20,000 5,000 20,000 22,000 Printing, Postages, Stationery 15,000 2,000 15,000 36,000 Furniture, Fittings & Equipment 10,000 - 10,000 12,000 Interest - - - 3,000 Annual Members Expenditure (badges, trips) 3,000 - 5,000 3,000 Hamess Racing - - - - 3,000 Furniture, Fittings & Expenditure (badges, trips) 3,000 - 5,000 24,000 3,0499 Hamess Racing - - - 5,000 5,600 33,000 - 5,000 5,600 11,00 5,600 11,00 5,600 5,600 11,00 5,600 11,00 - 5,600 11,00 - 5,600 11,00 - 5,600 11,00 - 20,000 20,000 20,000 20,000 20,000 20,000			4,000	1,000	4,000	0	-2,000	0%
23,985 Contributions to RCA 18,375 2,625 18,375 82,000 Heat and Light 70,000 5,000 70,000 26,000 Telephone 20,000 5,000 20,000 22,000 Printing, Postages, Stationery 15,000 2,000 15,000 36,000 Furniture, Fittings & Equipment 10,000 - 10,000 12,000 Interest - - - 3,000 Annual Members Expenditure (badges, trips) 3,000 - 5,000 3,000 Hamess Racing - - - - 3,000 Furniture, Fittings & Expenditure (badges, trips) 3,000 - 5,000 24,000 3,0499 Hamess Racing - - - 5,000 5,600 33,000 - 5,000 5,600 11,00 5,600 11,00 5,600 5,600 11,00 5,600 11,00 - 5,600 11,00 - 5,600 11,00 - 5,600 11,00 - 20,000 20,000 20,000 20,000 20,000 20,000	000	Subscriptions and Donations	5,000	-	5,000	0	0	0%
26,000 Telephone 20,000 5,000 20,000 22,000 Printing, Postages, Stationery 15,000 2,000 15,000 36,000 Furniture, Fittings & Equipment 10,000 - 10,000 22,000 Credit Card /Bank Charges 16,000 4,000 17,000 12,000 Interest - - - 3,000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 7,000 Hospitality & Racecourse Visits 3,000 - 5,000 3,000 30,499 Hamess Racing - - 5,000 5,000 5,000 3,000 - 5,000 5,000 5,000 5,000 3,000 - 1,000 5,000 3,000 - 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 5,000 - 5,000 - 5,000 5,000 5,000 <td>985</td> <td>Contributions to RCA</td> <td>18,375</td> <td>2,625</td> <td>18,375</td> <td>0</td> <td>-5,610</td> <td>0%</td>	985	Contributions to RCA	18,375	2,625	18,375	0	-5,610	0%
22,000 Printing, Postages,Stationery 15,000 2,000 15,000 36,000 Furniture,Fittings & Equipment 10,000 10,000 10,000 22,000 Credit Card Bank Charges 16,000 4,000 17,000 1,000 12,000 Interest -	000	Heat and Light	70,000	5,000	70,000	0	-12,000	0%
36,000 Furniture,Fittings & Equipment 10,000 10,000 22,000 Credit Card /Bank Charges 16,000 4,000 17,000 12,000 Interest - - - 3,000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 7,000 Hospitality & Racecourse Visits 3,000 - 5,000 2,000 30,499 Harress Racing - - 3,000 - 5,000 2,000 5,000 Events (Catering etc) - - 5,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000 20,000	000	Telephone	20,000	5,000	20,000	0	-6,000	0%
22,000 Credit Card /Bank Charges 16,000 4,000 17,000 12,000 Interest - - - 3,000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 7,000 Hospitality & Racecourse Visits 3,000 - 5,000 2,0 30,499 Harness Racing - - - 3,000 2,0 30,499 Harness Racing - - 5,000 3,00 3,000	000	Printing, Postages,Stationery	15,000	2,000	15,000	0	-7,000	0%
12,000 Interest - - - 3,000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 7,000 Hospitality & Racecourse Visits 3,000 - 5,000 2,0 30,499 Harness Racing - - 3,000	000	Furniture, Fittings & Equipment	10,000	-	10,000	0	-26,000	0%
3,000 Annual Members Expenditure (badges, trips) 3,000 - 3,000 7,000 Hospitality & Racecourse Visits 3,000 - 5,000 2,0 30,499 Harness Racing - - 3,000 <t< td=""><td>000</td><td>Credit Card /Bank Charges</td><td>16,000</td><td>4,000</td><td>17,000</td><td>1,000</td><td>-5,000</td><td>6%</td></t<>	000	Credit Card /Bank Charges	16,000	4,000	17,000	1,000	-5,000	6%
7,000 Hospitality & Racecourse Visits 3,000 5,000 2,0 30,499 Harness Racing - - 3,000	000	Interest	-	-	-	0	-12,000	#DIV/0!
30,499 Harness Racing - 3,000 3,000 5,000 Events (Catering etc) - - 5,000 5,000 393,484 Total Operating Costs 262,660 41,221 273,660 11,00 1,801,984 Total Fixed Expenditure 1,396,992 336,691 1,402,618 5,6 1,801,984 Total Fixed Expenditure 1,396,992 336,691 1,402,618 5,6 1,801,984 Advertising - - 20,000	000	Annual Members Expenditure (badges, trips)	3,000	-	3,000	0	0	0%
5,000 Events (Catering etc) - 5,000 5,000 393,484 Total Operating Costs 262,660 41,221 273,660 11,00 1,801,984 Total Fixed Expenditure 1,396,992 336,691 1,402,618 5,60 1,801,984 Moderitising - 20,000 20,00	000	Hospitality & Racecourse Visits	3,000	-	5,000	2,000	-2,000	67%
393,484 Total Operating Costs 262,660 41,221 273,660 11,00 1,801,984 Total Fixed Expenditure 1,396,992 336,691 1,402,618 5,6 1,801,984 Total Fixed Expenditure 1,396,992 336,691 1,402,618 5,6 1,801,984 FIXED INCOME 0			-	-	3,000	3,000	-27,499	#DIV/0!
Image: Non-State State Image: Non-State State Image: Non-State Image	000	Events (Catering etc)	-	-	5,000	5,000	0	#DIV/0!
Image: Constraint of the second sec	84	Total Operating Costs	262,660	41,221	273,660	11,000	-119,824	4%
Image: Constraint of the second sec	94	Total Eixed Expanditure	1 206 002	226 601	1 402 618	5,626	-399,366	0%
34,206 Advertising - 20,000 Casuals Job Retention Scheme 97,510 97,510 73,104 200,000 RMG Media Rights Licence Fee Previous Year - - - 60,192 Betting Shop/Totepool/Britbet - - - - - Britbet Profit Share 10,000 - 44,000 34,4 35,000 Brewers Supply Discount 10,000 - 25,000 15,0 10,000 Events Income - - - - - 8,000 Miscellaneous (hire outs, bookies commissions) ADV RSG - 5,000 5,0 5,0	04		1,330,332	330,091	1,402,018	5,020	-399,300	0 /0
Casuals Job Retention Scheme 97,510 97,510 73,104 200,000 RMG Media Rights Licence Fee Previous Year -		FIXED INCOME						
Casuals Job Retention Scheme 97,510 97,510 73,104 200,000 RMG Media Rights Licence Fee Previous Year -	206	Advertising	_	-	20.000	20,000	-14,206	#DIV/0!
200,000RMG Media Rights Licence Fee Previous Year60,192Betting Shop/Totepool/BritbetBritbet Profit Share10,000-44,00034,00035,000Brewers Supply Discount10,000-25,00010,000Events Income10,00010,00022,000Previous Years Adjustment8,000Miscellaneous (hire outs, bookies commissions) ADV RSG5,0005,000				97.510				
60,192 Betting Shop/Totepool/Britbet - - - 60,192 Betting Shop/Totepool/Britbet -			-	-	-			
Britbet Profit Share 10,000 44,000 34,00 35,000 Brewers Supply Discount 10,000 25,000 15,000 10,000 Events Income - - 10,000 10,000 22,000 Previous Years Adjustment -			-	-	-	0	-60,192	#DIV/0!
35,000 Brewers Supply Discount 10,000 - 25,000 15,000 10,000 Events Income - - 10,000 10,			10.000	-	44.000	34,000	44,000	340%
10,000Events Income10,00010,00022,000Previous Years Adjustment <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>15,000</td> <td>-10,000</td> <td>150%</td>				-		15,000	-10,000	150%
22,000 Previous Years Adjustment - - - 8,000 Miscellaneous (hire outs, bookies commissions) ADV RSG - - 5,000				-		10,000	0	#DIV/0!
8,000 Miscellaneous (hire outs, bookies commissions) ADV RSG - 5,000 5,000			-	-	-	0	-22,000	#DIV/0!
			-	-	5,000	5,000	-3,000	#DIV/0!
10,000		Harness Racing	-	-	10,000	10,000	-18,262	#DIV/0!
397,660 Total Fixed Income 117,510 97,510 187,104 69,5	60	Total Fixed Income	117,510	97,510	187,104	69,594	-210,556	59%

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2020 DATES	Budget	Forecast	Budget 31-Mar	Forecast 31-Mar	Budget 11-Apr	Forecast 11-Apr	Budget 30-Apr	Forecast 30-Apr	Budget 01-May	Forecast 01-Mav	Budget 11-May	Forecast 11-May	Budget 06-Jun	Forecast 06-Jun	Budget 30-Jun	Forecast 30-Jun	Budget 01-Jul	Forecast 01-Jul
2019 DATES (COMPARABLE)	Total	Total	02-Apr	02-Apr	20-Apr	20-Apr	02-May	02-May	03-May	03-May	13-May	13-May	01-Jun	01-Jun			03-Jul	03-Jul
Raceday Income	£	£	£	£	£	£	£	f	£	£	£	£	£	f	£	£	£	£
Admissions	~	~	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	~ 0	13,000	~ 0	13,000
Premier Admissions Package			0	0	0	0	0	0	•	0	•	0	•	0	· · · · ·	2.000	0	
Racecards			0	0	0	0	0	0		0		0		0		1.054	0	
Annual Members subscription fees			0	0	0	0	0	0	0	0		0		0		1,440	0	1,440
Bookmakers' badges			0	0	0	0	0	0	0	0		0		0		1,912	0	
SIS LBO License Fee Per Race			0	0	0	0	0	0	0	0		0		0		61.729	0	1.
RMG Media Rights License Fee	450.000		0	0	0	0	0	0	•	0		0				18.358	50.000	18,358
Totepool Commission		-	0	0	0	0	0	0		0		0		0		0	00,000	10,000
Betting Shop Commission	-	-	0	0	0	0	0	0		0		0		0		720	0	720
Catering Commission	-	-	0	0	0	0	0	0		0		0		0		2.018	0	
Corporate Hospitality	-	-	0	0	0	0	0	0	0	0		0		0		9,809	0	9,809
Sponsors Contribution	_	-	0	0	0	0	0	0	0	0		0		0		3,340	0	
HBLB Fixture Incentive Scheme		-	0	0	0	0	0	0	0	0		0		0		0,040	0	0,040
HBLB Integrity Grant (fieldforce/cameras/photo)	113.139	-	0	0	0	0	0		•	0		0				12.571	12.571	12,571
Share of sale/claims		-	0	0	0	0	0	0	0	0		0		0		0	0	
RMG Fixture Incentive Scheme	-	-	0	0	0	0	0	0	0	0		0		0		0	0	0
Total Raceday Income	563,139	-	0	0	0	0	0	0	0	0		0	0	0	62,571	127,951	62,571	127,951
Raceday Expenditure																		
Premier Admission Package			0	0	0	0	0	0	•	0		0	•	0	0	720	-	720
	-	-			-	0		0	0					0			0	
Officials (including refreshments)	-	-	0	0	0	0	0	0	0	0		0		0		1,959	0	1,959 2,400
Owners & Trainers (catering etc)	4.500	-	0	0	0	0	0	-		0						2,400	500	2,400
Raceday Staff		-	0	0	0	0	0	0	0	0		0		0			4.000	
Maintenance Track and Grounds Stables & Accommodation	36,000 18,000	-	0	0	0	0	0	0	0	0		0	0	0	2,000	2,000	2,000	2,000 3,900
Racecards	10,000	-	0	0	0	0	0	0	•	0		0	•	0		2,555	2,000	2,555
Corp Hosp (Catering/Marguees etc)	-	-	0		0	0	0			0		0					0	
Sponsorship (Banners/ BTO)	-	-	0	0	0	0	0	0	0	0		0		0	0	1.377	0	1,377
Marketing			0	0	0	0	0	0	0	0		0		0		1,377	0	1,377
Advertising	31.106	31.106	0		14,367	14.367	0	-	0	0				16.739	0	170	0	Ű
Police and security	29,016	2,016	375	375	516	516	375	375	375	375	375	375	10,739	10,739		2,800	3,000	2,800
Racetech Starting Stalls	39,420	_,0.0	0.0	0.0	0.0	0	0.0	0	0.0	0		0	Ő	0		4,380	4,380	4,380
Racetech Photofinish/Public Address/Timing	11.925	-	0	0	0	0	0	0		0		0		0		1,325	1,325	1,325
Medical / Vets Costs	37,815	15	0		0	0	0			15		-		-		4,700	4,200	4,700
BHA Fixture Licence Fee	41,778		0	0	0	0	0	0	0	0		0		0		4,642	4,642	4,642
HBLB Appearance Money Payments	-	-	0	0	0	0	0	0	0	0		0		0		0	0	0
Fixture Rental Fee	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
BHA Fixture Fees (Field Force etc)	95,463	-	0	0	0	0	0	0	0	0	0	0	0	0	10,607	10,607	10,607	10,607
Racetech TV coverage (integrity and cctv)	34,902	-	0	0	0	0	0	0	0	0		0	0	0	3,878	3,878	3,878	3,878
Operational Costs (Big Screen etc)	80,086	35,086	0	0	7,061	7,061	0	0	25	25	0	0	28,000	28,000	5,000	3,675	5,000	3,675
Total Raceday Expenditure	460,011	68,223	375	375	21,944	21,944	375	375	415	415	375	375	44,739	44,739	43,532	60,510	43,532	60,510
Gross Prize Money	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	42.000	0	42.000
less									ľ		Ĭ	l Š	Ť	L Š	ľ	,		,
HBLB General Prize Fund	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	8,900	0	8,900
Prize Money Grants	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Race Incentive Funding (RIF)	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	2,800	0	2,800
Entry Fees	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	3,311	0	3,311
Total Non-Executive	-	-	0	0	0	0	0	0	0	0	0	0	0	0	0	15,011	0	15,011
Cost Prize Money to MRC	-	-	0	0	0	0	0	0	0	0	-	0	0	0		26,989	0	- / -
		-																
Expenditure + Prize Money	460,011	68,223	375	375	21,944	21,944	375	375	415	415	375	375	44,739	44,739	43,532	87,499	43,532	87,499
Raceday Profit/ -loss	103,128	-68.223	-375	-375	-21.944	-21.944	-375	-375	-415	-415	-375	-375	-44.739	-44.739	19,039	40,452	19,039	40,452
	100,120		-010		21,044		-010		-415					,	,		13,035	
Difference		364,037		0		0		0		0	1	0		0	1	21,413		21,413

Bedger Forecast Budger Forecast Budger <th< th=""><th>16 Extras</th><th>16</th><th></th><th>15</th><th></th><th>4</th><th></th><th></th><th>13</th><th></th><th></th><th>12</th><th>11</th><th></th><th></th><th>1</th><th>٩</th><th></th><th></th><th>8</th><th></th></th<>	16 Extras	16		15		4			13			12	11			1	٩			8	
U-but 20-but 20-but </th <th>Forecast</th> <th>10</th> <th>ocast</th> <th>Eor</th> <th>Budget</th> <th>-</th> <th></th> <th>orecast</th> <th>10</th> <th>Budget</th> <th></th> <th>12</th> <th></th> <th>Budget</th> <th><i>.</i></th> <th></th> <th>Forecast</th> <th>Budget</th> <th></th> <th>Forecast</th> <th>Budget</th>	Forecast	10	ocast	Eor	Budget	-		orecast	10	Budget		12		Budget	<i>.</i>		Forecast	Budget		Forecast	Budget
Barbon	12-Oct																		2020DATES		Daagot
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	15-Oct																				
1 24.67 Advances 0 37.70 0 20.000 0 7.560 0 7.270 0 5.000 0 3.000 0 1 1.000 Permer Admission Package 0 1.000 0 2.000 0<	£		_	_							•						•				
I 1000 Person Admission Package 0 13000 0 2000 10.58 0 0	6,500	-							~	-						-					
I 167 Rescends 0 2044 0 5786 0 466 0 1200 0 26.88 0 2.003 0 0 1.460 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.440 0 1.480 0 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.588 5.000 1.		•			0				0	0		v		0		0		0			0
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Raceday Expanditure Image: Application of the second	128.387	32.571	.210	154	62.571	241.304	62.571	140.482	1 1	62.571	148.979	62.571	116.401	0	365.367	0	191.324	62.571	Total Raceday Income	142.248	62.571
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Iess Image: Construct of the state of the s	58,656	13,532	6,864	76	43,532	136,352	43,532	63,824	2	43,532	64,005	43,532	60,889	0	207,202	0	93,807	43,532	Total Raceday Expenditure	68,057	43,532
0 8.900 HBLB General Prize Fund 0 10.258 0 16,177 0 9,864 0 9,272 0 7,891 0 17,360 0 10.258 0 0 0 Prize Money Grants (e.g. Lead Fixture Pa 0	61,500	0	,250	59	0	73,350	0	37,050	0	0	43,400	0	35,850	0	75,950	0	42,000	0	Gross Prize Money	40,900	0
0 0 Prize Money Grants (e.g. Lead Fixture Pa 0 16,00 0 2,800 0 2,400 0 18,260 0 3,400 0 0 15,014 Total Non-Executive 0 16,816 0 31,129 0 14,946 0 15,699 0 13,885 0 44,208 0 18,204 0 0 25,886 Cost Prize Money to MRC 0 25,184 0 44,821 0 20,904 0 27,701 0 23,165 0 29,142 0 41,046 0 43,532 91,706																					
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0 25,886 Cost Prize Money to MRC 0 25,184 0 44,821 0 20,904 0 27,701 0 23,165 0 29,142 0 41,046 0 43,532 93,943 Expenditure + Prize Money 43,532 118,991 0 252,023 0 81,793 43,532 91,706 43,532 165,494 43,532 117,910 43,532 91	5,095	•	1		0			3,594	•	· ·	- / -	0			4,392	0	1		Entry Fees	3,314	0
43,532 93,943 Expenditure + Prize Money 43,532 118,991 0 252,023 0 81,793 43,532 91,706 43,532 165,494 43,532 117,910 43,532 91,706	28,722	0	8,204	1	0	44,208	0	13,885	0	0	15,699	0	14,946	0	31,129	0	16,816	0	Total Non-Executive	15,014	0
	32,778	0	1,046) 4	0	29,142	0	23,165	0	0	27,701	0	20,904	0	44,821	0	25,184	0	Cost Prize Money to MRC	25,886	0
															· ·						
	91,434	13,532	,910	117	43,532	165,494	43,532	86,989	2	43,532	91,706	43,532	81,793	0	252,023	0	118,991	43,532	Expenditure + Prize Money	93,943	43,532
19,039 48,305 Raceday Profit/-loss 19,039 72,333 0 113,344 0 34,608 19,039 57,273 19,039 53,493 19,039 75,810 19,039 36,300 19,039 3	36,953	19,039	,300	36	19,039	75,810	19,039	53,493	9	19,039	57,273	19,039	34,608	0	113,344	0	72,333	19,039	Raceday Profit/ -loss	48,305	19,039
29.266 Difference 53.294 113.344 34.608 38.234 34.454 56.771 17.261	17.914	=	7.261	1		56,771		34,454			38,234		34,608		113.344		53,294		Difference	29,266	

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2020 DATES	Budget	Forecast	Budget 04-Nov	Forecast 04-Nov	Budget 23-Nov	Forecast 23-Nov	Budget 07-Dec	Forecast 07-Dec	Budget 21-Dec	Forecast 21-Dec				
2019 DATES (COMPARABLE)	Total	Total	06-Nov	06-Nov	25-Nov	25-Nov	09-Dec	09-Dec	02-Dec	02-Dec				
Raceday Income	£	£	£	£	£	£	£	£	£	£				
Admissions	206,400	206,400	8,000	8,000	5,200	5,200	6,400	6,400	6,300	6,300				
Premier Admissions Package	10,700	10,700	0	0	0	0	0	0	0	(
Racecards	12,000	12,000	950	950	450	450	500	500	600	600				
Annual Members subscription fees	15,840	15,840	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440				
Bookmakers' badges	25,790	25,790	1,200	1,200	1,100	1,100	1,500	1,500	1,100	1,100				
SIS LBO License Fee Per Race	754,945	754,945	65,929	65,929	60,880	60,880	71,329	71,329	67,929	67,929				
RMG Media Right License Fee	344,700	344,592	18,385	18,358	18,331	18,304	18,277	18,250	18,223	18,196				
Totepool Commission	0	0	0	0	0	0	0	0	0	0				
Betting Shop Commission	5,090	5,090	340	340	320	320	280	280	300	300				
Catering Commission	30,157	30,157	1,020	1,020	735	735	1,000	1,000	1,000	1,000				
Corporate Hospitality	86,360	86,360	7,535	7,535	5,050	5,050	6,810	6,810	13,500	13,500				
Sponsors Contribution	84,340	88,020	0	1,380	0	1,300	0	1,000	1,000	1,000				
HBLB Fixture Incentive Scheme	53,000	53,000	0	0	0	0	0	0	0	C				
HBLB Integrity Grant (Fieldforce/cameras/photo)	138,281	138,281	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571				
Share of sale/claims	0	0	0	0	0	0	0	0	0	0				
RMG Fixture Incentive Scheme	15,000	15,000	0	0	0	0	0	0	10,000	10,000				
Total Raceday Income	1,782,603	1,786,175	117,370	118,723	106,077	107,350	120,107	121,080	133,963	133,936				
Raceday Expenditure														
Premier Admissions Package	3,775	3,775	0	0	0	0	0	0	0	C				
Officials (including refreshments)	16,250	16,250	1,450	1,450	1,300	1,300	1,300	1,300	1,300	1,300				
Owners & Trainers (catering etc)	27,300	27,300	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400				
Raceday Staff	39,100	39,100	3,000	3,000	2,900	2,900	2,900	2,900	2,900	2,900				
Maintenance Track and Grounds	63,200	63,200	6,600	6,600	6,300	6,300	5,400	5,400	5,400	5,400				
Stables & Accommodation	41,000	41,000	3,500	3,500	3,000	3,000	3,000	3,000	3,000	3,000				
Racecards	32,120	32,120	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700				
Corp Hosp (Catering/Marquees etc)	41,309	41,309	2,307	2,307	2,179	2,179	1,809	1,809	6,250	6,250				
Sponsorship (Banners/ BTO)	14,300	14,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300				
Marketing	6,450	6,450	0	0	0	0	0	0	0	C				
Advertising	26,691	26,691	170	170	170	170	170	170	170	170				
Police and security	37,100	37,100	2,700	2,700	2,600	2,600	2,600	2,600	2,600	2,600				
Racetech Photofinish/Public Address/Timing	14,855	14,855	1,325	1,325	1,325	1,325	1,325	1,325	1,325	1,325				
Medical / Vets Costs	66,900	66,900	5,200	5,200	5,300	5,300	5,300	5,300	5,300	5,300				
BHA Fixture Licence Fee	52,085	52,085	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735				
Fixture Rental Fee	12,500	12,500	0	0	0	0	0	0	0	C				
BHA Fixture Fees (Field Force etc)	116,677	116,677	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607				
Racetech TV coverage (integrity and cctv)	47,612	47,612	4,203	4,203	4,203	4,203	4,203	4,203	4,203	4,203				
Operational Costs (Big Screen etc)	111,785	111,785	3,575	3,575	3,375	3,375	3,575	3,575	3,375	3,375				
Total Raceday Expenditure	771,009	771,009	55,772	55,772	54,394	54,394	53,324	53,324	57,565	57,565				
Gross Prize Money	788,000	785,400	43,000	43,000	36,000	40,000	58,000	51,400	40,200	40,200				
less														
HBLB General Prize Fund	276,599	276,599	14,499	14,499	14,499	14,499	21,748	21,748	18,123	18,123				
Prize Money Grants (e.g. Lead Fixture Payments)	5,000	5,000	0	0	0	0	0	0	0	C				
Race Incentive Funding (RIF)	133,400	133,400	2,400	2,400	2,000	2,000	10,000	10,000	2,400	2,400				
HBLB Winter Jump Payment	0	0	0	0	0	0	0	0	0	C				
Entry Fees	49,700	49,700	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000				
Total Non-Executive	464,699	464,699	19,899	19,899	19,499	19,499	34,748	34,748	23,523	23,523				
Cost Prize Money to MRC (C-D)	323,301	320,701	23,101	23,101	16,501	20,501	23,252	16,652	16,677	16,677				
Energy life and a Dailor Manage	4 004 040	4 004 740	70.070	70.070	70.005	74 005	70 570	00.070	74.040	74.040				
Expenditure plus Prize Money	1,094,310	1,091,710	78,873	78,873	70,895	74,895	76,576	69,976	74,242	74,242				
Raceday Profit/ (loss)	688,293	694,465	38,497	39,850	35,182	32,455	43,531	51,104	59,721	59,694				
Difference		6,172		1,353		-2,727		7,573		-27				

	MUSSELBURGH RACING 2020-21 JUMP 21 22 23 24 25 26 27 Extras													Fortuna	
			2	2	2	3	2								Extras
	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	Budget	Forecast	
2021 DATES	01-Jan	01-Jan	TBC	TBC	22-Jan	22-Jan	06-Feb	06-Feb	07-Feb	07-Feb	03-Mar	03-Mar	26-Mar	26-Mar	
2020 DATES (COMPARABLE)	01-Jan	01-Jan	03-Jan	03-Jan	17-Jan	17-Jan	01-Feb	01-Feb	02-Feb	02-Feb	26-Feb	26-Feb	21-Mar	21-Mar	
Raceday Income	£	£	£	£	£	£	£	£	£	£	£	£	£	£	
Admissions	115,000	115,000	9,000	9,000	4,000	4,000	25,000	25,000	12,000	12,000	3,500	3,500	12,000	12,000	
Premier Admissions Package	8,400	8,400	0	0	0	0	2,000	2,000	300	300	0	0	0	0	
Racecards	4,200	4,200	750	750	450	450	1,500	1,500	1,100	1,100	700	700	800	800	
Annual Members subscription fees	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440	1,440	
Bookmakers' badges	7,500	7,500	1,550	1,550	1,400	1,400	4,750	4,750	2,590	2,590	1,500	1,500	1,600	1,600	
SIS LBO License Fee Per Race	66,054	66,054	57,654	57,654	57,454	57,454	79,329	79,329	73,729	73,729	65,529	65,529	89,129	89,129	
RMG Media Right License Fee	49,361	49,361	24,680	24,680	24,680	24,680	49,361	49,361	49,361	49,361	24,680	24,680	49,361	49,361	
Totepool Commission	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Betting Shop Commission	850	850	400	400	330	330	750	750	500	500	380	380	640	640	
Catering Commission	14,350	14,350	1,145	1,145	1,200	1,200	3,700	3,700	2,500	2,500	1,521	1,521	1,986	1,986	
Corporate Hospitality	10,000	10,000	3,155	3,155	7,110	7,110	15,500	15,500	8,230	8,230	4,470	4,470	5,000	5,000	
Sponsors Contribution	20,000	20,000	2,920	2,920	0	0	27,500	27,500	25,000	25,000	2,920	2,920	5,000	5,000	
HBLB Fixture Incentive Scheme	0	0	8,000	8,000	20,000	20,000	0	0	15,000	15,000	10,000	10,000	0	0	
HBLB Integrity Grant (Fieldforce/cameras/photo)	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571	12,571	
Share of sale/claims	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Contribution for fixture transfers	0	0	5.000	5.000	0	0	0	0	0	0	0	0	0	0	
Total Raceday Income	309,726	309.726	128.265	128.265	130.635	130.635	223,401	223.401	204,321	204,321	129,211	129,211	179.527	179.527	
	000,120	303,120	120,200	120,200	100,000	100,000	220,401	223,401	204,021	204,021	120,211	123,211	110,021	113,521	
Raceday Expenditure															
Premier Admissions Package	2.880	2.880	0	0	0	0	770	770	125	125	0	0	0	0	
Officials (including refreshments)	1,700	1,700	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,600	1,600	1,600	1,600	
Owners & Trainers Catering	3.000	3.000	2,500	2,500	2,400	2,400	2,500	2,500	2,500	2,500	2,400	2,400	2,400	2,400	
Raceday Staff	10.000	10,000	2,900	2,900	2,900	2.900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	2,900	
Maintenance Track and Grounds	8.000	8,000	5.000	5,000	5.000	5.000	5,000	5,000	5.000	5,000	5.000	5.000	6,500	6,500	
Stables & Accommodation	5.000	5,000	3,000	3,000	4,100	4,100	4,100	4,100	4,100	4,100	4,100	4,100	4,100	4,100	
Racecards	3,920	3,920	3,000	3,000	2,800	2.800	3,000	3,000	3.000	3,000	2.800	2.800	2,800	2,800	
Corp Hosp (Catering/Marquees etc)	7,337	7,337	2,300	2,300	2,665	2,665	7,500	7,500	3,919	3,919	1,585	1,585	3,458	3,458	
Sponsorship (Banners/ BTO)	1,300	1,300	1,300	1.300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	
Marketing	5,800	5.800	1,500	1,500	1,500	1,500	650	650	1,500	1,500	1,500	1,500	1,500	1,500	
Advertising	17,661	17,661	170	170	170	170	7,620	7,620	50	50	170	170	170	170	
Police and security	11,000	11,000	2,600	2.600	2.600	2,600	2.600	2,600	2.600	2.600	2.600	2.600	2,600	2,600	
Racetech Photofinish/Public Address/Timing	1,365	1.365	1.365	1,365	1.365	1,365	1.365	1,365	1.365	1,365	1,365	1,365	1.365	1,365	
Medical / Vets Costs	1,303	1,365	5,300	5.300	5.300	5,300	5.300	5,300	5.300	5,300	5,300	5,300	5.300	5,300	
		,													
BHA Fixture Licence Fee	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	4,735	
Fixture Rental Fee	11,250	11,250	1,250	1,250	•	v		0	0	0	0	0	0	0	
BHA Fixture Fees (Field Force etc)	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607	10,607	
Racetech TV coverage (integrity and cctv)	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	4,400	
Operational Costs (Big Screen etc)	71,555	71,555	3,375	3,375	3,375	3,375	6,415	6,415	6,215	6,215	3,375	3,375	3,575	3,575	
Total Raceday Expenditure	195,510	195,510	55,302	55,302	55,217	55,217	72,262	72,262	59,616	59,616	54,237	54,237	57,810	57,810	
Gross Prize Money	85,000	85.000	35,400	35.400	38,600	38.600	137,000	137.000	120.000	120.000	41.200	41.200	153,600	153.600	
less	00,000	55,000	55,400	55,400	33,000	33,000	107,000	107,000	120,000	120,000	÷1,200	41,200	100,000	100,000	
HBLB General Prize Fund	36.899	36,899	13.556	13.556	14,100	14.100	46,577	46,577	40,415	40,415	15.586	15,586	40.597	40.597	
Prize Money Grants (e.g. Lead Fixture Payments)	50,099	30,899	13,556	13,556	14,100	14,100	40,377	40,377	5.000	5.000	13,300	13,300	40,097	40,397	
	7,100	7,100	2.000	2.000	1.600	1,600	9.900	9,900	5,000	5,000	2.400	2,400	80.800	80.800	
Race Incentive Funding (RIF) HBLB Winter Jump Payment	7,100	7,100	2,000	2,000	1,000	1,600	9,900	9,900	12,800	12,800	2,400	2,400	80,800	80,800	
	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Entry Fees	6,700	6,700	2,000	2,000	2,000	2,000	10,000	10,000	6,000	6,000	3,000	3,000	8,000	8,000	
Total Non-Executive	50,699	50,699	17,556	17,556	17,700	17,700	66,477	66,477	64,215	64,215	20,986	20,986	129,397	129,397	
Cost Prize Money to MRC (C-D)	34,301	34,301	17,844	17,844	20,900	20,900	70,523	70,523	55,785	55,785	20,214	20,214	24,203	24,203	
Expenditure plus Prize Money	229,811	229,811	73,146	73,146	76,117	76,117	142,785	142,785	115,401	115,401	74,451	74,451	82,013	82,013	
Raceday Profit/ (loss)	79,915	79.915	55,119	55,119	54,518	54.518	80.616	80.616	88.920	88,920	54,760	54.760	97.514	97.514	
	13,313		33,113	, .	57,510	- ,	00,010	,	00,320		54,100		31,314	- /-	
Difference		0		0		0		0		0		0		0	

MUSSELBURGH RACING ASSOCIATED COMMITTEE

ESTIMATE CLOSING BALANCE SHEET/RESERVE POSITION

	Actual 31/3/2019	Previous Year Forecast 31/3/2020	To 30 June Forecast to 30/6/2020	Current Year Forecast to 31/3/2021
Surplus/Deficit at Start of Year (1st April)	£187,317	-£149,600	£125,658	£125,658
Add Profit/Loss for Year	£46,947	£321,790	-£307,404	-£488,061
Less Capital Expenditure	£31,558	£13,334	£0	£0
Cash inflow/outflow	£15,389	£308,456	-£307,404	-£488,061
Surplus/Deficit at Year End before exceptional costs	£202,706	£158,856	-£181,746	-£362,403
Less Exceptional Costs - Tender Process and Legal Fees	£352,306	£33,198	£10,000	£10,000
Surplus/Deficit on 31st March	-£149,600	£125,658	-£191,746	-£372,403
Add Value of Plant, Machinery & Vehicles	£0	£0	£135,000	£135,000
Add Investment in Britbet		£0	£74,462	£74,462
Add Transfer of Assets from MRAC to ELC	£0	£0	£0	£0
Balance Sheet Position at Year End	-£149,600	£125,658	£17,716	-£162,941